

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

60817

Agenda Number

59.

Meeting Date:

August 18, 2016

Department:

Purchasing

## Subject

Authorize negotiation and execution of a 36-month contract with VERMONT SYSTEMS, INC., to provide hosting, support services and additional modules for the existing recreation management system, in an amount not to exceed \$212,738, with three 12-month extension options in an amount not to exceed \$72,477 for the first option, \$74,972 for the second option, and \$77,301 for the third option, for a total contract amount not to exceed \$437,488.

## Amount and Source of Funding

Funding in the amount of \$72,480 is contingent upon approval of the proposed Fiscal Year 2016-2017 Operating Budget of the Parks and Recreation Department. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

A fiscal note is not required.

Purchasing  
Language:

Sole Source

Prior Council  
Action:



For More  
Information:

Jane Neal, Buyer II, 512-974-3398

Boards and  
Commission  
Action:



Related Items:

MBE / WBE:

This contract is exempt from the City Code Chapter 2-9 D Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.

## Additional Backup Information

The purchase is for hosting and support services, additional modules and services for the Parks and Recreation Department's (PARDs) existing recreation management system initially purchased from this vendor in 2011 as the result of a competitive Request for Proposals process. This vendor manages the existing recreation system which handles class registration, facility reservation, golf tee-times, and similar services.

PARD utilizes a recreation management system to manage information for over 77,000 families and organizations, 4,000 registrations for 600 programs annually; 5,000 reservations annually for 1,000 spaces and facilities; related services and revenue for over \$1 million in online payments and \$14 million for online and on site transactions combined. This service is critical for PARD to meet service demands and performance measures, to analyze performance and to report corporate performance measures. This contract is required to continue to provide these services and to meet department deliverables.

Vermont Systems, Inc. is a sole source provider as there software is proprietary and has been customized in support of PARD. This system is fully integrated with PARD and it would be cost prohibitive (at least \$350,000-\$400,000, inclusive of training) to replace this system. This system is vital to the effective management of recreation resources and failure to continue to upgrade and maintain this system would lead to a break down in effective service to the citizens of Austin.

This vendor is a leader in the industry, committed to adding features, services and modules in response to industry needs and trends. PARD anticipates acquiring additional modules and utilizing new features currently available in the system to phase-in new services, particularly with online and mobile functionality. Additionally, at no cost to the City, Vermont Systems, Inc. will upgrade all existing customers to a new platform that optimizes functionality with mobile devices. This will benefit customers using mobile devices and field staff utilizing mobile devices in more remote locations such as pools and parks.

<b>VERMONT SYSTEMS, INC.</b>				
	<b># months</b>	<b>Contract Amount</b>	<b>Contract Amendment</b>	<b>Revised Amount</b>
Original Term	36	\$ 212,738	n/a	n/a
Extension Option 1	12	\$ 72,477	n/a	n/a
Extension Option 2	12	\$ 74,972	n/a	n/a
Extension Option 3	12	\$ 77,301	n/a	n/a
<b>TOTAL</b>	<b>72</b>	<b>\$ 437,488</b>	<b>\$ -</b>	<b>\$ -</b>