

**AGENDA**



**Recommendation for Council Action (Purchasing)**

|  |  |       |                      |     |
|--|--|-------|----------------------|-----|
| <b>Austin City Council</b>   | <b>Item ID:</b>  | 43554 | <b>Agenda Number</b> | 21. |
| <b>Meeting Date:</b>   | April 23, 2015   |       |                      |     |
| <b>Department:</b>   | Purchasing   |       |                      |     |
| <b>Subject</b>   |  |       |                      |     |
| <p>Authorize award and execution of a 36-month supply contract with ITERIS INC. to provide power supply modules in an amount not to exceed \$214,260, with three 12-month extension options in an amount not to exceed \$71,420 per extension option, for a total contract amount not to exceed \$428,520.</p> |  |       |                      |     |
| <b>Amount and Source of Funding</b>  |  |       |                      |     |
| <p>Funding in the amount of \$29,758 is available in the Fiscal Year 2014-2015 Operating Budget of the Austin Transportation Department. Funding for the remaining 31 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>                |  |       |                      |     |
| <b>Fiscal Note</b>   |  |       |                      |     |
| <p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>   |  |       |                      |     |
| <b>Purchasing Language:</b>  | Lowest bid received.   |       |                      |     |
| <b>Prior Council Action:</b>   | █  |       |                      |     |
| <b>For More Information:</b>   | Georgia Billela, Buyer II, 512-974-2939  |       |                      |     |
| <b>Boards and Commission Action:</b>   | █  |       |                      |     |
| <b>Related Items:</b>  | █  |       |                      |     |
| <b>MBE / WBE:</b>  | <p>This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. Per the City's Small and Minority Business Resources Department, no subcontracting opportunities were identified; therefore, no goals were established for this solicitation.</p> |       |                      |     |

**Additional Backup Information**

The contract will provide power supply modules for the Austin Transportation Department. The power supply modules are required in the 2070 Traffic Signal Controller, which is the hardware that controls each of the 1,000 traffic signals operated and maintained by the City. When the controller's power supply fails, the intersection signal heads will flash red, creating congestion in traffic flow. Annually, over 100 power supply modules are replaced due to damage during a storm or routine maintenance. This contract will ensure that maintenance personnel are able to replace damaged power supplies as needed, ensuring that the intersection is fixed in a timely manner.

This is the first master contract for power supply modules. The department created an inventory line to ensure modules are readily available. Without this contract we would have to spot purchase which would cost the City at least a 7% price increase per unit.

MBE/WBE solicited: 3/3

MBE/WBE bid: 0/1

**BID TABULATION**

**IFB GLB0020**

**Power Supply Module**

(1 line item)

| <b><u>Vendor</u></b>                                | <b><u>Total Bid</u></b> |
|---|-------------------------|
| Iteris Inc.<br>Round Rock, TX                       | \$63,000                |
| McCain Inc.<br>Vista, CA                            | \$71,000                |
| Texas Highway Products, LTD<br>Round Rock, TX       | \$75,000                |
| Guardian Industrial Supply, LLC (WBE)<br>Austin, TX | \$81,326                |
| Command Line Networks<br>Austin, TX                 | *                       |

\*Non-responsive. Did not sign offer sheet.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: [http://ci.austin.tx.us/financeonline/vendor\\_connection/solicitation/search.cfm](http://ci.austin.tx.us/financeonline/vendor_connection/solicitation/search.cfm)

**PRICE ANALYSIS**

- a. Adequate competition.
- b. 153 notices were sent including three MBEs and three WBEs. Five bids were received including one WBE.
- c. The pricing offered represents a 7% decrease from the last purchase made February 2013.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Austin Transportation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.