



Austin Airport Advisory Commission

REGULAR MEETING MINUTES

January 13, 2015

The Austin Airport Advisory Commission convened in a regular meeting on January 13, 2015 at 2716 Spirit of Texas Drive, in Room 160 in Austin, Texas.

Board Members in Attendance:

Dale Murphy, Chair
Steven Hart

Ernest Saulmon
George Farris

Teddy McDaniel, III
Stephanie Trinh

Board Members Absent:

James Kelsey

Staff in Attendance:

Susana Carbajal, Patti Edwards, David Arthur, Becky Nagel, Robert Hengst, Billy Aguero, Perla Compton, Matt Coldwell, Dowana Trantham, Gary Houff, Jim Halbrook, Phillip Bays, Stephanie Tucker and Janice White.

Others Present:

Sue Lambe, AIPP
Chris Coons, KSA
Sean Brennan, Reynolds Smith & Hill
Jeannie Wiginton, CDM Smith
Sean Tenny, CDM Smith

Welcome & Call the Meeting to Order:

Dale Murphy called the meeting to order at 5:03 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES –

a) December 9, 2014

Motion to approve the minutes. Motion made by Ernest Saulmon and seconded by Steven Hart. Motion passed 3-0-1 (Commission Members George Farris, James Kelsey, and Teddy McDaniel, III were absent at this vote). Commission Member Stephanie Trinh abstained.

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

George Farris arrived at 5:04 p.m.

- a) Planning & Engineering Capital Improvement Project Status Report – Robert Hengst gave updates on some major projects on the list. Janice White gave update on Terminal Expansion project.

Teddy McDaniel, III arrived at 5:09 p.m.

- b) Airport Tenant Updates - presented by Stephanie Tucker, Aviation Department.
- c) Finance & Operations Reports for Fiscal Year 2014 to date was presented by David Arthur, Financial Manager, Aviation Department.
- d) GTSA Transactions Report for December, 2014 was presented by Perla Compton, Aviation Department.
- e) Arts in Public Places presentation on the artist selection process for the Airport Entrance at ABIA Art in Public Places project was presented by Sue Lambe.
- f) Briefing on the February 26, 2015 airport business opportunities outreach event was presented by Robert Hengst.
- g) Update on Transportation Network Companies operations at the airport was presented by Patti Edwards.

4. ABIA Action Items

- a) Authorize award and execution of a 36-month requirements supply contract with QA SYSTEMS, INC., to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in a total amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000.

Motion to approve action item made by Steven Hart and seconded by Teddy McDaniel, III. Motion passed 6-0 (Commission Member James Kelsey was absent at this vote).

- b) Authorize award, negotiation and execution of a 60-month requirements service contract with SIEMENS POSTAL PARCEL & AIRPORT LOGISTICS LLC to provide telephone technical support and on-site services for the baggage handling

system at Austin-Bergstrom International Airport in an amount not to exceed \$431,250.

Motion to approve action item made by Steven Hart and seconded by Ernest Saulmon. Motion passed 6-0 (Commission Member James Kelsey was absent at this vote).

- c) Authorize award and execution of a 24-month requirements supply contract with MCADAMS GROUP, LLC DBA TEXAS ALTERNATOR STARTER SERVICE to provide remanufactured parts for alternators and starters in an amount not to exceed \$308,086, with four 12-month extension options in a total amount not to exceed \$154,043 per extension option, for a total contract amount not to exceed \$924,258.

Motion to approve action item made by George Farris and seconded by Teddy McDaniel, III. Motion passed 6-0 (Commission Member James Kelsey was absent at this vote).

- d) Authorize the use of the construction manager-at-risk method of contracting for construction of the new ABIA Parking Garage with Administration Offices Project at the Austin-Bergstrom International Airport (ABIA).

Motion to approve action Item made by Steven Hart and seconded by Stephanie Trinh. Motion passed 6-0 (Commission Member James Kelsey was absent at this vote).

5. NEW BUSINESS

None.

6. OLD BUSINESS

- a) Status of action items upon which the Commission has made a recommendation to Council.

Authorize the negotiation and execution of all documents and instrument necessary or desirable to sell 0.600 acre (26,149 square feet) tract of Austin-Bergstrom International Airport (ABIA) undeveloped land out of the Santiago Del Valle Grant, in Austin, Travis County and being a portion of a 1500.870 acres of land known as Parcel 7 conveyed from the United States of America/Secretary of the Air Force to the City of Austin on July 27, 2001 in Deed recorded in TRV2002002218, to the TEXAS DEPARTMENT OF TRANSPORTATION for the amount of \$126,315. **[Item scheduled to go before City Council on January 29, 2015.]**

7. FUTURE AGENDA ITEMS

- a) Austin-Bergstrom International Airport Investor Presentation.
- b) Election for Commission Secretary.

ADJOURNMENT. Motion to adjourn was made by Steven Hart and seconded by George Farris. Motion passed 6-0 (Commission Member James Kelsey was absent at this vote).

Meeting was adjourned at 5:55 p.m.

Date of next meeting: February 10, 2015

DRAFT

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year
5415 ABIA Terminal Improvements	ABIA Terminal Electrical Improvements	Stalder, Ricky	No Change	4910 8107 3168		\$400,000
	ABIA Terminal Area Spalling Improvements	Prtle, Robert	The installation of remaining roadway expansion joint covers has been on hold until the end of the winter holidays. The Aviation Department is also in the process of selecting and procuring new expansion joint systems for the pedestrian sidewalk areas in front of the Terminal Building. Product recommendations have been requested from four exterior expansion joint manufacturers. The Owner's goal is to procure a suitable product in February, so that the Contractor, Restek, can install them under their current contract, during the spring months of March, April, and/or May, 2015.	4910 8107 3172	\$148,563	\$246,918
	ABIA Terminal Fire Protection Improvements-Phase 2	Prtle, Robert	The Contractor is almost complete with all work on the project. Substantial Completion documents are being assembled at this time. The Aviation Department has decided to reject the faulty Potter Nitrogen system with a Southtek system. This work will be treated as a warranty item and is not expected to be completed until later spring, 2015.	4910 8107 3176 4910 8107 8055 4911 8107 A176 4910 8107 3215	\$13,410 \$393,557 \$0	\$0 \$800,000 \$0
	Terminal East Infill Project	Jones, Burton	Customs area is open and in operation. Contractor is currently working on Phase 3, the security gates at concourse level and the back offices for TSA and Customs on Concourse and Baggage levels. We plan to open the security gates at the Concourse level in July of 2015.	4910 8107 G215 4911 8107 A215 4912 8107 B060 4912 8107 B215	\$196,198 \$11,823,816	\$4,994,437 \$524,582 \$400,000 \$26,148,458
	Records Management Implementation	Medici, Joseph	Vendor has completed required work and provided deliverables to the Department. Aviation is studying options for delivery the balance of project needs.	4910 8107 3216	\$28,479	\$350,000
	Terminal Improvements 2013-Phase 8	Camp, Robin	QMD had an issue with the way Corgan was sealing the documents. Final revisions have been made. Awaiting assignment of Job Order Contractor.	4910 8107 3244 4911 8107 A244	\$26,094 \$50,152	\$0 \$750,000
	Matrix Electrical Room HVAC Improvements	Stalder, Ricky	QMD reported no further comments on the documents. Request for JOC pending.	4910 8107 3253	\$3,743	\$67,938
	Potable Water System - Study	Chaney, Richard	DOA meeting held on 20Jan2015. It is anticipated that the replacement of the three Terminal Pressure Reducing Valves (PRV) will be delivered through the JOC process or as a change order to another Terminal improvement project. Installation of the other improvements, water hammer arrestors, hanger supports etc., will be performed by DOA staff. The recommended installation of the two surge tanks will be deferred until these improvements are in place, and the system evaluated to determine if the improvements have corrected the water hammering issue.	4910 8107 3264	\$21,658	\$100,000
	Food Court Improvements	Hengst, Robert	We have revised our trash containers order to require a mockup. The mockup is on order and is expected by 12/14 or 1/15. If approved, the final order will be made.	4910 8107 3265	\$121,174	\$150,000
	Wet Pipe Fire Protection System	Hengst, Robert	The contractor is waiting on the bidding process to be completed prior to starting this project.	4910 8107 3266	\$50,480	\$25,000
	Restrooms Completion	Kumarage, Rohini	Continues work.	4910 8107 3285	\$112,249	\$1,250,000
	Shared Use Passenger Processing System	Folsom-Heath, Diana	Project 90% completed. Endurance completed with exceptions due to issue with core code. Additional conditions for acceptance included in memo AIOS EVIDS Mem0002 2015-01-23. Begin discussion for timelines for final items.	4910 8107 3283	\$532,470	\$1,202,285
	Terminal Boiler Replacement	Vonstein, Alison	RCA for construction contract scheduled for 2/26/15 and on the 2/10/15 AAAC mtg. agenda.	4910 8107 3286	\$51,972	\$594,218
	Terminal Beam Rehabilitation	Chaney, Richard	Consultant's proposal for additional services was accepted on 21Jan2015. Anticipate CMD NTP first week of Feb 2015.	4910 8107 3287	\$6,578	\$50,000
Terminal - Apron Expansion and Improvements Project	Camp, Robin	The Notice to Proceed for the Construction Manager At Risk, Hensel-Phelps was issued for January 13, 2015. The Design team has been conducting site visits, information gathering, plan review and other tasks within the Project Development Phase. The apron team has a deadline of late January to present the Apron Project Development Manual (PDM).	4910 8107 3288 4911 8107 A288 4911 8107 A506 4911 8107 A507 4912 8107 C288	\$50,360 \$0 \$0 \$0 \$0	\$0 \$7,000,000 \$0 \$0 \$0	

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year					
5696	ABIA Noise Mitigation	Rudy, Melinda	<p>SINGLE-FAMILY DWELLING ON SHAPPARD LANE</p> <p>The Airport plans to dispose of this tract by Land Exchange. In November, 2014 the FAA informed us that they are now requiring that a Categorical Exclusion (CATEX) be submitted prior to approving the exchange. We are in the initial phase of obtaining the scope and budget for the CATEX.</p> <p>MOBILE HOME PARK</p> <p>The Airport plans to dispose of this tract by Land Exchange. In November, 2014, the FAA informed us that they are now requiring that a Categorical Exclusion (CATEX) be submitted prior to approving the exchange. We are in the initial phase of obtaining the scope and budget for the CATEX.</p> <p>PROGRAM CLOSEOUT</p> <p>We are in the process of completing the final Noise Land Reuse Plan and Inventory, pending the Categorical Exclusion and approval by the FAA of the Land Exchange.</p> <p>The Dept. of Aviation requested that this project be combined with 6001.111 Water Quality and Detention Pond Infrastructure Improvements. On 12/31/14 the consultant submitted a revised design phase cost proposal to reflect this. FER is complete, but now that the budget is increased because the two projects are being combined, the scope will be reconsidered. The Dept. of Aviation approved acceptance of the consultant's proposal 12/30/14. CMD has some questions on it which are being addressed.</p> <p>no change from 12/14 entry.</p> <p>no change from 12/14 update.</p> <p>Pre-construction meeting scheduled for 2/16/15. Construction start scheduled for 2/16/15.</p> <p>Returned responses to QMD comments, including 100% set to QMD on 1/22/15. The consultant is pursuing the building permit.</p> <p>A contract has been executed with Southwest Corporation. A pre-construction meeting was held 1/21/15. NTP date to be determined.</p> <p>No change. Work continues. The consultant is working on a training session on eALP/AGIS to present to DOA staff.</p> <p>Photo Control - complete</p> <p>Runway profile and Survey -complete</p> <p>Navigational aid survey- complete</p> <p>Planimetric data collection -complete</p> <p>NTP date is 7/7/14. Substantial completion is scheduled for 3/14/15. Construction is proceeding on schedule. Contractors' 7th pay application has been submitted. Change proposal is pending for replacing cracked existing slab.</p> <p>FAA is using the study in their consideration of grant funding for the apron expansion project.</p> <p>The Expert Advisory Consultant is monitoring work on the project for the Aviation Department. Work is on schedule to have the building ready for occupancy by the Rental Car Companies in March, with the facility scheduled to open for business in October, 2015.</p> <p>Work is progressing. No change order to relocate switchgear pad off Hilton Drive; that will be a contract between parking lot developer and Prism Development. Change orders in progress for relocating pads and ductbanks outside the IT building. Parking lot modification to be pursued at later time with Street & Bridge crew. Austin Energy has been contacted to start their work.</p> <p>The design team is still on track to submit the final review documents to QSMID in early February, with a CSP notice to be issued in late February or early March 2015.</p> <p>Final verification of Phase One & Two SUPPs installation underway as part of the ITMP scope of work.</p> <p>The project is in the post construction phase and warranty period</p> <p>Substantial Completion inspection of the office areas of Work Area 1 was conducted on 1-30-15. Occupants are planned to be relocated to the renovated offices during the first week of February, 2015. Demolition in Work Area 2 is planned to begin in the second week of February. Work progress in the other spaces within Work Area 1 will continue concurrently with work in Work Area 2.</p>	4910 8107 3132	\$8,328	\$0					
				5702	ABIA Stormwater / Environmental	Vonstein, Alison	Stormwater Drainage Improvements	5702.011	4910 8107 3248	\$29,104	\$706,411
				Terminal Pond Aerators Reclaimed Water Booster Pump	5702.013		4910 8107 3289	\$57,776	\$963,589		
				ARFF Building Re-roofing and Building Envelope Weatherproofing	6000.060		4910 8107 3290	\$0	\$167,000		
				De-icing Storage Facility	6000.063		4910 8107 3211	\$4,457	\$270,000		
				FAA Ductbank Relocation	6000.064		4910 8107 3230	\$12,137	\$320,000		
				Electronic Airport Layout Plan And Utility Mapping	6000.103		4910 8107 3231	\$149,874	\$1,287,078		
				6000	ABIA Airside Improvements		Kumarage, Rohini	4910 8107 3242	\$117,239	\$500,000	
				Terminal Alpha Completion Construction	6000.112		4910 8107 3241	\$1,365,759	\$0		
				Terminal Apron Aircraft Movement Study	6000.114		4911 8107 A241	\$707,501	\$1,430,840		
ABIA CONRAC	6001.066	4910 8107 3309	\$37,069	\$50,000							
Information Systems Bldg 7355 Emergency Power Improvements	6001.067	4910 8107 3162	\$60,598	\$119,767							
Parking Operation Improvements	6001.070	4910 8107 3228	\$42,387	\$145,456							
Information Technology Master Plan	6001.072	4910 8107 3163	\$257,786	\$1,484,395							
ABIA New Employee Parking Lot	6001.074	4911 8107 A163		\$417,687							
6001	ABIA Landside Facility Improvements	Pirle, Robert	4910 8107 3186	\$37,928	\$491,272						
ABIA Bldg 6005 Improvements-Phase II (P&E)	6001.084	4911 8107 A186	\$151,317	\$3,508,728							
		Wepyrk, John	4910 8107 3188		\$0						
		Pirle, Robert	4910 8107 3195	\$632	\$0						
		Mercado, Robert	4911 8107 A195	\$3,850	\$0						
		Pirle, Robert	4910 8107 3217	\$614,075	\$1,332,043						
			4911 8107 A217		\$1,150,000						

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year
6001 ABIA Landside Facility Improvements	Landside Roadway Improvements	Vonstein, Alison	This project has been combined with 6001.099 Connectivity Pedestrian Path - Segment 1 and is now called Landside Roadway and Pedestrian Improvements. Consultant HVJ finalized the 60% set on 12/29/14 and it was submitted to CMD on that date. On 12/31/14 the consultant submitted the Sidewalk Master Plan. We will not pursue selection of another firm to design the rest of the Connectivity Segment 1 project and Segment 2, and bid phase and construction phase services for these scopes until after the master plan has been completed, so that the scope is known.	4910 8107 3249 4911 8107 A249	\$6,712 \$32,294	\$68,746 \$900,000
	Elevator Refurbishment	Kumarrage, Rohini	90% design submittal due date was revised to 02/09/15.	4911 8107 A245		\$1,500,000
	Upper Level Embankment Inspections and Repairs	Taylor, David	Consultant is completing PER draft to be submitted for internal review the week of 2/9. ABIA management briefing will be scheduled for late February.	4910 8107 3247 4911 8107 A247	\$4,195 \$44,516	\$24,700 \$900,000
	Maintenance Complex Renovations - Bldg. 8220	Jones, Burton	City is reviewing 30% submittal. Consultant has had 30% review meeting with DOA staff. Staff has reviewed furniture requirements with Roodport. Consultant continues to prepare 60% submittal due in February.	4910 8107 3263 4911 8107 A263	\$9,602	\$500,000 \$750,000
	Connectivity Pedestrian Path - Segment 1	Vonstein, Alison	This project has been combined with 6001.092 Landside Roadway Improvements and is now called Landside Roadway and Pedestrian Improvements. Consultant HVJ finalized the 60% set on 12/29/14 and it was submitted to CMD on that date. On 12/31/14 the consultant submitted the Sidewalk Master Plan. We will not pursue selection of another firm to design the rest of the Connectivity Segment 1 project and Segment 2, and bid phase and construction phase services for these scopes until after the master plan has been completed, so that the scope is known.	4911 8107 A401	\$1,112	\$398,000
	Demolish Buildings and Fence	Watson, Jerry	Public Works and remediation contractor conducted site visit on 01.16.15 to determine initial survey needs for these buildings. Awaiting results.	4911 8107 A403	\$853	\$50,000
	Parking Operations Building Mechanical Systems Improvements	Vonstein, Alison	NTP issued to rotation list consultant 3/31/14. Draft assessment report submitted 6/24/14. Consultant is preparing life cost analysis, to address one of QMID's comments.	4911 8107 A407	\$23,763	\$500,000
	Drainage Easement	Harbison, Shane	no change from 12/14 entry.	4910 8107 3292	\$0	\$5,000
	Motor Pool Improvements, building 8225	Chaney, Richard	Consultant's proposal for preliminary phase work of a building and equipment condition assessment accepted on 15Jan2015.	4911 8107 A501	\$0	\$150,000
	Landside Roadway and Pedestrian Improvements Phase 2	Williams, Jennifer	RS&H has not submitted their proposal yet. Needed to address a change in their approved sub consultant list. Scope became more than budgeted so working to reduce scope to get project proposal submitted within budget.	4911 8107 A503 4912 8107 C500 4912 8107 C501	\$0 \$0 \$0	\$50,000 \$50,000 \$50,000
IS HVAC Improvements - Building 7355	Hengst, Robert	KSA was assigned as consultant and proposal received 12/30.	4911 8107 A504	\$0	\$100,000	
Water Quality and Detention Pond Infrastructure Improvements	Vonstein, Alison	The Dept. of Aviation requested that this project be combined with 5702.011 Stormwater Drainage Improvements. On 12/31/14 the consultant submitted a revised design phase cost proposal to reflect this. PER is complete, but now that the budget is increased because the two projects are being combined, the scope will be reconsidered. The Dept. of Aviation approved acceptance of the consultant's proposal 12/30/14. CMD has some questions on it which are being addressed.	4912 8107 C502	\$0	\$50,000	
Parking Garage - West Lot A - Design	Mercado, Robert	Robert Mercado assigned as project manager.	4912 8107 C507	\$0	\$0	
Cargo Ramp Area Overflow Parking Lot	Hengst, Robert	Public Works Engineering Services Division is doing the design and their proposal has been approved. Meeting with permitting scheduled for 1/7 to discuss sustainable construction materials.	4911 8107 A505	\$1,707	\$0	
SP (Split of Austin Lane) Alpp	Hengst, Robert	The two foundations will be constructed 12/26-30. A pre-construction meeting will be held 12/16. The art pieces are expected to be installed in early 2015.	4910 8107 6052	\$71,758	\$240,583	
Total				\$17,485,080	\$65,685,131	

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 3 Month(s) ended December 31, 2014

	Amended Budget	Budget Annualized 3 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	22,169,000.00	5,542,250.00	5,917,277.03	375,027.03	6.8%
Terminal Rental & Other Fees	26,458,000.00	6,614,500.00	6,723,020.57	108,520.57	1.6%
TOTAL AIRLINE REVENUE	48,627,000.00	12,156,750.00	12,640,297.60	483,547.60	4.0%
NON-AIRLINE REVENUE					
Parking	34,714,813.00	8,678,703.25	8,563,489.92	(115,213.33)	(1.3%)
Other Concessions	23,926,741.00	5,981,685.25	6,031,164.51	49,479.26	0.8%
Other Rentals and Fees	8,275,851.00	2,068,962.75	1,933,414.00	(135,548.75)	(6.6%)
TOTAL NON-AIRLINE REVENUE	66,917,405.00	16,729,351.25	16,528,068.43	(201,282.82)	(1.2%)
Interest Income	109,598.00	27,399.50	26,672.63	(726.87)	(2.7%)
TOTAL REVENUE	115,654,003.00	28,913,500.75	29,195,038.66	281,537.91	1.0%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	43,962,265.00	10,990,566.25	10,180,929.32	809,636.93	7.4%
Airport Planning and Development	2,835,659.00	708,914.75	596,870.03	112,044.72	15.8%
Support Services	15,179,777.00	3,794,944.25	3,107,595.41	687,348.84	18.1%
Business Services	11,383,393.00	2,845,848.25	2,613,835.52	232,012.73	8.2%
TOTAL OPERATING EXPENSES	73,361,094.00	18,340,273.50	16,499,230.28	1,841,043.22	10.0%
Debt Service					
GO Debt Service Fund	26,041.00	6,510.25	6,510.25	0.00	0.0%
2013A Revenue Refunding Bonds	1,188,400.00	297,100.00	297,099.00	1.00	0.0%
2013 Prosperity Bank Loan	578,118.00	144,529.50	110,000.00	34,529.50	23.9%
2005 Variable rate Notes (Swap)	25,151,220.00	6,287,805.00	6,212,573.00	75,232.00	1.2%
2005 Variable rate Notes Fees	1,501,962.00	375,490.50	392,966.00	(17,475.50)	(4.7%)
PFC Debt Service Funding	(11,918,172.00)	(2,979,543.00)	(2,950,550.00)	(28,993.00)	(1.0%)
TOTAL Net Debt Service	16,527,569.00	4,131,892.25	4,068,598.25	63,294.00	1.5%
OTHER REQUIREMENTS					
Workers' Compensation	506,162.00	126,540.50	126,542.00	(1.50)	(0.0%)
Citywide Administrative Support	3,067,776.00	766,944.00	766,944.00	0.00	0.0%
Communications & Technology Mgmt	1,383,786.00	345,946.50	345,951.00	(4.50)	(0.0%)
Accrued Payroll	98,113.00	24,528.25	24,528.25	0.00	0.0%
Liability Reserve	17,000.00	4,250.00	4,250.00	0.00	0.0%
Operating Reserve	1,266,849.00	316,712.25	316,712.25	0.00	0.0%
CTECC	144,375.00	36,093.75	36,096.00	(2.25)	(0.0%)
Trunked Radio Allocation	108,526.00	27,131.50	27,131.50	0.00	0.0%
TOTAL OTHER REQUIREMENTS	6,592,587.00	1,648,146.75	1,648,155.00	(8.25)	(0.0%)
TOTAL REQUIREMENTS	96,481,250.00	24,120,312.50	22,215,983.53	1,904,328.97	7.9%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS					
	19,172,753.00	4,793,188.25	6,979,055.13	2,185,866.88	45.6%
ENPLANEMENTS					
	Passengers	% Inc/(Dec)			
December (Month over Month)	467,274	7.06%			
Year-to-Date	1,396,399	7.84%			

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

This month - This Year vs. Last Year
FY15 (Dec 14) vs FY14 (Dec 13)

Fiscal YTD - This Year vs. Last Year
FY15 (Oct 14 - Dec 14) vs FY14 (Oct 13 - Dec 13)

	FY15 Dec-14	FY14 Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD Dec-14	FY14 YTD Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Landing Fees	1,935,649.00	1,839,801.00	95,848.00	5.2%	5,917,277.03	5,607,604.00	309,673.03	5.5%
Terminal Rental & Other Fees	2,197,365.88	2,008,020.00	189,345.88	9.4%	6,723,020.57	6,028,968.00	694,052.57	11.5%
Total Airline Revenue	4,133,014.88	3,847,821.00	285,193.88	7.4%	12,640,297.60	11,636,572.00	1,003,725.60	8.6%

	FY15 Dec-14	FY14 Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD Dec-14	FY14 YTD Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Non-Airline Revenue								
Parking	2,747,665.89	2,808,936.00	(61,250.11)	(2.2%)	8,563,469.92	8,078,211.00	485,278.92	6.0%
Food/Beverage & Retail	630,774.58	607,779.00	22,995.58	3.8%	2,223,604.61	1,877,757.00	345,847.61	18.4%
Rental Car	803,133.58	1,051,139.00	(248,005.42)	(23.6%)	3,131,195.57	3,113,107.00	18,088.57	0.6%
Advertising	108,910.22	65,467.00	43,443.22	66.4%	464,044.29	307,965.00	156,079.29	50.7%
Other Concessions	70,230.27	60,825.00	9,405.27	15.5%	212,320.04	164,991.00	47,329.04	28.7%
Other Rentals and Fees	(215,702.39)	629,110.00	(844,812.39)	(134.3%)	1,933,414.00	1,854,768.00	78,646.00	4.2%
Total Non-Airline Revenue	4,145,032.15	5,223,256.00	(1,078,223.85)	(20.6%)	16,528,068.43	15,396,799.00	1,131,269.43	7.3%

Interest Income	6,749.61	8,419.00	(1,669.39)	(19.8%)	26,672.63	35,629.00	(8,956.37)	(25.1%)
Total Operating Revenue	8,284,796.64	9,079,496.00	(794,699.36)	(8.8%)	29,195,038.66	27,069,000.00	2,126,038.66	7.9%

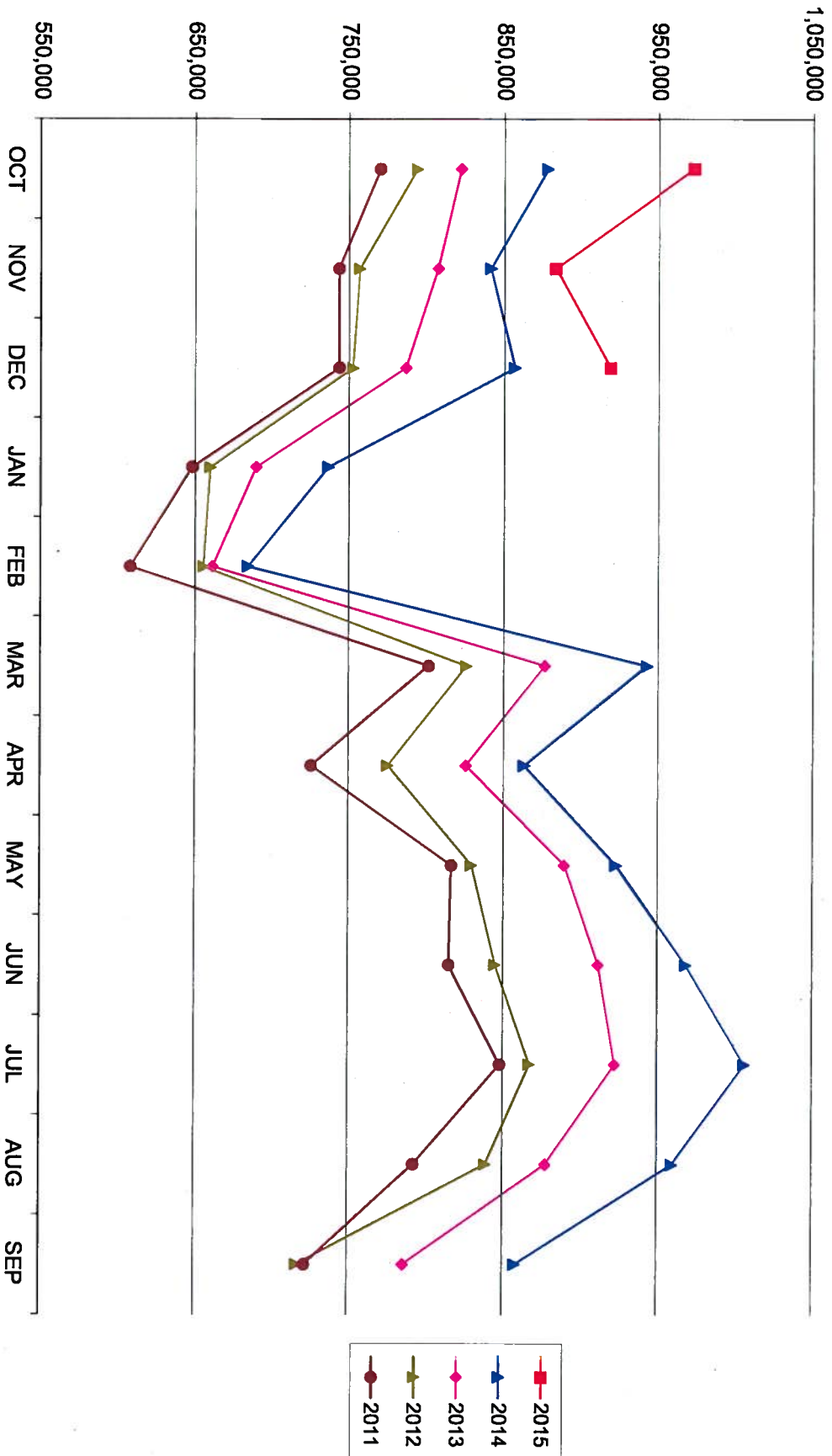
	FY15 Dec-14	FY14 Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD Dec-14	FY14 YTD Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Operating Requirements								
Fac Mgmt, Ops and Airport Security	3,155,057.07	3,402,950.00	247,892.93	7.3%	10,180,929.32	10,333,667.00	152,737.68	1.5%
Airport Planning and Development	198,356.23	160,868.00	37,488.23	(23.3%)	596,870.03	500,982.00	95,888.03	(19.1%)
Support Services	1,203,408.78	1,148,442.00	54,966.78	(4.8%)	3,107,595.41	2,912,162.00	195,433.41	(6.7%)
Business Services	864,911.19	896,234.00	31,322.81	3.5%	2,613,855.52	2,528,193.00	85,662.52	(3.4%)
Total Operating Expense	5,421,733.27	5,608,494.00	186,760.73	3.3%	16,499,230.28	16,275,004.00	224,226.28	(1.4%)

	FY15 Dec-14	FY14 Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD Dec-14	FY14 YTD Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Debt Service								
GO Debt Service Fund	2,170.08	2,257.00	86.92	3.9%	6,510.25	6,772.00	261.75	3.9%
2013A Revenue Refunding Bonds	99,033.00	113,815.00	14,782.00	13.0%	297,099.00	341,446.00	44,347.00	13.0%
2013 Prosperity Bank Loan	73,333.00	0.00	(73,333.00)	N/A	110,000.00	0.00	(110,000.00)	N/A
2005 Variable rate Notes (Swap)	2,088,982.00	2,054,573.00	(34,409.00)	(1.7%)	6,212,573.00	6,179,959.00	32,614.00	(0.5%)
2005 Variable rate Notes Fees	132,403.00	277,121.00	144,718.00	52.2%	392,966.00	822,726.00	429,760.00	52.2%
PFC Debt Service Funding	(991,702.00)	(1,045,997.00)	(54,295.00)	(5.2%)	(2,950,550.00)	(3,141,226.00)	(190,676.00)	(6.1%)
Total Debt Service	1,404,219.08	1,401,769.00	(2,450.08)	(0.2%)	4,068,598.25	4,209,677.00	141,078.75	3.4%

	FY15 Dec-14	FY14 Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD Dec-14	FY14 YTD Dec-13	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Other Requirements								
Workers' Compensation	42,181.67	38,578.00	(3,603.67)	(9.3%)	126,542.00	115,738.00	(10,804.00)	(9.3%)
Citywide Administrative Support	255,648.00	218,776.00	(36,872.00)	(16.9%)	766,944.00	656,333.00	(110,611.00)	(16.9%)
Communications & Technology Mgmt	115,320.00	122,079.00	6,759.00	5.5%	345,951.00	366,233.00	20,282.00	5.5%
Accrued Payroll	8,176.08	10,629.00	2,452.92	23.1%	24,528.25	31,887.00	7,358.75	23.1%
Compensation Adjustment	0.00	1,976.00	1,976.00	100.0%	0.00	4,379.00	4,379.00	100.0%
Operating Reserve	105,570.75	65,298.00	(40,272.75)	(61.7%)	316,712.25	195,895.00	(120,817.25)	(61.7%)
CTECC	12,033.50	10,443.00	(1,590.50)	(15.2%)	36,096.00	31,329.00	(4,767.00)	(15.2%)
Trunked Radio Allocation	9,043.83	9,026.00	(17.83)	(0.2%)	27,131.50	27,081.00	(50.50)	(0.2%)
Liability Reserve	1,416.67	1,667.00	250.33	15.0%	4,250.00	5,000.00	750.00	15.0%
Total Other Requirements	549,390.50	478,472.00	(70,918.50)	(14.8%)	1,648,155.00	1,433,875.00	(214,280.00)	(14.9%)
Total Requirements	7,375,342.85	7,488,735.00	113,392.15	1.5%	22,215,983.53	21,918,556.00	(297,427.53)	(1.4%)

SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	\$ 909,453.79	\$ 1,590,761.00	\$ (681,307.21)	(42.8%)	\$ 6,979,055.13	\$ 5,150,444.00	\$ 1,828,611.13	35.5%
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AUSTIN PASSENGER TRAFFIC 5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Fiscal Year 2015 vs 2014

	12/2014	12/2013	Percent Change	10/2014 - 12/2014	10/2013 - 12/2013	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	447,016	424,442	5.32	1,341,174	1,259,341	6.50
Domestic Deplaned Revenue	432,289	409,161	5.65	1,325,744	1,248,503	6.19
International Enplaned Revenue	9,468	3,089	206.51	23,744	7,303	225.13
International Deplaned Revenue	9,022	2,977	203.06	23,074	7,046	227.48
Domestic Enplaned Non-Revenue	10,664	8,872	20.20	31,195	28,102	11.01
Domestic Deplaned Non-Revenue	10,114	8,350	21.13	29,470	25,701	14.66
International Enplaned Non-Revenue	126	42	200.00	286	79	262.03
International Deplaned Non-Revenue	115	24	379.17	292	83	251.81
South Terminal-Intl Enplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Non-Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Non-Revenue	0	0	0.00	0	0	0.00
Passenger Totals	918,814	856,957	7.22	2,774,979	2,576,158	7.72

CURRENT PASSENGER RECORD = 1,006,417 RECORD SET = JULY 2014

<u>Aircraft Operations</u>						
Air Carrier	9,192	8,543	7.60	27,211	25,734	5.74
Commuter & Air Taxi	1,349	1,491	-9.52	4,511	4,791	-5.84
Military	420	453	-7.28	1,357	1,290	5.19
General Aviation						
Itinerant	3,728	3,359	10.99	13,744	12,100	13.59
Local	196	144	36.11	752	416	80.77
Total G.A.	3,924	3,503	12.02	14,496	12,516	15.82
Total Operations	14,885	13,990	6.40	47,575	44,331	7.32

Austin-Bergstrom International Airport

Aviation Activity Report

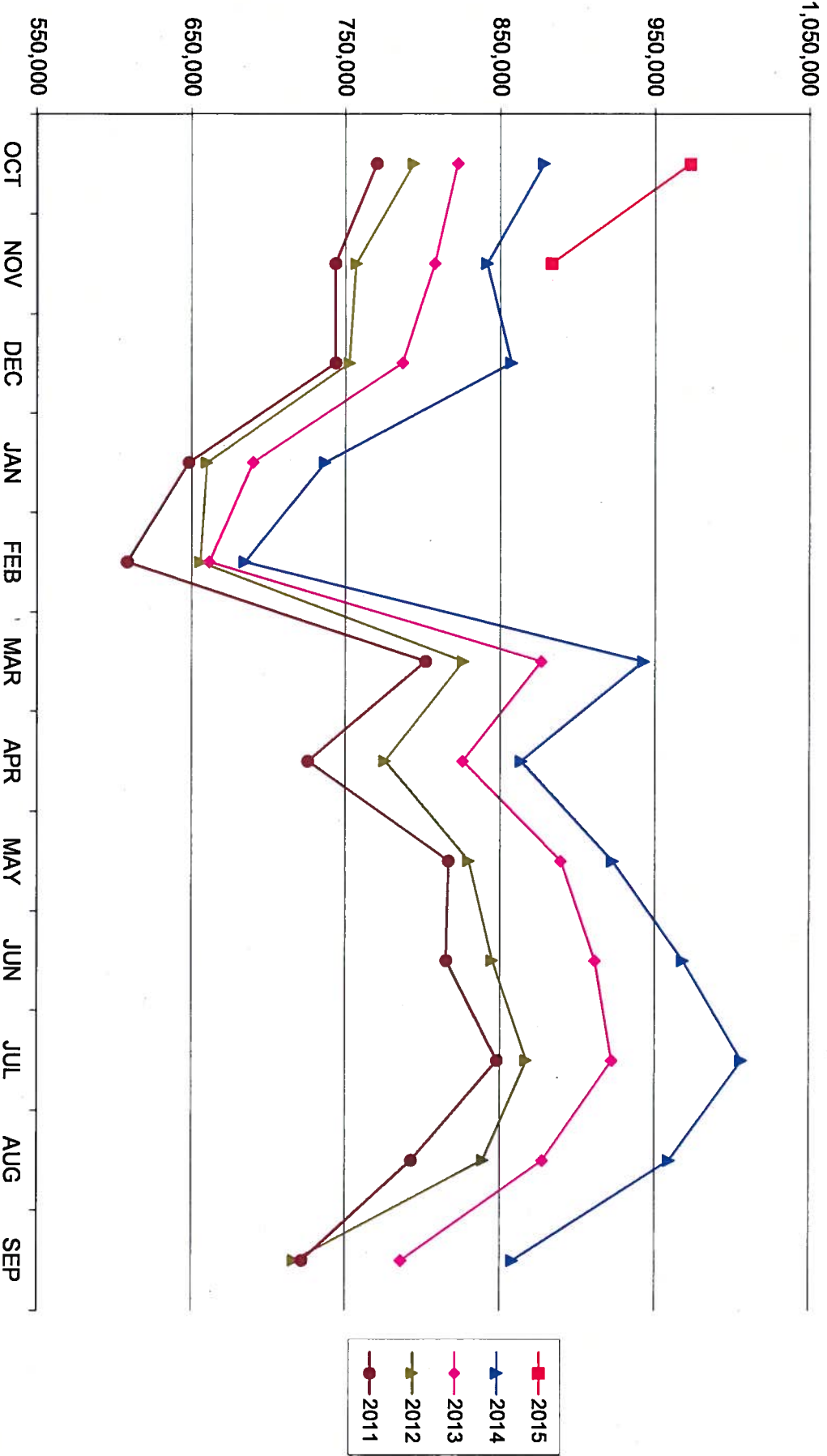
Fiscal Year 2015 vs 2014

	12/2014	12/2013	Percent Change	10/2014 - 12/2014	10/2013 - 12/2013	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	160,941	182,436	-11.78	376,952	468,555	-19.55
Domestic Deplaned Mail	231,422	199,902	15.77	617,363	598,259	3.19
International Enplaned Mail	0	0	0.00	1,103,232	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	392,363	382,338	2.62	2,097,547	1,066,814	96.62
Cargo						
Domestic Enplaned Cargo	5,444,762	4,787,200	13.74	16,087,972	15,840,089	1.56
Domestic Deplaned Cargo	6,170,401	6,954,663	-11.28	16,464,573	19,303,638	-14.71
International Enplaned Cargo	371,958	435,752	-14.64	1,544,125	2,337,176	-33.93
International Deplaned Cargo	186,183	369,221	-49.57	1,915,389	2,136,313	-10.34
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,173,304	12,546,836	-2.98	36,012,059	39,617,216	-9.10
Belly Freight						
Domestic Enplaned Belly Freight	260,655	237,517	9.74	720,067	734,481	-1.96
Domestic Deplaned Belly Freight	464,044	421,600	10.07	1,360,410	1,321,280	2.96
International Enplaned Belly Freight	333,991	0	0.00	1,043,511	0	0.00
International Deplaned Belly Freight	680,418	0	0.00	680,418	0	0.00
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	1,739,108	659,117	163.85	3,804,406	2,055,761	85.06
Cargo Totals (Mail, Cargo, Belly Freight)	14,304,775	13,588,291	5.27	41,914,012	42,739,791	-1.93

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC 5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Calendar Year 2014 vs 2013

	12/2014	12/2013	Percent Change	01/2014 - 12/2014	01/2013 - 12/2013	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	447,016	424,442	5.32	5,167,811	4,861,821	6.29
Domestic Deplaned Revenue	432,289	409,161	5.65	5,141,475	4,870,154	5.57
International Enplaned Revenue	9,468	3,089	206.51	80,925	26,199	208.89
International Deplaned Revenue	9,022	2,977	203.06	80,954	28,660	182.46
Domestic Enplaned Non-Revenue	10,664	8,872	20.20	127,284	122,474	3.93
Domestic Deplaned Non-Revenue	10,114	8,350	21.13	118,415	108,235	9.41
International Enplaned Non-Revenue	126	42	200.00	1,018	171	495.32
International Deplaned Non-Revenue	115	24	379.17	972	244	298.36
Passenger Totals	918,814	856,957	7.22	10,718,854	10,017,958	7.00

CURRENT PASSENGER RECORD = 1,006,417 RECORD SET = JULY 2014

Aircraft Operations

Air Carrier	9,192	8,543	7.60	105,187	101,901	3.22
Commuter & Air Taxi	1,349	1,491	-9.52	17,009	17,343	-1.93
Military	420	453	-7.28	7,061	6,069	16.35
General Aviation						
Itinerant	3,728	3,359	10.99	50,725	48,962	3.60
Local	196	144	36.11	2,486	2,372	4.81
Total G.A.	3,924	3,503	12.02	53,211	51,334	3.66
Total Operations	14,885	13,990	6.40	182,468	176,647	3.30

Austin-Bergstrom International Airport

Aviation Activity Report

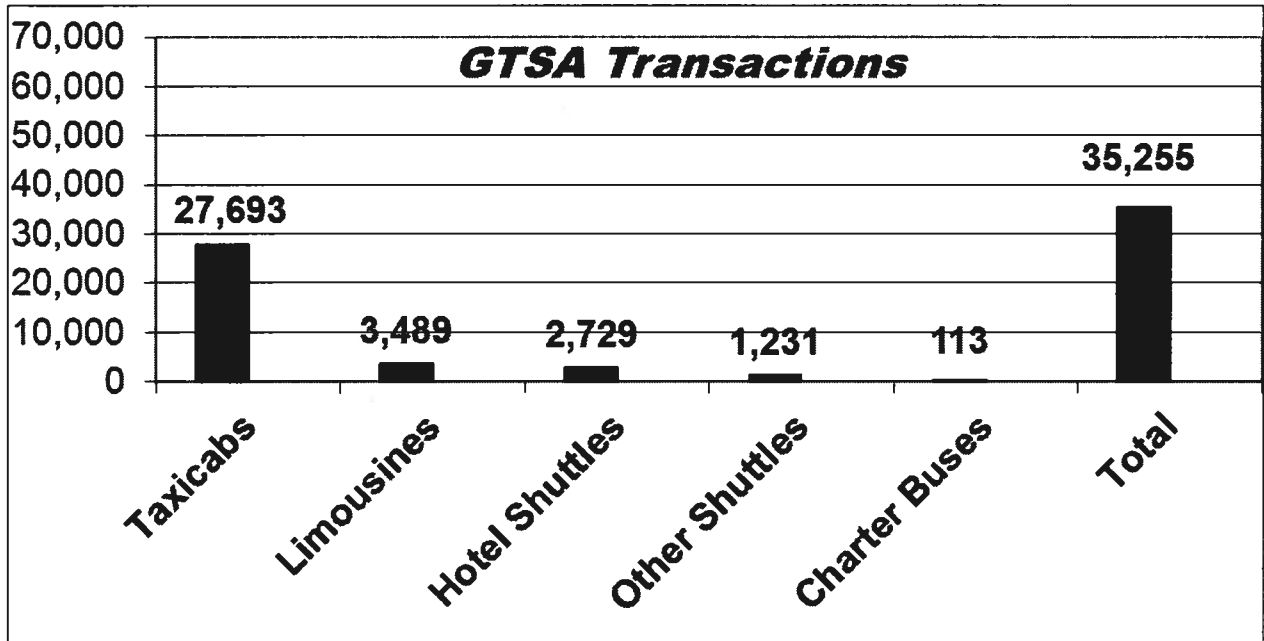
Calendar Year 2014 vs 2013

	12/2014	12/2013	Percent Change	01/2014 - 12/2014	01/2013 - 12/2013	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	160,941	182,436	-11.78	1,554,622	1,440,787	7.90
Domestic Deplaned Mail	231,422	199,902	15.77	2,077,481	2,046,960	1.49
International Enplaned Mail	0	0	0.00	1,103,232	0	0.00
International Deplaned Mail	0	0	0.00	0	2,404	-100.00
Mail Totals	392,363	382,338	2.62	4,735,335	3,490,151	35.68
Cargo						
Domestic Enplaned Cargo	5,444,762	4,787,200	13.75	59,677,171	61,821,801	-3.47
Domestic Deplaned Cargo	6,170,401	6,954,663	-11.29	64,290,521	72,018,931	-10.73
International Enplaned Cargo	371,958	435,752	-14.64	5,683,633	6,528,627	-12.94
International Deplaned Cargo	186,183	369,221	-49.57	4,131,679	6,217,253	-33.54
Cargo Totals	12,173,304	12,546,836	-2.98	133,783,004	146,586,612	-8.73
Belly Freight						
Domestic Enplaned Belly Freight	260,655	237,517	9.74	2,720,902	3,338,071	-18.49
Domestic Deplaned Belly Freight	464,044	421,600	10.07	5,042,207	5,138,368	-1.87
International Enplaned Belly Freight	333,991	0	0.00	4,641,222	0	0.00
International Deplaned Belly Freight	680,418	0	0.00	4,517,824	0	0.00
Belly Freight Totals	1,739,108	659,117	163.85	16,922,155	8,476,439	99.64
Cargo Totals (Mail, Cargo, Belly Freight)	14,304,775	13,588,291	5.27	155,440,494	158,553,202	-1.96

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

GROUND TRANSPORTATION TRANSACTIONS
JANUARY 2015



YEAR TO YEAR COMPARISON			
SERVICE CATEGORY	JANUARY 2015	JANUARY 2014	% Increase/(decrease)
TAXICAB	27,693	27,439	0.9%
LIMOUSINE	3,489	2,935	18.9%
HOTEL SHUTTLE	2,729	3,206	(14.0)%
OTHER SHUTTLE	1,231	942	30.7%
CHARTER BUS	113	72	56.9%
OVERALL TOTAL	35,255	34,594	1.9%

AGENDA



Recommendation for Council Action (CMD)

Austin City Council	Item ID:	40285	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	February 26, 2015
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Department:	Contract Management
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Subject

Authorize execution of a construction contract with R.E.C. INDUSTRIES, INC. for the ABIA Terminal Boiler Replacement project in the amount of \$422,487 (base bid + alternate) plus a \$42,248 contingency, for a total contract amount not to exceed \$464,735.

Amount and Source of Funding

Funding is available in the Fiscal Year 2014-2015 Capital Budget of the Department of Aviation.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Lowest responsive bid of four bids received.
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Prior Council Action:	
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For More Information:	Alison von Stein (512)-974-7217; Richard Chaney, 512-530-6659; Lucy Bonee, 512-974-7967; Elizabeth Godfrey, 512-974-7141
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Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on February 10, 2015.
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9A (Minority Owned and Women Owned Business Enterprise Procurement Program) through achievements of Good Faith Efforts with 0.97% MBE and 16.99% WBE subcontractor participation.
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Related Items:	
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Additional Backup Information

The Austin-Bergstrom International Airport (ABIA) opened in 1998. Emergency repairs were made to the boilers for the terminal water heating system but they are in need of replacement. This project will implement a reliable system to avoid disruption of service. Included in the project are replacement of three gas-fired domestic water boilers, a hot water storage tank, two circulating pumps, two thermostatic mixing valves, boiler exhaust flue, combustion air fan, and related piping and valves, and the addition of an expansion tank. Electrical work includes installation of a transformer, two new panels and all connecting circuitry.

Due to unknown features and/or conflicts when working with existing conditions and the need to avoid delay in working at the Airport, a 10% contingency in funding has been included to allow for expeditious processing of any change orders.

The bid documents included one alternate bid item to provide and install a third boiler, which is included in the total amount.

The contract allows 180 calendar days for completion of this project. This project is located within zip code 78719 and is managed by the Public Works Department.

R.E.C. Industries, Inc. is located in Bryan, Texas.

M/WBE Summary

Bid documents were distributed to six general contractors. Bids were opened on December 17, 2014. One alternate bid item will be included in the contract. R.E.C. Industries submitted the lowest of four bids received:

	<u>Base Bid</u>	<u>Base Bid + Alternate</u>
R.E.C. Industries, Inc., Bryan, Texas	\$384,687	\$422,487
Hot Rod Mechanical, Inc., Austin Texas	\$396,317	\$445,340
Mechanical & Process Systems, L.L.C., Round Rock, Texas	\$421,711	\$461,880
Mid-State Plumbing and Mechanical, Inc., Austin, Texas	\$496,839	\$539,103

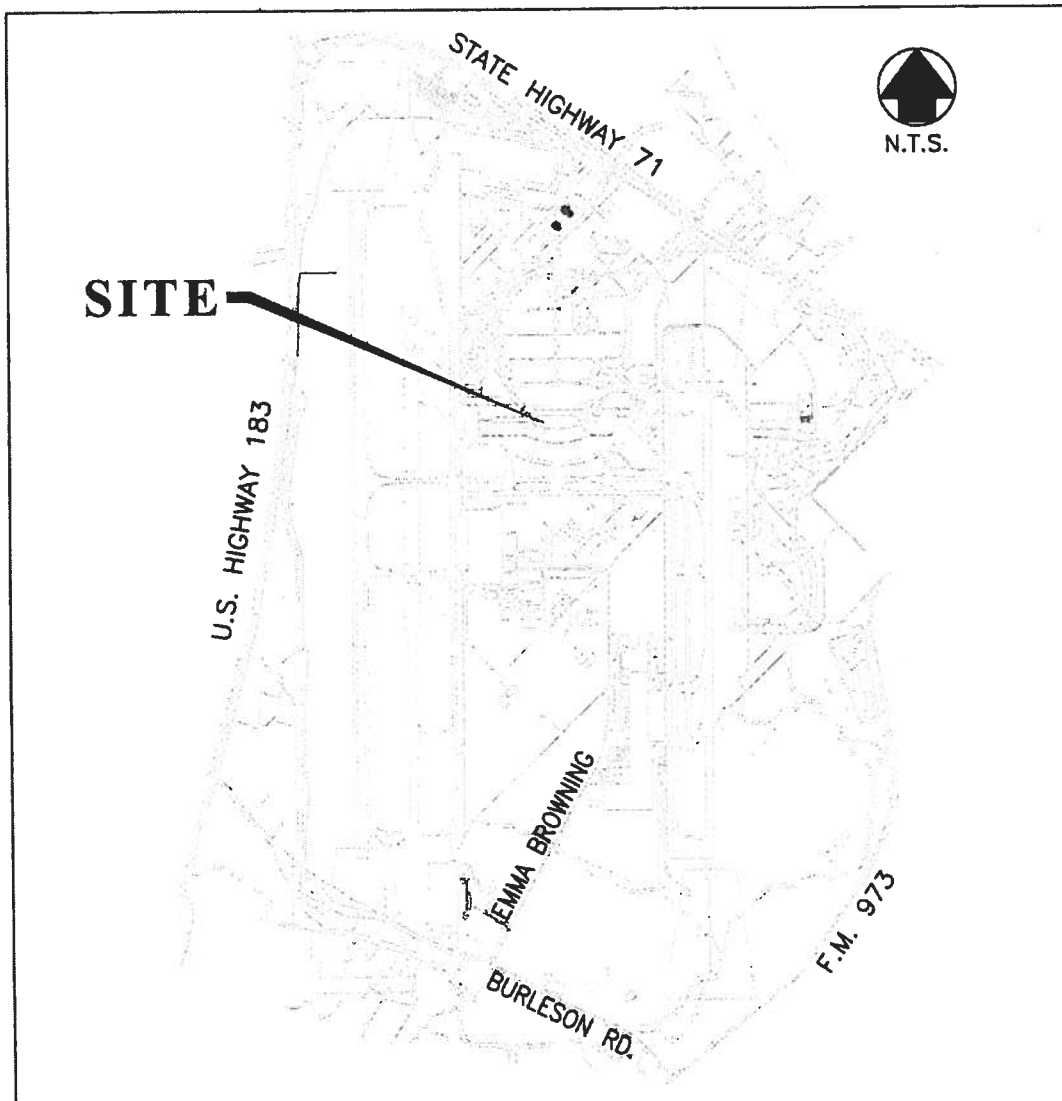
The contractor's choice of work methodology provides for seven areas of subcontracting opportunities which are listed below. Project participation goals stated in the solicitation were 4.72% MBE and 2.07% WBE. Total participation estimated on base bid amount of \$384,687:

<u>NON M/WBE TOTAL – PRIME</u>	<u>\$275,208.00</u>	<u>71.54%</u>
R.E.C. Industries, Inc., Round Rock, TX	\$275,208.00	71.54%
<u>MBE TOTAL – SUBCONTRACTORS</u>	<u>\$3,750.00</u>	<u>0.97%</u>
(MH) Tri Recycling, Inc., Austin, TX (construction waste recycling, waste hauling)	\$3,750.00	0.97%
<u>WBE TOTAL – SUBCONTRACTORS</u>	<u>\$65,350.00</u>	<u>16.99%</u>
(FW) Goes Sales of Texas, Austin, TX (boiler equipment)	\$40,750.00	10.59%
(FW) J.S. Electric, Inc., Buda, TX (electrical)	\$24,600.00	6.39%
<u>NON M/WBE TOTAL – SUBCONTRACTORS</u>	<u>\$40,379.00</u>	<u>10.50%</u>
Testing Specialties, San Antonio, TX (HVAC test & balance)	\$6,000.00	1.56%
Advanced Flow Technologies, Universal City, TX (pipe freezing/testing)	\$1,229.00	0.32%
Honeywell Building Solution, San Antonio, TX (boiler equipment & controls)	\$25,650.00	6.67%
Sharp Insulation Company, Rockwall, TX (mechanical insulation)	\$7,500.00	1.95%

The Contractor submitted a MBE/WBE Compliance Plan that demonstrated a Good Faith Effort and was approved by the Department of Small & Minority Business Resources. Second and third low bidder information is provided.

SECOND BIDDER – Hot Rod Mechanical, Inc., Austin, TX \$396,317 (base bid)
59.00% NON prime participation; 0.00% MBE; 22.00% WBE; 19.00% Non M/WBE subcontractor participation.

THIRD BIDDER – Mechanical & Process Systems, L.L.C., Round Rock, TX \$421,711 (base bid)
80.00% MBE prime participation; 0.00% MBE; 15.60% WBE; 4.40% Non M/WBE subcontractor participation.



PROJECT SITE

3600 PRESIDENTIAL BLVD
AUSTIN, TEXAS 78719

A U S T I N C I T Y C O U N C I L

A G E N D A



Recommendation for Council Action

Austin City Council	Item ID	39018	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	2/12/2015	Department:	Aviation
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Subject

Authorize award, negotiation, and execution of a concession agreement with E-Z Rent-A-Car, or one of the other qualified offerors to the Consolidated Rental Car Facility New Entrant Request for Proposal, to operate an on-airport rental car concession at Austin-Bergstrom International Airport.

Amount and Source of Funding

This is a revenue generating lease.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated proposal received.
Prior Council Action:	
For More Information:	Stephanie Tucker, Airport Properties Manager, 512-530-7507.
Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on February 10, 2015.
MBE / WBE:	No goals. This contract will be awarded in compliance with City Code Chapter 3-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
Related Items:	

Additional Backup Information

The City of Austin Department of Aviation (Airport) issued a Request for Proposals (RFP) for on-airport rental car concessions to operate in the designated new entrant space at the Consolidated Rental Car Facility (CONRAC) upon completion of construction in Fall 2015. E-Z Rent-A-Car (E-Z), one of 4 proposers who submitted proposals in response to the RFP is one of two winning proposers having been awarded the second highest number of points pursuant to the evaluation criteria set forth in the RFP.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

Airport concessions are subject to the Federal Airport Concession Disadvantaged Business Enterprise (ACDBE) regulations (49 CFR Part 23), and the federally approved City of Austin ACDBE plan. E-Z will comply with the Airport Concession DBE plan and meet the goals under that plan for on-airport rental car concessions.

On or about February 5, 2013, the Airport finalized the sale of its Rental Car Special Facility Revenue Bonds Taxable Series 2013 (the "Bonds") which provided funding for the design and construction of CONRAC to be located on the eastern portion of the Airport's parking lot A. The CONRAC will allow for the consolidation of rental car operations from their current location on the top level of the Airport's garage to purpose built facility providing increased operational efficiencies for the rental car companies. Agreements executed with the Airport's existing rental car operators upon the sale of the Bonds provided for a portion of the CONRAC (the "New Entrant Space") to be occupied by a rental car operator that was not an existing rental car operator as of the sale of the Bonds.

On or about November 7, 2014 the Airport released the RFP to evaluate and recommend up to two (2) new entrant rental car operators to operate in the CONRAC's New Entrant Space. In an effort to insure a competitive environment providing the best options for passengers at the Airport, proposers to the RFP had to demonstrate that they were "not owned, controlled by, or affiliated with a rental car company currently holding [an agreement at the Airport]."

On November 21, 2014, the Airport held a mandatory pre-proposal conference for interested rental car operators to which six (6) rental car operators, E-Z, Firefly Car Rental ("Firefly"), Fox Rent-A-Car ("Fox"), Longhorn Car and Truck Rentals ("Longhorn"), Silvercar, and Sixt Rent a Car ("Sixt") attended. Responses to the RFP were due on December 18, 2014. The Airport received four (4) proposals in response to the RFP from E-Z, Fox, Longhorn, and Sixt. Proposals were not submitted by the two remaining attendees of the mandatory pre-proposal conference, Firefly and Silvercar.

Pursuant to the evaluation criteria set forth in Section 10.2 of the RFP and shown below, Fox and E-Z are being recommended to the Council as the selected proposers.

Evaluation Results (Averaged)

	Fox	E-Z	Sixt	Longhorn
Qualifications and Experience (Point Range 0-20)	14.75	13.75	17.50	17
Financial Information (Point Range 0-20)	17.50	20	20	15
Proposed MAGCF (Point Range 0-50)	50	45.74	39.44	16
Local Business Presence (Point Range 0-10)	0	0	0	10
<u>Total Points:</u>	<u>82.25</u>	<u>79.49</u>	<u>76.94</u>	<u>58</u>

Upon release of information indicating that Fox and E-Z had been recommended as the two selected proposers, Sixt gave the Airport formal notice of its intent to protest the results of the RFP. On January 21, 2015, Sixt submitted an official protest of the Airport's decision awarding the New Entrant Space to Fox and E-Z. The protest was immediately referred by the Airport to City's Purchasing Department. In a formal response to Sixt dated January 30, 2015, Yolanda Miller, Deputy Purchasing Officer, determined that Sixt had insufficient grounds for their protest to proceed and as such the protest was denied and is considered closed.

AGENDA



Recommendation for Council Action

Austin City Council	Item ID	39019	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	2/12/2015	Department:	Aviation
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Subject

Authorize award, negotiation, and execution of a concession agreement with Fox Rent-A-Car, or one of the other qualified offerors to the Consolidated Rental Car Facility New Entrant Request for Proposal, to operate an on-airport rental car concession at Austin-Bergstrom International Airport.

Amount and Source of Funding

This is a revenue generating lease.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated proposal received.
Prior Council Action:	
For More Information:	Stephanie Tucker, Airport Properties Manager, 512-530-7507.
Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on February 10, 2015.
MBE / WBE:	No goals. This contract will be awarded in compliance with City Code Chapter 3-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
Related Items:	

Additional Backup Information

The City of Austin Department of Aviation (Airport) issued a Request for Proposals (RFP) for on-airport rental car concessions to operate in the designated new entrant space at the Consolidated Rental Car Facility (CONRAC) upon completion of construction in Fall 2015. Fox Rent-A-Car (Fox), one of 4 proposers who submitted proposals in response to the RFP, is one of two winning Proposers having been awarded the highest number of points pursuant to the evaluation criteria set forth in the RFP.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

Airport concessions are subject to the Federal Airport Concession Disadvantaged Business Enterprise (ACDBE) regulations (49 CFR Part 23), and the federally approved City of Austin ACDBE plan. Fox will comply with the Airport Concession DBE plan and meet the goals under that plan for on-airport rental car concessions.

On or about February 5, 2013 the Airport finalized the sale of its Rental Car Special Facility Revenue Bonds Taxable Series 2013 (the "Bonds") which provided funding for the design and construction of CONRAC to be located on the eastern portion of the Airport's parking lot A. The CONRAC will allow for the consolidation of rental car operations from their current location on the top level of the Airport's garage to purpose built facility providing increased operational efficiencies for the rental car companies. Agreements executed with the Airport's existing rental car operators upon the sale of the Bonds provided for a portion of the CONRAC (the "New Entrant Space") to be occupied by a rental car operator that was not an existing rental car operator as of the sale of the Bonds.

On or about November 7, 2014 the Airport released the to evaluate and recommend up to two (2) new entrant rental car operators to operate in the CONRAC's New Entrant Space. In an effort to insure a competitive environment providing the best options for passengers at the Airport, proposers to the RFP had to demonstrate that they were "not owned, controlled by, or affiliated with a rental car company currently holding [an agreement at the Airport]."

On November 21, 2014, the Airport held a mandatory pre-proposal conference for interested rental car operators to which six (6) rental car operators, E-Z Rent-A-Car ("E-Z"), Firefly Car Rental ("Firefly"), Fox, Longhorn Car and Truck Rentals ("Longhorn"), Silvercar, and Sixt Rent a Car ("Sixt") attended. Responses to the RFP were due on December 18, 2014. The Airport received four (4) proposals in response to the New Entrant RFP from E-Z, Fox, Longhorn, and Sixt. Proposals were not submitted by the two remaining attendees of the mandatory pre-proposal conference, Firefly and Silvercar.

Pursuant to the evaluation criteria set forth in Section 10.2 of the RFP and shown below, Fox and E-Z are being recommended to the City Council as the selected proposers.

Evaluation Results (Averaged)

	Fox	E-Z	Sixt	Longhorn
Qualifications and Experience (Point Range 0-20)	14.75	13.75	17.50	17
Financial Information (Point Range 0-20)	17.50	20	20	15
Proposed MAGCF (Point Range 0-50)	50	45.74	39.44	16
Local Business Presence (Point Range 0-10)	0	0	0	10
<u>Total Points:</u>	<u>82.25</u>	<u>79.49</u>	<u>76.94</u>	<u>58</u>

Upon release of information indicating that Fox and E-Z had been recommended as the two selected proposers, Sixt gave the Airport formal notice of its intent to protest the results of the RFP. On January 21, 2015, Sixt submitted an official protest of the Airport's decision awarding the New Entrant Space to Fox and E-Z. The protest was immediately referred by the Airport to City's Purchasing Department. In a formal response to Sixt dated January 30, 2015, Yolanda Miller, Deputy Purchasing Officer, determined that Sixt had insufficient grounds for their protest to proceed and as such the protest was denied and is considered closed.

AGENDA

Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	38980	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	January 29, 2015			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 36-month contract with CDW GOVERNMENT, LLC, to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in an amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$719,213 is available in the Fiscal Year 2014-2015 Capital Budget of the Aviation Department. Funding for the remaining 29-months of the original contract period and extension options are contingent upon available Operational funding in future budgets!</p>				
Fiscal Note				
<p>A fiscal note is attached!</p>				
Purchasing Language:	Lowest bid received.			
Prior Council Action:				
For More Information:	Shawn Willett, Corp Contract Compliance Manager, 512-974-2274			
Boards and Commission Action:	February 10, 2015 - To be reviewed by the Austin Airport Advisory Commission			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			

Additional Backup Information

This contract will provide for the purchase and installation of new displays, mounts, and cables as required to support the Flight Information Display (FID) System at the Austin-Bergstrom International Airport. These are banks of monitors showing flight times and status updates which are located throughout the airport. This contract will provide for the initial replacement of 146 monitors, and then will provide for a supply of monitors and mounts as needed and as the budget allows, for any others which need to be replaced at end of life. The contractor shall provide all equipment, materials, software, labor, and design as required for complete installation and fully operational hardware for 65 of the initial monitors purchased. The remaining monitors purchased through this contract will be installed by Aviation Department personnel.

BID TABULATION:
IFB SMW0212
Electronic Visual Display Systems for use at ABIA
(12 line items)

<u>Vendor</u>	<u>Initial Purchase</u> (Including install of 65 monitors)	<u>Annual Estimate</u>	<u>Bid Total*</u>
CDW Government, LLC Vernon Hills, IL	\$471,346	\$247,867	\$719,213
QA Systems, Inc. (MBE) Austin, TX	\$463,249	\$259,025	\$722,274
Visual Innovations (MWBE) Austin, TX	\$540,091	\$261,639	\$801,730
Ford Audio Video Systems, LLC Austin, TX	\$583,795	\$291,445	\$875,240

*Bid Tabulation is for comparison purposes only; award amount was stated in the solicitation

A complete bid tabulation is on file in the Purchasing Office and is on the City's, FSD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. 329 notices were sent, including eight MBE's and three WBEs. Four bids were received including two MBEs.
- c. This is the first purchase for most of the monitors included which are designed for 24 hour around the clock use; therefore there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.

CIP EXPENSE DETAIL

DATE OF COUNCIL CONSIDERATION:
CONTACT DEPARTMENT(S):

2/26/15
Aviation

SUBJECT: Authorize award and execution of a 36-month contract with CDW GOVERNMENT, LLC., to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in an amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000.

Funding in the amount of \$719,213 is available in the Fiscal Year 2014-2015 Capital Budget of the Aviation Department. Funding for the remaining 29-months of the original contract period and extension options are contingent upon available Operational funding in future budgets.

CURRENT YEAR IMPACT:

Department:	Aviation
Project Name:	Shared Use Passenger Processing System
Fund/Department/Unit:	4910-8107-3283 Department of Aviation Airport Capital Fund
Funding Source:	
Current Appropriation:	3,500,000.00
Unencumbered Balance:	1,548,665.54
Amount of This Action:	<u>(719,213.00)</u>
Remaining Balance:	<u>829,452.54</u>
Total Amount of this Action	<u><u>719,213.00</u></u>

ANALYSIS / ADDITIONAL INFORMATION: As the funds were previously authorized by Council, there is no analysis / additional information required to demonstrate funding. If additional funding is needed it will be contingent on funding in future budgets.

AGENDA

Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	41047	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	February 26, 2015
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Department:	Purchasing
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Subject

Authorize award and execution of a 12-month contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with ARNOLD OIL COMPANY OF AUSTIN, LP for oil, grease, and lubricants in an amount not to exceed \$349,031, with two 12-month extension options in a total amount not to exceed \$349,031 per extension option, for a total contract amount not to exceed \$1,047,093.

Amount and Source of Funding

Funding in the amount of \$221,354 is available in the Fiscal Year 2014-2015 Operating Budget of the Fleet Services Department. Funding in the amount of \$3,333 is available in the Fiscal Year 2014-2015 Operating Budget of the Austin Fire Department. Funding in the amount of \$6,667 is available in the Fiscal Year 2014-2015 Operating Budget of the Austin Water Utility Department. Funding in the amount of \$1,333 is available in the Fiscal Year 2014-2015 Operating Budget of the Aviation Department. Funding for the remaining four months of the original contract period is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase
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Prior Council Action:	
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For More Information:	Sandy Wirtanen, Buyer II, 512-974-7711
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Boards and Commission Action:	February 10, 2015 – To be reviewed by the Austin Airport Advisory Commission; February 11, 2015 – To be reviewed by the Water & Wastewater Commission.
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MBE / WBE:	
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Related Items:	This cooperative contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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Additional Backup Information

This contract is for lubricating products for the City's fleet of vehicles and equipment. The lubricating products include motor oils, transmission fluids, gear oils, hydraulic oils, and grease.

The lubricants will be used to repair and maintain City vehicles and equipment in the City's fleet. The City has several contracts to recycle oil and lubricant products. Currently, used oil, antifreeze, and solvents (such as those used in brake washing equipment) are recycled through a separate contract.

Arnold Oil Company is under contract with BuyBoard to supply fleet lubricants statewide as a result of a competitive bidding process. Utilizing the BuyBoard contract provides for volume discount pricing. This supply contract will be provided by contract Automotive Grease, Oils, Lubricants, Etc. # 484-15 that was competitively bid and awarded by the BuyBoard Cooperative Purchasing.