



Recommendation for Water & Wastewater Commission

Commission Meeting Date:	March 9, 2016
Council Meeting Date:	March 31, 2016
Department:	Purchasing
SUBJECT	
<p>Authorize award and execution of a 36-month contract with WOODS MAINTENANCE SERVICES, INC., to provide graffiti removal services, in an amount not to exceed \$270,000, with three 12-month extension options in an amount not to exceed \$90,000 per extension option, for a total contract amount not to exceed \$540,000. This is a multi-department contract. Austin Water's portion of the requested authorization is \$15,000 for the 36 month period.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$2,500 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Water. Funding for the remaining 30 months of the original contract period and the extension options is contingent upon available funding in future budgets.</p>	
Purchasing Language:	Lowest bid received.
Prior Council Action:	N/A
For More Information:	Sai Purcell, 512-974-3058; Augustin Cancino, 512-972-0344
Boards and Commission Action:	March 9, 2016- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>

This contract will provide graffiti removal services, including all labor and materials, at City facilities and parks. The contractor will provide graffiti removal services City-wide on an as-needed basis. The scope of work includes graffiti removal by environmentally preferable chemicals, repainting using low-volatile organic compound (low-VOC) paints, and remediation using power washing or abrasive media. Building Services Department maintains facilities throughout the City and will coordinate graffiti removal activities for all City departments.

The City recognizes that graffiti has become an increasing problem with both public and private properties being marred with unauthorized markings, slogans, offensive language and symbols. Moreover, graffiti territories devalue city property and reduce the aesthetic appeal of the city.

Pursuant to City Code §9-4-43 graffiti that is visible to the public is prohibited on both public and private property. On March 23, 1995, Council adopted an Ordinance No. 950323-K that directed the City Manager to implement a system that removes graffiti from city property within 30 days after notice of its existence. The amount of graffiti to be removed exceeds the City's staff capacity. For the City to comply with the ordinance requirements, this contract is needed to subsidize this needed service.

MBE/WBE solicited: 20/1

MBE/WBE bid: 1/0

BID TABULATION
IFB PAX0069
Graffiti Removal Services
8 Line Items

<u>Vendor</u>	<u>Total Price</u>
Woods Maintenance Services, Inc. North Hollywood, CA	\$88,096.00
Aleon Properties, Inc. (MWB) Austin, TX	\$102,178.00
James Hasty Enterprises, Inc. DBA Westlake Home & Commercial Services Austin, TX	\$117,450.00
Fleetwash, Inc. Fairfield, NJ	\$161,150.00
Nanotech Surface Solutions, LLC Austin, TX	\$187,900.00

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at:

https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Adequate competition.
- b. 208 notices were sent, including 20 MBEs and one WBE. Five bids received including one MWB. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- c. The pricing offered represents a 4.3% decrease on the same five line items from the last contract awarded in October, 2009.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Building Services Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.