

CITY OF AUSTIN

AGENDA DATE: 12/17/2015

VENDOR NAME: LNI CUSTOM MANUFACTURING, INC.

SUBJECT: Authorize execution of a 36-month contract with **LNI CUSTOM MANUFACTURING, INC.** to provide outdoor trash and recycling receptacles for Austin Resource Recovery Department in amount not to exceed \$380,250, with three 12-month extension options in an amount not to exceed \$126,750 per extension option, for a total contract amount not to exceed \$760,500.

AMOUNT AND SOURCE OF FUNDING: Funding in the amount of \$95,063 is available in the Fiscal Year 2015-2016 Capital Budget of the Austin Resource Recovery Department. Funding for the remaining 23-months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Jonathan Dalchau, Senior Buyer, 512-974-2938

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: November 18, 2015 – To be reviewed by the Zero Waste Advisory Commission.

PURCHASING: Lowest bid received

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this contract.

The contract is for the purchase of outdoor trash and recycling receptacles for the downtown Austin area to be in compliance with the Great Streets Master Plan, Universal Recycling Ordinance 20101104-018, and Austin Resource Recovery's Zero Waste requirements. The receptacles will match the design of the silver containers currently located on city streets.

If the City is unable to enter into a contract, the City will have to spot purchase new and replacement receptacles at an increased cost.

MBE/WBE solicited: 13/12

MBE/WBE bid: 0/0

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BID TABULATION

IFB JRD0028

**Outdoor Trash and Recycling Containers for the Downtown Area
(2 line items)**

<u>Vendor</u>	<u>Total Bid Price</u>
LNI Custom Manufacturing, Inc. Hawthorne, CA	\$67,600
The Park and Facilities Boca Raton, FL	\$69,894
Leader Manufacturing, Inc. Port Orchard, WA	\$100,480

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FSD Purchasing website.

PRICE ANALYSIS:

- a. Adequate competition.
- b. 546 notices were sent, including 13 MBEs and 12 WBEs. Three bids were received with no MBEs/WBEs responding.
- c. The pricing offered represents a 32% decrease from the last spot purchase made in August of 2011. Decrease is attributed to additional vendors in the marketplace.

APPROVAL JUSTIFICATION:

- a. Lowest bid.
- b. The Purchasing Office concurs with Austin Resource Recovery's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.