

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

50189

Agenda Number

21.

Meeting Date:

October 1, 2015

Department:

Purchasing

## Subject

Authorize negotiation and execution of a 36-month contract with LONE STAR TENNIS COMPANY to provide management services the for Austin Tennis Center in an amount not to exceed \$171,000, with two 36-month extension options in an amount not to exceed \$171,000 per extension option, for a total contract amount not to exceed \$513,000 (District 1).

## Amount and Source of Funding

Funding in the amount of \$57,000 is available in the Fiscal Year 2015-2016 Operating Budget of the Parks and Recreation Department. Funding for the remaining 24-months of the original contract period and extension options are contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Sole proposal received.

Prior Council  
Action:For More  
Information:

Sandy Wirtanen, Buyer II, 512-974-7711

Boards and  
Commission  
Action:

September 29, 2015 – To be reviewed by the Parks and Recreation Board.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

## Additional Backup Information

The contract is for the management and operation of the Austin Tennis Center, the City's newest tennis facility built in December 2008. Located at 7800 Johnny Morris Road, Austin Tennis Center has 10 lighted courts, eight lighted quick-start courts, one lighted backboard, and a 200 square foot pro-shop. The City will pay the contractor a monthly management fee; the contractor will collect court fees, manage court reservations, offer tennis programming, and provide other related services.

Austin Tennis Center also provides physical education services to Austin Independent School District (AISD) students through an interlocal agreement.

The evaluation team, consisting of Parks and Recreation Department personnel with expertise in this area, scored Lone Star Tennis Company's proposal as the best to manage and operate the tennis facility based on their operation and management practices, applicable experience, financial viability, and local business presence.

The current contract expires January 28, 2016. Without this contract, there will be a gap in tennis services provided to the northeastern region of the City. Since the tennis center also provides educational services to AISD, there would also be a negative impact on AISD's educational programs.

MBE/WBE solicited: 6/2

MBE/WBE bid: 0/0

#### **PRICE ANALYSIS**

- a. Sole proposal.
- b. 364 notices were sent including six MBEs and two WBEs. One proposal was received with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor, e.g. one company may have multiple email addresses/fax numbers listed.

#### **APPROVAL JUSTIFICATION**

- a. Sole proposal. Lone Star Tennis Company is the current provider of these services.
- b. The Purchasing Office concurs with the Parks and Recreation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.