

Latino Small Business Development

Entrepreneurship among Latinos continues to lag against their white counterparts in Austin, TX. HQLC is asking for _____ in 2017 to support _____ for ongoing efforts in Latino Small Business Incubation services including instruction, business planning, business development, financial modeling, and capital formation.

Capacity Building – Minority Scalable Enterprises Program

Latinos, Minorities, and Women enterprises continue to lag behind their white counterparts in creating scalable enterprises with economic power and influence. While the gap in business ownership between minorities and whites has been reduced over the last 40 years, the gap in minority enterprise size and influence is immense. HQLC is asking for a **Capacity Building grant** of _____ to be awarded to _____ with the following deliverables in mind:

Target Deliverables include:

- Research Best Practices in the Country for growing 2nd Stage Businesses
- Development of 10 yr Strategic Plan and Financial Plan
- Recruitment of Key Stakeholders, Supporters, and Endorsements
- Recruitment of Strategic Partnerships and Collaborators
- Recruitment of Financial Supporters and Anchor Investors
- Create Legal Framework for Program or new entity (Incorporation if Applicable)
- Create Governance Framework (By Laws or Program Charter)
- Recruitment of Key Steering Team or Board Members for new entity