

CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: OXFORD ADVISORS, LLC

AGENDA DATE: 11/19/2015

SUBJECT: Authorize negotiation and execution of a contract with **OXFORD ADVISORS, LLC**, for an independent consumer advocate for residential and small commercial electric utility customers, in an amount not to exceed \$200,000.

AMOUNT AND SOURCE OF FUNDING: Funding in the amount of \$200,000 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

BOARD AND COMMISSION ACTION: November 16, 2015 - To be reviewed by the Electric Utility Commission.

PURCHASING: Best evaluated proposal.

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-C Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Leslie Giannattasio, Senior Buyer/512-322-6583

Austin Energy requests authority to engage an Independent Consumer Advocate to represent the interests of Austin Energy's residential and small commercial customers during the upcoming cost of service study and rate review. The Austin City Council adopted Ordinance No. 20120607-055 requiring Austin Energy to review its rates and underlying cost structures at least once every five years. Additionally, the ordinance requires the City of Austin to hire a consumer advocate to represent the interests of residential and small commercial customers. In 2014, the City Council adopted Resolution No. 20141120-099 which further clarified the role the Independent Consumer Advocate should play in future rate proceedings.

The Independent Consumer Advocate will analyze Austin Energy's costs of service study and rate design to ensure that the interests of these traditionally-underrepresented groups of customers are considered throughout the review process. During both the technical and public hearings, the Independent Consumer Advocate will advocate for rate-related policies and positions the Consumer Advocate determines to be the most advantageous to a substantial number of residential and small commercial customers.

The Independent Consumer Advocate will work in two distinct phases. In Phase I, the Independent Consumer Advocate will:

- Review City Council policies, resolutions, and ordinances related to Austin Energy and its operations;
- Review Austin Energy's revenue requirement, cost of service study, and proposed rate changes, and identify issues that impact Austin Energy's residential and small commercial customers (including houses of worship);
- Meet with members of the community, members of the Council, City of Austin management, and Austin Energy staff as needed to gather information and form an expert opinion; and
- Brief the Electric Utility Commission on key rate-related issues affecting Austin Energy's residential and small commercial customers.

During Phase II, the Independent Consumer Advocate will:

- Analyze Austin Energy's final rate recommendations and underlying studies to assess the potential impact on residential and small commercial customers;
- Develop written arguments and evidence in order to advocate for the interests of Austin Energy's residential and small commercial customers in the formal review process; and
- Participate actively in rate review hearings before Council and the Impartial Hearing Examiner.

**CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: OXFORD ADVISORS, LLC**

AGENDA DATE: 11/19/2015

Throughout the entire review process, the Independent Consumer Advocate will determine and advocate for a rate review outcome that benefits a substantial number of Austin Energy's residential and small commercial customers, including houses of worship. The Independent Consumer Advocate's recommendations will provide the Council with objective and independent advice that will help synthesize the impacts Austin Energy's recommendations may have on these customers. The Independent Consumer Advocate will speak with an expert voice on behalf of these traditionally-underrepresented customer groups throughout the review process.

The same two firms—Oxford Advisors and Herrera & Boyle—submitted proposals in response to the City's first and second bid solicitations for these services. On October 1, 2015, Council approved a contract with Herrera & Boyle for other services related to Austin Energy's 2016 rate review. An evaluation team with expertise in this area evaluated the responses and rated the response from Oxford Advisors as the best to provide independent consumer advocate services for the cost of service study and rate review. The evaluation team consisted of a diverse group of City employees with an array of professional backgrounds. Evaluation criteria used to evaluate the proposals included solutions, demonstrated applicable experience, personnel qualifications, evidence of good organization and management practices, total evaluated cost, and local business presence.

Austin Energy anticipates engaging the Independent Consumer Advocate by December 1, 2015. Phase I work is expected to run from December 7, 2015 through December 31, 2015. Phase II is expected to run from January 1 to July 31, 2016.

MBE/WBE solicited: 62/40

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Nine hundred and eighty-five notices were sent including 62 MBE and 40 WBE firms. Two proposals were received with no response from the MBE/WBE.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

Independent Consumer Advocate for AE's Residential & Small Commercial Customers
LAG0104REBID

<u>Evaluation Category</u>	<u>Maximum Points</u>	<u>Oxford Advisors, LLC</u> New York, NY	<u>Herrera & Boyle, PLLC</u> Austin, TX
Solutions	30	21.8	*
Demonstrated Applicable Experience & Personnel Qualifications	30	23.6	*
Evidence of Good Organization & Management Practices	10	8	*
Total Evaluated Cost	20	20	*
Local Business Presence	10	0	*
Total	100	73.4	*

* Herrera & Boyle, PLLC withdrew their proposal.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

CITY OF AUSTIN
AGENDA DATE: 12/17/2015
VENDOR NAME: TECHLINE PIPE LP

SUBJECT

Authorize award and execution of a 24-month contract with **TECHLINE PIPE LP**, to provide manhole covers and rings, in an amount not to exceed \$176,702 with three 12-month extension options in an amount not to exceed \$88,351 per extension option, for a total contract amount not to exceed \$441,755.

AMOUNT AND SOURCE OF FUNDING

Funding in the amount of \$73,626 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining 14 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE

There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT

Gabriel Guerrero, Buyer II, 512-322-6060

BOARD AND COMMISSION ACTION

November 16, 2015 - To be reviewed by the Electric Utility Commission.

PURCHASING

Lowest bid received.

MBE/WBE

This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The contract is for the purchase of manhole covers and rings for Austin Energy. It includes 14 different types and sizes of cast iron and ductile iron covers and rings. This material is primarily used by the underground distribution group to cover the manholes on Austin Energy's pull boxes to protect the electrical cable connections inside. This contract will be used to replenish stock at Austin Energy's Kramer and St. Elmo warehouses.

This contract would ensure that Austin Energy has the critical parts required for the underground distribution crews to enable timely repairs, maintenance and new projects. The current contract expires on January 10, 2016.

MBE/WBE Solicited: 7/2

MBE/WBE Bid: 0/0

CITY OF AUSTIN
AGENDA DATE: 12/17/2015
VENDOR NAME: TECHLINE PIPE LP

BID TABULATION

IFB No. GGU0152
Manhole Covers and Rings Annual Price Agreement
(14 line items)

<u>VENDOR</u>	<u>Items Bid/Items Low</u>	<u>Total Annual Bid</u>
Techline Pipe LP Hutto, TX	14/12	\$88,351
HD Supply Waterworks Pflugerville, TX	13/1*	\$84,189
Neenah Foundry Company Neenah, WI	4/1*	\$50,455

- * HD Supply and Neenah Foundry were low bid on one item; however the City deemed it most advantageous to make one award to the overall low bidder, in consideration of the additional costs that the City would incur for administering and monitoring the additional contracts.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FSD Purchasing Office web site.

PRICE ANALYSIS

- Adequate competition.
- 119 notices were sent, including seven MBEs and two WBEs. Three bids were received, with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor; e.g. one vendor may have multiple email address/fax numbers.
- The pricing offered represents an 8% price decrease to the last contract awarded in October of 2013.

APPROVAL JUSTIFICATION

- Lowest bid received.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the internet.

CITY OF AUSTIN
AGENDA DATE: DECEMBER 17, 2015
VENDOR NAME: SCHNEIDER ELECTRIC USA, Inc.

Item 4

SUBJECT

Authorize award and execution of a 24-month contract with **SCHNEIDER ELECTRIC USA, INC.**, to provide relay retrofit assemblies, in an amount not to exceed \$175,860, with three 12-month extension options in an amount not to exceed \$87,930 per extension option, for a total contract amount not to exceed \$439,650.

AMOUNT AND SOURCE OF FUNDING

Funding in the amount of \$87,930 is available in the Fiscal Year 2015-2016 Capital Budget of Austin Energy. Funding for the remaining 14 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE

A fiscal note is attached.

FOR MORE INFORMATION CONTACT

Darralyn N. Johnson, Buyer II, 512-505-7293

PRIOR COUNCIL ACTION

BOARD AND COMMISSION ACTION

November 16, 2015 - To be reviewed by the Electric Utility Commission

PURCHASING

Lowest bid received.

MBE/WBE

This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The contract will provide relay retrofit assemblies for Austin Energy. Relays are devices used to protect the electric system and those working around it by opening or closing the equipment under fault conditions. These relays will be used to replace in-service electro-mechanical Westinghouse KF type under-frequency relays with new microprocessor relays that are in operation in distribution throughout the electrical system. The new relays are a direct replacement for the old and do not require re-wiring. The electro-mechanical relays are unreliable and must be replaced with reliable technology.

There is no existing contract for these products; therefore, approval is requested to support electrical system reliability.

CITY OF AUSTIN
AGENDA DATE: DECEMBER 17, 2015
VENDOR NAME: SCHNEIDER ELECTRIC USA, Inc.

MBE/WBE solicited: 0/2

MBE/WBE bid: 0/0

BID TABULATION

IFB DNJ0122

Relay Retrofit Assembly

(1 line item, qty. 45)

Vendor

Total Bid Amount – 12 Months

Schneider Electric USA, Inc.
Palatine, IL

\$87,930

Capp, USA
Clifton Heights, PA

\$325,350

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Adequate competition.
- b. 177 notices were sent including two WBEs. There are no known MBEs for this commodity code. Two bids were received with no response from the WBEs. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN – PURCHASING DEPT.
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: HAVERFIELD AVIATION INC.**

AGENDA DATE: 12/17/2015

SUBJECT:

Authorize award and execution of a 24-month contract with Haverfield Aviation Inc., to provide aerial maintenance of electrical transmission lines, in an amount not to exceed \$530,700, with three 12-month extension options in an amount not to exceed \$265,350 per extension option, for a total contract amount not to exceed \$1,326,750.

AMOUNT AND SOURCE OF FUNDING: Funding in the amount of \$243,238 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Energy. Funding for the remaining 14 months of the original contract period and extension options are contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Sole bid.

BOARD AND COMMISSION ACTION: November 16, 2015 - To be reviewed by the Electric Utility Commission

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Darralyn N. Johnson, Buyer II, (512) 505-7293

This contract will provide aerial maintenance services for Austin Energy's electrical transmission lines. These services include the labor and equipment including helicopters for the performance of aerial insulator washing and maintenance services on transmission circuits with voltages ranging from 69kV to 345kV.

The washing usually occurs one week each year to remove bird contamination and dirt build-up on the insulator which negatively affects system reliability on the transmission grid. Additional maintenance services are performed on an as-needed basis. These include aerial inspection of steel, wood, concrete and lattice tower structures, insulators, conductors and hardware, obtaining global positioning system points at each structure location, and static wire, spacer, or damper removal and/or installation.

There is currently no contract for these services; therefore, approval is requested to allow Austin Energy to efficiently obtain these required services.

MBE/WBE solicited: 19/1

MBE/WBE bid: 0/0

BID TABULATION

**CITY OF AUSTIN – PURCHASING DEPT.
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: HAVERFIELD AVIATION INC.**

AGENDA DATE: 12/17/2015

IFB DNJ0116
Aerial Maintenance
(13 line items)

<u>Vendor</u>	<u>Total Bid Amount</u>
Haverfield Aviation Inc. Gettysburg, PA	\$265,350

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- Sole bid. The bid opening date was extended in an effort to secure more bids without success. This service is highly specialized. Contractors who are capable of providing the required services are limited.
- 362 notices were sent including 19 MBE's and one WBE's. One bid was received with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- The pricing offered represents a 75.47% increase to the last contract award made October 2010. Haverfield Aviation is the current contractor and this is the first increase since 2002. The increase is due to a shortage of the experienced, qualified and specialized labor required for this work, increased rates for parts and maintenance for the aircrafts and higher costs of health and liability insurance coverages.

APPROVAL JUSTIFICATION

- Sole bid. Haverfield is the current provider of these services.
- The Purchasing Office concurs with the Austin Energy's recommended award.
- Advertised on the Internet.

CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: CREATIVE CONSUMER RESEARCH, INC.

Item 6
AGENDA DATE: 12/17/2015
PAGE 1 OF 2

SUBJECT: Authorize negotiation and execution of a 12-month contract with **CREATIVE CONSUMER RESEARCH INC.**, or another qualified offeror to Request for Proposal RMJ0302, for marketing research service studies in an amount not to exceed \$300,000, with four 12-month extension options in an amount not to exceed \$300,000 per extension option, for a total contract amount not to exceed \$1,500,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$225,000 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Best evaluated proposal.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: November 16, 2015 - To be reviewed by the Electric Utility Commission. November 17, 2015 – To be reviewed by the Resource Management Commission.

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Ray Moncada, Senior Buyer Specialist Corporate, 512-322-6594

This contract is for marketing research study services for Austin Energy (AE). The work provided through this contract will provide AE with a marketing research firm to conduct quantitative and qualitative customer service-related studies of its customers' needs, concerns, and opinions. The studies include the full range of data collection techniques such as telephone interviews, surveys, focus groups, and personal interviews.

Services will include monitoring the attitudes and perceptions of Austin's citizens and businesses regarding their satisfaction levels with AE's service and insight regarding specific programs and services customers' value. AE will utilize the results from the studies to make sound business and marketing decisions. These ongoing studies will provide trend data to analyze the impact of program and service offerings and related events on the attitudes and opinions of AE's customers.

This is a critical function as it assists several work groups to monitor their customer satisfaction scores in relation to International Organization for Standardization compliance. The market research also supports efforts as outlined in a recent council resolution to survey low income weatherization customers. Finally, it assists the utility as a whole in tracking overall customer satisfaction and related antecedents.

An AE evaluation team with expertise in this area evaluated the proposals and rated this proposal as the best to provide these services. Evaluation criteria used to evaluate the proposals include solution, experience and personnel, project management structure, price, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

The current contract expires on December 28, 2015. Approval is requested in order to ensure an efficient transition to the new contract with no lapse in services.

MBE/WBE solicited: 29/31

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. 559 notices were sent, including 29 MBEs and 31 WBEs. Nine proposals were received, with no response from the MBEs/WBEs.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised on the Internet.

Marketing Research Service Studies for Austin Energy – RFP RMI0302

Evaluation Category	Maximum Points	Creative Consumer Research Stafford, TX	MDC Research Portland, OR	Probit Research Inc. Austin, TX	Great Blue Research Inc. Cromwell, CN	Galloway Research Service Inc. San Antonio, TX	Market Decisions Research Portland, ME	Dieringer Research Group Inc. Brookfield, WI	MSR Group Omaha, NE	BlackStone Group Chicago, IL
Project Management Structure	10	9.25	7.00	6.50	5.00	*	*	*	*	*
Solution	30	27.75	25.00	18.50	17.00	*	*	*	*	*
Experience and Personnel	30	27.75	23.00	18.75	17.00	*	*	*	*	*
Price	20	16.77	15.83	6.24	20.00	*	*	*	*	*
Local Business Presence	10	0.00	0.00	10.00	0.00	*	*	*	*	*
Total	100	81.52	70.83	59.99	59.00	*	*	*	*	*

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

* Non-responsive. Did not comply with the requirements of the solicitation.

CITY OF AUSTIN

AGENDA DATE: DECEMBER 17, 2015

VENDOR NAME: TECHLINE, INC.

SUBJECT

Authorize award and execution of a 24-month contract with **TECHLINE, INC.**, to provide 362kV coupling capacitor voltage transformers, in an amount not to exceed \$201,960, with three 12-month extension options in an amount not to exceed \$100,980 per extension option, for a total contract amount not to exceed \$504,900.

AMOUNT AND SOURCE OF FUNDING

Funding in the amount of \$84,150 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Energy. Funding for the remaining 14 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE

There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT

Darralyn N. Johnson, Buyer II, 512 505-7293

PRIOR COUNCIL ACTION

BOARD AND COMMISSION ACTION

November 16, 2015 - To be reviewed by the Electric Utility Commission

PURCHASING

Lowest bid meeting specifications

MBE/WBE

This contract will be awarded in compliance with City Code Chapter 2-9 D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The contract is for the purchase of 362 kV Coupling Capacitor Voltage Transformers (CCVTs) to be used on the Austin Energy Transmission system.

CCVTs are devices that convert high transmission voltages to lower utilization voltages so that revenue meters, protective relays, and other control devices can function properly. In this case, the transmission operating voltage is 345,000 volts, and the utilization voltage is 120/240 volts. CCVTs provide an excellent reproduction of both transient and steady-state voltage measurements necessary to operate metering, protection, and control equipment. The number of CCVTs at each substation depends on the size and location of the particular substation.

CITY OF AUSTIN
AGENDA DATE: DECEMBER 17, 2015
VENDOR NAME: TECHLINE, INC.

MBE/WBE solicited: 10/0

MBE/WBE bid: 0/0

BID TABULATION

IFB DNJ0119
362KV CCVT
(1 line item – qty. 9)

<u>Vendor</u>	<u>Total Bid</u>
Techline, Inc. Austin, TX	\$100,980
Power Supply Austin, TX	\$115,875
KBS Austin, TX	\$133,785
MVA Power Inc. Montreal, QC	*
TBEA USA Corporation Oviedo, FL	*

*Non-responsive. Did not meet specifications as required by the solicitation.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- Adequate competition
- 113 notices were sent including 10 MBEs and there were no known WBEs for this commodity code. Five bids were received, with no response from the MBE's. Multiple notices may be sent to the same vendor; e.g. one vendor may have multiple email address/fax numbers.
- The pricing offered represents a 7% increase to the last purchase made July 2015. This is the first time that these products are being purchased under a multi-year agreement.

APPROVAL JUSTIFICATION

- Lowest responsive bid.
- The Purchasing Office concurs with the Austin Energy's recommended award.
- Advertised and on the internet.

CITY OF AUSTIN
AGENDA DATE: DECEMBER 17, 2015
VENDOR NAME: LAUREN CONCRETE LP

ITEM 8

SUBJECT

Authorize award and execution of a 12-month contract with LAUREN CONCRETE LP, to provide ready-mix concrete, in an amount not to exceed \$732,175, with four 12-month extension options in an amount not to exceed \$732,175 per extension option, for a total contract amount not to exceed \$3,660,875.

AMOUNT AND SOURCE OF FUNDING

Funding in the amount of \$183,044 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE

Operating Budget: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT

Darralyn N. Johnson, Buyer II, (512) 505-7293

BOARD AND COMMISSION ACTION

November 16, 2015. To be reviewed by the Electric Utility Commission.

PURCHASING

Lowest bid received.

MBE/WBE

This contract will be awarded in compliance with City Code Chapter 2-9 D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract is for the purchase of various types of ready-mix concrete to be used by Austin Energy on an as-needed basis. Ready-mix concrete is a type of concrete that is manufactured in a factory or batching plant according to a set recipe, and then delivered to a work site by truck mounted transit mixers. Austin Energy will use this concrete for various installation and maintenance projects; including, but not limited to encasement of electrical conduit, concrete repairs, installation of pull boxes, and creation of pads for substation equipment such as transformers, switchgear, and circuit breakers.

There is no current contract for these products; therefore, approval is requested on December 17, 2015 to provide Austin Energy with an efficient and reliable supply of these products.

MBE/WBE solicited: 10/0

MBE/WBE bid: 0/0

CITY OF AUSTIN
AGENDA DATE: DECEMBER 17, 2015
VENDOR NAME: LAUREN CONCRETE LP

BID TABULATION
IFB DNJ0114REBID2
Ready-Mix Concrete
(6 - line items)

<u>Vendor</u>	<u>Total Bid</u>
Lauren Concrete LP Austin, TX	\$732,175
RediMix LLC dba Custom Crete Austin, TX	\$798,315

* The City has elected not to award line item 5; therefore, the bid tabulation shown above is for line items 1-4, 6 and 7 only.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Adequate competition
- b. One hundred thirteen notices were sent including 10 MBEs. There are no known WBEs for this commodity code. Two bids were received with no response from the MBEs. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- c. The pricing offered represents a 40% increase to the last contract award made in May 2012. The increase in construction projects in the Austin area has caused an increase in demand for concrete, subsequently increasing the price. Although a higher price compared to the last contract, this pricing represents a competitive price within the marketplace as supported by the other bid that was received.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Austin Energy's recommended award.
- c. Advertised on the Internet

AGENDA

Recommendation for Council Action

Austin City Council	Item ID		Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	December 17, 2015	Department:	Austin Energy
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Subject

Authorize execution of amendments to two existing contracts with Atmos Pipeline – Texas, for natural gas transportation services, to extend the contracts for 36 months for an estimated aggregate amount not to exceed \$3,000,000.

Amount and Source of Funding

Funding will be provided through the Power Supply Adjustment.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	November 21, 2013 – Approved 24-month extensions; December 16, 2010 – Approved 36-month contracts.
For More Information:	Jeff Vice, Director, Local Government Issues (512) 322-6087; Pat Sweeney, Director, Energy and Market Operations (512) 322-6292; Khalil Shalabi, VP, Energy Market Operations & Resource Planning (512) 322-6520
Council Committee, Boards and Commission Action:	November 16, 2015 – To be reviewed by the Electric Utility Commission.
MBE / WBE:	These contracts will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

Additional Backup Information

These contracts amend the term of existing natural gas transportation agreements with Atmos Pipeline – Texas, a division of Atmos Energy Corporation (“Atmos”), under which Atmos provides transportation services for natural gas supply to Austin Energy’s gas-powered generating facilities. Atmos provides one of three pipelines connected to the Sand Hill Energy Center and one of two pipelines connected to the Decker Creek Power Station. The transportation agreements allow Austin Energy to access gas supply basins located along the Atmos Pipeline – Texas natural gas pipeline system. Service is needed from multiple pipelines for improved reliability, enhanced competition and broader access to natural gas supplies.

The current contracts expire December 31, 2015. The amendments extend the term of the agreements for 36 months to December 31, 2018.

