



Austin Airport Advisory Commission

REGULAR MEETING MINUTES

February 10, 2015

The Austin Airport Advisory Commission convened in a regular meeting on February 10, 2015 at 2716 Spirit of Texas Drive, in Room 160 in Austin, Texas.

Board Members in Attendance:

Dale Murphy, Chair
Stephanie Trinh

Ernest Saulmon
James Kelsey

Teddy McDaniel, III

Board Members Absent:

Steven Hart

George Farris

Staff in Attendance:

Susana Carbajal, Jim Smith, Becky Nagel, Robert Hengst, Billy Aguero, Matt Coldwell, Dowana Trantham, Phillip Bays, Jennifer Williams, Francisco Garza, Stephanie Tucker, Brian Levy, Royce Traywick and Jason Zielinski.

Others Present:

Chris Coons, KSA
Sean Brennan, Reynolds Smith & Hill
Josh Crawford, Garver
Jim Nias, Jackson Walker, LLP
Brice Allen, Atlantic
Paul Bielamowicz, Page Southerland Page, Inc.

Welcome & Call the Meeting to Order:

Dale Murphy called the meeting to order at 5:02 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES –

a) January 13, 2015

Motion to approve the minutes. Motion made by Ernest Saulmon and seconded by Stephanie Trinh. Motion passed 4-0. (Commission Members George Farris, Steven Hart, and Teddy McDaniel, III were absent at this vote).

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

- a) Planning & Engineering Capital Improvement Project Monthly Status Reports – Jennifer Williams with the Aviation Department, provided an updates on Phase I and Phase II of the Connectivity Project. Matt Coldwell with the Aviation Department provided an update on the Art in Public Places (AIPP) Master Plan.

Teddy McDaniel, III arrived at 5:03 p.m.

- b) Airport Tenant Updates – presented by Stephanie Tucker, Aviation Department.
- c) Finance & Operations Reports for Fiscal Year 2014 to date – presented by Brian Levy, Aviation Department.
- d) Ground Transportation Staging Area (GTSA) Transactions Report for January, 2015 – presented by Royce Traywick, Aviation Department.
- e) Presentation on the Current State of the Airport and its Future Plans – presented by Jim Smith, Aviation Department.

Commission Chair Dale Murphy recessed the Commission Meeting to go into Executive Session at 5:17 p.m.

EXECUTIVE SESSION

The Austin Airport Advisory Commission went into Executive Session, pursuant to Chapter 551 of the Texas Government Code, to discuss or deliberate regarding commercial or financial information that the City has received from business prospects that the governmental body seeks to have locate, stay, or expand in the City and with which the City is conducting economic development negotiations.

Executive Session ended and Commission Chair Dale Murphy called the Commission Meeting back to order at 5:54 p.m.

- f) ABIA Investor Presentation – presented by Jim Smith, Aviation Department.

4. ABIA Action Items

- a) Election for Commission Secretary.

Motion to elect Stephanie Trinh as Commission Secretary made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 4-0-1. Commission Member Stephanie Trinh abstained from this vote. (Commission Members George Farris and Steven Hart were absent at this vote).

- b) Authorize execution of a construction contract with R.E.C. Industries, INC., for the ABIA Terminal Boiler Replacement project in the amount of \$422,487 (base bid + alternate) plus a \$42,248 contingency, for a total contract amount not to exceed \$464,735.

Motion to approve action item made by Teddy McDaniel, III and seconded by James Kelsey. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

- c) Authorize award, negotiation, and execution of a concession agreement with E-Z Rent-A-Car, or one of the other qualified offerors to the Consolidated Rental Car Facility New Entrant Request for Proposal, to operate an on-airport rental car concession at Austin-Bergstrom International Airport.

Jim Nias, a representative of Sixt Rent-A-Car, was allotted 3 minutes to speak on this topic. He provided a 6-page document that he wished to be included as part of the official minutes.

Motion to approve action item made by Teddy McDaniel, III and seconded by Ernest Saulmon. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

- d) Authorize award, negotiation, and execution of a concession agreement with Fox Rent-A-Car, or one of the other qualified offerors to the Consolidated Rental Car Facility New Entrant Request for Proposal, to operate an on-airport rental car concession at Austin-Bergstrom International Airport.

Motion to approve action item made by Teddy McDaniel, III and seconded by Ernest Saulmon. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

- e) Authorize award and execution of a 36-month contract with CDW GOVERNMENT, LLC. to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in an amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000.

Motion to approve action item made by Teddy McDaniel, III and seconded by Ernest Saulmon. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

- f) Authorize award and execution of a 12-month contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with ARNOLD OIL COMPANY OF AUSTIN, LP, for oil, grease, and lubricants in an amount not to exceed \$349,031, with two 12-month extension options in a total amount not to exceed \$349,031 per extension option, for a total contract amount not to exceed \$1,047,093.

Motion to approve action item made by James Kelsey and seconded by Stephanie Trinh. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

5. NEW BUSINESS

Commission Chair Dale Murphy gave a gentle reminder to committee members to submit their Boards and Commissions Applications if they wish to continue service as a board member under the new Council administration.

6. OLD BUSINESS

- a) Status of action items upon which the Commission has made a recommendation to Council.

Authorize the negotiation and execution of all documents and instrument necessary or desirable to sell 0.600 acre (26,149 square feet) tract of Austin-Bergstrom International Airport (ABIA) undeveloped land out of the Santiago Del Valle Grant, in Austin, Travis County and being a portion of a 1500.870 acres of land known as Parcel 7 conveyed from the United States of America/Secretary of the Air Force to the City of Austin on July 27, 2001 in Deed recorded in TRV2002002218, to the TEXAS DEPARTMENT OF TRANSPORTATION for the amount of \$126,315. **[Item went to City Council on January 29, 2015 and passed.]**

Authorize award and execution of a 36-month requirements supply contract with QA SYSTEMS, INC., to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in a total amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000. **[Item not scheduled to go to City Council.]**

Authorize award, negotiation and execution of a 60-month requirements service contract with SIEMENS POSTAL PARCEL & AIRPORT LOGISTICS LLC to provide telephone technical support and on-site services for the baggage handling system at Austin-Bergstrom International Airport in an amount not to exceed \$431,250. **[Item went to City Council on January 29, 2015 and passed.]**

Authorize award and execution of a 24-month requirements supply contract with MCADAMS GROUP, LLC DBA TEXAS ALTERNATOR STARTER SERVICE to provide remanufactured parts for alternators and starters in an amount not to exceed \$308,086, with four 12-month extension options in a total amount not to exceed \$154,043 per extension option, for a total contract amount not to exceed \$924,258. **[Item went to City Council on January 29, 2015 and passed.]**

Authorize the use of the construction manager-at-risk method of contracting for construction of the new ABIA Parking Garage with Administration Offices Project at the Austin-Bergstrom International Airport (ABIA). **[Item scheduled to go before City Council on February 26, 2015.]**

7. FUTURE AGENDA ITEMS

ADJOURNMENT.

Motion to adjourn was made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 5-0 (Commission Members George Farris and Steven Hart were absent at this vote).

Meeting was adjourned at 6:26 p.m.

Date of next meeting: March 10, 2015

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info		FDU	Expenses YTD	Spent Plan Amount - Budget - FDU Level - Current Year
5415	ABIA Terminal Electrical Improvements	Stalder, Ricky	5415.050	CMD has assigned Walden Construction as the JOC for this project. Walk through of the project pending.	4910 8107 3168		\$400,000
	ABIA Terminal Area Spalling Improvements	Pirtle, Robert	5415.054	The installation of remaining roadway expansion joint covers has been on hold until the end of the winter season. The Aviation Department is also in the process of selecting and procuring new expansion joint systems for the pedestrian sidewalk areas in front of the Terminal Building. Product recommendations from four exterior expansion joint manufacturers have been reviewed. The Aviation Department is having a mock-up system installed, for Owner evaluation before installing the system at large.	4910 8107 3172	\$153,100	\$324,407
	ABIA Terminal Fire Protection Improvements-Phase 2	Pirtle, Robert	5415.056	The Contractor is almost complete with all work on the project. Substantial Completion documents are being assembled at this time. The Aviation Department has approved the Contractor's proposal for a new SouthTek Nitrogen system to replace the faulty Potter system. A Change Order will be issued for this change.	4910 8107 3178 4910 8107 8055 4911 8107 A176	\$17,288 \$426,012 \$24,885	\$0 \$0 \$800,000
	Terminal Improvements 2012	Jones, Burton	5415.059	No change.	4910 8107 3180 4910 8107 6053 4911 8107 A190	\$24,885 \$5,950	\$1,238,944 \$25,284 \$0
	Terminal East Infill Project	Jones, Burton	5415.065	Construction work is proceeding in the Concourse security gate area, the TSA offices back of house, and the Customs offices back of house, as well as the SJPS baggage carousel on the Apron level. It is projected that the Concourse area will open in May, the TAS and Customs areas will be substantially complete in August, and the EDS installation will be substantially complete in December of 2015.	4910 8107 3215 4910 8107 G215 4911 8107 A215 4912 8107 B060 4912 8107 B215	\$35,693 \$0 \$1,026,750 \$309,184 \$16,443,535	(\$117,027) \$4,994,437 \$1,026,750 \$400,000 \$28,148,458
	Records Management Implementation	Medici, Joseph	5415.066	Vendor has completed required work and provided deliverables to the Department. Aviation is studying options for delivery the balance of project needs.	4910 8107 3216	\$30,147	\$350,000
	Terminal Improvements 2013-Phase 8	Smythe-Macauley, David	5415.087	Jamal ad Smith is the selected Job Order Contractor (JOC) and submitted a cost proposal on 2/27/2015. Staff is currently reviewing the proposal.	4910 8107 3244 4911 8107 A244	\$30,716 \$54,833	\$97,113 \$882,729
	Matrix Electrical Room HVAC Improvements	Stalder, Ricky	5415.088	CMD has assigned Walden Construction as the JOC contractor. Walk through of the project is pending.	4910 8107 3253	\$3,743	\$72,916
	Potable Water System - Study	Chaney, Richard	5415.094	DOA Planning and Engineering is preparing the JOC package, which will then be submitted to CMD and then to the CMD JOC rotation list manager for pricing.	4910 8107 3284	\$21,658	\$100,000
	Food Court Improvements	Hengst, Robert	5415.095	The manufacturer had issues with laser-cutting the artwork on the trash/recycle containers. A mock-up for review/approval is now set to be delivered by the end of February.	4910 8107 3265	\$121,174	\$150,000
	Wet Pipe Fire Protection System	Hengst, Robert	5415.096	Contractor mobilizing to begin sprinkler work the week of February 23rd.	4910 8107 3266	\$50,480	\$25,000
	Restrooms Completion	Kumarage, Rohini	5415.098	Work Continues.	4910 8107 3285	\$124,717	\$1,250,000
	Terminal Boiler Replacement	Vonstein, Alison	5415.100	Construction contract award reviewed by AAAC 2/10/15 and approved by City Council 2/26/15. Documents for execution of construction contract transmitted to contractor on 2/26/15. Contractor to submit signed agreement, bonds and insurance certificates.	4910 8107 3286	\$53,545	\$584,218
	Terminal Beam Rehabilitation	Chaney, Richard	5415.101	NTP for the additional services P. R. 3.4 received 17Feb2015.	4910 8107 3287	\$6,578	\$50,000
5686	Noise Mitigation Program implementation	Ruby, Melinda	5686.001	SINGLE-FAMILY DWELLING ON SHAPARD LANE The Airport plans to dispose of this tract by Land Exchange. In November, 2014, the FAA informed us that they are now requiring that a Categorical Exclusion (CATEX) be submitted prior to approving the exchange. The CatEx work began and the report is estimated to be completed no later than the end of February, 2015. MOBILE HOME PARK The Airport plans to dispose of this tract by Land Exchange. In November, 2014, the FAA informed us that they are now requiring that a Categorical Exclusion (CATEX) be submitted prior to approving the exchange. The CatEx work began and the report is estimated to be completed no later than the end of February, 2015.	4910 8107 3132	\$9,081	\$0
	ABIA Noise Mitigation	Vonstein, Alison	5702.011	PROGRAM CLOSEOUT We are also in the process of completing the final Noise Land Reuse Plan and inventory, pending the Categorical Exclusion and approval by the FAA of the Land Exchange. The Dept. of Aviation requested that this project be combined with 6001.111 Water Quality and Detention Pond Infrastructure Improvements. Supp. Amend #2, for design, bid, construction and post-construction phase services, was executed 2/11/15. Kick-off meeting held 2/19/15. Site visits for the various aspects of the project are being set up. The first is scheduled for 3/8/15.	4910 8107 3248 4911 8107 A248	\$30,072 \$56,340	\$706,411 \$963,589

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year	
5702	ABIA Stormwater / Environmental	5702.012	Terminal Pond Aerators	Carpenter, Kane	no change from 12/14 entry.	4910 8107 3289	\$0
		5702.013	Reclaimed Water Booster Pump	Carpenter, Kane	no change from 12/14 update.	4910 8107 3290	\$111,120
6000	ABIA Alside Improvements	6000.060	ARFF Building Re-roofing and Building Envelope Weatherproofing	Vonstein, Alison	Pre-construction meeting held 2/2/15. Contracting team is getting bidged. Construction to commence after that.	4910 8107 3211	\$6,857
		6000.063	De-icing Storage Facility	Vonstein, Alison	CMD comments on 100% set received 2/3/15. Advertisement for bids scheduled for 3/9/15.	4910 8107 3230	\$15,829
		6000.064	FAA Ductbank Relocation	Vonstein, Alison	A contract has been executed with Southwest Corporation. A pre-construction meeting was held 1/21/15. NTP issued with start date of 2/23/15. Submittal process is underway and contractor is investigating existing site conditions..	4910 8107 3231	\$156,501
		6000.103	Electronic Airport Layout Plan And Utility Mapping	Kumarage, Rohini	The consultant is preparing a presentation of phase 1 of the electronic Airport Layout Plan to upper management. Verification of airfield lighting and signs will be on hold until both runways are opened.	4910 8107 3242	\$117,239
		6000.112	Taxway Alpha Completion Construction	Vonstein, Alison	NTP date is 7/7/14. Substantial completion is scheduled for 3/24/15 (with 10 days added with Change Order #1 executed 2/18/15). Contractor's 8th pay application has been submitted. Contractor has been making good progress throughout the job, even with the Winter weather.	4910 8107 G241	\$1,879,046
		6001.066	ABIA CONRAC	Pirtle, Robert	The Expert Advisory Consultant is monitoring work on the project for the Aviation Department. Work is on schedule to have the building ready for occupancy by the Rental Car Companies in March, with the facility scheduled to open for business in October, 2015.	4911 8107 A241	\$374,982
		6001.067	Information Systems Bldg 7355 Emergency Power Improvements	Vonstein, Alison	Work is progressing. Change order issued for pad and conduit relocation related to requirements expressed by Austin Energy Inspector. Prefab. building delivered and set in February. Old generator removed and temporary generator installed. Work is progressing for interior floorplan modifications.	4910 8107 3162	\$61,799
		6001.070	Parking Operation Improvements	Pirtle, Robert	Work is progressing. Change order issued for pad and conduit relocation related to requirements expressed by Austin Energy Inspector. Prefab. building delivered and set in February. Old generator removed and temporary generator installed. Work is progressing for interior floorplan modifications.	4910 8107 3228	\$286,850
		6001.072	Information Technology Master Plan	Marcedo, Robert	The Engineer submitted the 100% Review Documents for QSMD review, near the end of February. The project is now anticipated to be released for CSP responses in early-to-mid April. Final verification of Phase One & Two SUPPs Installation underway as part of the ITMP scope of work.	4910 8107 3163	\$130,431
		6001.074	ABIA New Employee Parking Lot	Wepnyk, John	The project is in the post construction phase and warranty period. The contractor was issued the warranty item punch list on 2-25-15.	4911 8107 A163	\$301,674
6001	ABIA Landside Facility Improvements	6001.084	ABIA Bldg 6005 Improvements-Phase II (P&E)	Pirtle, Robert	Occupants of offices in Work Area 1 have been moved back into the renovated spaces. Demolition in Work Area 2 has begun. Work progress in the other spaces within Work Area 1 will continue concurrently with work in Work Area 2. The two new restrooms and the renovated Men's Room at the front of the building are expected to be complete in early March.	4910 8107 3186	\$36,693
		6001.082	Landside Roadway Improvements	Vonstein, Alison	This project has been combined with 6001.089 Connectivity Pedestrian Path - Segment 1 and is now called Landside Roadway and Pedestrian Improvements. Consultant HVJ finalized the 60% set on 12/29/14 and it was submitted to CMD on that date. On 12/31/14 the consultant submitted the Sidewalk Master Plan. Consultant is finalizing the 80% set, which is anticipated to be submitted the end of March.	4911 8107 A186	\$151,317
		6001.083	Elevator Refurbishment	Kumarage, Rohini	Received 90% submittal for review. Comments due 03/11.	4910 8107 3188	\$165,176
		6001.085	Upper Level Embankment Inspections and Repairs	Taylor, David	Consultant is completing PER draft to be submitted for internal review the week of 2/9. ABIA management briefing will be scheduled for late February.	4910 8107 3195	\$6,061
		6001.097	Maintenance Complex Renovations - Bldg. 8220	Jones, Burton	Consultant is preparing 60% submittal. Aviation is reviewing furniture plan layout.	4911 8107 A185	\$4,033
		6001.089	Connectivity Pedestrian Path - Segment 1	Vonstein, Alison	This project has been combined with 6001.092 Landside Roadway improvements and is not called Landside Roadway and Pedestrian Improvements. On 12/31/14 the consultant submitted the Sidewalk Master Plan. Consultant is finalizing the 90% set, which is anticipated to be submitted the end of March.	4910 8107 3217	\$624,035
		6001.100	Demolish Buildings and Fence	Watson, Jerry	02.06.15 - RS & H submitted 'Project Proposal/Scope of Work' which is under review. 02.18.15 - PW submitted cost estimate for environmental survey. Approved. Survey will be scheduled for March.	4911 8107 A245	\$1,500,000
		6001.102	Parking Operations Building Mechanical Systems Improvements	Vonstein, Alison	NTP issued to rotation list consultant 3/31/14. Draft assessment report submitted 6/24/14. Consultant emailed 2/11/15 that they do not believe life cost analysis is in their scope, despite giving every intention previously that they would provide this to respond to a CMD review comment. Dept. of Aviation asked to respond whether they need this analysis.	4910 8107 3247	\$4,195
		6001.103	Drainage Easement	Harbinson, Shane	no change from 12/14 entry.	4911 8107 A247	\$79,749
		6001.105	Motor Pool Improvements - Building 8225	Chaney, Richard	NTP from CMD issued on 04-Feb-2015. Consultant(s) made their initial site visit on 18-Feb-2015. Ongoing preparation of building assessment in progress.	4910 8107 3263	\$13,305
				4911 8107 A263	\$750,000	\$750,000	
				4911 8107 A401	\$17,467	\$388,000	
				4911 8107 A403	\$2,431	\$50,000	
				4911 8107 A407	\$23,843	\$500,000	
				4910 8107 3292	\$0	\$40,000	
				4911 8107 A501	\$50	\$150,000	

Monthly Report - Austin Airport Advisory Commission with Financials

Project	Subproject	Subproject Manager	Current Subproject Status Info		FDU	Expenses YTD	Spend Plan	
							Amount - Budget - FDU Level	Current Year
6001	Landside Roadway and Pedestrian Improvements Phase 2	Williams, Jennifer	6001.107	RS&H has submitted their proposal and is currently under review.	4911 8107 A503	\$0	\$50,000	
					4912 8107 C500	\$0	\$50,000	
					4912 8107 C501	\$0	\$50,000	
					4911 8107 A504	\$0	\$100,000	
10531	IS HVAC Improvements - Building 7355	Hengst, Robert	6001.108	A kickoff with the consultant team, KSA and their subs, was held 2/9/15.	4912 8107 C502	\$0	\$50,000	
					6001.111	The Dept. of Aviation requested that this project be combined with 6702.011 Stormwater Drainage improvements. Supp. Amend #2, for design, bid, construction and post-construction phase services, was executed 2/17/15. Kick-off meeting held 2/19/15. Site visits for the various aspects of the project are being set up. The first is scheduled for 3/6/15.	4912 8107 C507	\$0
					6001.114			
11222	Water Quality and Detention Pond Infrastructure Improvements	Vonstein, Alison	10531.002	Robert Mercado assigned as project manager.	4910 8107 6052	\$71,758	\$240,563	
					SP (Split of Austin Lane) AIPP	4910 8107 3288	\$65,644	\$18,363,666
						4911 8107 A288	\$0	\$3,650,000
11222	Apron Expansion	Camp, Robin	11222.001	The City team has reviewed and given comments back to the design team (Gensler) regarding Apron Project Definition Manual. Gensler has delivered the 50% Terminal Project Manual and the City team is reviewing for comment.	4911 8107 A506	\$34,718	\$2,225,000	
					4911 8107 A507	\$20,502	\$1,125,000	
Total						\$22,834,048	\$64,633,430	

Project Name	Status	Notes:
AA Kiosk Change Out	9	Third Party Project form sent to tenant for completion on proposed changes. No change
AA Ice Machine Move	11	Pending review by ST
ABIA Retail	9	ST
Auntie Anne's Renovations	7	Construction underway with tentative completion date of Feb 6.
DNC Annie's Sidewalk Café addition	10	Furniture received and pending review of plan for installation
DNC Austin Warehouse Signage	1	Third Party Project form submitted to add branded lighting to windows
DNC Book People Display Fixtures	1	Third Party Project form submitted to change out display fixtures
DNC Ray's Television Monitors	1	Third Party Project form submitted to replace television monitors
Fara Café Renovations	7	Construction underway with tentative completion date of Feb 26.
Scott Parking	9	ST
Sprint/Concourse Installation	11	No update - pending update on lease negotiations from ST
Southwest Airlines: adding data ports, removal of kiosks, addition of curb podium	9	Tenant has not returned Third Party Tenant Project form
Travellex - safe installation	10	Pending information from tenant. Tenant is waiting on other discussions with the airport
Zoom - Essie kiosk installation	8	Kiosk installed. Issues this week with sensors and currently being worked on.

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 4 Month(s) ended January 31, 2015

	Amended Budget	Budget Annualized 3 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	22,169,000.00	7,389,666.67	7,794,450.93	404,784.26	5.5%
Terminal Rental & Other Fees	26,458,000.00	8,819,333.33	9,036,153.30	216,819.97	2.5%
TOTAL AIRLINE REVENUE	48,627,000.00	16,209,000.00	16,830,604.23	621,604.23	3.8%
NON-AIRLINE REVENUE					
Parking	34,714,813.00	11,571,604.33	11,323,565.41	(248,038.92)	(2.1%)
Other Concessions	23,926,741.00	7,975,580.33	7,737,815.45	(237,764.88)	(3.0%)
Other Rentals and Fees	8,275,851.00	2,758,617.00	2,553,519.94	(205,097.06)	(7.4%)
TOTAL NON-AIRLINE REVENUE	66,917,405.00	22,305,801.67	21,614,900.80	(690,900.87)	(3.1%)
Interest Income	109,598.00	36,532.67	32,127.32	(4,405.35)	(12.1%)
TOTAL REVENUE	115,654,003.00	38,551,334.33	38,477,632.35	(73,701.98)	(0.2%)
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	43,962,265.00	14,654,088.33	14,998,311.37	(344,223.04)	(2.3%)
Airport Planning and Development	2,835,659.00	945,219.67	859,914.41	85,305.26	9.0%
Support Services	15,179,777.00	5,059,925.67	4,156,114.38	903,811.29	17.9%
Business Services	11,383,393.00	3,794,464.33	3,567,695.88	226,768.45	6.0%
TOTAL OPERATING EXPENSES	73,361,094.00	24,453,698.00	23,582,036.04	871,661.96	3.6%
Debt Service					
GO Debt Service Fund	26,041.00	8,680.33	8,680.33	0.00	0.0%
2013A Revenue Refunding Bonds	1,188,400.00	396,133.33	396,132.00	1.33	0.0%
2013 Prosperity Bank Loan	578,118.00	192,706.00	183,333.00	9,373.00	4.9%
2005 Variable rate Notes (Swap)	25,151,220.00	8,383,740.00	8,274,482.49	109,257.51	1.3%
2005 Variable rate Notes Fees	1,501,962.00	500,654.00	518,660.00	(18,006.00)	(3.6%)
PFC Debt Service Funding	(11,918,172.00)	(3,972,724.00)	(3,927,881.00)	(44,843.00)	(1.1%)
TOTAL Net Debt Service	16,527,569.00	5,509,189.67	5,453,406.82	55,782.84	1.0%
OTHER REQUIREMENTS					
Workers' Compensation	506,162.00	168,720.67	168,722.00	(1.33)	(0.0%)
Citywide Administrative Support	3,067,776.00	1,022,592.00	1,022,592.00	0.00	0.0%
Communications & Technology Mgmt	1,383,786.00	461,262.00	461,266.00	(4.00)	(0.0%)
Accrued Payroll	98,113.00	32,704.33	32,704.33	0.00	0.0%
Liability Reserve	17,000.00	5,666.67	5,666.67	0.00	0.0%
Operating Reserve	1,266,849.00	422,283.00	422,283.00	0.00	0.0%
CTECC	144,375.00	48,125.00	48,127.00	(2.00)	(0.0%)
Trunked Radio Allocation	108,526.00	36,175.33	36,166.00	9.33	0.0%
TOTAL OTHER REQUIREMENTS	6,592,587.00	2,197,529.00	2,197,527.00	2.00	0.0%
TOTAL REQUIREMENTS	96,481,250.00	32,160,416.67	31,232,969.86	927,446.81	2.9%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS					
	19,172,753.00	6,390,917.67	7,244,662.49	853,744.82	13.4%
ENPLANEMENTS					
	Passengers	% Inc/(Dec)			
January (Month over Month)	387,198	6.05%			
Year-to-Date	1,783,597	7.45%			

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

This month - This Year vs. Last Year
FY15 (Jan 15) vs FY14 (Jan 14)

Airline Revenue	FY15 Jan-15	FY14 Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Landing Fees	1,877,173.90	1,713,838.00	163,335.90	9.5%
Terminal Rental & Other Fees	2,313,132.73	1,944,384.00	368,748.73	19.0%
Total Airline Revenue	4,190,306.63	3,658,222.00	532,084.63	14.5%
Non-Airline Revenue				
Parking	2,760,075.49	2,512,991.00	247,084.49	9.8%
Food/Beverage & Retail	631,987.99	562,515.00	69,472.99	12.4%
Rental Car	890,072.13	790,764.00	99,308.13	12.6%
Advertising	103,395.85	65,467.00	37,928.85	57.9%
Other Concessions	81,194.97	55,609.00	25,585.97	46.0%
Other Rentals and Fees	620,105.94	583,062.00	37,043.94	6.4%
Total Non-Airline Revenue	5,086,832.37	4,570,408.00	516,424.37	11.3%
Interest Income	5,454.69	2,125.00	3,329.69	156.7%
Total Operating Revenue	9,282,593.69	8,230,755.00	1,051,838.69	12.8%

Operating Requirements	FY15 Jan-15	FY14 Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Fac Mgmt, Ops and Airport Security	4,817,382.05	4,055,291.00	(762,091.05)	(18.8%)
Airport Planning and Development	263,044.38	221,062.00	(41,982.38)	(19.0%)
Support Services	1,048,518.97	1,332,908.00	284,389.03	21.3%
Business Services	953,860.36	853,234.00	(100,626.36)	(11.8%)
Total Operating Expense	7,082,805.76	6,462,495.00	(620,310.76)	(9.6%)
Debt Service				
GO Debt Service Fund	2,170.08	2,257.00	86.92	3.9%
2013A Revenue Refunding Bonds	99,033.00	113,815.00	14,782.00	13.0%
2013 Prosperity Bank Loan	73,333.00	0.00	(73,333.00)	N/A
2005 Variable rate Notes (Swap)	2,061,909.49	2,074,694.00	12,784.51	0.6%
2005 Variable rate Notes Fees	125,694.00	260,463.00	134,769.00	51.7%
PFC Debt Service Funding	(977,331.00)	(1,047,470.00)	(70,139.00)	(6.7%)
Total Debt Service	1,384,808.57	1,403,759.00	18,950.43	1.3%

Other Requirements	FY15 Jan-15	FY14 Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Workers' Compensation	42,180.00	38,578.00	(3,602.00)	(9.3%)
Citywide Administrative Support	255,648.00	218,776.00	(36,872.00)	(16.9%)
Communications & Technology Mgmt	115,315.00	122,079.00	6,764.00	5.5%
Accrued Payroll	8,176.08	10,629.00	2,452.92	23.1%
Compensation Adjustment	0.00	682.00	682.00	100.0%
Operating Reserve	105,570.75	65,299.00	(40,271.75)	(61.7%)
C/TECC	12,031.00	10,443.00	(1,588.00)	(15.2%)
Trunked Radio Allocation	9,034.50	9,026.00	(8.50)	(0.1%)
Liability Reserve	1,416.67	1,667.00	250.33	15.0%
Total Other Requirements	549,372.00	477,179.00	(72,193.00)	(15.1%)
Total Requirements	9,016,986.33	8,343,433.00	(673,553.33)	(8.1%)

\$ 265,607.36 \$ (112,678.00) \$ 378,285.36 335.7%

SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS

Fiscal YTD - This Year vs. Last Year
FY15 (Oct 14 - Jan 15) vs FY14 (Oct 13 - Jan 14)

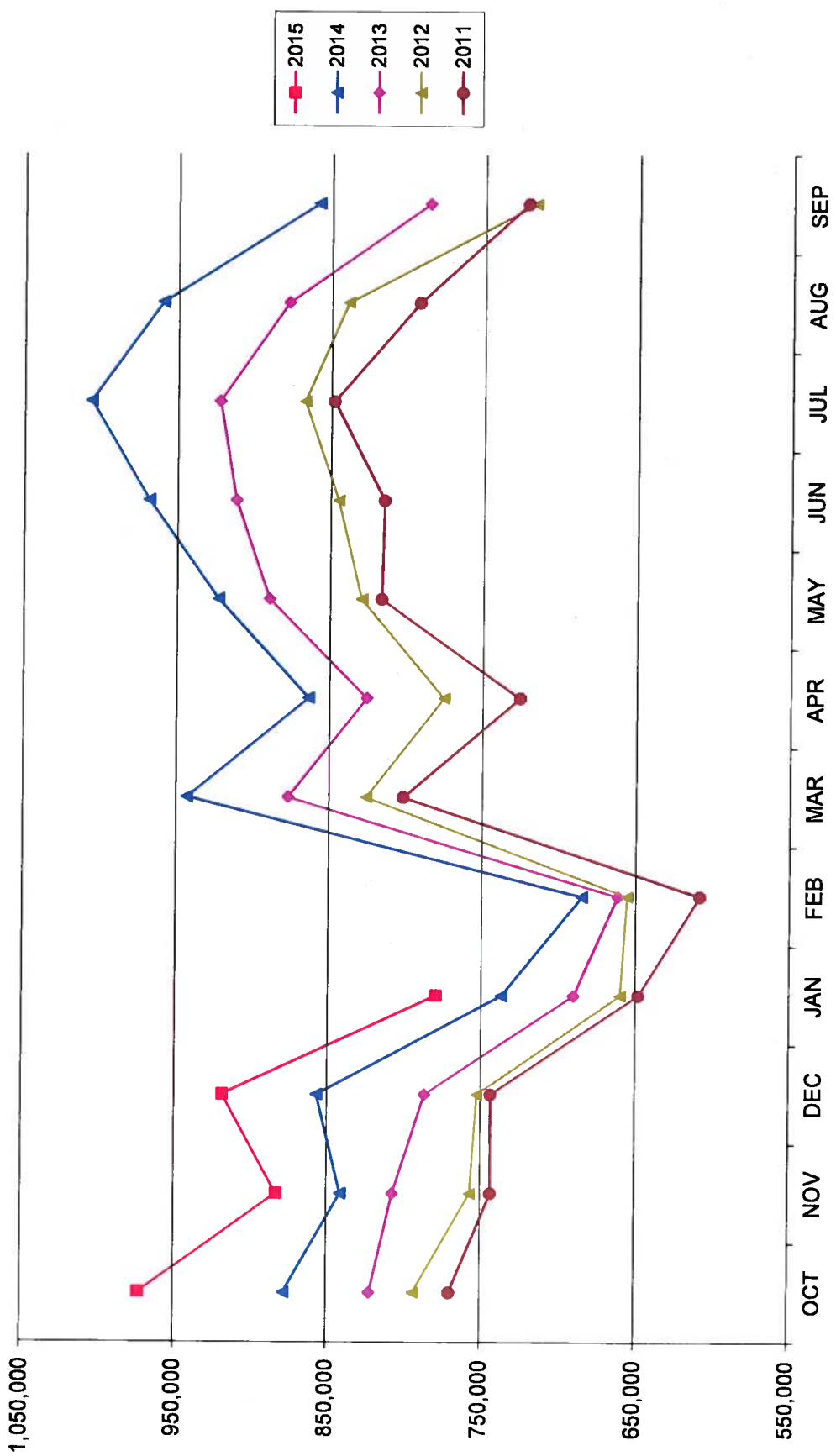
	FY15 YTD Jan-15	FY14 YTD Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Landing Fees	7,794,450.93	7,321,442.00	473,008.93	6.5%
Terminal Rental & Other Fees	9,036,153.30	7,973,352.00	1,062,801.30	13.3%
Total Airline Revenue	16,830,604.23	15,294,794.00	1,535,810.23	10.0%
Non-Airline Revenue				
Parking	11,323,565.41	10,591,202.00	732,363.41	6.9%
Food/Beverage & Retail	2,855,592.60	2,440,272.00	415,320.60	17.0%
Rental Car	4,021,267.70	3,903,871.00	117,396.70	3.0%
Advertising	567,440.14	373,432.00	194,008.14	52.0%
Other Concessions	293,515.01	220,600.00	72,915.01	33.1%
Other Rentals and Fees	2,553,519.94	2,437,830.00	115,689.94	4.7%
Total Non-Airline Revenue	21,614,900.80	19,987,207.00	1,647,693.80	8.3%
Interest Income	32,127.32	37,754.00	(5,626.68)	(14.9%)
Total Operating Revenue	38,477,632.35	35,299,755.00	3,177,877.35	9.0%

Operating Requirements	FY15 YTD Jan-15	FY14 YTD Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Fac Mgmt, Ops and Airport Security	14,998,311.37	14,388,958.00	(609,353.37)	(4.2%)
Airport Planning and Development	859,914.41	722,044.00	(137,870.41)	(19.1%)
Support Services	4,156,114.38	4,245,070.00	88,955.62	2.1%
Business Services	3,567,695.88	3,381,427.00	(186,268.88)	(5.5%)
Total Operating Expense	23,582,036.04	22,737,499.00	(844,537.04)	(3.7%)
Debt Service				
GO Debt Service Fund	8,680.33	9,029.00	348.67	3.9%
2013A Revenue Refunding Bonds	396,132.00	455,261.00	59,129.00	13.0%
2013 Prosperity Bank Loan	183,333.00	0.00	(183,333.00)	N/A
2005 Variable rate Notes (Swap)	8,274,482.49	8,254,653.00	(19,829.49)	(0.2%)
2005 Variable rate Notes Fees	518,660.00	1,083,189.00	564,529.00	52.1%
PFC Debt Service Funding	(3,927,881.00)	(4,188,696.00)	(260,815.00)	(6.2%)
Total Debt Service	5,453,406.82	5,613,436.00	160,029.18	2.9%

Other Requirements	FY15 YTD Jan-15	FY14 YTD Jan-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Workers' Compensation	168,722.00	154,316.00	(14,406.00)	(9.3%)
Citywide Administrative Support	1,022,592.00	875,109.00	(147,483.00)	(16.9%)
Communications & Technology Mgmt	461,266.00	488,312.00	27,046.00	5.5%
Accrued Payroll	32,704.33	42,516.00	9,811.67	23.1%
Compensation Adjustment	0.00	5,061.00	5,061.00	100.0%
Operating Reserve	422,283.00	261,194.00	(161,089.00)	(61.7%)
C/TECC	48,127.00	41,772.00	(6,355.00)	(15.2%)
Trunked Radio Allocation	36,166.00	36,107.00	(59.00)	(0.2%)
Liability Reserve	5,666.67	6,667.00	1,000.33	15.0%
Total Other Requirements	2,197,527.00	1,911,054.00	(286,473.00)	(15.0%)
Total Requirements	31,232,969.86	30,261,989.00	(970,980.86)	(3.2%)

\$ 7,244,662.49 \$ 5,037,766.00 \$ 2,206,896.49 43.8%

AUSTIN PASSENGER TRAFFIC
5 Year Trend



Austin-Bergstrom International Airport Aviation Activity Report

	01/2015	01/2014	Percent Change	10/2014 - 01/2015	10/2013 - 01/2014	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	369,493	352,780	4.74	1,710,667	1,612,121	6.11
Domestic Deplaned Revenue	374,778	360,181	4.05	1,700,522	1,608,684	5.71
International Enplaned Revenue	7,070	1,957	261.27	30,814	9,260	232.76
International Deplaned Revenue	7,617	2,216	243.73	30,691	9,262	231.36
Domestic Enplaned Non-Revenue	10,578	10,360	2.10	41,773	38,462	8.61
Domestic Deplaned Non-Revenue	9,847	9,231	6.67	39,317	34,932	12.55
International Enplaned Non-Revenue	57	22	159.09	343	101	239.60
International Deplaned Non-Revenue	41	35	17.14	333	118	182.20
South Terminal-Intl Enplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Non-Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Non-Revenue	0	0	0.00	0	0	0.00
Passenger Totals	779,481	736,782	5.80	3,554,460	3,312,940	7.29

CURRENT PASSENGER RECORD = 1,006,417

RECORD SET = JULY 2014

Aircraft Operations

Air Carrier	8,648	7,840	10.31	35,859	33,574	6.81
Commuter & Air Taxi	1,139	1,508	-24.47	5,650	6,299	-10.30
Military	444	532	-16.54	1,801	1,822	-1.15
General Aviation						
Itinerant	4,082	3,697	10.41	17,826	15,797	12.84
Local	178	66	169.70	930	482	92.95
Total G.A.	4,260	3,763	13.21	18,756	16,279	15.22
Total Operations	14,491	13,643	6.22	62,066	57,974	7.06

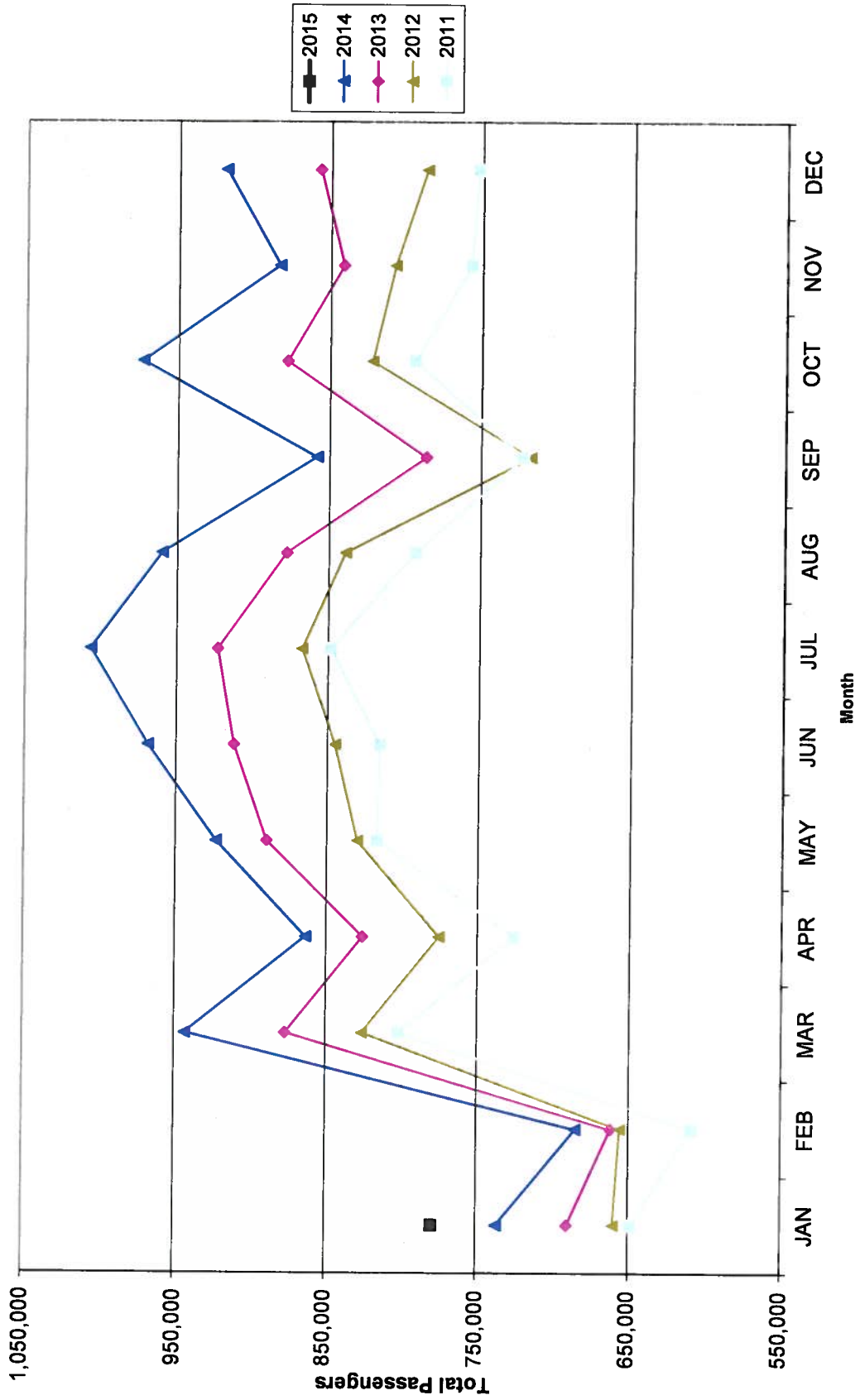
Austin-Bergstrom International Airport Aviation Activity Report

	01/2015	01/2014	Percent Change	10/2014 - 01/2015	10/2013 - 01/2014	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	167,099	125,415	33.24	544,051	593,970	-8.40
Domestic Deplaned Mail	260,608	177,938	46.46	877,971	776,197	13.11
International Enplaned Mail	0	0	0.00	1,103,232	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	427,707	303,353	40.99	2,525,254	1,370,167	84.30
Cargo						
Domestic Enplaned Cargo	4,935,422	4,787,805	3.08	21,023,394	20,627,894	1.92
Domestic Deplaned Cargo	5,046,814	5,974,525	-15.53	21,511,387	25,278,163	-14.90
International Enplaned Cargo	472,492	270,319	74.79	2,016,617	2,607,495	-22.66
International Deplaned Cargo	119,247	261,672	-54.43	2,034,636	2,397,985	-15.15
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	10,573,975	11,294,321	-6.38	46,586,034	50,911,537	-8.50
Belly Freight						
Domestic Enplaned Belly Freight	260,819	217,418	19.96	980,886	951,899	3.05
Domestic Deplaned Belly Freight	490,866	433,564	13.22	1,851,276	1,754,844	5.50
International Enplaned Belly Freight	444,970	0	0.00	1,488,481	0	0.00
International Deplaned Belly Freight	429,878	0	0.00	1,110,296	0	0.00
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	1,626,533	650,982	149.86	5,430,939	2,706,743	100.64
Cargo Totals (Mail, Cargo, Belly Freight)	12,628,215	12,248,656	3.10	54,542,227	54,988,447	-0.81

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC 5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Calendar Year 2015 vs 2014

	01/2015	01/2014	Percent Change	01/2015 - 01/2015	01/2014 - 01/2014	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	369,493	352,780	4.74	369,493	352,780	4.74
Domestic Deplaned Revenue	374,778	360,181	4.05	374,778	360,181	4.05
International Enplaned Revenue	7,070	1,957	261.27	7,070	1,957	261.27
International Deplaned Revenue	7,617	2,216	243.73	7,617	2,216	243.73
Domestic Enplaned Non-Revenue	10,578	10,360	2.10	10,578	10,360	2.10
Domestic Deplaned Non-Revenue	9,847	9,231	6.67	9,847	9,231	6.67
International Enplaned Non-Revenue	57	22	159.09	57	22	159.09
International Deplaned Non-Revenue	41	35	17.14	41	35	17.14
Passenger Totals	779,481	736,782	5.80	779,481	736,782	5.80

CURRENT PASSENGER RECORD = 1,006,417 RECORD SET = JULY 2014

Aircraft Operations

Air Carrier	8,648	7,840	10.31	8,648	7,840	10.31
Commuter & Air Taxi	1,139	1,508	-24.47	1,139	1,508	-24.47
Military	444	532	-16.54	444	532	-16.54
General Aviation						
Itinerant	4,082	3,697	10.41	4,082	3,697	10.41
Local	178	66	169.70	178	66	169.70
Total G.A.	4,260	3,763	13.21	4,260	3,763	13.21
Total Operations	14,491	13,643	6.22	14,491	13,643	6.22

Austin-Bergstrom International Airport

Aviation Activity Report

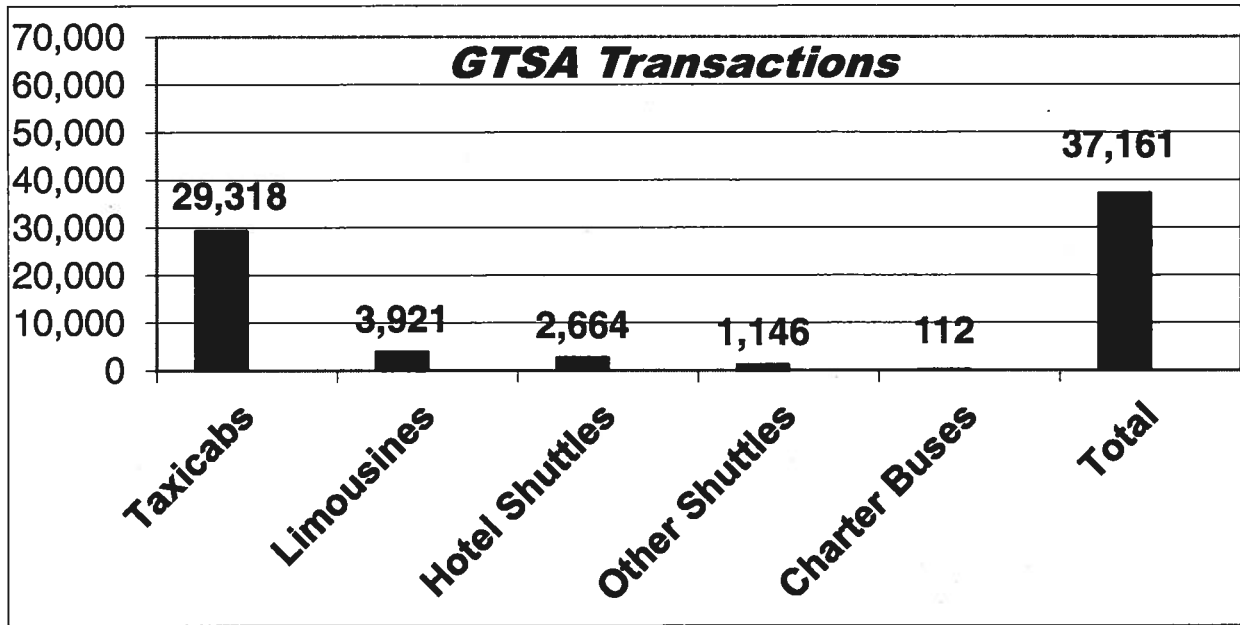
Calendar Year 2015 vs 2014

	01/2015	01/2014	Percent Change	01/2015 - 01/2015	01/2014 - 01/2014	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	167,099	125,415	33.24	167,099	125,415	33.24
Domestic Deplaned Mail	260,608	177,938	46.46	260,608	177,938	46.46
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	427,707	303,353	40.99	427,707	303,353	40.99
Cargo						
Domestic Enplaned Cargo	4,935,422	4,787,805	3.08	4,935,422	4,787,805	3.08
Domestic Deplaned Cargo	5,046,814	5,974,525	-15.53	5,046,814	5,974,525	-15.53
International Enplaned Cargo	472,492	270,319	74.79	472,492	270,319	74.79
International Deplaned Cargo	119,247	261,672	-54.43	119,247	261,672	-54.43
Cargo Totals	10,573,975	11,294,321	-6.38	10,573,975	11,294,321	-6.38
Belly Freight						
Domestic Enplaned Belly Freight	260,819	217,418	19.96	260,819	217,418	19.96
Domestic Deplaned Belly Freight	490,866	433,564	13.22	490,866	433,564	13.22
International Enplaned Belly Freight	444,970	0	0.00	444,970	0	0.00
International Deplaned Belly Freight	429,878	0	0.00	429,878	0	0.00
Belly Freight Totals	1,626,533	650,982	149.86	1,626,533	650,982	149.86
Cargo Totals (Mail, Cargo, Belly Freight)	12,628,215	12,248,656	3.10	12,628,215	12,248,656	3.10

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

GROUND TRANSPORTATION TRANSACTIONS
FEBRUARY 2015



YEAR TO YEAR COMPARISON			
SERVICE CATEGORY	FEBRUARY 2015	FEBRUARY 2014	% Increase/(decrease)
TAXICAB	29,318	26,333	11.3%
LIMOUSINE	3,921	3,010	30.3%
HOTEL SHUTTLE	2,664	3,015	(11.6)%
OTHER SHUTTLE	1,146	854	34.2%
CHARTER BUS	112	102	9.8%
OVERALL TOTAL	37,161	33,314	11.6%

City of Austin
 Department of Aviation
 FY 2016 CIP Budget Project Detail
 March 4, 2015

NEW PROJECTS	FY2016 Appropriation Request	FUNDING					Debt Total
		Airport Capital	PFC	FAA AIP Grants	2013 Prosperity Revenue Bond	Bond 2014	
Aliside Improvements							
Aircraft Rescue and Fire Fighting 2 Command Vehicle Acquisition	750,000		187,500	562,500			
Airport Pavement Management Evaluation	750,000						
Geographical Information System - Electronic Airport Layout Plan - Phase 2	750,000						
Aliside Improvements Total	2,250,000	1,500,000	187,500	562,500			
Landside Improvements	120,000,000	25,000,000				95,000,000	95,000,000
Parking Garage - West Lot A - Construction	200,000					200,000	200,000
Demolish Buildings FY2016 (Old Motor Pool Complex)							
Spirit of Texas Drive Rehabilitation (Includes Connectivity Pedestrian Path Segment 3)	1,200,000		1,200,000				4,500,000
Upper Level Embankment Inspections and Rehabilitation FY2016	4,500,000						
Environmental and Sustainability Management FY2016	800,000						
Campus Fence and Gate Improvements FY2016	350,000						
Landside Improvements Total	128,850,000	25,980,000	1,200,000		4,500,000	95,200,000	99,700,000
Terminal Improvements	2,000,000						
Terminal Improvements FY2016	2,000,000					2,000,000	2,000,000
Baggage Handling System Catwalk Improvements	2,500,000						
Tug Tunnel Rehabilitation	4,000,000					4,000,000	4,000,000
Terminal Improvements Total:	8,500,000					2,193,406	6,500,000
Information Systems							
Information Systems Equipment Replacement End Of Life - End Of Service FY16	1,500,000						
Compellent Arrays - Security System Video Storage FY16	150,000						
Business Intelligence - Airport Integrated Operational DB Development FY16	900,000						
Geographical Information Systems - GIS FY16	180,000						
Telephone Upgrade FY16	140,000						
Shared Use Passenger Processing System - Phase 3	1,420,000						
Asset Management Strategy	340,000						
Electronic Visual Information Display System	1,500,000						
Upgrade Motorola XTS Series Radios With APX Series FY16	95,000						
Visual Paging Integration (Planning and Design) FY16	80,000						
Information Systems Improvements Total	6,305,000						
New Projects Total	143,905,000	33,755,000	1,387,500	562,500	6,806,594	4,000,000	108,200,000
CAPITAL EQUIPMENT AND VEHICLES							
Mechanic Shop Division FY2016	770,000						
Warehouse Division FY2016	12,720						
Building Maintenance Division FY2016	36,000						
Airlines Maintenance Division FY2016	85,000						
Facilities Services Division FY2016	81,000						
Parking Shuttle Replacement - 2016	867,988						
Capital Equipment and Vehicles Total	1,812,718						
TOTAL	145,717,718	35,567,718	1,387,500	562,500	6,806,594	4,000,000	108,200,000

City Of Austin
Department of Aviation
FY 2016 Capital Improvements Plan Budget
March 4, 2015

Funds Uses:

Airside Improvements	\$	2,250,000
Landside Improvements	\$	126,850,000
Terminal Improvements	\$	8,500,000
Information System Improvements	\$	6,305,000
Capital Equipment and Vehicles	\$	1,812,718

Total project requirements: \$ 145,717,718

FY 2016 Funds Provided or Anticipated:

Airport Capital Fund	\$	35,567,718
2013 Prosperity Revenue Bond	\$	6,806,594
2014 Bond	\$	4,000,000
Future Bond	\$	97,393,406
PFC	\$	1,387,500
FAA AIP Grants	\$	<u>562,500</u>

Total funds Provided or Anticipated: \$ 145,717,718

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	40384	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	February 26, 2015
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Department:	Purchasing
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Subject

Authorize award and execution of a 12-month contract with CONVERGINT TECHNOLOGIES, LLC for maintenance and technical support for the security system at the Austin-Bergstrom International Airport in an amount not to exceed \$191,840, with four 12-month extension options in an amount not to exceed \$197,260 for the first extension option, \$197,860 for the second extension option, \$198,460 for the third extension option, and \$199,060 for the fourth extension option, for a total contract amount not to exceed \$984,480.

Amount and Source of Funding

Funding in the amount of \$111,907 is available in the Fiscal Year 2014-2015 Operating Budget of the Austin-Bergstrom International Airport. Funding for the remaining five months of the initial contract period and extension options are contingent upon availability in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Shawn Willett, Corporate Contract Compliance Mgr., 512-974-2274
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Boards and Commission Action:	February 10, 2015 - To be reviewed by the Austin Airport Advisory Commission.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract is for services to provide software and hardware support for the security systems at Austin-Bergstrom International Airport (ABIA). The vendor will provide software support, database maintenance, preventive maintenance, software licenses, on-site training, system monitoring, and troubleshooting for the security systems at the airport. These systems include items such as no fly lists and Transportation Security Administration (TSA) threat assessments. Also included is the access control system which ensures that only appropriate personnel have access to certain areas and a closed circuit television system which is used for monitoring throughout the ABIA campus including inside the terminal and the perimeter. These systems have been in place since the airport was constructed however they are continually changed and upgraded with the newest technology and programs to ensure compliance

with Federal Aviation Administration and TSA requirements. This contract is replacing a current contract which expires in May 2015; however this contract covers additional systems which have been added since the previous contract was awarded.

The contract award amount includes an additional \$30,000 annually in contingency in the case additional work is needed above the standard maintenance and support to keep these critical systems operational. Any work would require the pre-approval from Aviation Department staff.

MBE/WBE solicited: 25/8

MBE/WBE bid: 0/0

BID TABULATION
IFB No. SMW0213

<u>Vendor</u>	<u>Estimated Annual Cost</u>
Convergint Technologies LLC Austin, Texas	\$161,840
Intertech Security Austin, Texas	\$214,793

A complete bid tabulation is on file in the Purchasing Office and is on the City's, FSD Purchasing website.

PRICE ANALYSIS

- a. Adequate competition.
- b. 925 notices were sent, including 25 MBE's and eight WBEs. Two bids were received with no response from the MBEs/WBEs.
- c. This is the first purchase for this service including support for all the systems; however the pricing for the support services currently contracted for have remained the same.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.

AGENDA

Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	41918	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	March 26, 2015			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of two 36 contracts with VIDTRONIX TICKET & LABEL LLC and OMNIDATA SERVICES GROUP LLC for the purchase of as-needed replacement parts for the shared-use passenger processing system at the Austin-Bergstrom International Airport in an amount not to exceed \$450,000 each and combined, with two 12-month extension options in an amount not to exceed \$150,000 each and combined per extension option, for a total contract amount not to exceed \$750,000 each and combined.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$75,000 is available in the Fiscal Year 2014-2015 Operating Budget of the Aviation Department. Funding for the remaining 30-months of the original contract period and extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Lowest bids received.			
Prior Council Action:				
For More Information:	Shawn Willett, Corp. Contract Compliance Manager, 512-974-2274			
Boards and Commission Action:	March 10, 2015 - To be reviewed by the Austin Airport Advisory Commission.			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Additional Backup Information				
<p>This contract will allow the Aviation Department to purchase, on an as needed basis, various parts for the shared use passenger processing system at Austin-Bergstrom International Airport (ABIA). Currently airlines lease space at ABIA for their passenger processing (ticket counters) and arriving/departing planes (gate counters/jet-bridge). Because of the rapidly expanding air services the airport looked to technology to help manage these resources. A shared use passenger processing system allows the airport to manage those resources by installing specialized technology at ticket counters and gate positions, thus allowing any airline to use those resources. For example, one airline can log into 4 ticket counter positions to process passengers for their flight. When they are done and logged out, another airline could then use those same 4 ticket counters to process passengers for their flight.</p>				

This provides ABIA terminal flexibility by enabling 'any airline, any position, anytime' passenger processing capabilities. The system is used by every airline at ABIA and is a critical to the operation of the airport. This contract will allow ABIA to replace parts as needed to support the growth of the system. The parts include baggage tag/boarding pass printers, keyboards that allow the processing of credit cards/passports/drivers licenses, receipt printers and bar code readers.

MBE/WBE solicited: 1/1

MBE/WBE bid: 0/0

BID TABULATION:
IFB SMW0211REBID
Parts for the Shared Use Passenger at ABIA
(8 line items)

<u>Vendor</u>	<u>Number of Line Items Bid</u>	<u>Number of Line Items Awarded</u>	<u>Annual Bid Total*</u>
Vidtronix, LLC Shawnee, KS	3	3	\$99,250
Omnicdata Services Group LLC Houston, TX	5	5	\$45,260

*Bid Tabulation is for comparison purposes only; award amount was stated in the solicitation

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: http://ci.austin.tx.us/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Adequate competition. These parts are very specialized for this system so there are very limited vendors who can offer them.
- b. 30 notices were sent, including one MBE and one WBE. Two bids were received with no response from the MBEs/WBEs.
- c. This is the first purchase of its type; therefore there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	41855	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	March 26, 2015
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Department:	Purchasing
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Subject

Authorize award and execution of a 43-month contract through the National Joint Powers Alliance with W. W. GRAINGER, INC., to purchase industrial supplies, equipment, tools, and services in an amount not to exceed \$16,500,000, with one 12-month extension option in an amount not to exceed \$4,500,000, for a total contract amount not to exceed \$21,000,000.

Amount and Source of Funding

Funding in the amount of \$2,250,000 is available in the Fiscal Year 2014-2015 Operating Budgets of various City Departments. Funding for the remaining 37 months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase
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Prior Council Action:	
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For More Information:	Jonathan Dalchau, Senior Buyer, 512-974-2938
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Boards and Commission Action:	March 11, 2015 - To be reviewed by the Water & Wastewater Commission. March 10, 2015 - To be reviewed by the Austin Airport Advisory Commission. March 23, 2015 - To be reviewed by the Electric Utility Commission.
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Related Items:	
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MBE / WBE:	This cooperative contract will be awarded in compliance with City Code Chapter 2-9G Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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Additional Backup Information

The contract will provide a reliable source for the purchase of industrial supplies, equipment, and tools used by various City departments to repair and maintain facilities and equipment throughout the City on an as-needed basis. Staff will have quick and reliable access to all products available from W. W. Grainger's on-line ordering system. The list of items available to the City include a wide variety of repair and maintenance equipment and supplies that include, but are not limited to: electrical, plumbing, fleet vehicle maintenance shop and testing equipment, HVAC testing and maintenance equipment, janitorial equipment and cleaning supplies, electrical hand tools, hardware, safety equipment and supplies, small electrical motors and generators, lighting, security, and test instruments. The City uses the W. W. Grainger, Inc. and similar contracts to purchase supplies during emergency situations. For example, City departments utilized such contracts during the flash flood event in October 2013.

W. W. Grainger, Inc. is contracted through National Joint Powers Alliance with public entities nation-wide. This cooperative purchasing program was established as a national structure for local government agencies to use their collective purchasing power and is authorized under the provisions of the Interlocal Cooperation Act, Chapter 791, Texas Government Code. W. W. Grainger has been in the Austin area since the early 1970's with two locations that employ 75 people locally.

Related to Agenda Item #_____.