

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

50196

Agenda Number

25.

Meeting Date:

October 1, 2015

Department:

Purchasing

Subject

Authorize execution of a 36-month contract with TECHLINE INC. to provide shoebox style light emitting diode luminaires and poles for Austin Energy in an amount not to exceed \$329,868, with three 12-month extension options in an amount not to exceed \$109,956 per extension option, for a total contract amount not to exceed \$659,736.

Amount and Source of Funding

Funding in the amount of \$109,956 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Lowest bid meeting specification.

Prior Council
Action:For More
Information:

Gabriel Guerrero, Buyer II, 512-322-6060.

Boards and
Commission
Action:

September 21, 2015 - Unanimously approved by the Electric Utility Commission on a 11-0 vote.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

The contract for "shoebox" style light emitting diode (LED) luminaires and associated poles will provide Austin Energy with varying wattages and colors of luminaires and different sizes and colors of poles. The shoebox style fixture is a rectangular shaped assembly that allows Austin Energy to replace worn or damaged components without requiring a complete fixture replacement. This contract will provide a continuous supply of shoebox style streetlight luminaires and poles for new installations and for replacement of failed or damaged luminaires and poles as required. The luminaires and poles are used throughout the Austin Energy service territory. This contract will be used to replenish stock at Austin Energy's St. Elmo Warehouse for issuance to street lighting crews. Shoebox lighting provides a different lighting pattern as well as a different aesthetic from traditional street lights as they offer a compact way to light streets, subdivisions and parking lots.

This contract would ensure that Austin Energy has the critical parts required for the street light crews to enable timely repairs, maintenance and new projects. The current contract expires on October 1, 2015.

MBE/WBE Solicited: 3/4

MBE/WBE Bid: 0/0

BID TABULATION

IFB No. GGU0145

Shoebox Style (LED) Luminaires and Poles Annual Price Agreement
(34 line items)

<u>Vendor</u>	<u>Total Annual Bid</u>
Techline Inc.* Austin, TX	\$109,956
City Electric Supply Houston, TX	\$120,645
Techline Inc.* Austin, TX	\$121,746
Power Supply Inc. Austin, TX	\$127,405
Spirit Foundation Austin, TX	**
TraStar Inc. Richardson, TX	**

* Techline Inc. submitted two different bids offering distinct products.

** Non-responsive. The products offered did not meet specification as required by the solicitation.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Adequate competition.
- b. 120 notices were sent, including three MBEs and four WBEs. Six bids were received, with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor, e.g. one company may have multiple email addresses/fax numbers listed.
- c. The pricing offered for four items previously on contract represents a 6.9% price increase the last contract awarded in August of 2010.

APPROVAL JUSTIFICATION

- a. Lowest bids received meeting specification. Techline, Inc. is the current provider of these products.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the internet.