Item 2

		A	GEN	D A		
	Reco	mmenda	tion fo	or Counci	Action	
Austin City Council		Item ID	54815	Agenda	Number	
Meeting Date:	2/25/2016		1	epartment:	Austin	Energy
			Subje	ct		
Authorize issuance of center located at 1140		l., in an amou	nt not to		8. (District 7	ency measures at its data )
Funding is available in	n the Fiscal Year					
			Fiscal N	ote		
There is no unanticipa	ated fiscal impac	t. A fiscal not	e is not re	quired.		
Purchasing Language:						
Prior Council Action:	Jeff Vice, Dired Efficiency Serv			Issues (512) 3	22-6450; De	nise Kuehn, Director, Energy
Prior Council Action: For More Information: Council Committee,	Efficiency Serv	rices (512) 322 016 - To be re	2-6138. eviewed by	the Resource	Management	nise Kuehn, Director, Energy Commission. February 22,
Prior Council Action: For More Information: Council Committee, Boards and Commission Action:	Efficiency Serv February 16, 20	rices (512) 322 016 - To be re	2-6138. eviewed by	the Resource	Management	
Prior Council Action: For More Information: Council Committee, Boards and Commission Action: MBE / WBE:	Efficiency Serv February 16, 20	rices (512) 322 016 - To be re	2-6138. eviewed by	the Resource	Management	
Prior Council Action: For More Information: Council Committee, Boards and Commission Action: MBE / WBE:	Efficiency Serv February 16, 20	vices (512) 322 016 - To be re eviewed by the	2-6138. eviewed by e Electric	the Resource	Management	
Prior Council Action: For More Information: Council Committee, Boards and Commission Action: MBE / WBE: Related Items: Austin Energy request for energy efficiency r	Efficiency Serv February 16, 20 2016 - To be re ts authorization neasures installed	vices (512) 322 016 - To be re eviewed by the Addition to issue a reba	2-6138. wiewed by e Electric al Backu	the Resource Utility Commis Information	Management sion.	Commission. February 22, ant not to exceed \$118,808
Commission Action: MBE / WBE: Related Items: Austin Energy request for energy efficiency r Blvd. in Council Distr This Oracle facility is electronically commut total cost of installing	Efficiency Serv February 16, 20 2016 - To be re ts authorization measures installed fict 7. a 130,804 square tated motors or 1 the measures is	vices (512) 322 016 - To be re- eviewed by the Addition to issue a reba d at its data cer ECMs retrofit \$839,081 and	2-6138. eviewed by e Electric al Backup ate to Ora enter. This nter and o tted on 63 the rebate	the Resource Utility Commis Information ele America Ind existing data c fice building. T existing compo will cover 14.2	Management sion. , in an amorenter facility The energy effective room air 2% of the top	Commission. February 22,

conservation, reduce peak demand, reduce the need to purchase additional generation and assist customers in reducing electric consumption.

The avoided kilowatt hours (kWh) estimated at 2,973,582 kWh per year represents a major benefit to the local environment. This project is estimated to prevent the production of the following air pollutants:1,785.5 metric tons of Carbon Dioxide (CO2), 1.126 metric tons of Sulfur Dioxide (SO2) and 1.245 metric tons of Nitrogen Oxides (NOX). The project savings are equivalent to an estimated 4,008,932 vehicle miles traveled, the removal of 342 cars from our roadways, the planting of 45,871 trees or 2,294 acres of forest in Austin's parks.

### COMMERCIAL REBATE FACT SHEET – ORACLE (DATA CENTER)

Property Name	Oracle Austin's Da	Oracle Austin's Data Center		
Customer Name	Oracle	Oracle		
Property Address	11400 N. Lamar	11400 N. Lamar		
ECAD Sta	ofue	Total Measure Costs	\$839,081	
In Compliance		Total Rebate – Not to Exceed	\$118,808	
		% of Total Measure Costs	14.2%	

SCOPE OF WORK					
RebatekW Saved -kWh SavedMeasureMeasureAmountEstimated- EstimatedCosts\$/kW					
Computer Room Air Conditioner Units Retrofitted with Electronically Commutated Motors Plug Fans**	\$118,808	339.5	2,973,582	\$839,081	\$350
Totals	\$118,808	339.5	2,973,582	\$839,081	\$350

\* Computer Room Air Conditioners
 \*\*ECM motors allow for variable speed cooling and can maintain efficiency across a wide range of operating speeds; plug fans are more efficient than traditional centrifugal fans.

Previous Measures Performed in last 10 Years	Completion Date	Rebate Amount
None	N/A	N/A

AE Commercial Energy Efficiency Program for FY2016 (as of January 31, 2016)							
Program	kW Savings Goal	YTD kW Savings	% of Goal	Budget	YTD Dollars Spent	YTD Participation	\$/kW
Commercial Rebates	13,500	1,957	14.5%	\$3,227,000	\$588,393	75	\$301

Item 3

A U	USTI	N C	I T	Y	C O	UN	C I L
		11.25	a maria			- 194	
	Reco	mmenda	tion	for C	Council Ad	ction	
Austin City Council		Item ID	5388		Agenda Nu		
			5566	01	Agenua nu	iiiibei	
Meeting Date:	2/25/2016			Depa	rtment:	Austin E	Energy
			Sub	oject			
							cy improvements at the
Trails at the Park Apa	artments located	at 815 W. Slav	ughter I	Lane, in	an amount no	t to exceed	d \$62,367. (District 5)
		Amount	and So	urce of	Funding		
Funding is available in	n the Fiscal Year	2015-2016 O	perating	p Budøe	et of Austin En	erøv.	
			P 2	5 6-		8,1	
			Fiscal	Note			
There is no unanticipation of the second sec	ated fiscal impac	t. A fiscal not	e is not	require	d.		
Purchasing Language:							
Prior Council Action:							
For More Information:	For More Information: Jeff Vice, Director, Local Government Issues (512) 322-6450; Denise Kuehn, Director,						
Council Committee,	Energy Efficien		,		Daaraa Maa		Commission Estano 22
Boards and Commission Action:	February 16, 2016 – To be reviewed by the Resource Management Commission. February 22, 2016 – To be reviewed by the Electric Utility Commission.						
MBE / WBE:							
Related Items:							
	1	Addition	al Back	up Inf	ormation		

Austin Energy requests authorization to issue a rebate to Foundation Communities, in an amount not to exceed \$62,367, for an energy efficient measure completed at The Trails at the Park Apartments located at 815 W. Slaughter Lane in Council District 5.

The property comprises 53 buildings and 200 apartment units, with a total of 202,580 square feet of conditioned space. The average rent for the one bedroom unit is \$850 and the two bedroom unit is \$975. The energy efficiency measure to be completed at this property is duct sealing. The estimated total cost of the project is \$78,958; the rebate will cover approximately 79% of the total cost.

These improvements are in accordance with Austin Energy's Multifamily Rebate Program. This and other multifamily rebate projects require proof of compliance with the City's Energy Conservation Audit and Disclosure (ECAD) ordinance, as described in Chapter 6-7 Energy Conservation of the Austin City Code. Per the rebate program guidelines, the rebate check cannot be issued prior to proof of compliance with ECAD. The guidelines allow the property owner or manager to use registered ECAD auditors to perform an energy audit concurrently with

installation of the efficiency measures so that residents are not unnecessarily inconvenienced. Only upon successful completion and final inspection of the work, and providing proof of ECAD compliance, will the rebate check be issued. In the case of The Trails at the Park Apartments, the General Contractor agreed to provide the ECAD audit, which will bring the property status from 'Pending Compliance' to 'In Compliance.' At that point, the City of Austin Energy Guide document will be displayed at the apartment complex for current and prospective tenants to view. It lists the estimated monthly electric cost, results of the energy audit and other details about the property.

These improvements are in accordance with Austin Energy's Multifamily Rebate Program. This program is one of the elements of Austin Energy's comprehensive Resource, Generation and Climate Protection Plan, to realize 700 MW of energy efficiency and 200 MW of demand response by 2025. The plan, approved by City Council in April 2010 and updated in December 2014, is designed in part to reduce local air pollution through energy conservation, reduce peak demand, reduce the need to purchase additional generation, and assist customers in reducing electric consumption.

The avoided kilowatt hours (kWh) estimated at 172,962 kWh per year represents a major benefit to the local environment. This project is estimated to prevent the production of the following air pollutants: 103.9 metric tons of Carbon Dioxide (CO2), 0.072 metric tons of Nitrogen Oxides (NOX), and 0.065 metric tons of Sulfur Dioxide (SO2). The project savings is equivalent to an estimated 233,184 vehicle miles traveled, the removal of 19 cars from our roadways, or the planting of 2,668 trees or 133 acres of forest in Austin's parks.

## PROJECT FACT SHEET – Trails at the Park / Foundation Communities

Property Name	Trails at the Park Apartments			
Customer Name	Foundation Cor	nmunities		
Property Address	815 West Slaug	ghter Lane, Austin, TX 78748	3	
Average Rent:	1BR \$850/2B	R \$975		
Year Built	1999			
Number of Units	200	Contractor	360 Energy Savers	
Housing Type:	Market Rate	Total Measure Costs	\$78,958	
FY 2015 Average				
Median Family		Total Rebate – Not to		
Income <sup>1</sup>	\$76,800	Exceed	\$62,367	
Average Income for		% of Total Measure		
78748	\$65,556 <b>Costs</b> 79%			
ECAD Status	Pending <sup>2</sup>	Rebate per Unit	\$312	

PROJECT ANNUAL SAV 100% OCCUPANCY <sup>3</sup>	INGS AT	SCOPE OF WORK
kW Saved – Estimated	156	Duct Sealing – Furrdowns
\$/kW – Estimated	\$400	
kWh Saved – Estimated	172,962	

MONTHLY SAVINGS PER CUSTOMER - ESTIMATED	
Dollar Savings per Residential Customer from efficiency improvements	\$7.92 <sup>4</sup>

Previous Measures Performed in the last 10 years	Completion Date	Rebate Amount
Compact Fluorescent Lightbulbs	2009	\$18,427

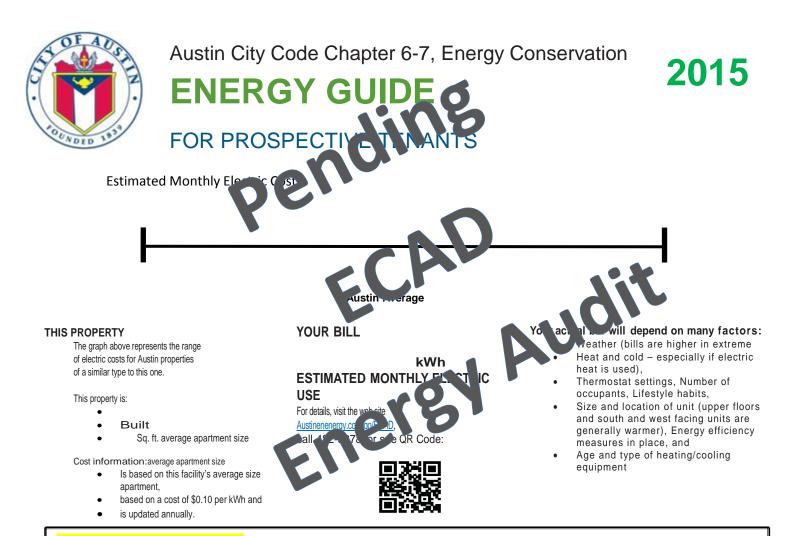
Multifamily Program Averages for Duct Seal – Previous 1 Year Participation					
Measure	Avg\$/kW	% of project cost paid	Avg kWh per project	Avg # of Units per Project	Avg annual dollar savings per customer
Duct Seal	\$583	89%	121,951	126	\$96

<sup>&</sup>lt;sup>1</sup> For a four person household in Austin. Source: 2015 HOME Program Income Limits by Household Size. City of Austin, Neighborhood Housing and Community Development Office.

 <sup>&</sup>lt;sup>2</sup> General contractor agrees to provide the ECAD audit, to change the property status from 'Pending Compliance' to 'In Compliance,' which is included in their scope of work. Rebates will not be issued to any property owners pending final confirmation that this has been completed.

<sup>&</sup>lt;sup>3</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating; projects with electric heat save over twice as much as projects with gas heat.

<sup>&</sup>lt;sup>4</sup> Calculation based on 0.11 cents per kWh.



# **REPORT STATUS:** Pending ECAD Energy Audit

Date: 2/1/2016

Property ID:	346890
Property Owner:	Foundation Communities
Property Name:	Trails At the Park Apartments
Property Management Company	EFoundation Communities
Property Address:	815 W. Slaughter Lane, Austin TX 78748
ECAD EUI:	9.01 (pending verification)
Comparable Apt EUI:	<u>11.2</u> (E-2 = properties built 1985 to 2001)
Project Agreement:	General contractor agrees to provide the ECAD audit in conjunction with this project, which will bring the property status from 'Pending' to 'In-Compliance' which is included in their scope of work. Rebates will not be issued to any property owners pending final confirmation that this has been completed. This is also referenced in the Multifamily Program eligibility guidelines on the AE website.

Item 4

Λ	USTI	N C	I T Y	C O	U N	C I L
A G E N D A						
		1154				
	Recommendation for Council Action					
Austin City Council Item ID 54121 Agenda Number						
Meeting Date:	2/25/2016		Dep	partment:	Austin H	Energy
			Subject			
Authorize issuance of a rebate to Nimes Capital, for performing energy efficiency improvements at The Ballpark Austin Apartments located at 4600 Elmont Drive, in an amount not to exceed \$85,595. (District 3)						
Amount and Source of Funding						
Funding is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy.						
Fiscal Note						
There is no unanticipated fiscal impact. A fiscal note is not required.						
Purchasing Language:						
Prior Council Action:						
For More Information:	Efficiency Services (512) 322-6138.					
Council Committee, Boards and Commission Action:	2016 T 1 1 1 Flat LLT C					
MBE / WBE:						
Related Items:						
Additional Backup Information						
Austin Ensure accusate authomization to issue a abote to Nimes Capital in an emount not to exceed \$25,505, for an						

Austin Energy requests authorization to issue a rebate to Nimes Capital, in an amount not to exceed \$85,595, for an energy efficient measure completed at the Ballpark Austin Apartments located at 4600 Elmont Drive, in Council District 3.

The property comprises 18 buildings and 282 apartment units, with a total of 250,272 square feet of conditioned space. The average rent for the one bedroom unit is \$925 and the two bedroom units rents for \$1,340. The energy efficiency measure to be completed at this property is duct sealing. The estimated total cost of the project is \$106,994; the rebate will cover approximately 80% of the total cost.

These improvements are in accordance with Austin Energy's Multifamily Rebate Program. This and other multifamily rebate projects require proof of compliance with the City's Energy Conservation Audit and Disclosure (ECAD) ordinance, as described in Chapter 6-7 Energy Conservation of the Austin City Code. Per the rebate program guidelines, the rebate check cannot be issued prior to compliance with ECAD. The guidelines allow the property owner or manager to use registered ECAD auditors to perform an energy audit concurrently with installation of the energy efficiency measures so that residents are not unnecessarily inconvenienced. Only upon successful completion and final inspection of the work, and providing proof of ECAD compliance, will the rebate check be issued. In the case of the Ballpark Austin Apartments, the General Contractor agreed to provide the ECAD audit, which will bring the property status from 'Pending Compliance' to 'In Compliance.' At that point, the City of Austin Energy Guide

document will be displayed at the apartment complex for current and prospective tenants to view. It lists the estimated monthly electric cost, results of the energy audit and other details about the property.

This program is one of the elements of Austin Energy's comprehensive Resource, Generation and Climate Protection Plan, to realize 700 MW of energy efficiency and 200 MW of demand response by 2025. The original plan, approved by City Council in April 2010 and updated in December 2014, is designed in part to reduce local air pollution through energy conservation, reduce peak demand, reduce the need to purchase additional generation, and assist customers in reducing electric consumption.

The avoided kilowatt hours (kWh) estimated at 487,139 kWh per year represents a major benefit to the local environment. This project is estimated to prevent the production of the following air pollutants: 292.5 metric tons of Carbon Dioxide (CO2), 0.204 metric tons of Nitrogen Oxides (NOX), and 0.184 metric tons of Sulfur Dioxide (SO2). The project savings is equivalent to an estimated 656,752 vehicle miles traveled, the removal of 56 cars from our roadways, or the planting of 7,515 trees or 376 acres of forest in Austin's parks.

## PROJECT FACT SHEET – Ballpark Austin Apartments/Nimes Capital

Property Name	The Ballpark Austin Apartments			
Customer Name	Nimes Capital	-		
Property Address	4600 Elmont D	r., Austin, TX 78741		
Average Rent	1BR \$925 / 2E	3R \$1,340		
Year Built	2000			
			Leelynn Energy	
Number of Units	282	Contractor	Solutions	
Housing Type	Market Rate	Total Measure Costs	\$106,994	
FY 2015 Average				
Median Family		Total Rebate – Not to		
Income <sup>1</sup>	\$76,800	Exceed	\$85,595	
Average Income for		% of Total Measure		
78741	\$30,871 <b>Costs</b> 80%			
ECAD Status	Pending <sup>2</sup>	Rebate per Unit	\$304	

PROJECT ANNUAL SAV 100% OCCUPANCY <sup>3</sup>	INGS AT	SCOPE OF WORK
kW Saved – Estimated	213.9	Duct Sealing – Furrdown (99%) and Up-flow (1%)
\$/kW – Estimated \$400		
kWh Saved – Estimated 487,139		

MONTHLY SAVINGS PER CUSTOMER - ESTIMA	TED
Dollar Savings per Residential Customer from efficiency improvements	\$15.83 <sup>4</sup>

Previous Measures Performed in the last 10 years	Completion Date	Rebate Amount
Compact Fluorescent Lightbulbs	2010	\$44,337

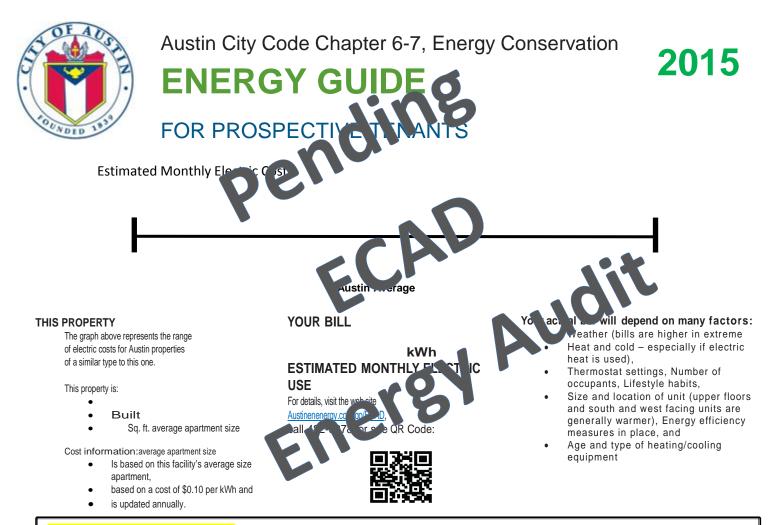
Multifamily Program Averages for Duct Seal – Previous 1 Year Participation					
Measure	Avg\$/kW	% of project cost paid	Avg kWh per project	Avg # of Units per Project	Avg annual dollar savings per customer
Duct Seal	\$583	89%	121,951	126	\$96

<sup>1</sup> For a four person household in Austin. Source: 2015 HOME Program Income Limits by Household Size. City of

Austin, Neighborhood Housing and Community Development Office.
 <sup>2</sup> General contractor agrees to provide the ECAD audit to change the property status from 'Pending Compliance' to 'In Compliance,' which is included in their scope of work. Rebates will not be issued to any property owners pending final confirmation that this has been completed.

<sup>3</sup> Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating; projects with electric heat save over twice as much as projects with gas heat.

<sup>&</sup>lt;sup>4</sup> Calculation based on 0.11 cents per kWh.



# **REPORT STATUS:** Pending ECAD Energy Audit

Date: 2/1/2016

Property ID:	483166
Property Owner:	Nimes Capital
Property Name:	Ball Park Austin Apartments
Property Management Company	Asset Campus Housing
Property Address:	4600 Elmont Drive, Austin, TX 78741
ECAD EUI:	9.63 (pending verification)
Comparable Apt EUI:	<u>11.2</u> (E-2 = properties built 1985 to 2001)
Project Agreement:	General contractor agrees to provide the ECAD audit in conjunction with this project, which will bring the property status from 'Pending' to 'In-Compliance' which is included in their scope of work. Rebates will not be issued to any property owners pending final confirmation that this has been completed. This is also referenced in the Multifamily Program eligibility guidelines on the AE website.

A U	S T		A G E N			
R	ecomme	endation f	for Cour	ncil Action (Puro	chasing)	
Austin City Council		Item ID:	54111	Agenda Number		
Meeting Date:	February 4, 2016					
Department:	Purchasing					
			Subje	ct		
Authorize negotiation hree-phase relay test s		ount not to exe	ceed \$254,04	45.	OMPANY for the purchase of	
		Amou	int and Sour	ce of Funding		
Funding is available in	the Fiscal Y	ear 2015-2016	•	lget of Austin Energy.		
			Fiscal N	lote		
A fiscal note is require	ed.					
Purchasing Language:	Sole Source					
Prior Council Action:						
For More Information:	Darralyn N. Johnson, Buyer II, 512-505-7293					
Boards and Commission Action:	February 22, 2016 - To be reviewed by the Electric Utility Commission.					
Related Items:						
MBE / WBE:	Business Enterprise Procurement Program; therefore no subcontracting goals were established					
		Addit	ional Backuj	o Information		

The contract is for the purchase of four three-phase relay test sets for Austin Energy. These test units are used in conjunction with relay test software to run automated tests on substation relays by simulating power system conditions during normal operation and in the case failures, faults and other system disturbances. These tests are required to insure electric grid reliability and meet the regulatory requirements of the Electric Reliability Council of Texas (ERCOT) and the North American Electric Reliability Corporation (NERC). These units test microprocessor and electro-mechanical relays and are compatible with all relays used in the power grid system.

The test sets provide protection scheme testing for distribution and transmission systems, end-to-end testing of communication based schemes used on Austin Energy transmission lines and also interface with end-to-end testing on transmission lines that tie to other utilities. This product allows Austin Energy to meet mandated NERC guidelines for commissioning and maintenance testing of relaying equipment and schemes that provide transmission and distribution protection and control.

Austin Energy standardized on this relay test set as a result of a competitive solicitation issued in January 2014. To reduce labor costs, reduce human error and reduce cycle time, standardization is necessary because each test set requires very specific and extensive training, set up configurations, and documentation requirements. Doble Engineering Company is the sole manufacturer of this product and only sells direct to customers.

The current contract for the lease for two of these products expires on April 28, 2016. This contract is critical to maintaining the ability to use the two current units by purchasing replacements, while also increasing Austin Energy's equipment inventory by two additional units. This purchase is necessary to maintain Austin Energy's electric grid reliability and the ability to meet regulatory requirements.

Item	6
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A U S T I N C I T Y C O U N C I L						
	AGENDA					
Recommendation for Council Action (Purchasing)						
Austin City Council	Item ID: 54537 Agenda Number					
Meeting Date:	February 25, 2016					
Department:	Purchasing					
	Subject nd execution of five contracts through the Houston-Galveston Area Council Cooperative for					
with LONGHORN INTERNATIONAL TRUCKS LTD in an amount not to exceed \$1,309,374, with NATIONAL BUS SALES & LEASING INC. in an amount not to exceed \$106,000, with NILFISK-ADVANCE, INC. in an amount not to exceed \$469,029 and with TEXAN WASTE EQUIPMENT INC. DBA HEIL OF TEXAS in an amount not to exceed \$222,597, for a total amount not to exceed \$2,222,273. <u>Amount and Source of Funding</u> Funding in the amount of \$25,189 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Convention Center Department. Funding in the amount of \$235,964 is available in the Fiscal Year 2015-2016 Capital						
Budget of Austin Energy. Funding in the amount of \$725,965 is available in the Fiscal Year 2015-2016 Capital Budget of Austin Water. Funding in the amount of \$115,273 is available in the Fiscal Year 2015-2016 Capital Budget of Aviation. Funding in the amount of \$906,960 is available in the Fiscal Year 2015-2016 Capital Budget of Public Works. Funding in the amount of \$106,922 is available in the Fiscal Year 2015-2016 Capital Budget of the Watershed Protection Department.						
Fiscal Note						
A fiscal note is attacher <b>Purchasing</b>	Cooperative Purchase					
Language: Prior Council						
Action:						
For More Information:	Marian Moore, Buyer II, 512-974-2062					
Boards and Commission Action:	February 10, 2016 - To be reviewed by the Water and Wastewater Commission. February 22, 2016 - To be reviewed by the Electric Utility Commission.					
MBE / WBE:This cooperative contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Woman Owned Enterprise Procurement Program. For the goods and services required for this contract, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.						
Related Items:						
Additional Backup Information						
	a putthese of 12 toplagement vehicles, seven toplagement piezes of equipment and one per					

The contracts are for the purchase of 12 replacement vehicles, seven replacement pieces of equipment and one new piece of equipment to be distributed among the Austin Convention Center, Austin Energy, Austin Water, Aviation, the Parks and Recreation Department, Public Works, and the Watershed Protection Department.

The vehicles and pieces of equipment have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles and pieces of equipment determined eligible by Fleet Services for replacement based on mileage, hours of use, and maintenance costs. From that list, priority uses are determined within the

departments, and the proposed vehicle or piece of equipment is reviewed by the Fleet Service Center Manager to ensure the specified vehicle is appropriate for the use. Funding for these vehicles and pieces of equipment has been approved by Council in the current fiscal budget.

An analysis was conducted to determine the Houston-Galveston Area Council (HGAC) contract was the best value to the City. This contract offers the lowest vehicle and equipment prices and is able to fully meet the needs of the departments listed above. Each of the awarded companies, listed in the subject line, are contracted through HGAC to supply vehicles and equipment to other public entities as a result of a competitive bidding process.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle and equipment purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. This purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle or piece of equipment, service application, and life-cycle cost. These criteria are applied to all vehicle and equipment purchase requests submitted to Fleet.

17 of these vehicles and pieces of equipment are powered by an engine capable of operating on B20 biodiesel (20% biodiesel blended with 80% petro-diesel). The B20 biodiesel that the City currently purchases is soy-based biodiesel blended with Texas Commission on Environmental Quality, Low Emissions Diesel compliant ultra-low sulfur diesel. A new technology vehicle or piece of equipment operating on B20 produces at least 10% less particulate matter, at least 10% less carbon monoxide, and at least 10% less unburned hydrocarbons than one running on petro-diesel, while also reducing life-cycle greenhouse gas emission by at least 15%.

Two of these pieces of equipment are electrically powered and emit zero emissions. Electric equipment contributes to the City's goal of making its fleet carbon-neutral by 2020. In addition, electric equipment charged on the Austin Energy Plug-in EVerywhere network are powered using GreenChoice (100% renewable energy) power, eliminating criteria air pollutant and greenhouse gas emissions.

One of these vehicles is a flex-fuel vehicle capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). New technology flex-fuel vehicles operating on E85 produce tailpipe nitrous oxide, carbon monoxide, and non-methane hydrocarbon levels no different from running on gasoline while also reducing life-cycle greenhouse gas emissions by at least 20%.

All of these replacement vehicles and pieces of equipment have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle and piece of equipment to be replaced and determined that the mileage or hours of use of each vehicle and piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to downtime. New units must be put on order as soon as possible to ensure their place in the production schedule in order to be received before old units are rendered unusable.

The vehicles and pieces of equipment in this purchase will be assigned to the following City departments:

<u>Austin Convention Center</u> Two Floor Scrubbers – Replacement

<u>Austin Energy</u> One service truck – Replacement One flatbed service truck – Replacement

<u>Austin Water</u> Four dump trucks – Replacement Two hauling rigs – Replacement

<u>Aviation</u> One tractor – New One tractor – Replacement

Parks and Recreation Department One 21 passenger shuttle bus – Replacement <u>Public Works</u> Four sweepers – Replacement One hauling rig – Replacement One dump truck – Replacement

Watershed Protection Department One platform truck – Replacement

# CIP BUDGET FISCAL NOTE

### DATE OF COUNCIL CONSIDERATION: CONTACT DEPARTMENT(S):

2/25/16 Fleet Services

**SUBJECT:** Authorize negotiation and execution of five contracts through the Houston-Galveston Area Council Cooperative for medium and heavy duty vehicles and pieces of equipment with DEERE & CO in an amount not to exceed \$115,273, with LONGHORN INTERNATIONAL TRUCKS LTD in an amount not to exceed \$1,309,374, with NATIONAL BUS SALES & LEASING INC. in an amount not to exceed \$106,000, with NILFISK-ADVANCE, INC. in an amount not to exceed \$469,029 and with TEXAN WASTE EQUIPMENT INC. DBA HEIL OF TEXAS in an amount not to exceed \$222,597, for a total amount not to exceed \$2,222,273.

### **CURRENT YEAR IMPACT:**

Department:	Public Works
Project Name:	<unit name=""></unit>
Funding Source: Fund/Dept/Unit:	Texas Department of Transportation 8950-6207-NEW
Current Budget	0
Unencumbered Balance	0
This Action	500,000
Estimated Available	500,000

**ANALYSIS / ADDITIONAL INFORMATION:** <Describle: How/where the money is available. What the money will be used for.>

### CIP **EXPENSE DETAIL**

### DATE OF COUNCIL CONSIDERATION: **CONTACT DEPARTMENT(S):**

**SUBJECT:** Authorize negotiation and execution of five contracts through the Houston-Galveston Area Council Cooperative for medium and heavy duty vehicles and pieces of equipment with DEERE & CO in an amount not to exceed \$115,273, with LONGHORN INTERNATIONAL TRUCKS LTD in an amount not to exceed \$1,309,374, with NATIONAL BUS SALES & LEASING INC. in an amount not to exceed \$106.000. with NILFISK-ADVANCE. INC. in an amount not to exceed \$469,029 and with TEXAN WASTE EQUIPMENT INC. DBA HEIL OF TEXAS in an

### CURRENT YEAR IMPACT:

### **Department: Project Name:** Fund/Department/Unit: **Funding Source:**

amount not to exceed \$222,597, for a total amount not to exceed \$2,222,273.

**Current Appropriation: Unencumbered Balance:** Amount of This Action: **Remaining Balance:** 

**Project Name: Project Name:** Fund/Department/Unit: Funding Source:

**Current Appropriation: Unencumbered Balance:** Amount of This Action: **Remaining Balance:** 

#### **Department:**

Project Name: Fund/Department/Unit: Funding Source:

**Current Appropriation: Unencumbered Balance:** Amount of This Action: **Remaining Balance:** 

### **Austin Energy**

Capital Outlay (Distribution) 3300-1107-C047 100% Current Revenues

#### **Austin Water Utility**

**AWU Capital Vehicles-Water** 4180-2207-8677 **Contractual Obligation** 

4,266,378.00
1,886,639.93
(725,965.00)
1,160,674.93

### Aviation

Mechanic Shop Division FY 2016 4910-8107-4069 Department of Aviation Airport Capital Fund

770,000	
535,045.00	
(115,273.00)	
419,772.00	

2/25/16 **Fleet Services** 

## CIP EXPENSE DETAIL

### DATE OF COUNCIL CONSIDERATION: CONTACT DEPARTMENT(S):

2/25/16 Fleet Services

<b>Department:</b> Project Name: Fund/Department/Unit:	Public Works PW FY16 Vehicles and Equipment 4710-6207-V003
Funding Source:	Contractual Obligation
Current Appropriation:	2,500,000
Unencumbered Balance:	2,406,413.00
Amount of This Action:	(906,960.00)
Remaining Balance:	1,499,453.00
Department:	Watershed Protection
Project Name:	Vehicles and Equipment Needs
Fund/Department/Unit:	4850-6307-7010
Funding Source:	Drainage Utility Fund Transfer
Current Appropriation:	12,524,673
Unencumbered Balance:	2,439,016.68
Amount of This Action:	(106,922.00)
Remaining Balance:	2,332,094.68
al Amount of this Action funded by CID	2 001 084 00

Total Amount of this Action funded by CIP

2,091,084.00

**ANALYSIS / ADDITIONAL INFORMATION:** As the funds were previously authorized by Council, there is no analysis/ additional information required to demonstrate funding. If additional funding is needed it will be contingent on funding in future budgets.

Item 7

Δ	US	TIN	N C	AGEN	ч с о U I D A	N C I L
]	Recon	nmenda	ation f	or Cour	ncil Action (Pure	chasing)
Austin City Council	1	Ite	m ID:	55643	Agenda Number	<item_outline></item_outline>
Meeting Date:		February 2	25, 2016			
Department:		Purchasing	5			
				Subje	ct	
					N B. COFFMAN LLC, for mmercial customers, in a	or independent consumer n amount not to exceed
			Amou	nt and Sour	ce of Funding	
Funding in the amo	ount of \$2	200,000 is av	ailable in	the Fiscal Y	/ear 2015-2016 Operating	g Budget of Austin Energy.
				Fiscal N	lote	
There is no unantic	ipated fis	cal impact.	A fiscal r	note is not re	equired.	
Purchasing Language:	Profe	essional Serv	rices			
Prior Council Action:						
For More Information:	Leslie	e Giannattas	io, Senio	r Buyer, 512	-322-6583	
Boards and Commission Action:	Febru	1ary 22, 2010	6 - To be	reviewed by	y the Electric Utility Com	mission.
Related Items:						
MBE / WBE:	Chap Progr	ter 2-9C Min am. For the	nority Ov e goods a oportunit	vned and W nd services ies; therefor	ntracting opportunities in fomen Owned Business E required for this contract e, no subcontracting goal o Information	there were insufficient
residential and smal Ordinance No. 201 every five years. The	ll comme 20607-05 e ordinan	rcial custom 5 requiring a ce also requ	ers during a review o ires the C	g the ongoir of Austin Er City to hire a	nergy's rates and underlying consumer advocate to re	w. The City Council adopted ng cost structures at least once

residential and small commercial customers. In 2014, City Council adopted Resolution No. 20141120-099 further clarifying the role of the Independent Consumer Advocate in future rate proceedings.

The Independent Consumer Advocate will analyze Austin Energy's costs of service study and rate design to ensure that the interests of these traditionally-underrepresented groups of customers are considered throughout the review

process. The Independent Consumer Advocate will advocate for rate-related policies and positions the consumer advocate determines to be the most advantageous to a substantial number of residential and small commercial customers.

The Independent Consumer Advocate will:

- Review City policies, resolutions, and ordinances related to Austin Energy and its operations;
- Review Austin Energy's revenue requirement, cost of service study, and proposed rate changes, and identify issues that impact residential and small commercial customers (including houses of worship);
- Meet with members of the community, members of the City Council, City management, and staff as needed to gather information and form an expert opinion; and
- Analyze Austin Energy's final rate recommendations and underlying studies to assess the potential impact on residential and small commercial customers;
- Develop written arguments and evidence in order to advocate for the interests of residential and small commercial customers in the formal review process; and
- Participate actively in rate review hearings before City Council and the Impartial Hearing Examiner.

Throughout the entire review process, the Independent Consumer Advocate will determine and advocate for a rate review outcome that benefits a substantial number of residential and small commercial customers, including houses of worship. The Independent Consumer Advocate's recommendations will provide the City Council with objective and independent advice to synthesize impacts Austin Energy's recommendations may have on these customers. The Independent Consumer Advocate will speak with an expert voice on behalf of these traditionally-underrepresented customer groups throughout the review process.

Based on feedback received at the January 25, 2016 meeting of the Austin Energy Utility Oversight Committee, Austin Energy used an expedited schedule to identify and solicit responses from qualified candidates. After reviewing recommendations received from Council offices and community members, and developing additional recommendations based on staff's industry experience, the Purchasing Office contacted eight potential respondents to solicit responses. Please refer to the January 28, 2016 memorandum from Austin Energy Interim General Manager Mark Dombroski for detail on the identification and evaluation process used. The memo is included in the backup for this agenda item.

Evaluation criteria used to evaluate the responses included solutions, demonstrated applicable experience, personnel qualifications, evidence of good organization & management practices, and total evaluated cost.

Austin Energy anticipates engaging the Independent Consumer Advocate by March 1, 2016. Work will begin immediately and will extend through City Council's deliberations in May and June, culminating in a final decision by June 30, 2016.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

### PRICE ANALYSIS

- a. Adequate competition.
- b. Eight notices were sent. Two responses were received.

### APPROVAL JUSTIFICATION

a. Sole responsive proposal.

b. The Purchasing Office recommends contract award consistent with the evaluation committee.

### Evaluation Matrix Independent Consumer Advocate for Austin Energy's Residential & Small Commercial Customers LAG0107

Evaluation Category	Maximum Points	John B. Coffman LLC St. Louis, MO	Stratus Energy Group Austin, TX
Solutions	20	16	*
Demonstrated Applicable Experience & Personnel Qualifications	50	44	*
Evidence of Good Organization & Management Practices	10	8	*
Total Evaluated Cost	20	20	*
Total	100	88	*

\* Non-responsive. Did not meet the minimum requirements as stated in the solicitation.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.



# **MEMORANDUM**

TO:	Mayor and City Council
CC:	Marc A. Ott, City Manager
FROM:	Mark Dombroski, Interim General Manager
DATE:	January 28, 2016
SUBJECT:	Engagement of Independent Consumer Advocate via Professional Services Agreement

This memo is to keep you apprised of the City's plan to engage an Independent Consumer Advocate for the upcoming rate review process.

Based on the Austin Energy Utility Oversight Committee's January 25, 2016 discussion, City Purchasing and Austin Energy staff are initiating a process to select an Independent Consumer Advocate through a professional services agreement in lieu of the prior competitive Request for Proposal. The staff recognizes the importance of selecting a qualified, experienced Independent Consumer Advocate in a timely manner to ensure that the Advocate is available to represent the interests of residential consumers, small businesses and houses of worship.

The Advocate must be experienced in utility regulatory policy applicable to Texas and have the technical knowledge necessary to capably represent the array of interests of residential, small business and worship customers. The following important factors will be considered in selecting the Independent Consumer Advocate:

- Timeliness of the selection;
- Regulatory experience directly applicable to the Public Utility Commission of Texas and the Electric Reliability Council of Texas market;
- Reputation and recommendation;
- Prior relationship with the City and local community;
- Familiarity with municipal utility operations and finances;
- Experience representing residential, small business, and worship customers; and
- No conflicts of interest.

The staff will use an expedited schedule to identify qualified candidates and ultimately engage the services of one of them, though schedule adjustments may be necessary as circumstances dictate. Austin Energy is working closely with the Purchasing Office and Small and Minority Business Resources Department throughout this process to assure compliance with purchasing standards.

By the end of this week, staff will develop a list of potential candidates by:

- Reviewing recommendations received from Council offices and interested community members;
- Contacting various former and current public officials and key policy leaders to receive recommendations of potentially qualified candidates;
- Developing recommendations for potentially qualified candidates drawn from the experience of City staff.

By February 5, Austin Energy staff will contact potentially qualified candidates. Qualified and interested candidates will be required to submit responses to a Statement of Work that describes in detail the requirements and responsibilities of the position.

City staff will then evaluate the responses and conduct interviews, if required, based on criteria in the previously developed competitive solicitation. Staff anticipates presenting a candidate for Council's approval no later than its February 25, 2016 meeting.

					Item
AUSTINCITYCOUNCIL AGENDA					
Re	ecomme	endation f	or Cour	ncil Action (Pure	chasing)
Austin City Council		Item ID:	54862	Agenda Number	
Meeting Date:	Mare	ch 3, 2016			
Department:	Purc	hasing			
			Subjee	ct	
Authorize negotiation and execution of a contract with ITT GOULDS PUMPS, or one of the other qualified offerors to Request For Proposal NST0406, for the purchase of three condensate pumps and motors for Unit 5A Heat Recovery Steam Generator at the Sand Hill Energy Center, in an amount not to exceed \$495,641. <u>Amount and Source of Funding</u> Funding is available in the Fiscal Year 2015-2016 Capital Budget of Austin Energy.					
			Fiscal N	ote	
A fiscal note is attache	d.				
Purchasing Language:	Best evalua	ited proposal re	ceived.		
Prior Council Action:					
For More Information:	Nicole Tur	ner, Senior Buy	er Superviso	or, 512-322-6586	
Boards andCommissionAction:					
Related Items:					
MBE / WBE:	Chapter 2-9 Program. F	9D Minority O for the goods an ting opportunit	wned and W nd services r ies; therefor	omen Owned Business E	on, there were insufficient
		f three replacen	nent conden	sate pumps and associated	d motors for the combined ter in the combined cycle Heat

The contract is for the purchase of three replacement condensate pumps and associated motors for the combined cycle unit at Sand Hill Energy Center. The condensate pumps and motors circulate water in the combined cycle Heat Recovery Steam Generator which produces steam that drives the steam turbine. These pumps and motors are replacements for the original equipment installed when the unit was commissioned in 2004 and will improve unit reliability, reduce maintenance cost, and improve efficiency. The Sand Hill Energy Center combined cycle unit is Austin Energy's most efficient gas unit and its reliable operation during peak season is critical.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and rated this proposal as the highest and best to provide these services. Evaluation criteria used to evaluate the proposals include technical solution, experience and qualifications, schedule, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease and staff will return to Council so that another qualified offeror may be selected.

MBE/WBE solicited: 16/7

MBE/WBE bid: 0/0

### PRICE ANALYSIS

a. Adequate competition.

b. 347 notices were sent, including 16 MBEs and seven WBEs. Four proposals were received, with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.

### **APPROVAL JUSTIFICATION**

a. Best evaluated proposal.

b. The Purchasing Office recommends contract award consistent with the evaluation committee.

c. Advertised on the Internet.

### EVALUATION MATRIX RFP NST0406

Evaluation Category	Maximum Points	ITT Goulds Pumps Seneca Falls, NY	Flowserve Corporation Bethlehem, PA	Sulzer Pumps Brookshire, TX	Oslin Nation Co. Austin, TX
Technical Concept & Program	20	19	14.2	13.5	2.5
Experience & Qualifications	20	17.3	13.2	13.8	8.8
Schedule	20	15.0	13.5	13.4	7.5
Total Evaluated Cost	30	23.81	30.0	24.77	20.66
Local Business Presence	10	0	0	0	10
Total	100	75.11	70.9	65.47	49.46

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

### CITY OF AUSTIN – PURCHASING OFFICE AGENDA DATE: MARCH 31, 2016 RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: TELVENT USA HOLDINGS LLC DBA SCHNEIDER ELECTRIC

**SUBJECT:** Authorize negotiation and execution of a 12 month contract with **TELVENT USA HOLDINGS LLC DBA SCHNEIDER ELECTRIC** for the purchase of continued access to Energy Profiler Online, a web-based load profiling software, in an amount not to exceed \$366,308 with four 12month extension option in an amount not to exceed \$366,608 per extension option, for a total contract amount not to exceed \$1,833,040.

<u>AMOUNT & SOURCE OF FUNDING</u>: Funding in the amount of \$183,154 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Sole Source

**BOARD AND COMMISSION ACTION:** February 22, 2016 - To be reviewed by the Electric Utility Commission. February 16, 2016 – To be reviewed by the Resource Management Commission.

**<u>MBE/WBE</u>**: This contract will be awarded as a sole source and is exempt from City Code Chapter 2-9C Minority and Women Owned Business Enterprise Procurement Program.

FOR MORE INFORMATION CONTACT: Debbie Depaul, Senior Buyer Specialist, 512-322-6235

The contract is for the continued access to Energy Profiler Online, a proprietary web-based load profiling software. Austin Energy uses the Energy Profiler Online tool for customer engagement, to enhance energy efficiency and demand response programs, and empower the Key Accounts team by providing enhanced energy use data including visualization, analytics, and analysis for business customers.

Energy Profiler Online allows business customers to monitor their 15 minute, daily, and monthly electricity usage through a secure portal and mobile friendly applications. The service is used by customers to identify wasteful energy practices, troubleshoot electrical or mechanical systems, verify conservation improvement, as well as correlate energy use to weather changes. Customers can monitor solar energy production, energy storage performance, set alerts, create custom dashboards, compare and aggregate usage energy across multiple meters, monitor power factor, as well as obtain monthly bill estimates. The system allows customers to easily and securely export their energy use data in industry standard formats such as Green Button and Green Button Connect to advanced third party platforms customers use to track and manage their energy usage.

This system is used by Austin Energy to manage the commercial Load Co-oP demand response program which contributes directly to the 900 MW demand side management goals. It provides Austin Energy the ability to notify customers of demand response events through automated e-mail and text messages as well as receive confirmation of message receipt. It is then used to verify customer load levels, provide performance feedback, as well as calculate rebate payments customers earn from temporarily reducing electrical load upon request. In addition, the system is used to support the Electric Reliability Council of Texas's Emergency Response Service program.

The system is used to validate data as next generation advanced meters are upgraded and the Meter Data Management System is implemented. These advanced meters will report more data customers can use and the Energy Profiler Online system will provide easy and secure access to that data. Providing customers this meter information supports Austin Energy's excellent customer service through delivering information customers can use.

### CITY OF AUSTIN – PURCHASING OFFICE AGENDA DATE: MARCH 31, 2016 RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: TELVENT USA HOLDINGS LLC DBA SCHNEIDER ELECTRIC

The current contract expires on March 19, 2016. Telvent US Holdings LLC dba Schneider Electric holds the exclusive rights to license use of the proprietary Energy Profiler Online software without the use of authorized third-party parties. Replacement would result in unreasonable expenses and would result in service interruption to Austin Energy's commercial and industrial customers as well as hamper Austin Energy's ability to cost effectively deliver commercial demand response programs.

### CITY OF AUSTIN – PURCHASING OFFICE AC RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: OPEN SYSTEMS INTERNATIONAL, INC.

**<u>SUBJECT</u>**: Authorize negotiation and execution of a 60-month contract with **OPEN SYSTEMS INTERNATIONAL, INC.** for the upgrade and continued maintenance and support of Austin Energy's generation management system in an amount not to exceed \$1,394,427.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$675,776 is available in the Fiscal Year 2015-2016 Capital Budget of Austin Energy and funding in the amount of \$101,250 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining 55 months is contingent upon available funding in future budgets.

**FISCAL NOTE:** A fiscal note is required.

**PURCHASING:** Sole Source.

**BOARD AND COMMISSION ACTION:** February 22, 2016 – To be reviewed by the Electric Utility Commission.

**<u>MBE/WBE</u>**: This contract will be awarded as a sole source and is exempt from City Code Chapter 2-9C Minority and Women Owned Business Enterprise Procurement Program.

FOR MORE INFORMATION CONTACT: Gage Loots, Corporate Purchasing Manager, 512-322-6251

The contract is for the upgrade and continued maintenance and support of Austin Energy's generation management system (GMS). The GMS monitors and controls Austin Energy's generation portfolio.

As Austin Energy is an Electric Reliability Council of Texas (ERCOT) registered qualified scheduling entity, the GMS is critical in the real-time management and regulation of Austin Energy's generation portfolio and market operations with ERCOT. As an ERCOT qualified scheduling entity, Austin Energy submits bids to buy and/or offers to sell energy in the ERCOT wholesale market.

The current GMS was procured through a competitive solicitation in 2007. The system has proven very reliable and flexible; however, the current version will not be supported after 2017. In addition, Austin Energy's current version of the GMS is not North American Electric Reliability Corporation (NERC) Critical Infrastructure Protection (CIP) complaint, which is a requirement starting April 1, 2017. The upgraded version of the GMS will be NERC CIP complaint.

Open Systems International, Inc. is the sole producer and provider of this proprietary software and associated maintenance, support and upgrade services. The current contract expires on May 19, 2016.

### CITY OF AUSTIN – PURCHASING OFFICE AGENDA DATE: 3/31/2016 VENDOR NAME: EQUIPMENT DEPOT

### **SUBJECT**

Authorize award and execution of a 12-month contract with **EQUIPMENT DEPOT** to provide forklifts in an amount not to exceed \$178,657, with three 12-month extension options in an amount not to exceed \$178,657 per extension option, for a total contract amount not to exceed \$714,628.

### AMOUNT AND SOURCE OF FUNDING

Funding in the amount of \$89,329 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

### FISCAL NOTE

There is no unanticipated fiscal impact. A fiscal note is not required.

### FOR MORE INFORMATION CONTACT

Gabriel Guerrero, Buyer II, 512 322-6060

### **BOARD AND COMMISSION ACTION**

February 22, 2016 - To be reviewed by the Electric Utility Commission.

### **PURCHASING**

Lowest bid received from the current provider.

#### MBE/WBE

This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

The contract will provide for the lease of seven forklifts to be used at various Austin Energy locations. These forklifts will be used in Austin Energy's warehouses for lifting heavy material to shelf locations and used for moving heavy equipment such as transformers and switchgear inside Austin Energy's downtown electrical vaults.

The contract will ensure that Austin Energy has the equipment to perform day to day operations in a timely matter. The current contract expires on August 6, 2016; however, the lead time for new forklifts is 120 days. Approval is requested to ensure that there is no lapse in availability of forklifts.

MBE/WBE Solicited: 23/24

MBE/WBE Bid: 0/0

### CITY OF AUSTIN – PURCHASING OFFICE AGENDA DATE: 3/31/2016 VENDOR NAME: EQUIPMENT DEPOT

### **BID TABULATION**

IFB No. GGU0156 Forklift Lease Agreement (7 each)

VENDOR	2 each 10K Lb. Forklifts	5 each 16,5K Lb. Forklifts	Total Annual Bid
Equipment Depot Pflugerville, TX	\$1,395/month	2,396.27/month	\$178,657
American Material Handling, Inc. Watkinsville, GA	*	*	*

\* Non-responsive. The pricing submitted was not inclusive of all requirements of the solicitation.

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: <u>https://www.austintexas.gov/financeonline/vendor\_connection/solicitation/search.cfm</u>

### PRICE ANALYSIS

a. Adequate competition.

- b. 1,260 notices were sent, including 23 MBEs and 24 WBEs. Two bids were received, with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor; e.g. one vendor may have multiple email address/fax numbers.
- c. This pricing offered is the same as the last contract awarded in November 2011.

### **APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the internet.