

**RFP EVALUATION MATRIX
AIRPORT FINANCIAL AND OTHER RELATED CONSULTING SERVICES
RFP PAX0109**

| EVALUATION FACTORS | # Possible Points | LEIGHFISHER, INC. | UNISON CONSULTING, INC. | RICONDO & ASSOC, INC. |
|---|-------------------|-------------------|-------------------------|-----------------------|
| Airport Rates and Charges Financial Consulting Services | | Burlingame, CA | Chicago, IL | Chicago, IL |
| Experience and Qualifications of Proposers, Subcontractors, and key individuals | 40.00 | 37.80 | 38.00 | 35.00 |
| Demonstrated experience of the firm providing similar services | 10.00 | 9.20 | 9.20 | 8.80 |
| Understanding of the scope and magnitude of the work to be accomplished | 30.00 | 27.00 | 25.80 | 26.60 |
| Cost | 10.00 | 9.21 | 10.00 | 8.32 |
| Local Business Presence | 10.00 | 0.00 | 0.00 | 0.00 |
| Total | 100.00 | 83.21 | 83.00 | 78.72 |
| Interview | 25.00 | 21.00 | 18.25 | 21.00 |
| Grand Total | 125.00 | 104.21 | 101.25 | 99.72 |

| EVALUATION FACTORS | # Possible Points | LEIGHFISHER, INC. | UNISON CONSULTING, INC. | RICONDO & ASSOC, INC. |
|---|-------------------|-------------------|-------------------------|-----------------------|
| Airport Financial Planning Services | | Burlingame, CA | Chicago, IL | Chicago, IL |
| Experience and Qualifications of Proposers, Subcontractors, and key individuals | 40.00 | 37.80 | 38.00 | 35.00 |
| Demonstrated experience of the firm providing similar services | 10.00 | 9.20 | 9.20 | 8.80 |
| Understanding of the scope and magnitude of the work to be accomplished | 30.00 | 26.60 | 26.20 | 25.60 |
| Cost | 10.00 | 9.21 | 10.00 | 8.32 |
| Local Business Presence | 10.00 | 0.00 | 0.00 | 0.00 |
| Total | 100.00 | 82.81 | 83.40 | 77.72 |
| Interview | 25.00 | 21.50 | 20.50 | 21.25 |
| Grand Total | 125.00 | 104.31 | 103.90 | 98.97 |

| EVALUATION FACTORS | # Possible Points | UNISON CONSULTING, INC. | LEIGHFISHER, INC. | RICONDO & ASSOC, INC. |
|---|-------------------|-------------------------|-------------------|-----------------------|
| Airport Financial and Strategic Planning for Capital Improvement Program (CIP) Financial Management | | Chicago, IL | Burlingame, CA | Chicago, IL |
| Experience and Qualifications of Proposers, Subcontractors, and key individuals | 40.00 | 38.00 | 37.80 | 35.00 |
| Demonstrated experience of the firm providing similar services | 10.00 | 9.20 | 9.20 | 8.80 |
| Understanding of the scope and magnitude of the work to be accomplished | 30.00 | 29.20 | 22.00 | 25.10 |
| Cost | 10.00 | 10.00 | 9.21 | 8.32 |
| Local Business Presence | 10.00 | 0.00 | 0.00 | 0.00 |
| Total | 100.00 | 86.40 | 78.21 | 77.22 |
| Interview | 25.00 | 23.75 | 19.50 | 18.25 |
| Grand Total | 125.00 | 110.15 | 97.71 | 95.47 |

| EVALUATION FACTORS | # Possible Points | RICONDO & ASSOC, INC. | UNISON CONSULTING, INC. | LEIGHFISHER, INC. |
|---|-------------------|-----------------------|-------------------------|-------------------|
| Annual Airport Consultant Report on Consolidated Rental Car Facility (CONRAC) and Customer Facility Charges (CFCs). | | Chicago, IL | Chicago, IL | Burlingame, CA |
| Experience and Qualifications of Proposers, Subcontractors, and key individuals | 40.00 | 35.00 | 38.00 | 37.80 |
| Demonstrated experience of the firm providing similar services | 10.00 | 8.80 | 9.20 | 9.20 |
| Understanding of the scope and magnitude of the work to be accomplished | 30.00 | 27.60 | 25.00 | 25.20 |
| Cost | 10.00 | 8.32 | 10.00 | 9.21 |
| Local Business Presence | 10.00 | 0.00 | 0.00 | 0.00 |
| Total | 100.00 | 79.72 | 82.20 | 81.41 |
| Interview | 25.00 | 22.50 | 19.50 | 18.00 |
| Grand Total | 125.00 | 102.22 | 101.70 | 99.41 |

* As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office; therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.