

A G E N D A



Recommendation for Council Action (Purchasing)

| | | | | | |
|---|--|---------------|-------|---------------|-----|
| Austin City Council | | Item ID: | 59184 | Agenda Number | 15. |
| Meeting Date: | | June 16, 2016 | | | |
| Department: | | Purchasing | | | |
| Subject | | | | | |
| Authorize award and execution of a 36-month contract with BAILEY’S FIRE ARMS COUNTRY, INC. to provide pistols and rifles in an amount not to exceed \$297,052, with three 12-month extension options in an amount not to exceed \$53,494 per extension option, for a total contract amount not to exceed \$457,534. | | | | | |
| Amount and Source of Funding | | | | | |
| Funding in the amount of \$187,065 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Police Department. Funding for the remaining 33 months of the original contract period and extension options are contingent upon available funding in future budgets. | | | | | |
| Fiscal Note | | | | | |
| A fiscal note is not required. | | | | | |
| Purchasing Language: | The Purchasing Office issued an Invitation for Bids (IFB) EAD0249REBID for these goods on April 11, 2016 and it closed on May 3, 2016 with two offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information is included below the line. The recommended offeror is the current provider for these goods. | | | | |
| Prior Council Action: | | | | | |
| For More Information: | Erin D’Vincent, Senior Buyer Specialist, 512 974-3070 | | | | |
| Boards and Commission Action: | | | | | |
| Related Items: | | | | | |
| MBE / WBE: | This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were an insufficient number of certified M/WBEs and insufficient subcontracting opportunities; therefore no subcontracting goals were established. | | | | |
| Additional Backup Information | | | | | |

The contract is for the purchase of Smith and Wesson 9mm pistols, M&P 15X rifles, and accessories for the Austin Police Department (APD). The 9mm pistols will become the primary duty weapon for APD sworn officers. The M&P 15X rifles will continue to be the standard issue rifle for APD.

APD will convert all officers from the current issued Smith and Wesson .40 caliber pistol to the recommended Smith and Wesson 9mm pistol. Benefits of converting to the 9mm include improved performance, reduced maintenance costs, and lower ongoing annual costs of 9mm ammunition compared to .40 caliber ammunition. APD will purchase an estimated 1,788 pistols during the first year of the contract to cover the switch of the primary duty weapon for all sworn officers. APD will receive a trade-in allowance on their current inventory of pistols which are five years old. The price of the new weapons including the trade-in allowable is less than a third of the regular price for new weapons.

Delay in approving the contract could result in non-compliance with the Texas Commission on Law Enforcement mandatory annual firearms qualification. APD's cadets would also need to go through additional training and qualification once the new pistol caliber is implemented. Officers and cadets would have to train with the current .40 caliber pistols and then transition to the 9mm resulting extra expense to APD and taxpayers.

BID TABULATION

IFB EAD0249REBID

Pistols, Rifles, and Buyback Program

(14 line items)

Vendor

Bailey's Firearms Country Inc.
Houston, TX

Total Price

\$457,531.50

RSR Group, Inc.
Fort Worth, TX

\$563,822.65

| BAILEY'S FIREARMS COUNTRY INC. | | | | |
|---------------------------------------|-----------------|------------------------|---------------------------|-----------------------|
| | # months | Contract Amount | Contract Amendment | Revised Amount |
| Original Term | 36 | \$ 297,052 | n/a | n/a |
| Extension Option 1 | 12 | \$ 53,494 | n/a | n/a |
| Extension Option 2 | 12 | \$ 53,494 | n/a | n/a |
| Extension Option 3 | 12 | \$ 53,494 | n/a | n/a |
| TOTAL | 72 | \$ 457,534 | \$ - | \$ - |

A complete solicitation package, including the bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)