

## A G E N D A



## Recommendation for Council Action

Austin City Council

Item ID:

42336

Agenda Number

42.

Meeting Date:

April 23, 2015

Department:

Purchasing

## Subject

Authorize award and execution of a 36-month contract with CDW GOVERNMENT, LLC., to provide electric visual display systems for Austin-Bergstrom International Airport in an amount not to exceed \$1,600,000, with two 12-month extension options in an amount not to exceed \$200,000 per extension option, for a total contract amount not to exceed \$2,000,000.

## Amount and Source of Funding

Funding in the amount of \$719,213 is available in the Fiscal Year 2014-2015 Capital Budget of the Aviation Department. Funding for the remaining 29-months of the original contract period and extension options are contingent upon available Operational funding in future budgets.

## Fiscal Note

A fiscal note is attached.

**Purchasing  
Language:**

Lowest bid received.

**Prior Council  
Action:**

**For More  
Information:**

Shawn Willett, Corp Contract Compliance Manager, 512-974-2274

**Council Committee,  
Boards and  
Commission Action:**

February 10, 2015 - Recommended by the Austin Airport Advisory Commission on a 5-0 vote.  
April 13, 2015 - Approved by the Economic Opportunity 4-0 with the attached recommendation.

**Related Items:**

**MBE / WBE:**

This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

## Additional Backup Information

This contract will provide for the purchase and installation of new displays, mounts, and cables as required to support the Flight Information Display (FID) System at the Austin-Bergstrom International Airport. These are banks of monitors showing flight times and status updates which are located throughout the airport. This contract will provide for the initial replacement of 146 monitors, and then will provide for a supply of monitors and mounts as needed and as the budget allows, for any others which need to be replaced at end of life. The contractor shall provide all equipment, materials, software, labor, and design as required for complete installation and fully operational hardware for 65 of the initial monitors purchased. The remaining monitors purchased through this contract will be installed by Aviation Department personnel.

MBE/WBE solicited: 8/3

MBE/WBE bid: 2/0

**BID TABULATION:**

**IFB SMW0212**

**Electronic Visual Display Systems for use at ABIA  
(12 line items)**

<b><u>Vendor</u></b>	<b><u>Initial Purchase</u> (Including install of 65 monitors)</b>	<b><u>Annual Estimate</u></b>	<b><u>Bid Total*</u></b>
<b>CDW Government, LLC Vernon Hills, IL</b>	<b>\$471,346</b>	<b>\$247,867</b>	<b>\$719,213</b>
<b>QA Systems, Inc. (MBE) Austin, TX</b>	<b>\$463,249</b>	<b>\$259,025</b>	<b>\$722,274</b>
<b>Visual Innovations (MWBE) Austin, TX</b>	<b>\$540,091</b>	<b>\$261,639</b>	<b>\$801,730</b>
<b>Ford Audio Video Systems, LLC Austin, TX</b>	<b>\$583,795</b>	<b>\$291,445</b>	<b>\$875,240</b>

\*Bid Tabulation is for comparison purposes only; award amount was stated in the solicitation

A complete bid tabulation is on file in the Purchasing Office and is on the City's, FSD Purchasing Office website.

**PRICE ANALYSIS**

- Adequate competition.
- 329 notices were sent, including eight MBE's and three WBEs. Four bids were received including two MBEs.
- This is the first purchase for most of the monitors included which are designed for 24 hour around the clock use; therefore there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.