

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

37779

Agenda Number

68.

Meeting Date:

November 20, 2014

Department:

Purchasing

Subject

Authorize award, negotiation, and execution of a 12-month service agreement with ONSITE HEALTH DIAGNOSTICS to provide biometric screenings and with KARELIA, LLC to provide health education for City employees, retirees, and their covered dependents in an amount not to exceed \$322,500 each and combined, with five 12-month extension options in an amount not to exceed \$358,450 per extension option each and combined, for a total contract amount not to exceed \$2,114,750 each and combined.

Amount and Source of Funding

Funding in the amount of \$268,750 is available in the Fiscal Year 2014-2015 Employee Benefits Fund. Funding for the remaining 10-months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Best evaluated proposals received.

Prior Council
Action:For More
Information:

Danielle Lord, Corp. Contract Compliance Manager, 512-974-2298

Boards and
Commission
Action:

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation (or contract).

Additional Backup Information

This contract is for voluntary biometric screenings and health education classes for City employees, retirees, and their covered dependents through the City's HealthyConnections wellness program. The HealthyConnections wellness program provides health screenings and health education to employees and retirees with health risks and chronic conditions. Employees who engage in the program reduce their chances of disease and save an average of \$384 in medical claims annually.

Onsite Health Diagnostics provides biometric screenings to administer the non-invasive finger stick screening option which provides immediate feedback regarding blood glucose, total cholesterol, High Density Lipoprotein (HDL) and Low Density Lipoprotein (LDL) cholesterol. All screenings include blood pressure, height, weight and waist circumference measurements. The data collected will be shared with the individual and will be used to determine what type of health improvement programs will be recommended.

Karelia, LLC provides health education to employees, retirees, or covered dependents that currently have a chronic condition or health risk such as diabetes, pre-diabetes, cardiovascular disease, hypertension, asthma or obesity. Health education will include classroom instruction from a qualified clinical professional such as a Registered Nurse, Certified Diabetes Educator, or Registered Dietician. The health education program will assist employees and retirees in making lifestyle changes that will allow them to reduce their health risks, manage their chronic condition, and reduce individual health care expenses.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

MBE/WBE solicited: 3/2

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. 175 notices were sent, including three MBEs and two WBEs. Eight proposals were received for biometrics screening and eight were received for health education.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office concurs with the Human Resources Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.