

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

46343

Agenda Number

52.

Meeting Date:

June 18, 2015

Department:

Purchasing

### Subject

Authorize award and execution of a contract with WOODS FUN CENTER, INC. DBA BMW MOTORCYCLES OF AUSTIN, a local bidder that offers the City the best combination of contract price and additional economic development opportunities including the employment of residents and increased tax revenues, to provide police motorcycles in an amount not to exceed \$273,434.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2014-2015 Vehicle Acquisition Fund.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Lowest bid received considering local preference for police motorcycles.

Prior Council  
Action:



For More  
Information:

Sandy Wirtanen, Buyer II, 512-974-7711

Boards and  
Commission  
Action:



Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. Per the City's Small and Minority Resources Department, no subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

### Additional Backup Information

The contract provides for the purchase of 11 replacement motorcycles that will be assigned to the Austin Police Department for use in traffic enforcement. The City currently has 67 motorcycles in the APD. Motorcycles are used by police officers to run radar, investigate traffic accidents, and as traffic escorts for approximately 150 events per year including political events, parades, and high profile funerals.

The police motorcycle is equipped with design features that make it one of the safest motorcycles in production. It is lighter and more maneuverable than other police motorcycles without any loss of performance from the 110 horsepower, 1170 cc twin-piston engine. The motorcycle has an integral anti-lock braking system (ABS) that provides a significantly better braking performance as compared to other motorcycles with ABS.

This recommendation is in accordance with Local Government Code 271.905 and Resolution number 20140807-113 to invoke local preference. This local bidder is offering the best combination of contract price and additional economic development opportunities for the City created by the contract award, including the employment of residents and increased tax revenues.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our Citywide objective of obtaining carbon neutrality by 2020. The purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

Departments review the list of vehicles determined eligible by Fleet Services for replacement based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed vehicle was reviewed by the Fleet Service Center Manager to ensure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to downtime. New units must be put on order as soon as possible to ensure their place in the production schedule in order to be received before old units are rendered unusable.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION:**

**IFB SLW0110**

BMW Police Motorcycles  
(1 Line Item)

**Vendor**

Overseas Parts Distributing Inc. DBA Alamo BMW  
Boerne, TX

**Total Price**

\$267,251

**Woods Fun Center, Inc. DBA BMW Motorcycles of Austin  
Austin, TX**

**\$273,434\***

\* Local Business Preference

The Local Preference award is 2.3% higher than the low bidder.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: [http://ci.austin.tx.us/financeonline/vendor\\_connection/solicitation/search.cfm](http://ci.austin.tx.us/financeonline/vendor_connection/solicitation/search.cfm)

**PRICE ANALYSIS**

- a. Adequate competition.
- b. 34 notices were sent including no known MBE or WBE. Two bids were received with no response from the MBE/WBE.
- c. The pricing offered represents a 2.6% increase to the last purchase made February 2014.

**APPROVAL JUSTIFICATION**

- a. Local Business Preference invoked.
- b. The Purchasing Office concurs with the Fleet Services Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.