

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	45477	Agenda Number	31.
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Meeting Date:	June 4, 2015
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month supply contract with ZOLL MEDICAL CORPORATION to provide impedance threshold devices for the Emergency Medical Services Department in an amount not to exceed \$356,643, with three 12-month extension options in an amount not to exceed \$130,977 for the first extension option, \$137,526 for the second extension option, and \$144,403 for the third extension option, for a total contract amount not to exceed \$769,548.

Amount and Source of Funding

Funding in the amount of \$29,721 is available from the Fiscal Year 2014-2015 Operating Budget of the Emergency Medical Services Department. Funding for the remaining 33-months of the contract and the extension options are contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole Source. This is the current provider.
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Prior Council Action:	
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For More Information:	Erin D'Vincent, Senior Buyer Specialist, 512-972-4017
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded as a sole source and is exempt from City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program.
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Additional Backup Information

The contract will provide the Emergency Medical Services Department (EMS) with ResQPOD impedance threshold devices to be used in patients in cardiac arrest. ResQPOD utilizes the interdependence of the body's respiratory and circulatory systems to create a vacuum of negative pressure within the chest during the recoil phase of CPR, which follows each chest compression. ResQPOD prevents the influx of respiratory gases into the chest which draws more blood back to the heart.

Zoll Medical Corporation is the sole manufacturer and distributor of this equipment and it is not available through any other vendor or dealer. All field staff is trained on this equipment and all replacements and supplies must be compatible with the existing inventory to ensure interoperability and a uniform standard of training and practice. Currently, EMS, the Fire Department, and Travis County First Responders are trained and using this equipment.

The Texas Medical Board gives statutory authority to an EMS system medical director to approve and authorize medical care that can be rendered to patients. There are no other brands or devices that meet the same specifications or design for use in patients in cardiac arrest.