

## AGENDA



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	59219	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 23, 2016			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of nine 12-month contracts to provide electrical supplies with KBS ELECTRICAL DISTRIBUTORS in an amount not to exceed \$121,648, with four 12-month extension options in an amount not to exceed \$121,648 per extension option, for a total contract amount not to exceed \$608,240 each and combined; with TECHLINE INC., consistent with the City's authority under state statute to consider a bidder's local presence with awarding contracts, in an amount not to exceed \$92,722, with four 12-month extension options in an amount not to exceed \$92,722 per extension option, for a total contract amount not to exceed \$463,610 each and combined; with STUART C. IRBY in an amount not to exceed \$47,640, with four 12-month extension options in an amount not to exceed \$47,640 per extension option, for a total contract amount not to exceed \$238,200 each and combined; with POWER SUPPLY INC. in an amount not to exceed \$31,770, with four 12-month extension options in an amount not to exceed \$31,770 per extension option, for a total contract amount not to exceed \$158,850 each and combined; with GRAYBAR ELECTRIC in an amount not to exceed \$27,496, with four 12-month extension options in an amount not to exceed \$27,496 per extension option, for a total contract amount not to exceed \$137,480 each and combined; with PRIESTER-MELL &amp; NICHOLSON in an amount not to exceed \$22,590, with four 12-month extension options in an amount not to exceed \$22,590 per extension option, for a total contract amount not to exceed \$112,950 each and combined; with J.L. MATTHEWS in an amount not to exceed \$8,671, with four 12-month extension options in an amount not to exceed \$8,671 per extension option, for a total contract amount not to exceed \$43,355 each and combined; with ACE 1 POWER in an amount not to exceed \$5,481, with four 12-month extension options in an amount not to exceed \$5,481 per extension option, for a total contract amount not to exceed \$27,405 each and combined; and with TAPE SOLUTIONS (WBE) in an amount not to exceed \$562, with four 12-month extension options in an amount not to exceed \$562 per extension option, for a total contract amount not to exceed \$2,810 each and combined; the annual amount for all electrical supplies required under these contracts will be for a total amount not to exceed \$358,580 each and combined.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$89,645 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) GGU0155 for these goods and services on February 29, 2016 and it closed on March 22, 2016 with 12 offers received. The recommended offers are the lowest offers submitted by responsible offerors. Additional information on the solicitation is included below the line. The recommended offerors KBS Electrical Distributors, Techline Inc., Stuart C. Irby, Priester-Mell &amp; Nicholson and ACE 1 Power Equipment are current providers for these goods and services.</p>			
Prior Council Action:				

<b>For More Information:</b>	Gabriel Guerrero, Buyer II, 512-322-6060
<b>Boards and Commission Action:</b>	June 20, 2016 - To be reviewed by the Electric Utility Commission.
<b>Related Items:</b>	
<b>MBE / WBE:</b>	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

#### Additional Backup Information

These contracts are for the purchase of various electrical supplies and tools for Austin Energy. These include items such as fuses, pole wraps, splice kits, compression lugs, mounting brackets, crossarms, deadends, meter sleeves, canvas bags, cable grips, and marking tape. The contracts ensure that Austin Energy has the critical supplies necessary for timely repairs and maintenance, and for work on new projects. These contracts will be used to replenish stock at Austin Energy's warehouses and will allow for immediate issue to crews for maintenance and construction on an as-needed basis.

#### BID TABULATION

IFB GGU0155

Electrical Supplies Annual Price Agreement  
95 line items

<u>Vendor</u>	<u>Number of Line Items Bid</u>	<u>Number of Line Items Awarded**</u>	<u>Total Annual Award</u>
KBS Elec. Dist. Inc. *** Austin, TX	63	38	\$121,648
Techline Inc. Austin, TX	74	14	\$92,722*
Stuart C. Irby *** Austin, TX	89	16	\$47,640
Power Supply Inc. Austin, TX	30	4	\$31,770
Graybar Electric **** Austin, TX	94	6	\$27,496
Priester-Mell & Nicholson Inc. Austin, TX	26	3	\$22,590
J.L. Matthews Co. Ft. Worth, TX	9	2	\$8,671*
ACE 1 Power Equipment Austin, TX	5	1	\$5,481
Tape Solutions Inc. (WBE) *** Austin, TX	10	1	\$562
CAPP USA Clifton Heights, PA	50	0	No Award

Texas Electric Cooperative \*\*\* 31 0 No Award  
Georgetown, TX

DMC Power Inc. 3 0 No Award  
Carson, CA

\* Line item 53 will be awarded to Techline Inc. (Austin, TX) in accordance with Local Business Preference as they are less than 3% higher than J.L. Matthews Co. (Ft. Worth, TX).

\*\* Line items 32, 34, 38, 57, 65, 68, 70, 88 and 90 will not be awarded.

\*\*\* Deemed Non-Responsive – Did not meet required solicitation specifications: KBS Electrical Distributors for line items 83 and 84; Stuart C. Irby for line item 33; Tape Solutions Inc. for line items 39-46; and Texas Electric Cooperative for line items 73 and 91.

\*\*\*\* Graybar Electric withdrew its offer for line items 19 – 22, 35, 37, 53, 59, 80, 91 and 95.

The contracts ensure that Austin Energy has the critical parts required to enable timely repairs, maintenance and new projects. The current contracts expire on July 18, 2016.

#### KBS ELECTRICAL DISTRIBUTORS

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 121,648	n/a	n/a
Extension Option 1	12	\$ 121,648	n/a	n/a
Extension Option 2	12	\$ 121,648	n/a	n/a
Extension Option 3	12	\$ 121,648	n/a	n/a
Extension Option 4	12	\$ 121,648	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 608,240</b>	<b>\$ -</b>	<b>\$ -</b>

#### TECHLINE INC.

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 92,722	n/a	n/a
Extension Option 1	12	\$ 92,722	n/a	n/a
Extension Option 2	12	\$ 92,722	n/a	n/a
Extension Option 3	12	\$ 92,722	n/a	n/a
Extension Option 4	12	\$ 92,722	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 463,610</b>	<b>\$ -</b>	<b>\$ -</b>

#### STUART C. IRBY

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 47,640	n/a	n/a
Extension Option 1	12	\$ 47,640	n/a	n/a
Extension Option 2	12	\$ 47,640	n/a	n/a
Extension Option 3	12	\$ 47,640	n/a	n/a
Extension Option 4	12	\$ 47,640	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 238,200</b>	<b>\$ -</b>	<b>\$ -</b>

**POWER SUPPLY INC.**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 31,770	n/a	n/a
Extension Option 1	12	\$ 31,770	n/a	n/a
Extension Option 2	12	\$ 31,770	n/a	n/a
Extension Option 3	12	\$ 31,770	n/a	n/a
Extension Option 4	12	\$ 31,770	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 158,850</b>	<b>\$ -</b>	<b>\$ -</b>

**GRAYBAR ELECTRIC**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 27,496	n/a	n/a
Extension Option 1	12	\$ 27,496	n/a	n/a
Extension Option 2	12	\$ 27,496	n/a	n/a
Extension Option 3	12	\$ 27,496	n/a	n/a
Extension Option 4	12	\$ 27,496	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 137,480</b>	<b>\$ -</b>	<b>\$ -</b>

**PRIESTER-MELL & NICHOLSON**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 22,590	n/a	n/a
Extension Option 1	12	\$ 22,590	n/a	n/a
Extension Option 2	12	\$ 22,590	n/a	n/a
Extension Option 3	12	\$ 22,590	n/a	n/a
Extension Option 4	12	\$ 22,590	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 112,950</b>	<b>\$ -</b>	<b>\$ -</b>

**J.L. MATTHEWS**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 8,671	n/a	n/a
Extension Option 1	12	\$ 8,671	n/a	n/a
Extension Option 2	12	\$ 8,671	n/a	n/a
Extension Option 3	12	\$ 8,671	n/a	n/a
Extension Option 4	12	\$ 8,671	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 43,355</b>	<b>\$ -</b>	<b>\$ -</b>

<b>ACE 1 POWER</b>				
	<b># months</b>	<b>Contract Amount</b>	<b>Contract Amendment</b>	<b>Revised Amount</b>
Original Term	12	\$ 5,481	n/a	n/a
Extension Option 1	12	\$ 5,481	n/a	n/a
Extension Option 2	12	\$ 5,481	n/a	n/a
Extension Option 3	12	\$ 5,481	n/a	n/a
Extension Option 4	12	\$ 5,481	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 27,405</b>	<b>\$ -</b>	<b>\$ -</b>

<b>TAPE SOLUTIONS (WBE)</b>				
	<b># months</b>	<b>Contract Amount</b>	<b>Contract Amendment</b>	<b>Revised Amount</b>
Original Term	12	\$ 562	n/a	n/a
Extension Option 1	12	\$ 562	n/a	n/a
Extension Option 2	12	\$ 562	n/a	n/a
Extension Option 3	12	\$ 562	n/a	n/a
Extension Option 4	12	\$ 562	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 2,810</b>	<b>\$ -</b>	<b>\$ -</b>

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)