

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

54535

Agenda Number

32.

Meeting Date:

February 25, 2016

Department:

Purchasing

## Subject

Authorize award and execution of a contract with WOODS FUN CENTER, INC. DBA BMW MOTORCYCLES OF AUSTIN for police motorcycles in an amount not to exceed \$149,146.

## Amount and Source of Funding

Funding is available in the Fiscal Year 2015-2016 Operating Budget of Fleet Services, Vehicle Acquisition.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Lowest bid received.

Prior Council  
Action:For More  
Information:

Sandy Wirtanen, Senior Buyer, 512-974-7711

Boards and  
Commission  
Action:

MBE / WBE:

Related Items:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

## Additional Backup Information

The contract provides for the purchase of five replacement motorcycles and one additional motorcycle for the Austin Police Department. The City currently has 71 motorcycles in the Austin Police Department fleet. Motorcycles are used by police officers to run radar, investigate traffic accidents, and as traffic escorts for approximately 150 events per year including political events, parades, and funerals.

The R1200 RT-P motorcycle is equipped with design features that make it one of the safest motorcycles in production. It is lighter and more maneuverable than other police motorcycles without any loss of performance from the 110 horsepower, 1170 cc twin-piston engine. The motorcycle has an integral anti-lock braking system (ABS) that provides significantly better braking performance as compared to other motorcycles without integral ABS.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our Citywide objective of obtaining carbon neutrality by 2020. The purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

The vehicles in this Recommendation for Council Action have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACM). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible by Fleet Services for replacement based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed vehicle was reviewed by the Fleet Service Center Manager to ensure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to downtime. New units must be put on order as soon as possible to ensure their place in the production schedule in order to be received before old units are rendered unusable.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION:**

**IFB SLW0102**

Police Motorcycles  
(1 Line Item)

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
Woods Fun Center, Inc. dba BMW Motorcycles of Austin Austin, TX	\$149,146
BMW Motorcycles of North Dallas Plano, TX	\$149,561

A complete solicitation package, including bid tabulation, is on file with the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#).

**PRICE ANALYSIS**

- a. Adequate competition.
- b. 35 notices were sent; there are no known MBEs or WBEs listed under this commodity. Two bids were received with no response from the MBE /WBE. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- c. The pricing offered represents no increase to the last purchase made June 2015.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Fleet Services Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.