



Austin Airport Advisory Commission

REGULAR MEETING MINUTES

June 9, 2015

The Austin Airport Advisory Commission convened in a regular meeting on June 9, 2015, at 2716 Spirit of Texas Drive, in Room 174-A in Austin, Texas.

Board Members in Attendance:

Dale Murphy, Chair
Ernest Saulmon

George Farris
Teddy McDaniel, III

Stephanie Trinh

Board Members Absent:

James Kelsey

Steven Hart

Staff in Attendance:

Susana Carbajal, Jim Smith, Anna Trejo, Dowana Trantham, Stephanie Tucker, Royce Traywick, Shane Harbinson, Chris Carter, Valerie Slaughter, Ghizlane Badawi, Matt Coldwell, Jason Zielinski, Francisco "Kiko" Garza, Phillip Child, Jerry Dinse

Others Present:

Josh Crawford – Garver
Chris Coons – KSA
Sean Brennan – RS&H
Sherri Hull – Southwest Airlines
Mike Rodriguez – Future AAAC Commission Member
Sue Lambe – AIPP
Carrie Brown - AIPP

Welcome & Call the Meeting to Order:

Dale Murphy called the meeting to order at 5:01 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES –

- a) May 12, 2015

Motion to approve the minutes. Motion made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

- a) Planning & Engineering Capital Improvement Project Monthly Status Reports – presented by Shane Harbinson, Department of Aviation.
- b) Airport Tenant Updates – presented by Stephanie Tucker, Department of Aviation.
- c) Overview of current Fixed Base Operators and General Aviation development – presented by Stephanie Tucker, Department of Aviation.
- d) Update on Transportation Network Companies (TNC) operating at the Airport – presented by Stephanie Tucker, Department of Aviation.
- e) Finance & Operations Reports for Fiscal Year 2015 to date – presented by Anna Trejo, Department of Aviation.
- f) Ground Transportation Staging Area (GTSA) Transactions Report for May 2015 – presented by Royce Traywick, Department of Aviation.
- g) Art in Public Places (AIPP) report on (i) status update on current AIPP projects at the Airport; (ii) upcoming Public Art Master Plan Request For Proposals; and (iii) AIPP community outreach plan for the Airport Terminal Expansion Project and the Airport Entrance Project – presented by Sue Lambe and Carrie Brown, City of Austin Economic Development Department.

4. ABIA Action Items

- a) Vote on a recommendation to City Council regarding the following:

- i. Department of Aviation Fiscal Year 2016 Operating Budget

Motion to approve action item made by Teddy McDaniel, III and seconded by Ernest Saulmon. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

- ii. Authorize award and execution of a 36-month contract with AMERICAN DIVERSITY BUSINESS SOLUTIONS to provide printed forms for City Departments at various City locations in an amount not to exceed \$304,174, with two 12-month extension options in an amount not to exceed \$101,391 per extension option, for a total contract amount not to exceed \$506,957.

Motion to approve action item made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

- iii. Authorize award and execution of three contracts through the Houston-Galveston Area Council Cooperative for light duty vehicles with FREEDOM CHRYSLER DODGE JEEP RAM in an amount not to exceed \$220,569, NATIONAL BUS SALES in an amount not to exceed \$965,159, and SIDDONS-MARTIN EMERGENCY GROUP in an amount not to exceed \$287,103, for total contracts amount not to exceed \$1,472,831.

Motion to approve action item made by Stephanie Trinh and seconded by Ernest Saulmon. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

- iv. Authorize award and execution of four contracts through the Texas Local Government Purchasing Cooperative (Buyboard) for light duty vehicles and equipment with CALDWELL COUNTRY CHEVROLET DBA BABY JACK II AUTOMOTIVE, LTD. in an amount not to exceed \$1,800,244, DEERE & COMPANY in an amount not to exceed \$106,717, GRAPEVINE DODGE CHRYSLER JEEP, LLC DBA GRAPEVINE DCJ, LLC in an amount not to exceed \$3,160,877, SILSBEE FORD, INC. in an amount not to exceed \$2,610,195 for total contracts amount not to exceed \$7,678,033.

Motion to approve action item made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

- v. Authorize acceptance and execution of an assignment for a 60-month service contract with BRADFORD AIRPORT LOGISTICS, LTD. for the central receiving and distribution center including management services for the Aviation Department in an amount not to exceed \$4,591,142.

Motion to approve action item made by Teddy McDaniel, III and seconded by Ernest Saulmon. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

- vi. Authorize negotiation and execution of a lease with Highstar Capital IV, L.P. for up to 30 acres of land at Austin-Bergstrom

International Airport to improve, operate, and maintain an ultra-low cost airport terminal for a 30 year term with two 5 year extensions.

Sherri Hull, a representative of Southwest Airlines, was allotted 3 minutes to speak on this topic.

Commission Chair Dale Murphy recessed the Commission Meeting to go into Executive Session at 6:09 p.m.

EXECUTIVE SESSION

The Austin Airport Advisory Commission went into Executive Session, pursuant to Section 551.087 of the Texas Government Code, to deliberate commercial or financial information that the City has received from business prospects that the governmental body seeks to have locate, stay, or expand in the City and with which the City is conducting economic development negotiations.

Executive Session ended and Commission Chair Dale Murphy called the Commission Meeting back to order at 6:58 p.m.

Motion to approve action item made by Ernest Saulmon and seconded by Teddy McDaniel, III. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

5. NEW BUSINESS

None.

6. OLD BUSINESS

- a) Status of action items upon which the Commission has made a recommendation to Council.

Authorize award and execution of a 12-month service contract through the STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES contract with VERIZON WIRELESS, AT&T MOBILITY and T-MOBILE USA for wireless communication services and equipment in an amount not to exceed \$2,500,000 each and combined, with four 12-month extension options in an amount each and combined not to exceed \$2,575,000 for the first extension option, \$2,652,250 for the second extension option, \$2,731,818 for the third extension option, and \$2,813,772 for the fourth extension option, for a total contract amount not to exceed \$12,272,840 each and combined. **[Item went to Council on May 21, 2015 and passed.]**

Authorize award and execution of a 60-month service contract with TEXAS DISPOSAL SYSTEMS, INC., or another qualified offeror to RFP No. PAX0120, for total waste management services for the Aviation Department in an amount not to exceed \$6,450,000, with two 36-month extension options in an amount not to exceed \$4,200,000 per option, for a total contract amount not to exceed \$14,850,000. **[Item went to Council on May 21, 2015 and passed.]**

Authorize award and execution of a 36-month service contract with ALLIED FENCE & SECURITY to provide fencing repair and installation in an amount not to exceed \$2,831,296, with three 12-month extension options in an amount not to exceed \$943,765 per extension option, for a total contract amount not to exceed \$5,662,592. **[Item went to Council on May 21, 2015 and passed.]**

Authorize award and execution of a construction contract with PIATRA, INC. (WBE/FW 93.13%) for the construction of a new De-Icing Storage Facility project in the amount of \$223,895 plus a \$22,389 contingency, for a total contract amount not to exceed \$246,284. **[Item went to Council on June 4, 2015 and passed.]**

7. FUTURE AGENDA ITEMS

ADJOURNMENT.

Motion to adjourn was made by Ernest Saulmon and seconded by George Farris. Motion passed 5-0. (Commission Members Steven Hart and James Kelsey were absent at this vote.)

Meeting was adjourned at 7:01 p.m.

Date of next meeting: July 14, 2015.

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 8 Month(s) ended May 31, 2015

	Amended Budget	Budget Annualized 8 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	22,169,000.00	14,779,333.33	15,651,350.35	872,017.02	5.9%
Terminal Rental & Other Fees	26,458,000.00	17,638,666.67	18,251,513.12	612,846.45	3.5%
TOTAL AIRLINE REVENUE	48,627,000.00	32,418,000.00	33,902,863.47	1,484,863.47	4.6%
NON-AIRLINE REVENUE					
Parking	34,714,813.00	23,143,208.67	22,655,628.56	(487,580.11)	(2.1%)
Other Concessions	23,926,741.00	15,951,160.67	15,990,063.17	38,902.50	0.2%
Other Rentals and Fees	8,275,851.00	5,517,234.00	5,150,425.10	(366,808.90)	(6.6%)
TOTAL NON-AIRLINE REVENUE	66,917,405.00	44,611,603.34	43,796,116.83	(815,486.51)	(1.8%)
Interest Income	109,598.00	73,065.33	80,073.97	7,008.64	9.6%
TOTAL REVENUE	115,654,003.00	77,102,668.67	77,779,054.27	676,385.60	0.9%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	43,962,265.00	29,308,176.67	27,706,040.04	1,602,136.63	5.5%
Airport Planning and Development	2,835,659.00	1,890,439.33	1,656,455.37	233,983.96	12.4%
Support Services	15,179,777.00	10,119,851.33	8,196,696.24	1,923,155.09	19.0%
Business Services	11,383,393.00	7,588,928.67	6,771,389.48	817,539.19	10.8%
TOTAL OPERATING EXPENSES	73,361,094.00	48,907,396.00	44,330,581.13	4,576,814.87	9.4%
Debt Service					
GO Debt Service Fund	26,041.00	17,360.67	17,360.67	0.00	0.0%
2013A Revenue Refunding Bonds	1,188,400.00	792,266.67	792,265.32	1.35	0.0%
2013 Prosperity Bank Loan	578,118.00	385,412.00	476,666.32	(91,254.32)	(23.7%)
2014 Bond Issuance	0.00	0.00	381.25	(381.25)	N/A
2005 Variable rate Notes (Swap)	25,151,220.00	16,767,480.00	16,509,170.49	258,309.51	1.5%
2005 Variable rate Notes Fees	1,501,962.00	1,001,308.00	1,005,326.32	(4,018.32)	(0.4%)
PFC Debt Service Funding	(11,918,172.00)	(7,945,448.00)	(7,824,841.53)	(120,606.47)	(1.5%)
TOTAL Net Debt Service	16,527,569.00	11,018,379.34	10,976,328.84	42,050.50	0.4%
OTHER REQUIREMENTS					
Workers' Compensation	506,162.00	337,441.33	337,442.00	(0.67)	(0.0%)
Citywide Administrative Support	3,067,776.00	2,045,184.00	2,045,184.00	0.00	0.0%
Communications & Technology Mgmt	1,383,786.00	922,524.00	922,526.00	(2.00)	(0.0%)
Accrued Payroll	98,113.00	65,408.67	65,408.67	0.00	0.0%
Liability Reserve	17,000.00	11,333.33	11,333.33	0.00	0.0%
Operating Reserve	1,266,849.00	844,566.00	844,566.00	0.00	0.0%
CTECC	144,375.00	96,250.00	96,251.00	(1.00)	(0.0%)
Trunked Radio Allocation	108,526.00	72,350.67	72,346.00	4.67	0.0%
TOTAL OTHER REQUIREMENTS	6,592,587.00	4,395,058.00	4,395,057.00	1.00	0.0%
TOTAL REQUIREMENTS	96,481,250.00	64,320,833.34	59,701,966.97	4,618,866.37	7.2%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS					
	19,172,753.00	12,781,835.33	18,077,087.30	5,295,251.97	41.4%
ENPLANEMENTS					
	Passengers	% Inc/(Dec)			
May, 2015 (Month over Month)	516,707	10.45%			
Year-to-Date	3,652,250	8.18%			

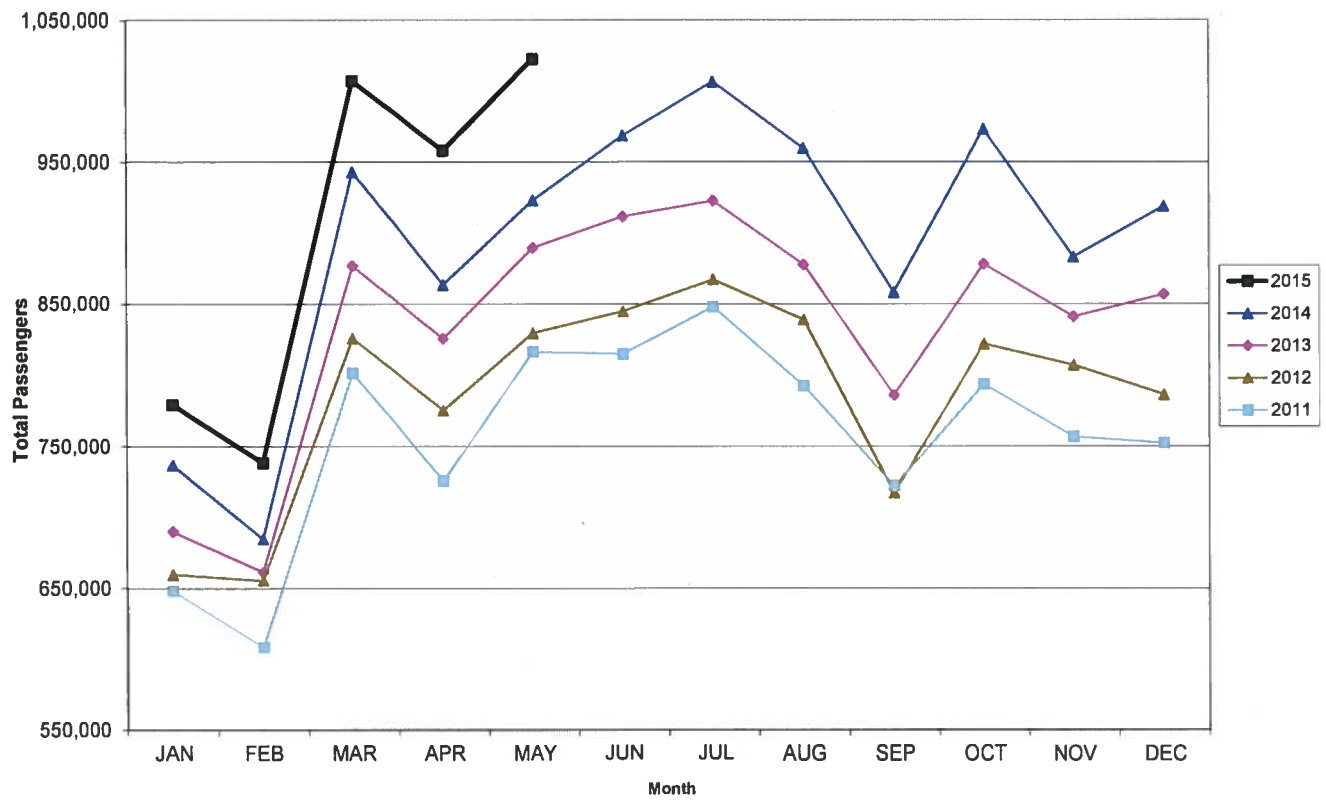
**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

This month - This Year vs. Last Year
FY15 (May 15) vs FY14 (May 14)

Fiscal YTD - This Year vs. Last Year
FY15 (Oct 14 - May 15) vs FY14 (Oct 13 - May 14)

	FY15 May-15	FY14 May-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY15 YTD May-15	FY14 YTD May-14	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>								
Landing Fees	2,123,319.40	1,887,481.00	235,838.40	12.5%	15,651,350.35	14,453,428.00	1,197,922.35	8.3%
Terminal Rental & Other Fees	2,366,069.13	1,843,865.00	522,204.13	28.3%	18,251,513.12	15,878,569.00	2,372,944.12	14.9%
Total Airline Revenue	4,489,388.53	3,731,346.00	758,042.53	20.3%	33,902,863.47	30,331,997.00	3,570,866.47	11.8%
<u>Non-Airline Revenue</u>								
Parking	3,145,306.81	2,939,651.00	205,655.81	7.0%	22,655,628.56	21,348,311.00	1,307,317.56	6.1%
Food/Beverage & Retail	843,821.12	702,453.00	141,368.12	20.1%	5,961,033.72	5,068,201.00	892,832.72	17.6%
Rental Car	1,233,966.96	1,089,680.00	144,286.96	13.2%	8,519,024.81	8,357,118.00	161,906.81	1.9%
Advertising	106,490.69	(58,050.00)	164,540.69	283.4%	1,019,428.58	702,946.00	316,482.58	45.0%
Other Concessions	61,495.31	54,989.00	6,506.31	11.8%	490,576.06	442,449.00	48,127.06	10.9%
Other Rentals and Fees	650,362.85	755,029.00	(104,666.15)	(13.9%)	5,150,425.10	5,012,060.00	138,365.10	2.8%
Total Non-Airline Revenue	6,041,443.74	5,483,752.00	557,691.74	10.2%	43,796,116.83	40,931,085.00	2,865,031.83	7.0%
Interest Income	15,907.47	8,181.00	7,726.47	94.4%	80,073.97	70,347.00	9,726.97	13.8%
Total Operating Revenue	10,546,739.74	9,223,279.00	1,323,460.74	14.3%	77,779,054.27	71,333,429.00	6,445,625.27	9.0%
<u>Operating Requirements</u>								
Fac Mgmt, Ops and Airport Security	3,205,977.62	2,530,173.00	(675,804.62)	(26.7%)	27,706,040.04	26,224,176.00	(1,481,864.04)	(5.7%)
Airport Planning and Development	204,622.77	172,152.00	(32,470.77)	(18.9%)	1,656,455.37	1,363,939.00	(292,516.37)	(21.4%)
Support Services	1,104,916.10	463,975.00	(640,941.10)	(138.1%)	8,196,696.24	7,196,105.00	(1,000,591.24)	(13.9%)
Business Services	785,509.10	859,852.00	74,342.90	8.6%	6,771,389.48	6,828,213.00	56,823.52	0.8%
Total Operating Expense	5,301,025.59	4,026,152.00	(1,274,873.59)	(31.7%)	44,330,581.13	41,612,433.00	(2,718,148.13)	(6.5%)
<u>Debt Service</u>								
GO Debt Service Fund	2,170.09	2,257.00	86.91	3.9%	17,360.67	18,060.00	699.33	3.9%
2013A Revenue Refunding Bonds	99,033.33	113,815.00	14,781.67	13.0%	792,265.32	910,521.00	118,255.68	13.0%
2013 Prosperity Bank Loan	73,333.33	0.00	(73,333.33)	N/A	476,666.32	0.00	(476,666.32)	N/A
2014 Bond Issuance	381.25	0.00	(381.25)	N/A	381.25	0.00	(381.25)	N/A
2005 Variable rate Notes (Swap)	2,072,310.00	2,086,146.00	13,836.00	0.7%	16,509,170.49	16,465,669.00	(43,501.49)	(0.3%)
2005 Variable rate Notes Fees	125,693.66	265,223.00	139,529.34	52.6%	1,005,326.32	2,114,310.00	1,108,983.68	52.5%
PFC Debt Service Funding	(981,754.65)	(1,054,370.00)	(72,615.15)	(6.9%)	(7,824,841.53)	(8,336,663.00)	(511,821.47)	(6.1%)
Total Debt Service	1,391,166.81	1,413,071.00	21,904.19	1.6%	10,976,328.84	11,171,897.00	195,568.16	1.8%
<u>Other Requirements</u>								
Workers' Compensation	42,180.00	38,578.00	(3,602.00)	(9.3%)	337,442.00	308,628.00	(28,814.00)	(9.3%)
Citywide Administrative Support	255,648.00	218,776.00	(36,872.00)	(16.9%)	2,045,184.00	1,750,213.00	(294,971.00)	(16.9%)
Communications & Technology Mgmt	115,315.00	122,079.00	6,764.00	5.5%	922,526.00	976,628.00	54,102.00	5.5%
Accrued Payroll	8,176.09	10,629.00	2,452.91	23.1%	65,408.67	85,032.00	19,623.33	23.1%
Compensation Adjustment	0.00	3,812.00	3,812.00	100.0%	0.00	12,044.00	12,044.00	100.0%
Operating Reserve	105,570.75	65,298.00	(40,272.75)	(61.7%)	844,566.00	522,387.00	(322,179.00)	(61.7%)
CTECC	12,031.00	10,443.00	(1,588.00)	(15.2%)	96,251.00	83,544.00	(12,707.00)	(15.2%)
Trunked Radio Allocation	9,045.00	9,026.00	(19.00)	(0.2%)	72,346.00	72,211.00	(135.00)	(0.2%)
Liability Reserve	1,416.66	1,666.00	249.34	15.0%	11,333.33	13,333.00	1,999.67	15.0%
Total Other Requirements	549,382.50	480,307.00	(69,075.50)	(14.4%)	4,395,057.00	3,824,020.00	(571,037.00)	(14.9%)
Total Requirements	7,241,574.90	5,919,530.00	(1,322,044.90)	(22.3%)	59,701,966.97	56,608,350.00	(3,093,616.97)	(5.5%)
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	\$ 3,305,164.84	\$ 3,303,749.00	\$ 1,415.84	0.0%	\$ 18,077,087.30	\$ 14,725,079.00	\$ 3,352,008.30	22.8%

AUSTIN PASSENGER TRAFFIC
5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Calendar Year 2015 vs 2014

	05/2015	05/2014	Percent Change	01/2015 - 05/2015	01/2014 - 05/2014	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	495,400	448,604	10.43	2,162,447	2,008,786	7.65
Domestic Deplaned Revenue	484,371	437,397	10.74	2,157,394	2,000,932	7.82
International Enplaned Revenue	9,938	8,305	19.66	41,101	22,998	78.72
International Deplaned Revenue	9,914	7,363	34.65	41,237	22,522	83.10
Domestic Enplaned Non-Revenue	10,430	10,798	-3.41	51,028	49,019	4.10
Domestic Deplaned Non-Revenue	10,503	10,312	1.85	49,368	46,057	7.19
International Enplaned Non-Revenue	98	124	-20.97	434	369	17.62
International Deplaned Non-Revenue	82	78	5.13	378	332	13.86
Intl Enplaned Pre-Cleared Revenue	841	0	0.00	841	0	0.00
Intl Deplaned Pre-Cleared Revenue	776	0	0.00	776	0	0.00
Passenger Totals	1,022,353	922,981	10.77	4,505,004	4,151,015	8.53

CURRENT PASSENGER RECORD = 1,022,353 RECORD SET = MAY 2015

Aircraft Operations

Air Carrier	9,893	8,983	10.13	44,948	41,532	8.22
Commuter & Air Taxi	1,247	1,416	-11.94	6,476	7,326	-11.60
Military	791	532	48.68	2,896	2,982	-2.88
General Aviation						
Itinerant	3,755	4,320	-13.08	20,186	20,538	-1.71
Local	324	170	90.59	1,237	352	251.42
Total G.A.	4,079	4,490	-9.15	21,423	20,890	2.55
Total Operations	16,010	15,421	3.82	75,743	72,730	4.14

Austin-Bergstrom International Airport

Aviation Activity Report

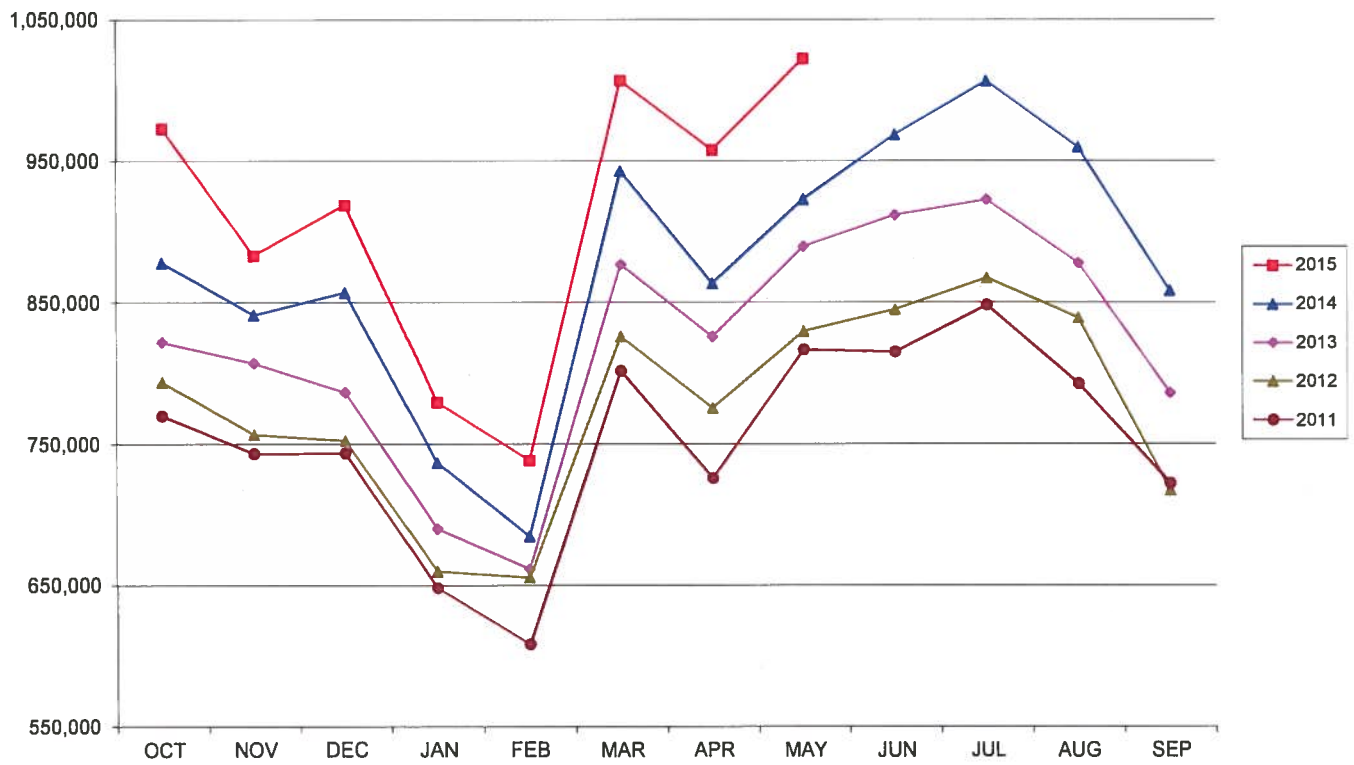
Calendar Year 2015 vs 2014

	05/2015	05/2014	Percent Change	01/2015 - 05/2015	01/2014 - 05/2014	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	249,090	151,265	64.67	895,601	689,688	29.86
Domestic Deplaned Mail	311,723	188,331	65.52	1,479,377	847,834	74.49
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	560,813	339,596	65.14	2,374,978	1,537,522	54.47
 Cargo						
Domestic Enplaned Cargo	5,362,466	4,946,319	8.41	25,117,989	23,540,479	6.70
Domestic Deplaned Cargo	4,947,792	5,090,135	-2.80	24,933,182	28,446,623	-12.35
International Enplaned Cargo	378,903	493,890	-23.28	2,847,442	2,620,760	8.65
International Deplaned Cargo	306,174	163,068	87.76	1,622,827	1,664,601	-2.51
Cargo Totals	10,995,335	10,693,412	2.82	54,521,440	56,272,463	-3.11
 Belly Freight						
Domestic Enplaned Belly Freight	265,225	233,235	13.72	1,303,607	1,101,741	18.32
Domestic Deplaned Belly Freight	494,547	428,997	15.28	2,498,733	2,072,304	20.58
International Enplaned Belly Freight	209,334	811,284	-74.20	1,881,999	2,133,270	-11.78
International Deplaned Belly Freight	386,239	825,135	-53.19	2,275,753	1,973,619	15.31
Belly Freight Totals	1,355,345	2,298,651	-41.04	7,960,092	7,280,934	9.33
Cargo Totals (Mail, Cargo, Belly Freight)	12,911,493	13,331,659	-3.15	64,856,510	65,090,919	-0.36

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC
5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Fiscal Year 2015 vs 2014

	05/2015	05/2014	Percent Change	10/2014 - 05/2015	10/2013 - 05/2014	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	495,400	448,604	10.43	3,503,621	3,268,127	7.21
Domestic Deplaned Revenue	484,371	437,397	10.74	3,483,138	3,249,435	7.19
International Enplaned Revenue	9,938	8,305	19.66	64,845	30,301	114.00
International Deplaned Revenue	9,914	7,363	34.65	64,311	29,568	117.50
Domestic Enplaned Non-Revenue	10,430	10,798	-3.41	82,223	77,121	6.62
Domestic Deplaned Non-Revenue	10,503	10,312	1.85	78,838	71,758	9.87
International Enplaned Non-Revenue	98	124	-20.97	720	448	60.71
International Deplaned Non-Revenue	82	78	5.13	670	415	61.45
Intl Deplaned Pre-Cleared Revenue	776	0	0.00	776	0	0.00
Intl Enplaned Pre-Cleared Revenue	841	0	0.00	841	0	0.00
South Terminal-Intl Enplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Non-Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Non-Revenue	0	0	0.00	0	0	0.00
Passenger Totals	1,022,353	922,981	10.77	7,279,983	6,727,173	8.22

CURRENT PASSENGER RECORD = 1,022,353 RECORD SET = MAY 2015

Aircraft Operations

Air Carrier	9,893	8,983	10.13	72,159	67,266	7.27
Commuter & Air Taxi	1,247	1,416	-11.94	10,987	12,117	-9.33
Military	791	532	48.68	4,253	4,272	-0.44
General Aviation						
Itinerant	3,755	4,320	-13.08	33,930	32,638	3.96
Local	324	170	90.59	1,989	768	158.98
Total G.A.	4,079	4,490	-9.15	35,919	33,406	7.52
Total Operations	16,010	15,421	3.82	123,318	117,061	5.35

Austin-Bergstrom International Airport

Aviation Activity Report

Fiscal Year 2015 vs 2014

	05/2015	05/2014	Percent Change	10/2014 - 05/2015	10/2013 - 05/2014	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	249,090	151,265	64.67	1,272,553	1,158,243	9.87
Domestic Deplaned Mail	311,723	188,331	65.52	2,096,740	1,446,093	44.99
International Enplaned Mail	0	0	0.00	1,103,232	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	560,813	339,596	65.14	4,472,525	2,604,336	71.73
Cargo						
Domestic Enplaned Cargo	5,362,466	4,946,319	8.41	41,205,961	39,380,568	4.64
Domestic Deplaned Cargo	4,947,792	5,090,135	-2.80	41,397,755	47,750,261	-13.30
International Enplaned Cargo	378,903	493,890	-23.28	4,391,567	4,957,936	-11.42
International Deplaned Cargo	306,174	163,068	87.76	3,538,216	3,800,914	-6.91
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	10,995,335	10,693,412	2.82	90,533,499	95,889,679	-5.59
Belly Freight						
Domestic Enplaned Belly Freight	265,225	233,235	13.72	2,023,674	1,836,222	10.21
Domestic Deplaned Belly Freight	494,547	428,997	15.28	3,859,143	3,393,584	13.72
International Enplaned Belly Freight	209,334	811,284	-74.20	2,925,510	2,133,270	37.14
International Deplaned Belly Freight	386,239	825,135	-53.19	2,956,171	1,973,619	49.78
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	1,355,345	2,298,651	-41.04	11,764,498	9,336,695	26.00
Cargo Totals (Mail, Cargo, Belly Freight)	12,911,493	13,331,659	-3.15	106,770,522	107,830,710	-0.98

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

PE Monthly Report - Austin Airport Advisory Commission

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year
5415	ABIA Terminal Electrical Improvements	Stalder, Ricky	EEA is on board for construction services. Received a proposal from Warden Construction for performing the work. Reviewing proposal.	4910 8107 3168		\$50,000
	ABIA Terminal Area Spalling Improvements	Pirle, Robert	Restek started work on the joint remediation mock-up in late April and is expected to have the mockup completed, and ready for review and approval by May 8th. If approved by the Aviation Department, Restek will be authorized to proceed with all roadway joint remediation. The work is expected to be completed by mid-June to early-July.	4910 8107 3172	\$197,154	\$314,407
	ABIA Terminal Fire Protection Improvements-Phase 2	Pirle, Robert	The Contractor is substantially complete with all work on the project. Substantial Completion documents for all work zones have been issued. The new Southrek Nitrogen system has been installed and is operating. Punchlist work for the diypipe system replacement continues. Final Completion is expected to be accomplished by mid-July, 2015.	4910 8107 3176	\$45,767	\$0
	Terminal Improvements 2012	Jones, Burton	No changes.	4910 8107 3190	\$33,238	\$3,000
				4910 8107 6053	\$5,950	\$25,294
				4911 8107 A190		\$0
				4910 8107 3215	\$36,348	(\$117,027)
				4910 8107 3215	\$1,858,758	\$1,500,000
				4911 8107 A215		\$250,000
	Terminal East Infill Project	Jones, Burton	Construction is ongoing. We are scheduled to open the security checkpoint on the concourse level at the end of May. Back of house for TSA and Customs is scheduled for August. EDS replacements are scheduled to be complete in Jan. of 2016.	4912 8107 8060	\$379,320	\$400,000
				4912 8107 8215	\$25,151,408	\$26,148,458
	Records Management Implementation	Medici, Joseph	Airport continues to seek out alternatives for continuance of project.	4910 8107 3216	\$34,547	\$50,000
	Terminal Improvements 2013-Phase 8	Smythe-Macaulay, David	Construction work was delayed until June 3rd because Jamali & Smith was not ready to start. Completing contractor badging, OSHA certifications, and submittal reviews for critical work - trash chute system.	4910 8107 3244	\$53,959	\$82,113
	Matrix Electrical Room HVAC Improvements	Stalder, Ricky	EEA is on board for construction services. Received a proposal from Warden Construction for performing the work. Reviewing proposal.	4911 8107 A244	\$85,641	\$150,000
5696	Potable Water System - Study	Chaney, Richard	KBR proposal accepted on 25Jun2015.	4910 8107 3253	\$5,003	\$72,916
	Food Court Improvements	Hengst, Robert	The first part of the trash can order is complete and shipment scheduled. This purchase should be completed by mid-Summer.	4910 8107 3264	\$23,566	\$100,000
	Wet Pipe Fire Protection System	Hengst, Robert	Contractor has completed approximately 75% of the scope of work.	4910 8107 3266	\$99,931	\$25,000
	Restrooms Completion	Kumarage, Rohini	The construction continues. The contractor has requested additional no cost 24 days to complete the project. Tentative substantial completion is scheduled for 06/15/15.	4910 8107 3285	\$686,232	\$1,250,000
	Shared Use Passenger Processing System	Folsom-Heath, Diana	Amendment 4 executed. Monitors ordered for FIDS bank replacements.	4910 8107 3283	\$821,102	\$1,202,285
	Terminal Boiler Replacement	Vonstein, Alison	Submittal process is underway. Contractor to mobilize at the site in June.	4910 8107 3286	\$63,230	\$24,000
	Terminal Beam Rehabilitation	Chaney, Richard	Consultants 90% design submittal under review.	4910 8107 3287	\$30,629	\$50,000
	South Terminal FY2015	Mercado, Robert	We are requesting additional services from the consultant to continue support of this proposed project.	4910 8107 3310	\$37,182	\$0
	Upper Level Curbside Expansion Joints	Kumarage, Rohini	JOC Notice to Proceed was issued on May 26th. Reviewing submittals and procuring materials. A construction kick off meeting is scheduled for 06/02/15.	4910 8107 3312	\$0	\$25,000
	Noise Mitigation Program Implementation	Ruby, Melinda	The FAA has approved the Noise Land Inventory and Reuse Plan along with the Land Exchange. SMBR has approved all Sub-K reports and the DBE closeout for the Noise Program.	4910 8107 3132	\$643,222	\$0
			Aviation's Finance Department is working with the FAA to close out the final grant (40) of the Noise Program.	4910 8107 3311	\$70,000	\$70,000
	Environmental Management System	Carpenter, Kane	Open projects: helicopter noise modeling / support services to support amendments to City of Austin helicopter ordinance; updating ABIA hydrologic and hydraulic models to reflect current conditions; NEPA services to support the terminal ramp expansion, fuel consortium GSE fuel tanks, and de-icing storage facility, and implement an ABIA environmental records management system.	4910 8107 3151	\$64,391	\$0
	Stormwater Drainage Improvements	Vonstein, Alison	The Dept. of Aviation requested that this project be combined with 6001.111 Water Quality and Detention Pond Infrastructure Improvements. Supp. Amend. #2, for design, bid construction and post-construction phase services, was executed 2/17/15. Kick-off meeting held 2/19/15. Site visits for the various aspects of the project have taken place. Surveying is complete. Modeling is complete. Tech memos have been submitted for most locations and the Dept. of Aviation will provide feedback on them to refine aspects of the scope.	4910 8107 3248	\$54,545	\$50,000
				4911 8107 A248	\$101,403	\$50,000

PE Monthly Report - Austin Airport Advisory Commission

Project	Subproject	Subproject Manager	Current Subproject Status Info		FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year
5702	ABIA Stormwater / Environmental						
	Terminal Pond Aerators	Carpentier, Kane	5702.012	no change from 12/14 entry.	4910 8107 3289	\$10,415	\$10,000
	Reclaimed Water Booster Pump	Carpentier, Kane	5702.013	no change from 12/14 update.	4910 8107 3290	\$5,364	\$5,364
6000	Taxiway A Completion - Design	Vonstein, Alison	6000.056	Construction contract with Chasco Constructors, Ltd., L.L.P., was executed 5/6/14. This subproject covers only through the bid phase and will be closed when all DOs in it are closed. See subproject 6000.112 for construction through warranty phase	4910 8107 3241	\$21,040	\$273,910
	ARFF Building Re-roofing and Building Envelope Weatherproofing	Vonstein, Alison	6000.060	NTP date is 3/23/15. Construction work started 4/20/15, after the submittal process, and as weather allowed. Record rainfall in May has affected the completion.	4910 8107 3211	\$153,935	\$270,000
	De-icing Storage Facility	Vonstein, Alison	6000.063	Bids opened 4/16/15. Piatra, Inc. submitted the low bid of \$223,895. The RCA was reviewed by the Austin Airport Advisory Commission meeting 5/12/15. Council award scheduled for 6/4/15.	4910 8107 3230	\$28,794	\$94,835
	FAA Ductbank Relocation	Vonstein, Alison	6000.064	NTP issued 2/23/15. Texas Gas Service moved their line as of 4/30/15. Construction is underway, but impacted by rain.	4910 8107 3231	\$453,711	\$1,011,621
	Electronic Airport Layout Plan And Utility Mapping	Kumarage, Rohini	6000.103	Pending FAA and NGS for approval of the data submittal. The consultant is addressing other QA comments received from DOA.	4910 8107 3242	\$248,008	\$430,934
	Taxiway Alpha Completion Construction	Vonstein, Alison	6000.112	NTP date is 7/7/14. Substantial Completion scheduled for 5/24/15 with the additional 62 days in Change Order #2, but rainy weather for numerous days is impacting the schedule for completion and additional rain days will be granted in a Change Order that will move the Substantial completion to June. Contractor's 10th pay application has been processed. \$5,550,331 has been paid out of a total contract amount of \$7,003,158.	4910 8107 G241	\$4,247,912	\$6,077,420
	ABIA CONRAC	Pirtle, Robert	6001.066	The Expert Advisory Consultant is monitoring work on the project for the Aviation Department. Work is on schedule to have the Customer Service building ready for occupancy by the Rental Car Companies in late March, with the facility scheduled to open for business in October, 2015.	4911 8107 A241	\$1,208,318	\$1,430,840
	Information Systems Bldg 7355 Emergency Power Improvements	Vonstein, Alison	6001.067	Electrical testing is set up for the customer's equipment and AE's ATO on 6/5/15. Interior punch list (architectural) is complete as of 5/26/15.	4910 8107 3162	(\$ 59,590)	\$119,767
	Parking Operation Improvements	Pirtle, Robert	6001.070	The first advertisement for (CSP) bidding is expected to be in May 4, 2015. A contract is expected to be awarded in late September, with a NTP for early October, 2015.	4910 8107 3228	\$551,314	\$145,456
	Information Technology Master Plan	Mercado, Robert	6001.072	Final verification of Phase One & Two SUPPs installation underway as part of the ITMP scope of work.	4910 8107 3188		\$0
6001	ABIA New Employee Parking Lot	Wepryk, John	6001.074	The project is in the post construction phase. Confirmation that the warranty punch list item (irrigation system working properly) is being addressed.	4910 8107 3195	\$8,689	\$0
	ABIA Bldg 6005 Improvements-Phase II (P&E)	Pirtle, Robert	6001.084	New construction in Work Area 2 offices is nearing completion, and Meeting Rooms 167 and 170 are about half finished. New construction in the Break Room and front Women's Restroom is underway. New Meeting Room Suite 174 and Oak Room 166 are complete and are in use.	4911 8107 A195	\$4,942	\$0
	Landside Roadway Improvements	Vonstein, Alison	6001.092	This project has been combined with 6001.099 Connectivity Pedestrian Path - Segment 1 and is now called Landside Roadway and Pedestrian Improvements. 90% set was submitted to QMD for review on 4/2/15. It was returned on 5/7/15. Amendment for electrical services to address existing conditions has been executed. 90% set that addresses consultant team's internal comments was submitted by consultant 4/23/15. Dept. of Aviation's comments were ready on 5/18/15. Consultant is finalizing the 100% set.	4910 8107 3217	\$892,208	\$1,174,159
	Elevator Refurbishment	Kumarage, Rohini	6001.093	The consultant is addressing 90% QMD review comments.	4911 8107 A217	\$618,798	\$1,150,000
	Upper Level Embankment Inspections and Repairs	Taylor, David	6001.095	Design amendment being executed. Initial design schedule is ready for six month effort.	4910 8107 3249	\$18,512	\$50,000
	Central Plant - Media Fill Replacement Project	Mercado, Robert	6001.098	Project work will be completed by Hensel Phelps, contractor for the Terminal East Infill project, since they are working in the Central Plant already as a part of that project. Funding will remain with this FDU.	4911 8107 A249	\$121,561	\$200,000
	Connectivity Pedestrian Path - Segment 1	Vonstein, Alison	6001.099	This project has been combined with 6001.092 Landside Roadway Improvements and is now called Landside Roadway and Pedestrian Improvements. 90% set was submitted to QMD for review on 4/2/15. It was returned on 5/7/15. Amendment for electrical services to address existing conditions has been executed. 90% set that addresses consultant team's internal comments was submitted by consultant 4/23/15. Dept. of Aviation's comments were ready on 5/18/15. Consultant is finalizing the 100% set.			
	Demolish Buildings and Fence	Avila, Ben	6001.100	RS & H is working with the FAA on the CalEx classification with regards to the NEPA program.	4911 8107 A245	\$83,880	\$50,000
	Campus HVAC Improvements	Smythe-Macaulay, David	6001.102	The Consultant KSA Engineers (KSA) has revised their proposal and it is being processed for a Notice to Proceed (NTP) within 2 weeks.	4910 8107 3247	\$13,968	\$24,700
					4911 8107 A247	\$121,311	\$415,000
					4911 8107 A400	\$0	\$350,000
					4911 8107 A401	\$20,415	\$33,600
					4911 8107 A403	\$14,967	\$50,000
					4911 8107 A407	\$31,696	\$40,000
					4911 8107 A504	\$13,539	\$20,000
					4912 8107 C504	\$0	\$20,000

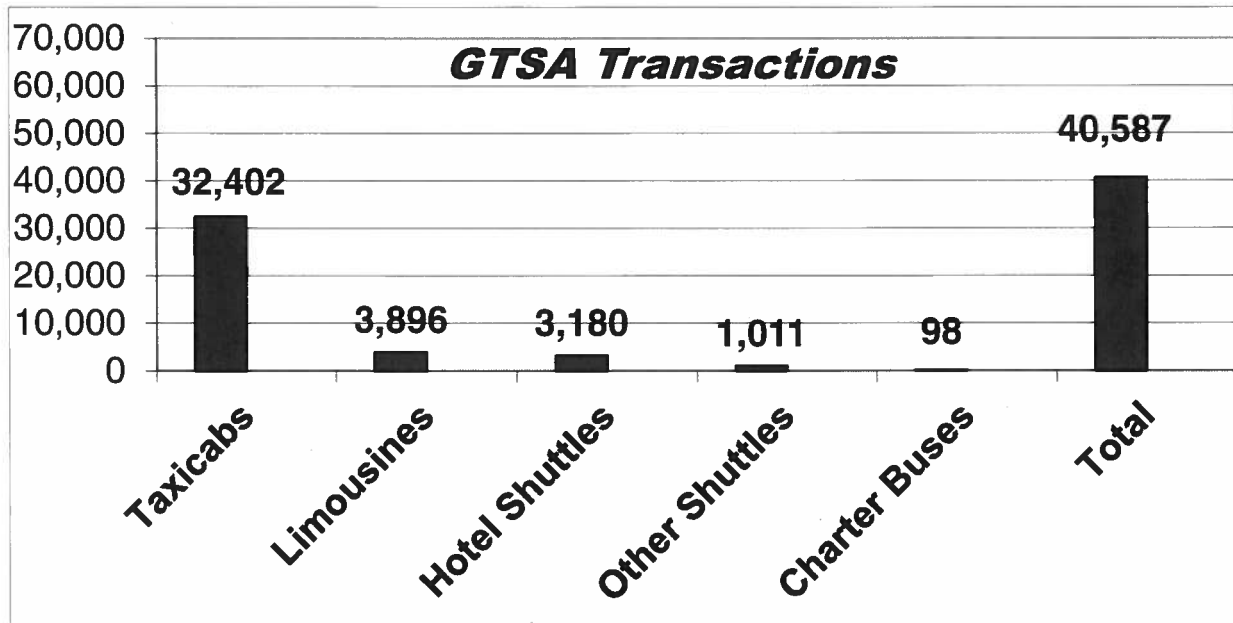
PE Monthly Report - Austin Airport Advisory Commission

Project	Subproject	Subproject Manager	Current Subproject Status Info	FDU	Expenses YTD	Spend Plan Amount - Budget - FDU Level - Current Year
6001 ABIA Landside Facility Improvements	Drainage Easement	6001.103	Harbinson, Shane	4910 8107 3292	\$0	\$40,000
	Motor Pool Improvements - Building 8225	6001.105	Chaney, Richard	4911 8107 A501	\$62,077	(\$2,886,167)
	Landside Roadway and Pedestrian Improvements Phase 2	6001.107	Smythe-Macaulay, David	4911 8107 A503	\$2,100	\$50,000
				4912 8107 C500	\$1,998	\$50,000
				4912 8107 C501	\$1,770	\$50,000
	Water Quality and Detention Pond Infrastructure Improvements	6001.111	Vonstein, Alison	4912 8107 C502	\$0	\$0
	Campus Signage Improvements	6001.112	Henson, Torrey	4912 8107 C503	\$0	\$25,000
	Parking Garage & Admin Building - West Lot A - Design	6001.114	Mercado, Robert	4912 8107 C507	\$0	\$0
	Alternative Fueling & Ground Service Equip Maintenance Facility Option Area	6001.116	Chaney, Richard	4910 8107 3313	\$0	\$0
	Consolidated Maintenance Facility	6001.117	Chaney, Richard	4911 8107 A509	\$0	\$0
11222 ABIA Terminal - Apron Expansion and Improvements	Apron Expansion	11222.001	Camp, Robin	4910 8107 3288	\$2,476,396	\$3,250,000
				4911 8107 A288	\$0	\$3,650,000
				4911 8107 A506	\$34,716	\$50,000
				4911 8107 A507	\$22,502	\$50,000
				4912 8107 C288	\$689,911	\$0
Total					\$45,223,836	\$52,545,745

PROPERTIES UPDATE
6/30/2015

PROJECT	STATUS
ABIA Retail	In permitting process.
Austin FBO	Initial insurance information approved. General contractor selected. Resubmitting single shared use taxi lane to FAA for approval. Project delayed.
Boingo - AT&T	CPIS submitted for review. No update. Per Torrey Henson, project moved to IT.
British Airways - ramp office counter	Notice to proceed issued. Project pending internally with BA
Clean Energy - station generator upgrades	Plans submitted for permitting. No update
DNC - Annie's Café	Pending review of tenant request to extend wall and change layout of grab & go coolers along with stage relocation
Drainage work	Work completed for all concession tenants except Fara. Scope of work to be reviewed since temporary rental car counters limits access to Fara's space.
Scott Parking	In permitting process. No update
Signature - monument (curb) sign replacement	Project approved. Pending receipt of insurance for contractor.
Sprint - relocation of Computer equipment from inside IT building to outside	Negotiations underway for relocation. Deadline to be established for move.
Southwest Airlines - curb counter replacements	CPIS conceptually approved. Pending reviews for data and layout changes
Southwest Airlines - BSO & Cargo signage	Signage to be changed within BSO area. Request denied to change signage behind ticker counter. Cargo area changes to be coordinated with AFCCO.
Travellex - safe installation	CPIS approved to add safe at current location. Pending airport follow up on kiosk proposal that will include safe addition. No update
TXDOT - signage at entrance	Project approved. P&E coordination to begin with tenant.

GROUND TRANSPORTATION TRANSACTIONS
JUNE 2015



YEAR TO YEAR COMPARISON			
SERVICE CATEGORY	JUNE 2015	JUNE 2014	% Increase/(decrease)
TAXICAB	32,402	25,759	25.8%
LIMOUSINE	3,896	3,584	8.7%
HOTEL SHUTTLE	3,180	3,181	0.0%
OTHER SHUTTLE	1,011	746	35.5%
CHARTER BUS	98	73	34.2%
OVERALL TOTAL	40,587	33,343	21.7%

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	47631	Agenda Number	<ITEM_OUTLINE>
Meeting Date:		August 6, 2015			
Department:		Purchasing			
Subject					
Authorize award and execution of a 36-month requirements service contract with US SECURITY ASSOCIATES, INC., or another qualified offeror to Request For Proposal PAX0123, for security guard services for various City departments in an amount not to exceed \$4,725,000, with three 12-month extension options in an amount not to exceed \$1,600,000 per option, for a total contract amount not to exceed \$9,525,000.					
Amount and Source of Funding					
Funding in the amount of \$262,500 is available in the Fiscal Year 2014-2015 Operating Budget of various City departments. Funding for the remaining 34-months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
There is no unanticipated fiscal impact. A fiscal note is not required.					
Purchasing Language:	Best-evaluated proposal received.				
Prior Council Action:					
For More Information:	Sai Xoomsai, Senior Buyer Specialist, 512-974-3058				
Boards and Commission Action:	July 14, 2015 – To be reviewed by the Austin Airport Advisory Commission.				
Related Items:					
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.				

Additional Backup Information

The contract will provide unarmed security guard services for numerous City facilities within the Austin Convention Center Department (ACCD), Austin Resource Recovery Department (ARR), Aviation, Building Services Department (BSD), Municipal Court, Downtown Community Court, Library Department, Watershed Protection Department (WPD) and the Health and Human Services Department. This contract includes routine security guard services, special-event services, crowd control, and other security-related services. The contract will also include physical inspections and vehicle patrols, documenting and reporting activities and incidents, and maintaining facility logs. For the duration of the contract, the contractor will own the vehicles to be used under this contract and will hold the title and registration for each vehicle. As such, the contractor is solely responsible for the maintenance of the vehicles and keeping the vehicles in good operating condition, and for ensuring all insurance and liability coverages are current for each vehicle.

City facilities under The contract will provide unarmed security guard services for numerous City facilities within the Austin Convention Center Department (ACCD), Austin Resource Recovery Department (ARR), Aviation, Building Services Department (BSD), Municipal Court, Downtown Community Court, Library Department, Watershed Protection Department(WPD) and the Health and Human Services Department. This contract includes routine security guard services, special-event services, crowd control, and other security-related services. The contract will also include physical inspections and vehicle patrols, documenting and reporting activities and incidents, and maintaining facility logs. For the duration of the contract, the contractor will own the vehicles to be used under this contract and will hold the title and registration for each vehicle. As such, the contractor is solely responsible for the maintenance of the vehicles and keeping the vehicles in good operating condition, and for ensuring all insurance and liability coverages are current for each vehicle.

The proposals were evaluated by a team comprised of individuals from ACCD, ARR, Library, and BSD with expertise in security guard services. The panel members recommended US Security Associates, Inc. as the best proposer based on: program plan, concept and solutions, background, qualifications, prior experience, retention plan, cost and interview results.

This contract will replace the current contract for security guard services which will expire October 23, 2015, with no contract extension options remaining. Therefore, the timely execution of this contract is critical to ensure a continuation of guard services provided at the various City facilities. Adequate time is needed to transition to a new contractor.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unable to negotiate a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may selected, authorizing contract negotiations with this provider.

MBE/WBE solicited 4/1

MBE/WBE proposal 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. 661 notices were sent, including four MBEs and one WBE. Nine proposals were received, with no response from the MBEs/WBE.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal received.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised in the Austin American Statesman and on the internet.

RFP EVALUATION MATRIX
SECURITY GUARD SERVICES
RFP PAX0123

EVALUATION FACTORS	# Possible Points	US SECURITY ASSOCIATES, INC. AUSTIN, TX	WHELAN SECURITY, CO. AUSTIN, TX	ALLIED BARTON SECURITY SERVICES, LLC. AUSTIN, TX	VETS SECURING AMERICA AUSTIN, TX	VALLEY METRO SECURITY, LLC. EDINBURG, TX	EATON SECURITY & ASSOCIATES, INC. MARBLE FALLS, TX	AMERISHIELD GROUP, LLC. ROUND ROCK, TX	BLUE SHIELD SECURITY & PROTECTION INC. DALLAS, TX	RUIZ PROTECTIVE SERVICE INC DALLAS, TX
Program Plan, Concept and Solutions Proposed	40.00	37.20	32.70	35.70	29.50	24.50	21.20			
Background, Qualifications, Prior Experience of the Similar Size and Scope	15.00	13.30	12.00	12.30	10.80	8.80	7.70			
Retention Plan	10.00	8.70	7.80	8.20	7.50	2.80	5.30			
Local Business Presence	10.00	10.00	10.00	10.00	10.00	10.00	0.00			
Cost	25.00	25.00	22.96	22.50	23.89	24.25	22.33			
Total	100.00	94.20	85.46	88.70	81.69	70.35	56.53			
Interview	25.00	22.80	22.80	15.60	*	*	*			
Grand Total	125.00	117.00	108.26	104.30	81.69	70.35	56.53	**	**	***

*Were not invited back for interview

-- Blue Shield Security & Protection, Inc. and Amerishield Group, LLC proposals did not meet the minimum requirements of the solicitation; therefore, were considered non-responsive and cannot be considered for award.

---Ruiz Protection Service, Inc. proposal did not meet the minimum requirements of the solicitation; therefore, was considered non-responsive and cannot be considered for award.
As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential and a contract is awarded or as directed by the Texas Attorney General's Office, therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.