



**Recommendation for  
Water & Wastewater Commission**

<b>Commission Meeting Date:</b>	October 14, 2015
<b>Council Meeting Date:</b>	October 15, 2015
<b>Department:</b>	Purchasing
<b>SUBJECT</b>	
<p>Authorize negotiation and execution of a 24-month contract with <b>CONTROL PANELS USA, INC.</b>, or with another qualified offers to Request for Proposal JXH0505 REBID, to provide installation and support services for Austin Water's Supervisory Control and Data Acquisition systems in an amount not to exceed \$1,000,000, with three 12-month extension options in an amount not to exceed \$500,000 per extension option, for a total contract amount not to exceed \$2,500,000.</p>	
<b>AMOUNT AND SOURCE OF FUNDING</b>	
<p>Funding in the amount of \$500,000 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Water. Funding for the remaining 12 months of the original contract period and extension options is contingent upon available funding in future budgets.</p>	
<b>Purchasing Language:</b>	Best evaluated proposal received.
<b>Prior Council Action:</b>	N/A
<b>For More Information:</b>	Johnathan Harris, 512-974-1771; Gary Quick, 512-972-0248
<b>Boards and Commission Action:</b>	October 14, 2015- To be reviewed by the Water and Wastewater Commission.
<b>MBE/WBE:</b>	This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program by exceeding the goals with 7.5% MBE and 2.5% WBE participation.

The contract is for installation and support services for Austin Water (AW) Supervisory Control and Data Acquisition (SCADA) systems. AW has in operation a number of SCADA systems that are used to monitor and control the various water and wastewater facilities including water and wastewater treatment plants, water distribution pump stations and reservoirs and wastewater collection lift stations.

The firm will implement small SCADA improvement projects and provide SCADA support services for AW's mission critical SCADA systems. The required services will be performed on a scheduled and/or as needed basis and will include, but not be limited to installation of associated hardware and software, programming, configuration, troubleshooting and emergency support.

An evaluation committee composed of personnel from Austin Water with expertise in this area evaluated the proposals. The panel members recommended Control Panels USA, Inc. as the best proposer based on experience and expertise, qualifications and professionalism, solutions proposed, cost, and local presence.

This request allows for the development of a contract with a qualified proposer that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected proposer, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified proposer and authorize contract negotiations with this provider.

MBE/WBE solicited: 7/1

MBE/WBE response: 0/0

**M/WBE Summary**

This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program by exceeding goals with 7.5% MBE and 2.5% WBE participation.

<b>NON – MBE/WBE TOTAL – PRIME</b>	<b>\$450,000.00</b>	<b>90.0%</b>
Control Panels USA, Austin, TX	\$450,000.00	90.0%
<b>MBE TOTAL – SUBCONTRACTORS</b>	<b>\$50,000.00</b>	<b>7.5%</b>
<b>African American Total – Subcontractor</b>	<b>\$12,500.00</b>	<b>2.5%</b>
(MB) Datavise Information Technology Services (networking services, security) Burnet, TX	\$12,500.00	2.5%
<b>Native American Total – Subcontractor</b>	<b>\$12,500.00</b>	<b>2.5%</b>
(MN) AWS Inc, Austin, TX (networking services, wireless)	\$12,500.00	2.5%
<b>Hispanic American Total – Subcontractors</b>	<b>\$12,500.00</b>	<b>2.5%</b>
(MH) EAR Telecommunications LLC, Pflugerville, TX (computer cable installation)	\$12,500.00	2.5%
<b>WBE TOTAL – SUBCONTRACTORS</b>	<b>\$12,500.00</b>	<b>2.5%</b>
(FW) Macaulay Controls Company, Houston, TX (meters, transmitters, water treatment parts & accessories)	\$12,500.00	2.5%

### **PRICE ANALYSIS**

- a. Adequate competition
- b. 204 notices were sent, including seven MBEs and one WBEs. Five proposals were received with no response from the MBE/WBE's.

### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposal received.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised in the Austin American Statesman and on the internet.

**EVALUATION MATRIX**  
**Installation & Support Services for Austin Water SCADA**  
**RFP JXH0505REBID**

Evaluation Category	Control Panels, USA  Austin, TX	Glenmount Global Solutions  Austin, TX	Team One Integration LLC  Addison, TX	Schneider Electric  Austin, TX	Prime Controls  Lewisville, TX
<b>Demonstrated Applicable Experience &amp; Expertise –</b> Prior experience in successful completion tasks of similar scope, technical ability to and expertise to provide services <b>(25 Points)</b>	22	17	10	*	*
<b>Total Cost Proposed –</b> (Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis) <b>(20 Points)</b>	19	20	18	*	*
<b>Qualifications and Professionalism –</b> qualifications & professionalism of proposed staff  <b>(20 Points)</b>	18	16	10	*	*
<b>System Concept &amp; Solutions Proposed –</b> Understanding of the technical requirements, grasp of tasks and concepts of the services proposed <b>(15 points)</b>	13	14	7	*	*
<b>Implementation &amp; Deliverables –</b> Proposed work plan for the desired services <b>(10 points)</b>	9	10	4	*	*
<b>Local Business Presence</b> <b>(10 points)</b>	2	2	2	*	*
<b>TOTAL</b>	83	79	51	*	*

\* Non-responsive, compliance plans not approved by SMBR

Note: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.