

## Council Member Zimmerman

### Item #17 (39014): Transamerican Power Products Inc. (T & D Steel Poles)

#### Recap of RCA:

This contract is for the purchase of transmission and distribution steel utility poles for Austin Energy.

These poles will be used for transmission and distribution construction and maintenance projects.

We are trying to get more information on agenda item #17 regarding Transamerican Power Products.

The backup for the agenda has the "Authorize award, negotiation, and execution of a 2 – Matrix".

**Question 1:** Is there any way we could get more details on the matrix like: Rational for the groupings and the points for each groupings (Total Evaluated Cost, Technical Concept & Solution, etc.)?

**Answer 1:** The evaluation factors and relative values for each that we used in this solicitation were decided after an assessment of the products that we are seeking. They represent the areas of importance to obtaining products that represent the best solution and value to the City's needs.

**Question 2:** Inside each grouping, what criteria was used for the points (so was the cheapest given all 50 points in Total Evaluated Cost, was there a scale for the rest, etc.)?

**Answer 2:** For cost, the vendor with the lowest cost to the City is given maximum points and the remaining vendors are given points on a percentage ratio basis. For local business presence, there was a formula published in the solicitation that established the scoring methodology based on the local presence of the prime and/or subcontractors. For the other evaluation factors, there was an evaluation by a group of subject matter experts based the submittals that we requested in the solicitation.

**Question 3:** Can we get the names and contact info for the 3 WBE that were solicited, but declined to bid?

**Answer 3:** SOUTHERN DATACOM INC  
([mpounds@southerndatacom.com](mailto:mpounds@southerndatacom.com) & [gounds@southerndatacom.com](mailto:gounds@southerndatacom.com))

JPC CONSTRUCTION INC  
([jchamberlain1@austin.rr.com](mailto:jchamberlain1@austin.rr.com))

Please note that SOUTHERN DATACOM INC was counted twice in the WBE total due to them having two contact email addresses in the notification list.