

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

52830

Agenda Number

42.

Meeting Date:

December 17, 2015

Department:

Purchasing

### Subject

Authorize award and execution of a 12-month contract with BROWN TRAFFIC PRODUCTS INC. to provide traffic signal cabinets in an amount not to exceed \$314,922, with three 12-month extension options in an amount not to exceed \$347,477 per extension option, for a total contract amount not to exceed \$1,357,353.

### Amount and Source of Funding

Funding in the amount of \$236,192 is available in the Fiscal Year 2015-2016 Operating Budget of the Transportation Department. Funding for the remaining three months of the original contract period and extension options are contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Lowest bid received.

Prior Council  
Action:



For More  
Information:

Georgia Billela, Buyer II, 512-974-2939

Boards and  
Commission  
Action:



Related Items:

MBE / WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

### Additional Backup Information

The contract will provide traffic signal cabinets. A traffic signal is typically controlled by a controller inside a cabinet mounted on a concrete pad. The traffic cabinet contains several different panels for the operation of the traffic signals at intersections throughout the City. These cabinets are required for the installation of new traffic signals and for replacing cabinets that have been physically damaged beyond repair or become obsolete.

The Brown Traffic Products Inc. manufacturing plant is located in Austin and employs over 100 employees. These cabinets will be built in this plant.

If the City is unable to enter into a contract, traffic signals cannot be installed or replaced, resulting in a violation of the Manual of Uniform Traffic Control Devices, and would increase the City's liability.

MBE/WBE solicited: 0/3

MBE/WBE bid: 0/0

### **BID TABULATION**

#### **IFB GLB0031**

#### **Traffic Signal Cabinet**

#### **1 line item**

<b><u>Vendor</u></b>	<b><u>Bid Total</u></b>
Brown Traffic Products, Inc. Austin, TX	\$314,922
McClain Inc. Vista CA	\$338,975
Peek Traffic Corporation Houston, TX	354,185
Paradigm Traffic Inc. Arlington, TX	\$408,720

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: [https://www.austintexas.gov/financeonline/vendor\\_connection/solicitation/search.cfm](https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm)

### **PRICE ANALYSIS**

- Adequate competition.
- 85 notices were sent including three WBEs, there are no known MBEs. Four bids were received with no response from MBE/WBEs. Multiple notices may be sent to the same vendor; e.g. one vendor may have multiple email addresses/fax numbers.
- The pricing offered represents a 26% decrease the last purchase made July 2015. This was on a spot purchase for 7 cabinets. Purchasing in bulk has created a savings and is locally manufactured.

### **APPROVAL JUSTIFICATION**

- Lowest bid.
- The Purchasing Office concurs with the Transportation Department's recommended award.
- Advertised in the Austin American Statesman and on the internet.

