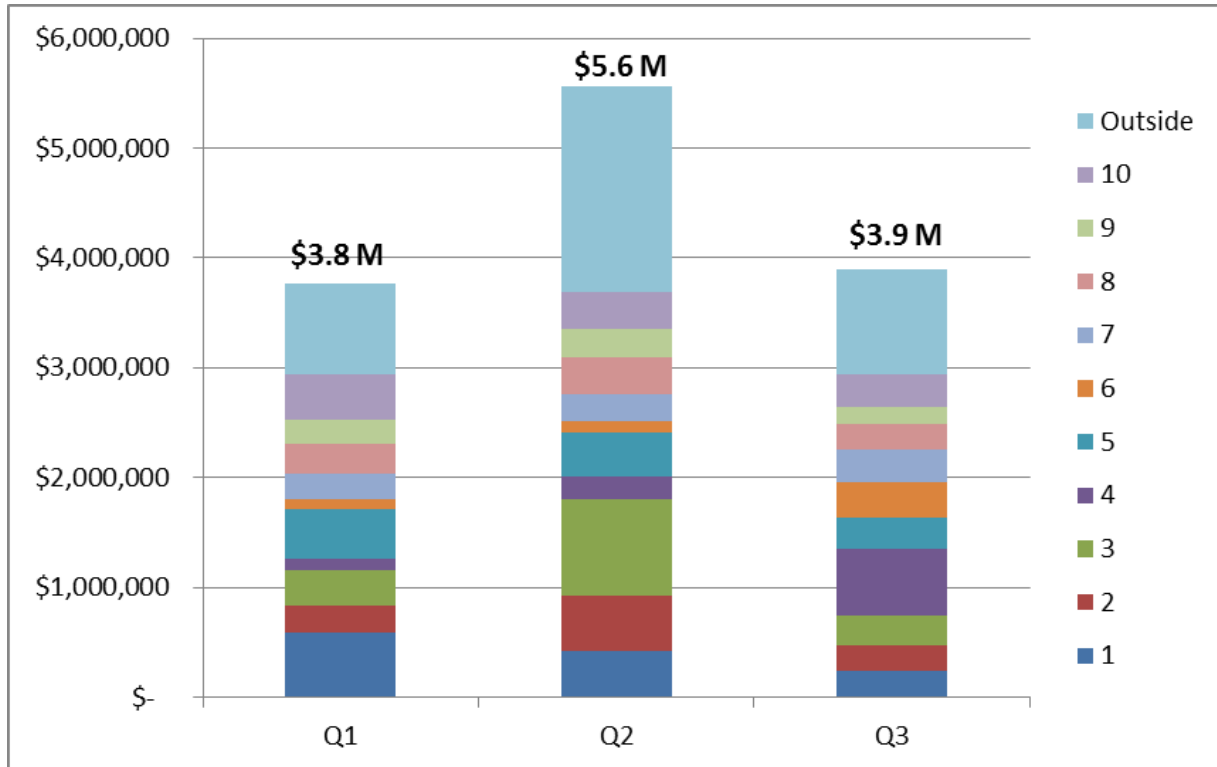


Customer Energy Solutions

Quarterly Report

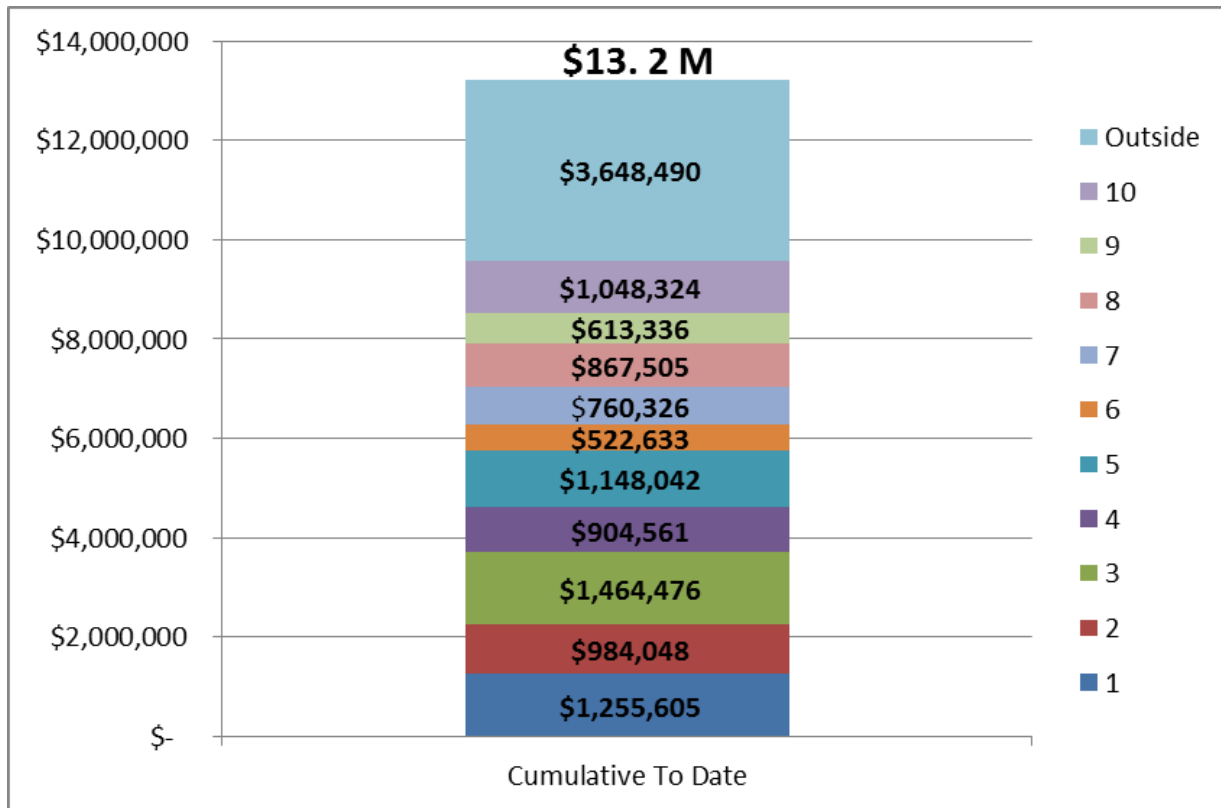
As of 06/30/2016

Quarterly Rebates by District and Outside of COA



Includes Solar PBI. Rebates paid may not align with AE Finance eCombs system as of 06/30/16. Dollars are unaudited.

Cumulative Rebates by District and Outside of COA



Includes Solar PBI. Rebates paid may not align with AE Finance eCombs system as of 06/30/16. Dollars are unaudited.

Quarter 3 Highlights

Energy Efficiency Services

Weatherization Assistance Program (WAP)

- The program is getting close to achieving its 500 homes goal. Year to date, 405 homes have been weatherized. The program currently 647 has homes in the weatherization process.
- Final inspections continue to be performed on all homes in order to ensure the highest quality of weatherization.
- The WAP team assigned out a total of 136 new jobs in the month of June.

Home Performance w/Energy Star

- Marketing staff worked with HP staff and an HP contractor on an extensive documentation of the installation process at a customer's home. Hundreds of quality photos and several hours of useful video were shot, which will be used for future marketing and training efforts.
- Tom Turner, HP staff, volunteered many hours to build a full-size demonstration model of an A/C unit with plenums. It is being used for training contractors on essential principles of A/C operation and performance.

- About 25% of the HP jobs during April through June include the new 3.99% low interest loans.
- Several key report templates were created for extracting performance data from EECF, the application and rebate processing software. These reports will help to streamline the program reporting and analysis process.
- Planning is underway on several fronts to increase participation in the program.

Power Partner Thermostat

- Selected new vendors to add to program - Honeywell and Energate
- Additional rebates will be offered through Home Performance w/Energy Star \$25 from AE and \$25 from Texas Gas Service for installing eligible thermostats and \$25 for each eligible thermostat for Multifamily PPT has over 10,000 participants in the program.

Strategic Partnership between Utilities and Retailers

- Provided incentives for energy efficient products, including LEDs, air purifiers, refrigerators, freezers, in-room AC units, and advanced power strips, at select retailers.
 - 13 retailers across 64 locations.
 - 171,287 units = 651.75 kW and 3,242,495.40 kWh

Demand Response

- Transmitter Upgrade for One Way Thermostats - Upgrade was installed in May
- Commercial Programs (Commercial/Small Business Lighting and Multi-Family)
- Rolled out a new low income/affordable housing multifamily rebate program – have received 4 proposed project
- Coordinating with HACA to install NEST Thermostats in 70 apartments; assisting with training on Honeywell thermostats and training resident Energy Ambassadors

Commercial

- Trade Ally DuAn finished testing on electronic expansion valve in 2.5 ton split system. Results are positive – designing proof-of-concept program for approval.
- Continuing to monitor Remote Energy Audit proof-of-concept; conducting research and strategizing to determine if and how to position the technology in future programs