# Mueller Redevelopment











### **Vision**

To create a district that would be a model for responsible urban development –

an alternative to land-consumptive and automobile-dependent development patterns throughout the region

that could influence the form and pattern of growth within Austin.







- Fiscal Responsibility: Redevelopment must create a positive revenue stream that will fund on-site infrastructure and increase the City's tax base for the benefit of all citizens.
- Economic Development: The project should serve to reinforce
   Austin's role in an increasingly global marketplace and create a
   wide range of employment opportunities for a diversity of the
   community's citizens.
- East Austin Revitalization: The project must promote economic development opportunities within East Austin, giving local residents a direct stake in redevelopment.
- Compatibility with Surrounding Neighborhoods:
   Development must maintain and enhance the quality of life in adjacent neighborhoods, providing complementary linkages, land uses and transportation patterns.
- Diversity & Affordability: Redevelopment must offer a wide range of housing choices in order to create a new community of socially and economically diverse residents.
- Sustainability: Development should be planned in a way that promotes energy and water efficiency, resource protection, reduced auto dependency, watershed protection and green space preservation.

#### **Task Force Goals**









The secret at Mueller, our Task Force concludes, is offering a compact, pedestrian-oriented alternative to typical automobile-oriented suburban development.

The Task Force has concluded that a Master Plan must be prepared which integrates a living/working environment that would:

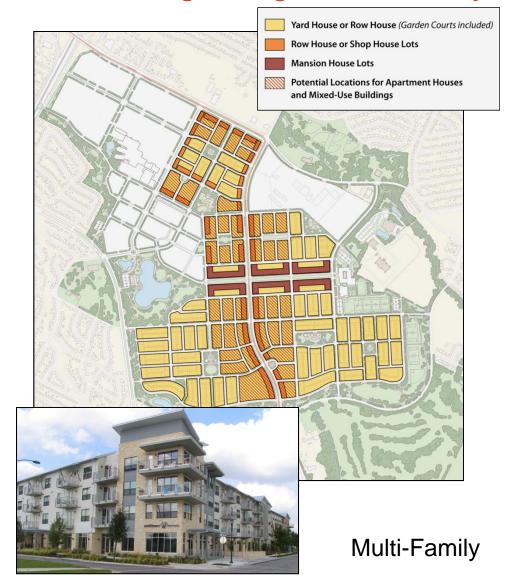
- Add to City tax rolls,
- Include East Austin's diverse population,
- Integrate with perimeter neighborhoods,
- Offer a wide range of employment opportunities (entry level through professional),
- Include diverse housing choices,
- Set standards for environmental protection, and conservation of water" and other resources, and
- Ease urban transportation problems.

The City should pursue these goals by channeling long-term market forces and showcasing Austin's business-government partnership.

The Final Report of the Robert Mueller Municipal Airport Redevelopment Process and Goals Task Force 1996

## **Master Plan Balances Competing Goals**

#### **Diverse Housing + Design + Sustainability**



Yard Homes



**Row Homes** 



**Mueller Houses** 

### **MDA Affordable Homes Requirement**



- At least 25% of all homes at Mueller will be affordable.
- Since Mueller will be developed in phases over time, the actual percentage may be either less or more than that specified above during certain periods.
- 80% MFI for for-sale homes;
   60% MFI for rental homes.
- All affordable homes will be generally evenly dispersed throughout Mueller and distributed between for sale and rental homes to create a mixed income community.
- All residential units will be developed in accordance with City's S.M.A.R.T. Housing Program.
  - 1-year affordability restriction on for-sale units
  - 5-year affordability restriction on rental units

### **Mueller Affordable Homes Resolution**



Catellus will use good faith efforts to work with AHFC to achieve longer and deeper affordability at Mueller. Those efforts include:

- Explore various city programs
- Review various models / tools to create longer affordability
- Modify the Re-sale Formula to sustain affordability in the Program
- Identify and explore greater third party participation opportunities



# **Affordable Homes Program Results**



#### At December 2014

Туре	Total # of Homes Offered	Total # of Affordable Homes Contracted	% of Affordable Homes
For-Sale	1357	350	25.8%
For Rent	1222	287	23.5%
Overall	2579	637	24.7%

#### <u>Distribution of Existing Affordable Buyers by Median Family Income (MFI) Percentage</u>

Affordable Level	<= 50% MFI	50%-60% MFI	60%-70% MFI	70%-80% MFI	80%-120% MFI
Percent of Buyers	2%	9%	23%	57%	9%

#### Distribution of Existing Renters by Median Family Income (MFI) Percentage

Affordable Level	<= 30% MFI	30%-50% MFI	50%-60% MFI	60%-80% MFI
Percent of Leased Units	11%	24%	64%	1%

# **Builders and Product Types**



David Weekley Homes 37' Yard 70' Row	Saldaña Homes Garden Court
90' Row 55' Yard Garden Homes Town Row Town Green Row	Homes by Avi Live/Work Shop House 90' Row
Streetman Homes 55' Yard 45' Yard Courtyard Row	Meritage Homes 37' Yard
90' Row 55' Row	Centerra Garden Court
Standard Pacific Homes 37' Yard 45' Yard 4-Plex Mueller Houses	Wes Peoples 55' Yard
6-Plex Mueller Houses 90' Row Town Row	Cool River 55' Yard
Town Green Row  The Muskin Company	Bill Taute 55' Yard
80' Row 90' Row Garden Court 55' Yard	Durrett Interests 55' Yard

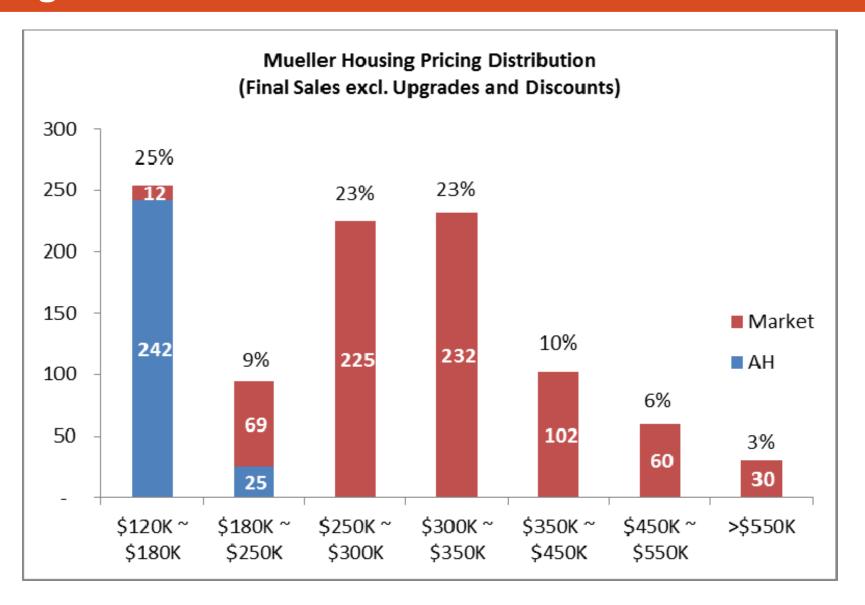
	Total
Homebuilders	12
Product Types	15
Homes Completed or Under Construction	1,341
Homes to be Built	1,000

	Greenway Lofts Condominiums (36 units)
	Elements at Mueller Apartment (301 units)
	Mosaic at Mueller Apartments (441 units)
	Wildflower Terrace Apartments(201 Units)
-	AMLI at Mueller Apartments(279 Units)

	Total
Multifamily Developers	4
Completed Units	979
Units Under Construction	279
Units to be Built	2,300

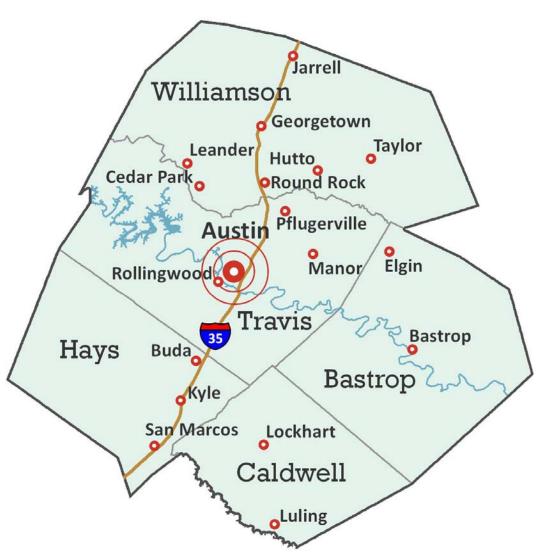
## Range of Home Prices





#### **Market – Austin MSA**

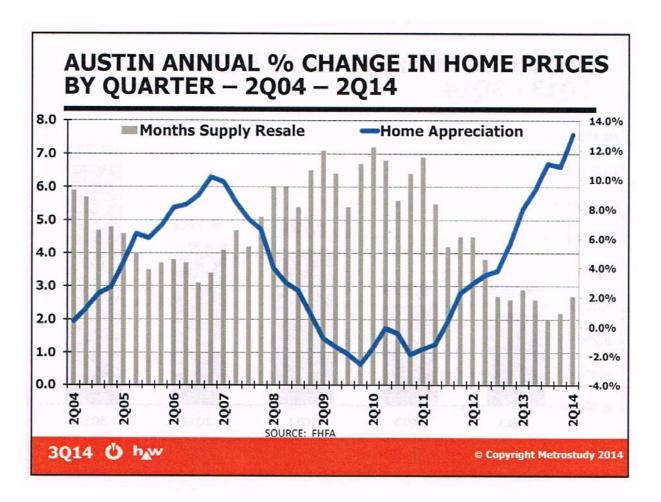




MSA = Metropolitan Statistical Area / frequently used for reference data

### **Appreciation Dynamics – Austin MSA**

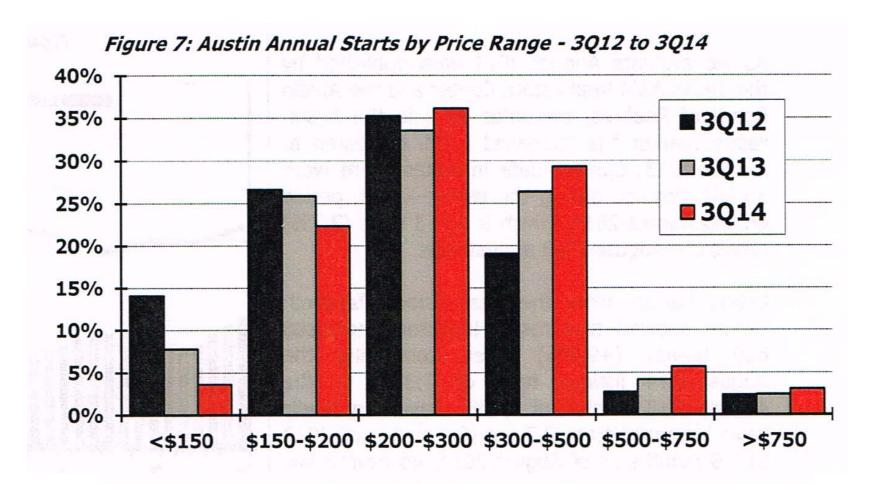




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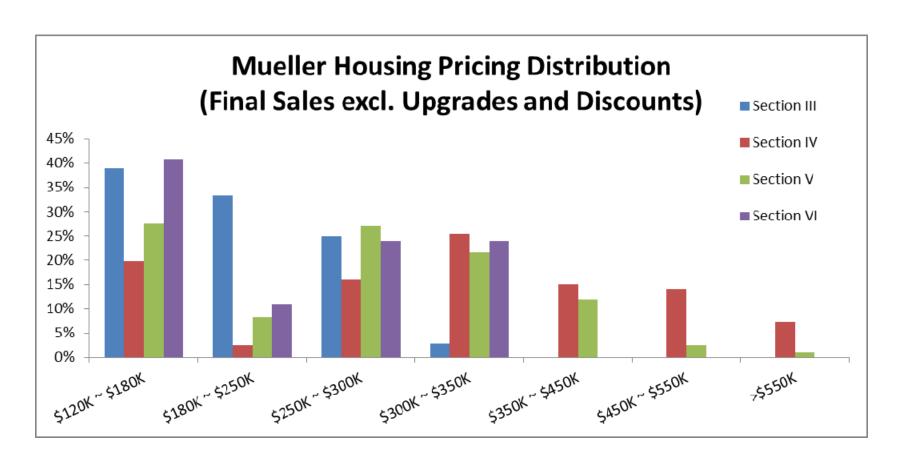
#### **Market Sales Data – Austin MSA**



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### **Home Prices by Phase**





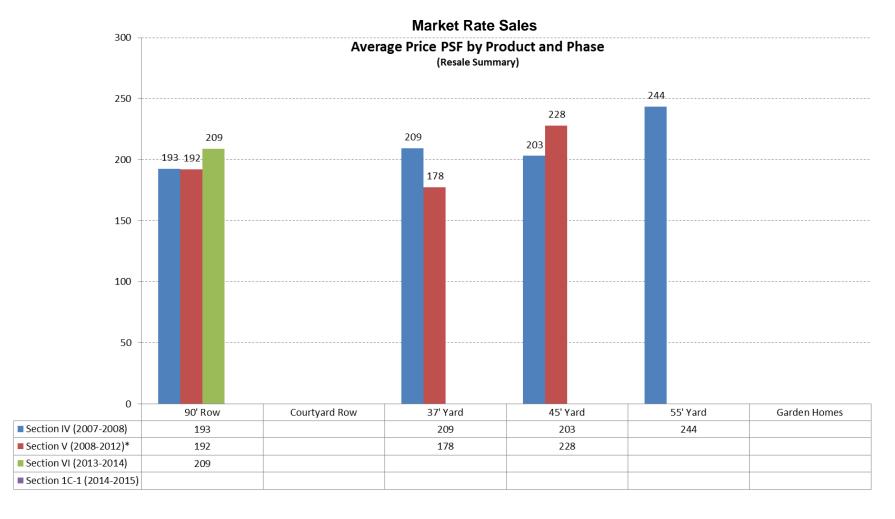
### **Home Prices by Product Type & Phase**





# **Home Prices – Resale by Product Type**





# **Home Prices – Original to Resale**



#### Original Sale - Average Per Square Foot

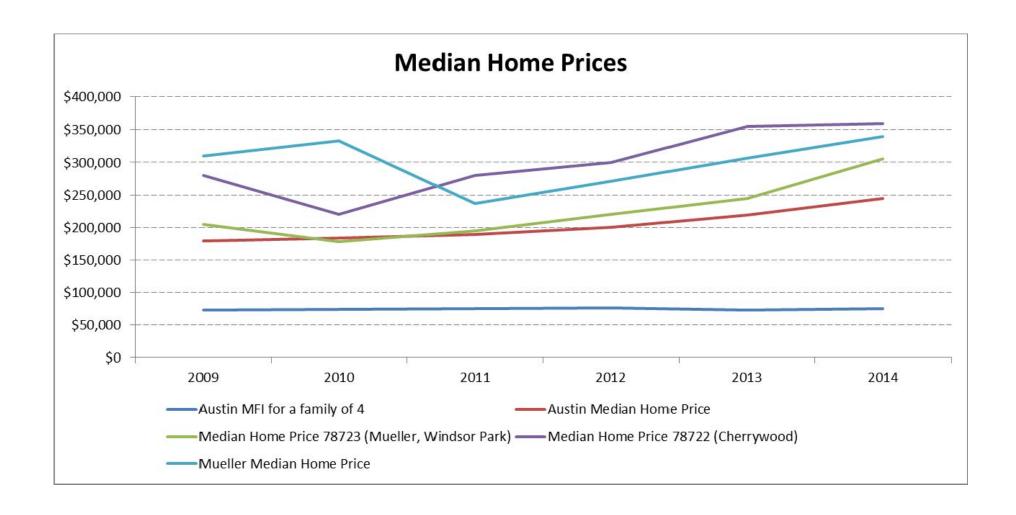
90' Row	Courtyard Row	37' Yard	45' Yard	55' Yard	Garden Homes
156		155	155	202	
166		147	177	215	
174	207	197			201
210					

#### Resale Average Per Square Foot

90' Row	Courtyard Row	37' Yard	45' Yard	55' Yard	Garden Homes
193		209	203	244	
192		178	228		
209					

## **Home Price Comparisons**





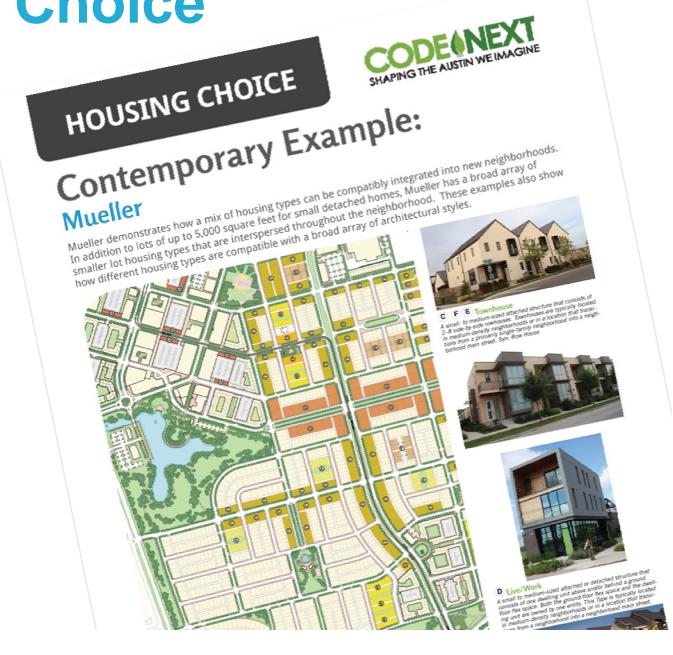
### Steps Taken



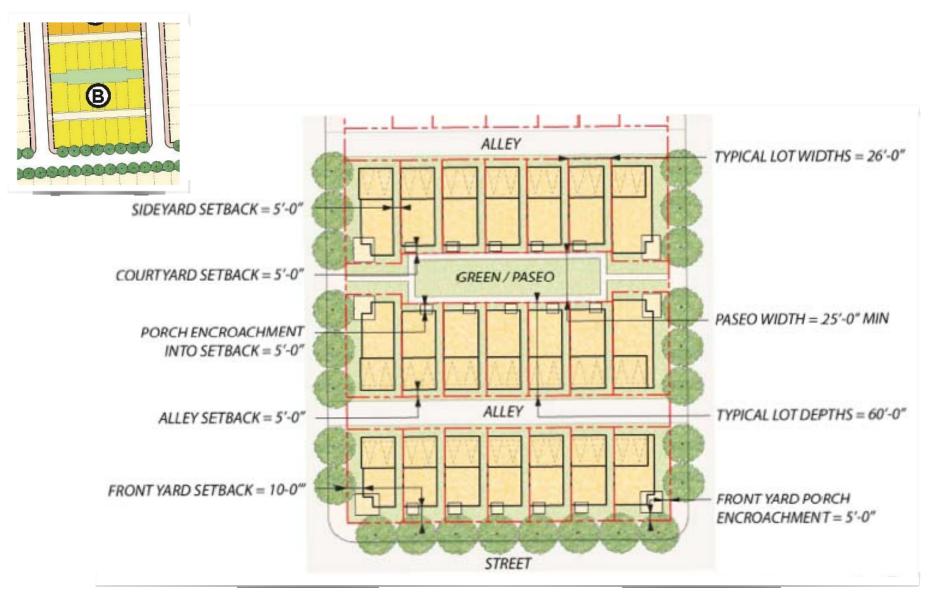
#### Mueller affordability efforts to date:

- 2007 pricing starts across spectrum
- 2008 Workforce priced units delivered in phase two
- 2008 Workforce Housing Summit
- 2009 PUD Amendment smaller lots
- 2010 Garden Homes debut
- 2011 future phase lots planned to increase density
- 2012 Mueller Foundation resale policy expanded to qualify households up to 120%

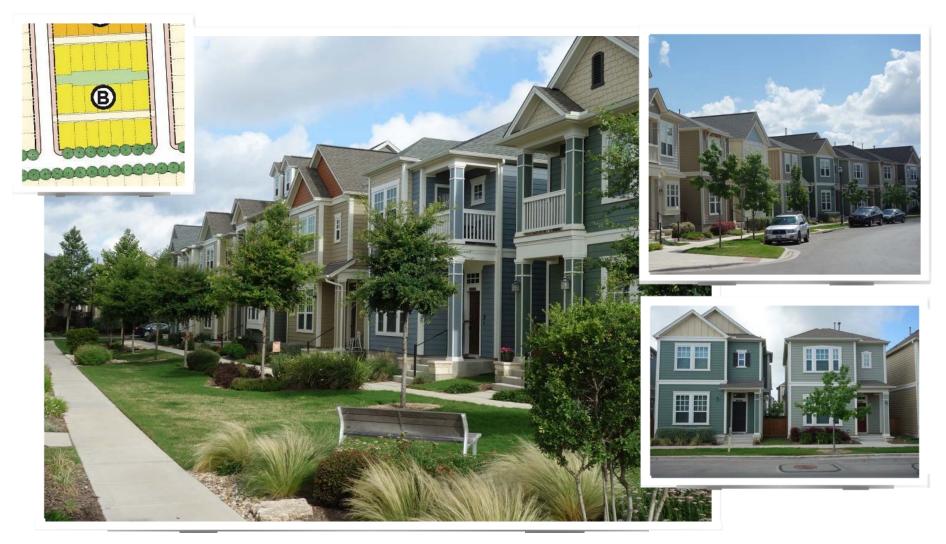
# **Housing Choice**



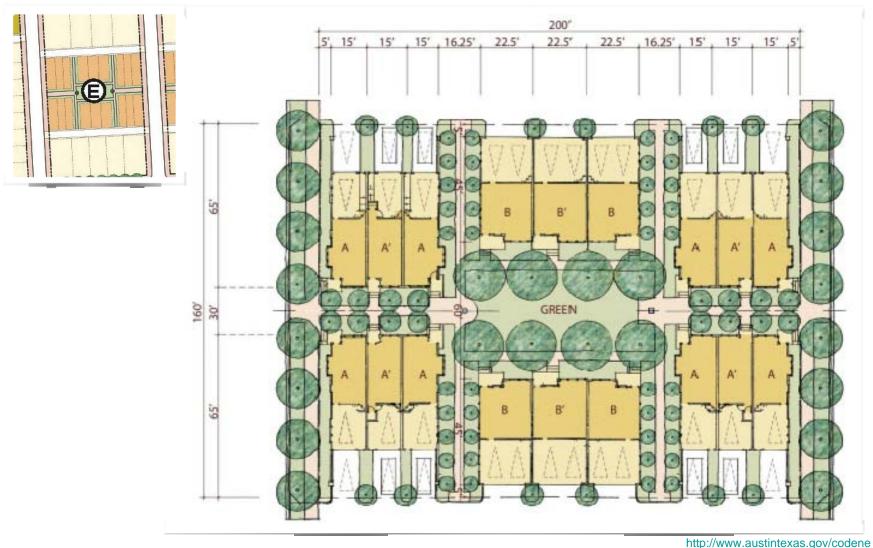
# **Zero Lot Line Yard Homes**



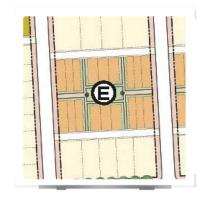
# **Zero Lot Line Yard Homes**



# **Garden Court Row House**



# **Garden Court Row House**

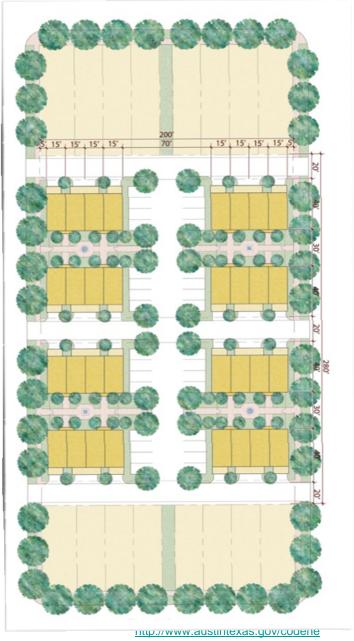




# **Paseo Rowhouses**







# Range of Housing Choices



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# **Additional Efforts Underway**



#### Developing new product types

#### Expansion of Muller Affordable Homes Program



# Homebuilder Insight



