Here are the following stats for the customers whose household incomes were 0-400% federal poverty guidelines: This data represents the amount of revenues AE realized from AE's customers whose household incomes were at the following levels. This data is conservative because I applied a 10% tempering factor to the usage; the best population data was two years older than the financial data, thereby probably understating the number of low and low-moderate AE customers that had low and low-moderate household incomes in FY 2014; and I used the highest number of CAP customers recorded in FY 2014 which also caused an understatement in revenues produced.

0-200%: $6,078,190.35

200-300%: $3,291,067.53

Subtotal (0-300%): 9,369,257.88

300-400%: $2,771,695.94

Grand Total (0-400%): 12,140,953.82

We know how much energy efficiency revenues AE realized from CAP customers. For the sake of calculations I assumed that the other low income customers consumed commensurate with the CAP population. Since I had the CAP customer count and the various levels of low and low-moderate income customer counts, and since I had the consumption level for the CAP, I only had to calculate X.