



# Update on Mueller Financing

## *RMMA Plan Implementation Advisory Commission*

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AUSTIN FINANCE ONLINE

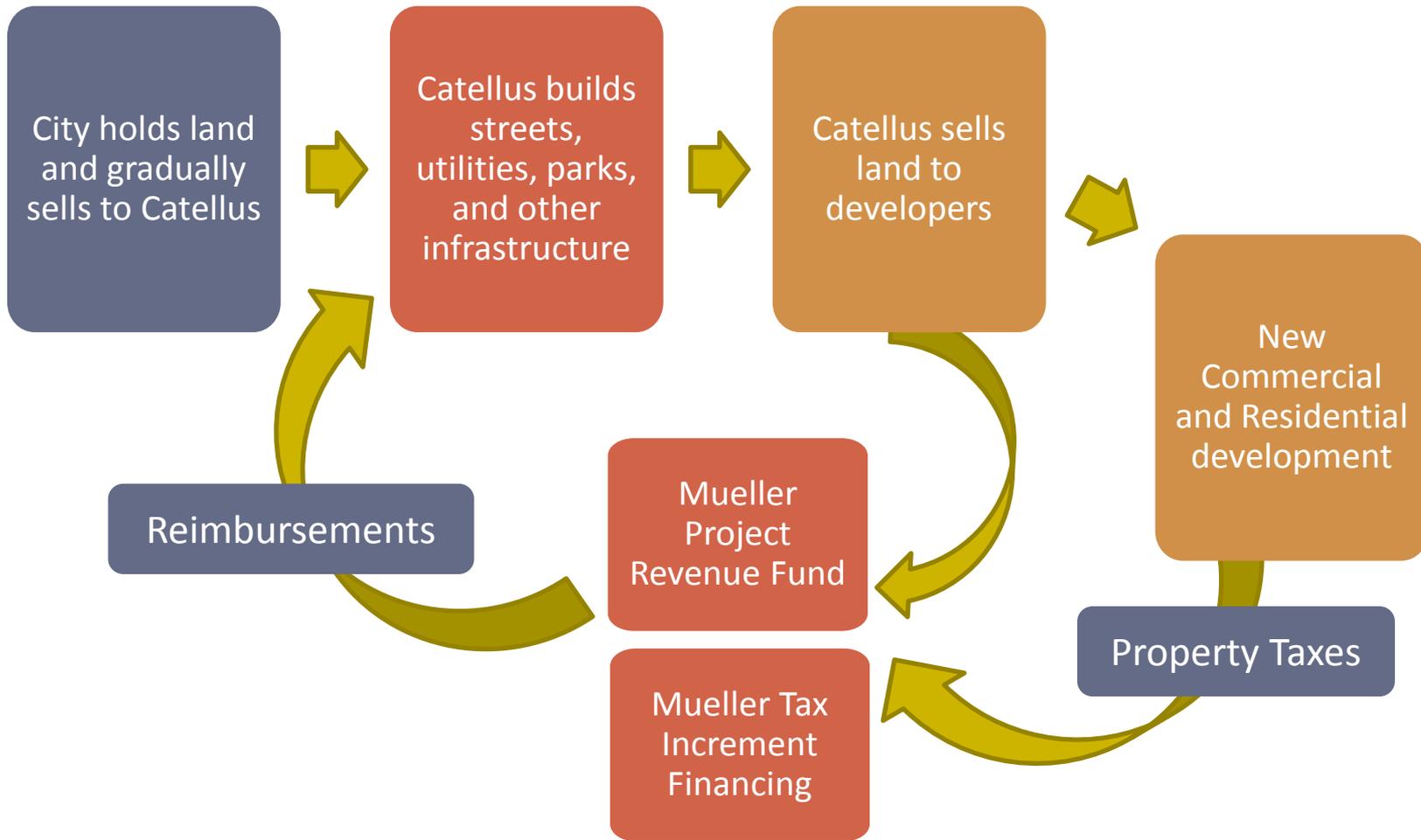
# Mueller Implementation Strategy

- Public-private partnership
- City holds the land; master developer takes down land gradually, then sells to third parties
- Master developer designs, builds and funds all infrastructure & parks
  - Reimbursed by land sale proceeds and public financing (sales and property tax)
- Developer retains responsibility for overall implementation of vision & goals, with City oversight



Mueller was recipient of 2015 Council of Development Finance Agencies (CDFA) Financing Roundtable Excellence Award for a Project

# Financing Model for Mueller



# Current Mueller Development



Current built area, by  
McCann Adams  
Studio (Feb 2016)



# Project Recap

- Approximately \$265 Million in project costs
  - \$185 million land sales
  - \$65 million in public financing
    - \$50 million in debt from the TIF
    - \$15 million in Sales Tax
  - \$15 million in other revenue
- City's risk is minimized
  - relies on project revenue to support project costs
  - Catellus provides interim funding for project costs

# TIF Recap



	Mueller (TIF #16)
Base Year	2004
TIF Duration	Through 2032
Base Assessed Value (AV)	\$0
Current AV (Tax Yr 2015)	\$829.4 million
Projected AV at End of TIF	\$1.2 billion
COA Capture %	100%
Other Entity Participation	n/a
Other Participation	Yes / Developer
Estimated Project Cost to be covered by TIF Debt	\$50 million
O&M to be covered by TIF	No

# Mueller Debt Summary

Year	Type	Amount
2007	Sales Tax	\$12.0 million
2009	TIF (Property Tax)	\$15.0 million
2012	TIF (Property Tax)	\$16.8 million
2014	TIF (Property Tax)	\$18.3 million
	<b>TOTAL</b>	<b>\$62.1 million</b>

- Current Annual Debt Service on this outstanding Debt is \$3.2 million
  - Current Annual Sales Tax Revenue and TIF Revenue is \$3.8 million

## Credit Factors

- Strong assessed valuation growth over last 5 years
- Sales tax performing well



# *Questions / Discussion*