



**City Council Questions and Answers for  
Thursday, August 18, 2016**

These questions and answers are related to the  
Austin City Council meeting that will convene at 10:00 AM on  
Thursday, August 18, 2016 at Austin City Hall  
301 W. Second Street, Austin, TX



**Mayor Steve Adler**  
**Mayor Pro Tem Kathie Tovo, District 9**  
**Council Member Ora Houston, District 1**  
**Council Member Delia Garza, District 2**  
**Council Member Sabino "Pio" Renteria, District 3**  
**Council Member Gregorio Casar, District 4**  
**Council Member Ann Kitchen, District 5**  
**Council Member Don Zimmerman, District 6**  
**Council Member Leslie Pool, District 7**  
**Council Member Ellen Troxclair, District 8**  
**Council Member Sheri Gallo, District 10**

*The City Council Questions and Answers Report was derived from a need to provide City Council Members an opportunity to solicit clarifying information from City Departments as it relates to requests for council action. After a City Council Regular Meeting agenda has been published, Council Members will have the opportunity to ask questions of departments via the City Manager's Agenda Office. This process continues until 5:00 p.m. the Tuesday before the Council meeting. The final report is distributed at noon to City Council the Wednesday before the council meeting.*

## **QUESTIONS FROM COUNCIL**

1. Agenda Item # 9: Authorize negotiation and execution of a financing agreement with the Texas Water Development Board (TWDB) for a 20-year low interest loan in the amount of \$20,430,000 through TWDB's State Water Implementation Fund for Texas loan program, for the implementation of multiple capital improvement projects associated with Austin Water's wastewater and reclaimed water systems.
  - a. QUESTION: 1) What is the anticipated interest rate? 2) For FY2014-15, what were the actual costs and revenue of the purple pipe program? 3) For each of the past 5 years, how many gallons of reclaimed water were sold? 4) For each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is approved by Council? 5) for each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is not approved by Council? COUNCIL MEMBER ZIMMERMAN'S OFFICE
  - b. ANSWER: See attachment.
2. Agenda Item # 25: Authorize the negotiation and execution of a five-year agreement with one five-year extension option with the Austin Convention and Visitors Bureau for convention and tourism promotion services in an estimated amount not to exceed \$16,472,944 for Fiscal Year 2016-2017.
  - a. QUESTION: According to Austin City Code Chapter 11-2-7 on Hotel Occupancy Tax Allocation and Use of Hotel Occupancy Tax Revenue, approximately 20.7% of funds are allocated to the Tourism/Promotion Fund for advertising and promotional programs. What year was this 20.7% percentage allocation set for the tourism/promotion fund? How was this allocation of 20.7% for Tourism/Promotion Fund determined in comparison to the 64.3% for the Convention Center Capital Improvement Project and the 15% for the Cultural Arts Fund? COUNCIL MEMBER GARZA'S OFFICE
  - b. ANSWER: The current allocation found in section 11-2-7 of City Code was established by Council Ordinance 991118-61, passed on November 18, 1999. This action reduced the percentage for Tourism and Promotion by 0.71 percent and increased the Cultural Arts allocation by 0.71 percent, up to 15

percent to be used to fund the Austin Music Network, according to Council Resolution 991028-86. The funding increase has remained in the Cultural Arts allocation subsequent to the closing of the Austin Music Network. The first Council Ordinance identified that addresses the allocation is 900830-L, passed on August 30, 1990, and set the allocation at that time at 64 2/7% for Austin Convention Center, 21 3/7% for Tourism/Promotion, and 14 2/7% for Cultural Arts. The current 15 percent allocation for Cultural Arts is the maximum allowed by Chapter 351 of the State's Tax Code. The amount allocated to the Austin Convention Center is also pledged to the outstanding bonds by the initial Bond Ordinance 891019-A, and has continued through subsequent related Bond Ordinances. A search of previous council action has not identified any additional information regarding the establishment of the allocations.

- c. QUESTION: 1) In the past, the General Fund and then Palmer Events Center Revenue made transfers to the Tourism and Promotion Fund. The last date for which I have information is FY2014 (through a budget question). Was there such a transfer in FY2015 and FY2016? What is proposed for FY17?
- 2) Please provide: total amount of hotel/motel tax revenue for last 5 years, total amount of hotel/motel tax funding for cultural arts for last 5 years, total amount of Tourism and Promotion Fund for last 5 years
- 3) What is the projected balance in the Tourism/Promotion Fund for FY17?
- 4) Please provide the total contract payment to Austin Convention and Visitors Bureau for last 5 years.
- 5) Since the contract payment to ACVB is contingent on Council's annual appropriation, what happens if Council changes the amount available during the budget process?
- 6) When will the ACVB present its marketing plan and proposed budget to the Council?
- 7) Does Council have the legal ability to approve the ACVB contract at the FY16 amount?
- 8) Tourism and Promotion Fund can also be used for heritage tourism; how much has been spent on heritage tourism for last five years and how has it been spent?
- 9) The language in budget question # 163 from FY14 indicates "the ordinance states" that up to .25 cents of the 1.45 can be used for heritage tourism. Is this upper limit established by City ordinance or state law?
- 10) The amount and percentage of hotel/motel tax dollars spent on heritage tourism have steadily decreased over the years. Why?
- 11) Do the figures for heritage tourism noted in previous budget questions include the preservation grants?
- 12) Which projects have received preservation grants through the ACVB's program over the 10 years (by year)?
- 13) How does the Convention Center Marketing and Promotion Fund derive its revenue? Are there restrictions on how that money can be used? And if so, which entity imposes those restrictions (ie. state law or local ordinance)?
- 14) How is the music venue assistance program funded? In 2015-2016, how has it been spent (or how is it proposed to be spent)? Are there restrictions on

how this money can be spent, and if so, what are they? MAYOR PRO TEMS  
OFFICE

d. ANSWER: See attachment.

3. Agenda Item # 30: Authorize negotiation and execution of an interlocal agreement with The University of Texas for data collection and analysis in support of programs measuring the effects of youth focused programs in science, technology, engineering, math, creative and entrepreneurial studies, focusing on the growth of a pipeline of quality jobs for youth in poverty in a contract amount not to exceed \$100,000.

a. QUESTION: 1) Please provide a copy of the interlocal agreement and more details about the scope and focus of this analysis. 2) It appears from the RCA that the analysis will not be evaluating existing programs but rather developing a framework for evaluating. Is that accurate? 3) What are the "partnering companies" noted in the RCA? 4) Will the analysis also look at "youth-focused programs" run by nonprofit and educational organizations in Austin? 4) Who are the "stakeholders" noted in the RCA? 5) During the work session, Director Johns referred to a previous study that was directed during the last budget. Please make that analysis available through the online back up. 6) Likewise, Director Johns referred to a "master work force" process that is underway. Please describe. MAYOR PRO TEM TOVO'S OFFICE

b. ANSWER: See attachment.

c. QUESTION: Was this expense approved in the FY16 budget? If so, please identify where in the budget documents the description appears. MAYOR  
PRO TEM TOVO'S OFFICE

d. ANSWER: Attached are pages 264 and 269 from the approved FY15-16 Budget. References to funding for the Ray Marshall Center are highlighted.

4. Agenda Item # 46: Authorize negotiation and execution of a 3-year lease agreement with Austin Community College for up to 7,500 square feet of facility space for a fashion incubator, located at 6101 Airport Boulevard, Austin, Travis County, Texas, in an amount not to exceed \$355,000. (District 4).

a. QUESTION: Does Austin Community College collect property taxes?  
COUNCIL MEMBER ZIMMERMAN'S OFFICE

b. ANSWER: This item is being withdrawn and re-posted on Sept. 22, an answer will be provided at that time.

5. Agenda Item # 55: Authorize negotiation and execution of a 24-month contract with HOWROYD-WRIGHT EMPLOYMENT AGENCY INC. DBA APPLEONE, or one of the other qualified offerors to Request For Proposals RMJ0306, to provide call center staffing services, in an amount not to exceed

\$18,422,565, with three 12-month extension options in an amount not to exceed \$9,211,283 per extension option, for a total contract amount not to exceed \$46,056,414.

a. QUESTION: 1) What will be the entry wage, median wage, and wage ceiling for job classifications for Citywide Call Center and Utility Contact Center staff under this contract? 2) Also, what benefits, such as health insurance (medical/dental), retirement, paid vacation, sick and other paid leave, are provided to those workers? COUNCIL MEMBER KITCHEN'S OFFICE

b. ANSWER: The solicitation, RFP RMJ0306, included an evaluation of proposers' recruiting and retention plan which included pay rate (above the City's living wage policy), benefits and employee incentives. The evaluation matrix included as back up to the RCA includes the scores of the recruiting and retention plans of the three proposers. . The recommended proposer has requested that the specific wages, and benefits, health insurance, retirement, paid vacation, sick and other paid leave they provide their employees to be kept confidential. Any Council members or their staff wishing to view this material may do so by contacting the Purchasing Office. Should the proposer agree to release the requested information, Purchasing is glad to share any of that information with Council publicly.

6. Agenda Item # 58: Authorize award and execution of a 12-month contract with GRENIER SERVICES COMPANY, LLC, DBA CEDAR PARK OVERHEAD DOORS, to provide overhead door maintenance, repair, and replacement services, in an amount not to exceed \$525,000, with five 12-month extension options in an amount not to exceed \$750,000 per extension option, for a total contract amount not to exceed \$4,275,000.

a. QUESTION: 1) How many overhead doors, by department, will be maintained by this contract? 2) For each of the past 5 years, how many repairs and how much was spent on repairs to overhead doors per department? COUNCIL MEMBER ZIMMERMAN'S OFFICE

b. ANSWER: See attachment.

7. Agenda Item # 64: Authorize negotiation and execution of a contract with ALLIED BARTON SECURITY SERVICES LLC, SMITH PROTECTIVE SERVICES, CHAMPION NATIONAL SECURITY, INC., and WHELAN SECURITY CO to provide security guard services in an amount not to exceed \$990,000 each and combined.


a. QUESTION: How many hours of service is provided for \$990,000? COUNCIL MEMBER ZIMMERMAN'S OFFICE


b. ANSWER: The not to exceed amount of \$990,000 equates to 43,900 hours of service. The hours of service are based on estimated utilization provided by the City departments that will participate in the contract. Departments

calculated their monthly required hours for each site. Purchasing then applied the hourly rates provided by the contractors to the departmental estimates and extended for six months to derive the not to exceed amount for the RCA.

8. Agenda Item # 71: Approve a resolution for the appointment of directors to the Waller Creek Local Government Corporation board.
  - a. QUESTION: How long have each of the recommended appointees served on the board? COUNCIL MEMBER ZIMMERMAN'S OFFICE
  - b. ANSWER: Sue Edwards, Tom Meredith, Melba Whatley, and Melanie Barnes were originally appointed by Council on April 28, 2011. Elaine Hart was originally appointed by Council on October 11, 2012. If approved, this would be Allan Shearer's first term.

**END OF REPORT - ATTACHMENTS TO FOLLOW**

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 *For assistance, please call 512-974-2210 or TTY users route through 711.*



### Council Question and Answer

Related To	Item #9	Meeting Date	August 18, 2016
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### Additional Answer Information

**QUESTION:** 1) What is the anticipated interest rate? 2) For FY2014-15, what were the actual costs and revenue of the purple pipe program? 3) For each of the past 5 years, how many gallons of reclaimed water were sold? 4) For each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is approved by Council? 5) for each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is not approved by Council?  
COUNCIL MEMBER ZIMMERMAN'S OFFICE

#### ANSWER:

##### 1) What is the anticipated interest rate?

Anticipated interest rates for the Texas Water Development Board (TWDB) Loan with Austin Water (AW) participating in the low-interest 20 year loan program is expected to average 1.9% over the term of the loan. This includes a 35% subsidy from the TWDB. The TWDB will issue General Obligation (GO) Bonds (at AAA bond rating) which would include AW's \$86.98M commitment. The outcome of TWDB's bond sale will ultimately determine the final rate for the loan. If Austin Water funded these projects under its traditional bond financing methods, the anticipated interest rate would be approximately 2.7%.

##### 2) For FY2014-15, what were the actual costs and revenue of the purple pipe program?

Below is a summary of actual revenues and expenditures for FY2014-2015.

Austin Water  
Reclaimed Utility  
Revenues/Expenditures

	FY 2015
Revenues	\$945,089
Transfers In (Water/Wastewater)	\$2,060,000
Total Available Funds	\$3,005,089
Requirements	
Operating Requirements	\$366,141
Debt Service	\$2,569,189
Transfers Out	\$1,369,305 (1)
Total Requirements	\$4,304,635

(1) Includes \$1.3M for Reclaimed CIP projects

It is important to note, that the reclaimed water program annually provides an estimated \$3,200,000 worth of non-revenue reclaimed water to Austin Water facilities, and annually provides an additional \$300,000 worth of non-revenue reclaimed water to annexed areas.

3) For each of the past 5 years, how many gallons of reclaimed water were sold?

Below is a summary of actual revenues and expenditures for FY2014-2015.

Austin Water

Reclaimed Utility

5 Year History - Gallons Billed

	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016 CYE
Gallons Billed	887,288,900	865,881,140	931,212,100	865,900,600	750,685,550	935,532,825

4) For each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is approved by Council?

The reclaimed water system benefits both water and wastewater systems by reducing demand for potable water and providing a wastewater discharge alternative. However, the reclaimed system currently does not recover all of the costs associated with providing the service. This is primarily due to a small but growing customer base and the capital requirements necessary to expand reclaimed water infrastructure. The interfund transfers from the water and wastewater funds function to subsidize the reclaimed water volumetric rates, which provides an economic incentive for new customers to connect to the reclaimed system.

The proposed \$20.4 million TWDB loan is the first funding request as part of the \$86.98 million in wastewater and reclaimed projects included in Austin Water's State Water Implementation Fund for Texas (SWIFT) application. The loan would fund several reclaimed system projects and two wastewater treatment plant filter projects in Austin Water's Capital Improvement Spending Plan. \$10.95 million of the proposed loan would fund reclaimed system projects and would provide estimated savings of approximately \$225 thousand over the term of the loan for the Reclaimed Fund as compared to Austin Water's traditional capital project bond financing methods. Projected interest and issuance cost savings attributable to the reclaimed system is approximately \$94 thousand over the next 5 years. For all phases of the \$86.9M in wastewater treatment filter and reclaimed system projects, Austin Water expects to save approximately \$2.0M in debt service savings over the 20-year term of the bonds. Below are the forecasted reclaimed revenues, expenditures and gallons of billed reclaimed water for FY 2017 – FY2021, inclusive of the projected savings, assuming approval of the proposed TWDB loan.

Austin Water

Reclaimed Utility Forecast-With TWDB Loan

Revenues/Expenditures/Gallons Billed

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Revenues	\$2,510,485	\$3,368,820	\$3,960,220	\$4,384,022	\$6,222,020
Transfers In (Water/Wastewater)	\$3,400,000	\$3,400,000	\$3,400,000	\$3,400,000	\$3,400,000
Total Available Funds	\$5,910,485	\$6,768,820	\$7,360,220	\$7,784,022	\$9,622,020
Requirements					
Operating Requirements	\$441,503	\$451,792	\$462,551	\$473,572	\$484,837
Debt Service	\$2,205,025	\$2,166,606	\$2,918,755	\$3,518,573	\$4,248,994
Transfers Out	\$2,263,109	\$1,822,660	\$1,898,432	\$1,968,070	\$2,339,814
Total Requirements	\$4,909,637	\$4,441,058	\$5,279,738	\$5,960,215	\$7,073,645
Reclaimed Water Gallons Billed	1,204,425,722	1,287,849,541	1,394,354,741	1,398,687,991	1,405,014,631



5) For each of the next 5 years, what is the expected cost, revenue, and gallons of reclaimed water sold for the purple pipe program if this loan is not approved by Council?

Below are the forecasted reclaimed revenues, expenditures and gallons of billed reclaimed water for FY 2017 – FY 2021 assuming these projects are funded using Austin Water’s traditional bond financing program.

Austin Water  
Reclaimed Utility Forecast-With TWDB Loan  
Revenues/Expenditures/Gallons Billed

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Revenues	\$2,510,485	\$3,368,820	\$3,960,220	\$4,384,022	\$6,222,020
Transfers In (Water/Wastewater)	\$3,400,000	\$3,400,000	\$3,400,000	\$3,400,000	\$3,400,000
Total Available Funds	\$5,910,485	\$6,768,820	\$7,360,220	\$7,784,022	\$9,622,020
Requirements					
Operating Requirements	\$441,503	\$451,792	\$462,551	\$473,572	\$484,837
Debt Service	\$2,252,280	\$2,174,018	\$2,931,315	\$3,531,767	\$4,262,554
Transfers Out	\$2,263,109	\$1,822,660	\$1,898,432	\$1,968,070	\$2,339,814
Total Requirements	\$4,956,892	\$4,448,470	\$5,292,298	\$5,973,409	\$7,087,205
Reclaimed Water Gallons Billed	1,204,425,722	1,287,849,541	1,394,354,741	1,398,687,991	1,405,014,631



### Council Question and Answer

Related To	Item #25	Meeting Date	August 18, 2016
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### Additional Answer Information

**QUESTION:** 1) In the past, the General Fund and then Palmer Events Center Revenue made transfers to the Tourism and Promotion Fund. The last date for which I have information is FY2014 (through a budget question). Was there such a transfer in FY2015 and FY2016? What is proposed for FY17? 2) Please provide: total amount of hotel/motel tax revenue for last 5 years, total amount of hotel/motel tax funding for cultural arts for last 5 years, total amount of Tourism and Promotion Fund for last 5 years 3) What is the projected balance in the Tourism/Promotion Fund for FY17? 4) Please provide the total contract payment to Austin Convention and Visitors Bureau for last 5 years. 5) Since the contract payment to ACVB is contingent on Council's annual appropriation, what happens if Council changes the amount available during the budget process? 6) When will the ACVB present its marketing plan and proposed budget to the Council? 7) Does Council have the legal ability to approve the ACVB contract at the FY16 amount? 8) Tourism and Promotion Fund can also be used for heritage tourism; how much has been spent on heritage tourism for last five years and how has it been spent? 9) The language in budget question #163 from FY14 indicates "the ordinance states" that up to .25 cents of the 1.45 can be used for heritage tourism. Is this upper limit established by City ordinance or state law? 10) The amount and percentage of hotel/motel tax dollars spent on heritage tourism have steadily decreased over the years. Why? 11) Do the figures for heritage tourism noted in previous budget questions include the preservation grants? 12) Which projects have received preservation grants through the ACVB's program over the 10 years (by year)? 13) How does the Convention Center Marketing and Promotion Fund derive its revenue? Are there restrictions on how that money can be used? And if so, which entity imposes those restrictions (ie. state law or local ordinance)? 14) How is the music venue assistance program funded? In 2015-2016, how has it been spent (or how is it proposed to be spent)? Are there restrictions on how this money can be spent, and if so, what are they? MAYOR PRO TEM'S OFFICE

### ANSWER:

- In the past, the General Fund and then Palmer Events Center Revenue made transfers to the Tourism and Promotion Fund. The last date for which I have information is FY2014 (through a budget question). Was there such a transfer in FY2015 and FY2016? What is proposed for FY17?*

A transfer of \$125,000 was made from Austin Convention Center Department (ACCD) in FY2015 and FY2016. There is not a similar transfer proposed for FY2017.

2. Please provide:

total amount of hotel/motel tax revenue for last 5 years

total amount of hotel/motel tax funding for cultural arts for last 5 years

total amount of Tourism and Promotion Fund for last 5 years

This table represents the amount of revenue received in each year and distributed to the respective funds. The amounts differ from the amounts budgeted in the Cultural Arts and Tourism and Promotion Funds in each of those years. The difference between actual and budgeted revenue is carried forward and included in the subsequent years' budgeted amounts.

Year	Total HOT Revenue	Cultural Arts	Tourism and Promotion
2011	46,809,809.36	5,462,714.30	7,541,110.88
2012	51,049,876.69	5,957,520.67	8,224,135.25
2013	59,622,188.80	6,957,909.41	9,605,134.67
2014	68,156,254.25	7,953,834.88	10,979,972.71
2015	79,446,643.56	9,271,423.31	12,798,854.34
2016 (YTD as of 7/31/16)	85,998,013.89	10,035,968.31	13,854,280.01

3. What is the projected balance in the Tourism/Promotion Fund for FY17?

The FY17 Tourism and Promotion Fund is projected to be:

Description	Amount
Beginning Balance	1,888,312
Total Revenue	14,584,632
Total Requirements (Contract Payments)	16,472,944
Ending Balance	0

4. Please provide the total contract payment to Austin Convention and Visitors Bureau for last 5 years

Year	Amount
2011	6,682,766.00
2012	8,036,337.00
2013	9,586,280.00
2014	11,032,841.00
2015	12,410,510.00
2016 (estimate)*	14,473,733.00

\*2016 payments through 8/16/16 total 11,223,436.00.

5. Since the contract payment to ACVB is contingent on Council's annual appropriation, what happens if Council changes the amount available during the budget process?

The FY17 marketing and program plans were developed based upon the estimated collections of HOT for this upcoming fiscal year. This estimate was provided by the City of Austin. Altering this funding would be extremely detrimental to the ACVB's concerted marketing and sales efforts to proactively solicit and secure future meetings and leisure travel business and would negatively impact our ability to fulfil contractual obligations for previously booked groups (e.g., Professional Convention Management

Association). Elimination of programs or reduction in work force may be necessary. Subsequently, this would reduce the tremendous economic impact that the tourism industry provides for the City of Austin.

*6. When will the ACVB present its marketing plan and proposed budget to the Council?*

The ACVB presented the FY17 Marketing Plan and proposed budget to the ACCD as per the agreement with the City of Austin on June 15, 2016. Additionally, individual copies of the FY17 marketing plan were simultaneously delivered to each city council member. ACCD is planning on bringing the item to Council at its September 22, 2016 meeting.

*7. Does Council have the legal ability to approve the ACVB contract at the FY16 amount?*

Council established the amount transferred to the City's Tourism and Promotion Fund in City Code Section 11-2-7. Council would need to approve an ordinance waiving the City Code requirement, or amending the City Code to approve a different amount. The payment of the amount transferred from the Tourism and Promotion Fund to ACVB is established in the agreement currently before Council for approval. Any amounts transferred from the Tourism and Promotion Fund to an entity that is not the ACVB would still be required to be expended as set out in the Texas Tax Code Chapter 351 and in City Code, and any amount provided to a different entity would require that entity enter into a contract that includes the same type of provisions as the ACVB contract in order to meet these legal requirements.

*8. Tourism and Promotion Fund can also be used for heritage tourism; how much has been spent on heritage tourism for last five years and how has it been spent?*

Since January 31, 2006, the tourism and promotion fund has administered \$1,792,450 in grant funding. Additionally, heritage tourism is prominently promoted (via advertising, marketing and media relations) as one of many activities to potential travelers to our city.

*9. The language in budget question #163 from FY14 indicates "the ordinance states" that up to .25 cents of the 1.45 can be used for heritage tourism. Is this upper limit established by City ordinance or state law?*

Per Ordinance 991118-61, there is no longer a percentage allocation for Hotel Occupancy Tax to be spent on heritage tourism, nor is there is a minimum that must be used for heritage tourism. The ordinance states that the fund may be used for heritage tourism, but does not mandate a particular percentage allocation.

*10. The amount and percentage of hotel/motel tax dollars spent on heritage tourism have steadily decreased over the years. Why?*

In accordance with industry best practices, several years ago all marketing programs were included in ACVB's marketing efforts in order to ensure consistent messaging, reduction of duplicate efforts and to leverage staffing skills at all levels. While ACVB continues to actively promote heritage tourism, those efforts aren't tracked separately. ACVB is very proud of the successful Heritage grants program that they run in conjunction with the Historic Landmark Commission and as reviewed by City Legal and the City Manager's Office. ACVB has consistently maintained line item funding for this program which is administered by staff and governed by a volunteer review committee.

*11. Do the figures for heritage tourism noted in previous budget questions include the preservation grants?*

Yes

*12. Which projects have received preservation grants through the ACVB's program over the 10 years (by year)?*

See 10-year grant history attached. The grant guidelines are also attached. These were revamped a few years ago in conjunction with City legal to ensure that any expenditure of HOT funds was in accordance with State and City statute.

13. *How does the Convention Center Marketing and Promotion Fund derive its revenue? Are there restrictions on how that money can be used? And if so, which entity imposes those restrictions (ie. state law or local ordinance)?*

The Convention Center Marketing and Promotion Fund is funded by revenues from the Austin Convention Center Department's catering and concessions contractor. The contract that Council approved on June 28, 2012 (agenda item 73) restricts the use of the funds. Per the contract, the funds are to be used exclusively for costs associated with the promotion and marketing of 1) Austin Convention Center facilities and 2) Catering and Concession Services at Austin Convention Center scheduled events to increase brand awareness. The term of the agreement is from 10/1/2012 to 9/30/2022.

14. *How is the music venue assistance program funded? In 2015-2016, how has it been spent (or how is it proposed to be spent)? Are there restrictions on how this money can be spent, and if so, what are they?*

The Music Venue Assistance Program is managed by the City's Economic Development Department. The program is funded through General Fund contributions of \$100,000 per year, as established by City Council in Resolution 20120202-014. The Program was made permanent via Resolution 20130822-016 with the purpose of making microloans to music venues interested in improving sound quality and mitigating sound impact to their neighbors. In FY 2015-16 a total of \$34,725 was spent from this fund, which represents one loan made to a Big Horn Saloon, LLC. Staff intends to seek City Council approval this fall to expand the eligibility guidelines for this microloan program to serve more businesses. Aside from microloans to music venues, this funding is restricted to uses approved by City Council.

**AUSTIN CONVENTION AND VISITORS BUREAU  
GRANTS PAYABLE RECONCILIATION - ACCT # 2100**

**AUSTIN CONVENTION AND VISITORS BUREAU  
HERITAGE GRANT HISTORY BY YEAR**

Date		Grant Recipient - Description	Grant Amount	Annual Amount
1/31/06	6	Bailetti House/Ebenezer Baptist Church	\$ 37,070.00	
1/31/06	7	Caswell House	\$ 23,500.00	
1/31/06	8	Deep Eddy Bathhouse	\$ 42,000.00	
1/31/06	9	Susanna Dickinson Museum	\$ 42,000.00	
1/31/06	10	French Legation	\$ 12,535.00	
1/31/06	11	Jourdan Bachman Pioneer Farm	\$ 22,115.00	
1/31/06	12	Travis Co Negro Agriculture/Herman Schieffer House (extended to Sept. 2015)	\$ 42,000.00	\$ 221,220.00
10/31/06	13	Charles Johnson House/American Legion	\$ 5,031.65	
10/31/06	14	Carrington-Covert House/Friends of TX (closed per Quana Childs)	\$ 26,200.00	
10/31/06	15	Caswell House/Austin Jr. Forum	\$ 28,500.00	
10/31/06	16	Old Bakery & Emporium/COA PARD	\$ 35,000.00	
10/31/06	17	TX Federation Women's Club	\$ 42,000.00	
10/31/06	18	Huston Tillotson/Old Admin Building	\$ 42,000.00	\$ 178,731.65
10/31/07	19	Laguna Gloria Gatehouse (AMOA)	\$ 42,000.00	
10/31/07	20	North-Evan Chateau (Austin Woman's Club)	\$ 34,730.00	
10/31/07	21	Caswell House (Austin Junior Forum)	\$ 23,850.00	
10/31/07	22	Paramount Theater (Austin Theatre Alliance)	\$ 42,000.00	
10/31/07	23	Pioneer Farms	\$ 42,000.00	\$ 184,580.00
11/30/08	24	French Legation (Kitchen)	\$ 7,016.00	
11/30/08	25	North-Evan Chateau (Austin Woman's Club)	\$ 28,550.00	
11/30/08	26	Paramount Theater (Austin Theatre Alliance)	\$ 34,927.25	
11/30/08	27	Pioneer Farms (Visitors Center)	\$ 47,000.00	
11/30/08	28	Trask House	\$ 47,000.00	
4/30/09	29	Austin Symphony Square	\$ 30,000.00	
4/30/09	30	Laguna Gloria Gatehouse (AMOA)	\$ 14,160.00	\$ 208,653.25
3/10/10	29	Paramount Theatre - Marquee and Lighting	\$ 29,925.43	
3/10/10	30	St. Edwards - Main Building, Tile Restoration	\$ 32,800.00	
3/10/10	31	French Legation - Carriage House Door	\$ 7,665.00	
3/10/10	32	Caswell House - Elevator Water Proofing	\$ 6,200.00	
3/10/10	33	North-Evan Chateau - Masonry, Roofing, Water Proofing	\$ 14,395.00	
9/30/10	34	AMOA - Laguna Gloria	\$ 31,750.00	
9/30/10	35	Austin Symphony Square	\$ 40,500.00	
9/30/10	36	German Free School	\$ 8,525.00	\$ 171,760.43
3/31/11	37	German Free School (Window Repairs and Weatherization)	\$ 10,845.00	
3/31/11	38	Paramount Theater (Restore 3rd Floor Ballroom Doors)	\$ 21,500.00	
3/31/11	39	Pioneer Farms (Robert Jarmon House)	\$ 47,000.00	
3/31/11	40	French Legation (Reroofing and waterproofing)	\$ 44,000.00	
3/31/11	41	State Theater (Façade Restoration)	\$ 3,840.00	
9/30/11	42	German Free School	\$ 8,800.00	
9/30/11	43	PARD - Swiss Cabin in Zilker Park	\$ 42,255.00	\$ 178,240.00
3/31/12	44	Austin Symphony Square - Grounds Restoration	\$ 28,650.00	
3/31/12	45	French Legation - Exterior Blinds Restoration	\$ 26,224.00	
3/31/12	46	North-Evans Chateau - Restoration of Stone Battlements	\$ 25,000.00	
3/31/12	47	Paramount Theatre - Replace hardware, seal and paint ground floor	\$ 42,000.00	
3/31/12	48	Pioneer Farms - James Bell House	\$ 32,000.00	
3/31/12	49	State Theater - Replace Roof	\$ 47,000.00	\$ 200,874.00
3/31/13	50	Paramount Theatre - Façade restoration of stone and brick work	\$ 47,000.00	
3/31/13	51	State Theatre - Restoration of Neon Sign	\$ 47,000.00	
3/31/13	52	Saint Edward's University - Holy Cross Hall Porch Restoration	\$ 4,500.00	
9/30/13	53	German Free School - Rock Restoration and Waterproofing	\$ 4,760.00	
9/30/13	54	Neill-Cochran House - Sidewalk Restoration	\$ 12,000.00	\$ 115,260.00
3/31/14	55	Laguna Gloria (the Contemporary) - Driscoll Villa awnings, etc.	\$ 13,381.00	
3/31/14	56	Paramount - Fabrication of Blade Neon Sign	\$ 47,000.00	
3/31/14	57	St. Edwards - Main Building, Tower Restoration	\$ 15,000.00	
3/31/14	58	State Theater - Marquee Restoration	\$ 34,500.00	
9/30/14	59	French Legation	\$ 31,000.00	\$ 140,881.00
3/31/15	60	Paramount Theatre - Front Balcony Façade Renovation	\$ 23,500.00	

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Grant by Year

**AUSTIN CONVENTION AND VISITORS BUREAU  
GRANTS PAYABLE RECONCILIATION - ACCT # 2100**

**AS OF 6/30/16**

<b>Date</b>		<b>Grant Recipient - Description</b>	<b>Grant Amount</b>	<b>Annual Amount</b>
3/31/15	61	Stateside Theatre - Front Stucco Façade Renovation	\$ 47,000.00	
3/31/15	62	PARD - Elisabet Ney, Violet Crown Garden Wall Restoration	\$ 23,500.00	
3/31/15	63	North-Evans Chateau (Austin Women's Club) - Restoration of West Stone Wall	\$ 23,500.00	
9/30/15	64	French Legation - Carriage House Stairs	\$ 10,750.00	
9/30/15	65	Neill-Cochran House - Sidewalk Restoration, Phase 2	\$ 17,000.00	
9/30/15	66	Republic Square - Deck restoration	\$ 47,000.00	\$ 192,250.00
3/31/16		Paramount	\$ 47,000.00	
3/31/16		Stateside Theatre	\$ 47,000.00	
3/31/16		St. Edward's	\$ 30,000.00	

**AUSTIN CONVENTION AND VISITORS BUREAU  
GRANTS PAYABLE RECONCILIATION - ACCT # 2100  
AS OF 6/30/16**



**AUSTIN CONVENTION AND VISITORS BUREAU  
GRANTS PAYABLE RECONCILIATION - ACCT # 2100  
AS OF 6/30/16**



## **GUIDELINES FOR DISTRIBUTION OF HERITAGE GRANTS FUNDING**

Austin Convention and Visitors Bureau (ACVB)  
Historic Landmark Commission (HLC)  
Grants Special Committee (Committee)

### **Section 1. Background/Purpose/General Criteria**

#### **1.01 Background**

In 1996, through a contract with the City of Austin, the Austin Convention and Visitors Bureau (ACVB) was established as a private, non-profit entity to market and sell Austin as a premier business and leisure destination to enrich Austin's hospitality industry and the community's overall quality of life. Per the current city code (Section 11-2-7), 1.45 cents of the 9 cents of the hotel occupancy tax collected by the City of Austin is allocated to the Tourism/Promotion Fund and may be used to attract tourists and convention delegates to the city, including being used for historic preservation and restoration projects and activities. One element of the mission of the ACVB is the marketing of the historical assets of the city, and a part of this function, includes the administration of the Heritage Grants Program. The ACVB works in conjunction with the Historic Landmark Commission (HLC) of the City of Austin to administer this program.

In accordance with state statute, any expenditure of hotel occupancy taxes must meet two criteria. First, the expenditure must directly enhance and promote tourism and the convention and hotel industry. Second, it must also fit into one of the state statutorily approved functions. For historic preservation and restoration projects, the project must be at, or in the immediate vicinity of, convention center facilities or visitor information centers; or located in the areas that would be frequented by tourists and convention delegates. If the project does not meet both requirements, it is not an allowable expenditure of hotel occupancy tax funds for historic preservation and restoration purposes.

#### **1.02 Purpose of the Grants Fund**

The purpose of the Heritage Grants Fund is to promote tourism through the preservation, restoration, or rehabilitation of historic buildings, structures, objects, monuments, sites or districts (historic property or historic properties). Funding is available for historic properties and for improvements within the public rights-of-way. Properties must show their appeal to tourists through location, advertising, public access, visitor counts and activities. Special consideration is given to historic properties located within the Congress Avenue, 6th Street, or Bremond Block National Register Districts.

#### **1.03 General Criteria**

- A. Heritage Grants funding is provided to promote tourism and encourage preservation of historic structures in identified areas of the city frequented by tourists. Historic properties eligible for grants are:
  - 1. Properties designated historic landmarks by the City of Austin; properties individually listed in the National Register of Historic Places; Recorded Texas Historic Landmarks; State Archeological Landmarks; and properties listed as contributing to a National Register or Local Historic District.

2. Historic properties shall be owned or leased by a governmental or non-profit entity. If leased, the lease shall be of sufficient duration to justify the expenditure of public funds.
- B. In addition to the above criteria, properties must:
1. Be open to the public at regular hours for tours or visitation; provide documentation and/or copies of promotional material used to advertise the historic property and indicate where the materials are distributed (e.g., hotels, motels, Convention Center, Airport, out of town locations); provide a summary or estimate of the numbers of visitors per year, including out of town visitors. (This documentation provides the “tourism justification” and demonstrates how the project will promote tourism in Austin.)
  2. Use grant monies for façade or exterior restoration/rehabilitation, which may include:
    - a) Accessory structures; e.g., historic cupolas, carriage houses, pavilions, or other out-buildings.
    - b) Property grounds; e.g., historic gates, fencing, pools, walkways, or pools.
- C. Applicants who provide matching resources (in the form of cash or donated services and items), to match at least 50% of the ACVB grants, may be given preferential treatment.
- D. Modifications to the above criteria may be made on a case-by-case basis but only in accordance with state law and city ordinance.
- E. Prior to commencement of work, applicants and ACVB must execute a Preservation Agreement setting out terms and conditions of the grant. ACVB will not execute a Preservation Agreement until a Certificate of Appropriateness is approved by the HLC, if required.

## **Section 2. Funds**

### **2.01 Terms**

- A. The maximum amount of a grant award shall not exceed \$47,000.
- B. Full payment of the grant will be made after the Certificate of Occupancy (if required) is issued by the City of Austin; payment may be withheld if the work fails to meet the Preservation Agreement requirements. Scheduled payments may be approved on a case-by-case basis dependent upon project size and phasing.

### **2.02 Repayment**

- A. Applicants must repay all funds received from ACVB if any of the following circumstances occur within three years of completion of the work set out in the Preservation Agreement:
  1. Historic property is conveyed to a private, profit-making owner.
  2. Applicant fails to maintain the historically-designated property in accordance with the City of Austin Building Codes and tax exemption criteria.
  3. Historic zoning or designation is removed.

4. The restoration or rehabilitation is not completed in accordance with the Preservation Agreement.
  5. Applicant fails to provide proof of required insurance on an annual basis.
- B. The ACVB may file a lien against the property to secure the repayment of funds as set out in Section 2.02 to the extent allowed by law.

### **Section 3. Conditions of Assistance**

3.01 The restoration or rehabilitation of a property must be structurally and financially feasible, and the applicant must establish to the satisfaction of the HLC the amounts of other committed funds to be used for the project.

3.02 Applicant shall comply with all permitting requirements of the Land Development Code, if applicable.

3.03 Applicant must provide a proposal which sets out specific time frames in which the work will be accomplished, if applicable.

3.04 Applicant must submit a complete application with all supporting documentation and comply with the City of Austin Equal Employment Opportunity Guidelines.

3.05 Title: If not the owner, applicant must provide permission of the owner to alter/restore/rehabilitate the historic property.

3.06 Notification: In all cases of transfer of title, the applicant must notify the ACVB. The applicant must notify ACVB whenever legal action is pending which may result in foreclosure on the historic property.

3.07 Changes in Use: If use of the historic property changes from that existing or proposed at the time of funding, the applicant must notify the ACVB.

3.08 Visitation Records: Applicant must provide visitation records (number of guests including numbers who are from outside of the Austin Metropolitan Statistical Area) to the ACVB for two years after completion of the project.

3.09 Work on approved projects must commence within the agreed upon time frame outlined in the Preservation Agreement. Projects that are not completed within the agreed upon time frame risk loss of grant funding.

3.10 Contingent upon the scope of the project, a preservation architect may be retained to represent the ACVB/HLC to monitor the progress of the work. The need for representation will be decided on a case by case basis and handled administratively by the ACVB staff. This cost would be incurred by the applicant separate and apart from the grants funds

### **Section 4. Procedure**

Any Heritage Grants award requires a majority vote of a quorum of the Committee. All grants must comply with the hotel occupancy tax statute which means the project should demonstrate how it enhances and promotes tourism and the convention and hotel industry. The City of Austin Law Department will confirm documentation of the benefit to tourism and that the project fits within the approved statutory uses. All awards receiving a recommendation from the Committee, and verification from the City's Law Department, will proceed to the City Manager's Office for review, and then to the HLC for public hearing and consideration.



### Council Question and Answer

Related To	Item #30	Meeting Date	August 18, 2016
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### Additional Answer Information

**QUESTION:** 1) Please provide a copy of the interlocal agreement and more details about the scope and focus of this analysis. 2) It appears from the RCA that the analysis will not be evaluating existing programs but rather developing a framework for evaluating. Is that accurate? 3) What are the "partnering companies" noted in the RCA? 4) Will the analysis also look at "youth-focused programs" run by nonprofit and educational organizations in Austin? 5) Who are the "stakeholders" noted in the RCA? 6) During the work session, Director Johns referred to a previous study that was directed during the last budget. Please make that analysis available through the online back up. 7) Likewise, Director Johns referred to a "master work force" process that is underway. Please describe. MAYOR PRO TEM TOVO'S OFFICE

**ANSWER:**

*1) Please provide a copy of the inter-local agreement and more details about the scope and focus of this analysis.*

The University of Texas Ray Marshall Center interlocal agreement statement of work is attached for your review.

With regard to the scope and focus of the analysis, the Ray Marshall Center is the lead on a University partnership that includes the Lyndon Baine Johnson (LBJ) Graduate School of Public Affairs and the McCombs Business School. The scope of work has several components. It will document all "Workforce," and Science, Technology, Engineering, Mathematic (STEM), Creative and Entrepreneurial activities in the region. The data collected in this snapshot of existing conditions will be used to independently establish a baseline year for future policy considerations. This data will also be a key ingredient of the Regional Workforce Master Plan being developed for the metro area through Capital Area Workforce Solutions. This data will pin point gaps in service and fragmentation, or duplication of services, and will identify successful performance metrics for program refining and replication purposes. Together, the information will leverage and coordinate efficient allocation of scarce public dollars among existing providers.

*2) It appears from the RCA that the analysis will not be evaluating existing programs but rather developing a framework for evaluating. Is that accurate?*

No, the analysis will evaluate existing providers, public and private. This identification of services, coverages and metrics by the University team of Ray Marshall Center, McComb Business School and LBJ Graduate School for Public Affairs includes Austin companies, educational institutions, existing not for profit 501(c)(3) providers, and the public sector workforce agencies.

*3) What are the "partnering companies" noted in the RCA?*

There is an extensive and diverse group of participating companies. The Greater Austin Asian, Black,

Hispanic, Gay and Lesbian Chambers of Commerce and the Greater Austin Chamber of Commerce and their members are working business partners.

The Austin Technology Council membership of 200 local technology companies is an active partner. It is a combination of technology companies, nonprofits, and individual companies such as Google, Intel, Silicon Labs, GM, IBM, Apple, National Instruments, and Samsung.

*4) Will the analysis also look at "youth-focused programs" run by nonprofit and educational organizations in Austin?*

Yes.

*5) Who are the "stakeholders" noted in the RCA?*

To date stakeholders include the leadership of United Way, AERO and Leadership Austin, Capital Idea, Workforce Solutions and Skill Point Alliance, Asian, Black, Hispanic, Gay and Lesbian Chambers of Commerce and the Austin Technology Council, and the Greater Austin Chamber of Commerce Opportunity Austin major contributors. Critically important educational stakeholders include Austin Community College, Huston Tillotson, University of Texas, and AISD.

*6) During the work session, Director Johns referred to a previous study that was directed during the last budget. Please make that analysis available through the online back up.*

The Analysis, prepared by TXP, is called The Einstein Challenge: Poverty Reduction, Mentoring and Economic Development (Spring 2016) and can be found on the Economic Development website at:

[http://www.austintexas.gov/sites/default/files/files/EGRSO/The\\_Einstein\\_Challenge\\_Poverty\\_Reduction\\_Mentoring\\_and\\_Economic\\_Development.pdf](http://www.austintexas.gov/sites/default/files/files/EGRSO/The_Einstein_Challenge_Poverty_Reduction_Mentoring_and_Economic_Development.pdf)

*7) Likewise, Director Johns referred to a "master work force" process that is underway. Please describe.*

Austin Mayor Adler and Travis County Judge Eckhart have convened a large assembly of local stakeholders to create a Regional Workforce Master Plan for the Metropolitan Region. These meetings have been underway for approximately six months under the direction of Travis County and Workforce Solution staff. The Austin Economic Development Department is participating in that process as a stakeholder.

Statement of Work  
Ray Marshall Center  
City of Austin  
Evaluation of Austin Youth STEM-CE Programming

Ray Marshall Center researchers will use the next 12 months (Sept. 2016 through Aug. 2017) to work with stakeholders, workforce organizations, local businesses and local school districts, using a collective impact model framework, to establish regional baseline metrics to classify and evaluate current youth focused programs in Science, Technology, Engineering, Mathematics, Creative and Entrepreneurship (STEM-CE) for study and careers. Through the course of this evaluation, Ray Marshall Center will develop appropriate measurement instruments and techniques, produce a report describing current relevant activities, and propose methods and processes for the future evaluation of youth STEM-CE programming.

This assessment of Austin STEM-CE programming will provide insight as to how scarce public resources can be leveraged to secure private participation in the development of a future pipeline of workforce, filled by the city's current youth in poverty, that will connect to quality jobs in Austin's future economy. Findings will be used to propose recommendations the for Mayor and Council to consider policy that will enable program development or expansion to properly encourage students from backgrounds in poverty to enter into STEM-CE fields of study and careers. Some shorter-term goals of this intervention include changing attitudes about STEM-CE fields among students participating in such related programming and improving their academic performance in STEM-CE subjects.

During the **next twelve months** Ray Marshall Center will engage in the following activities:

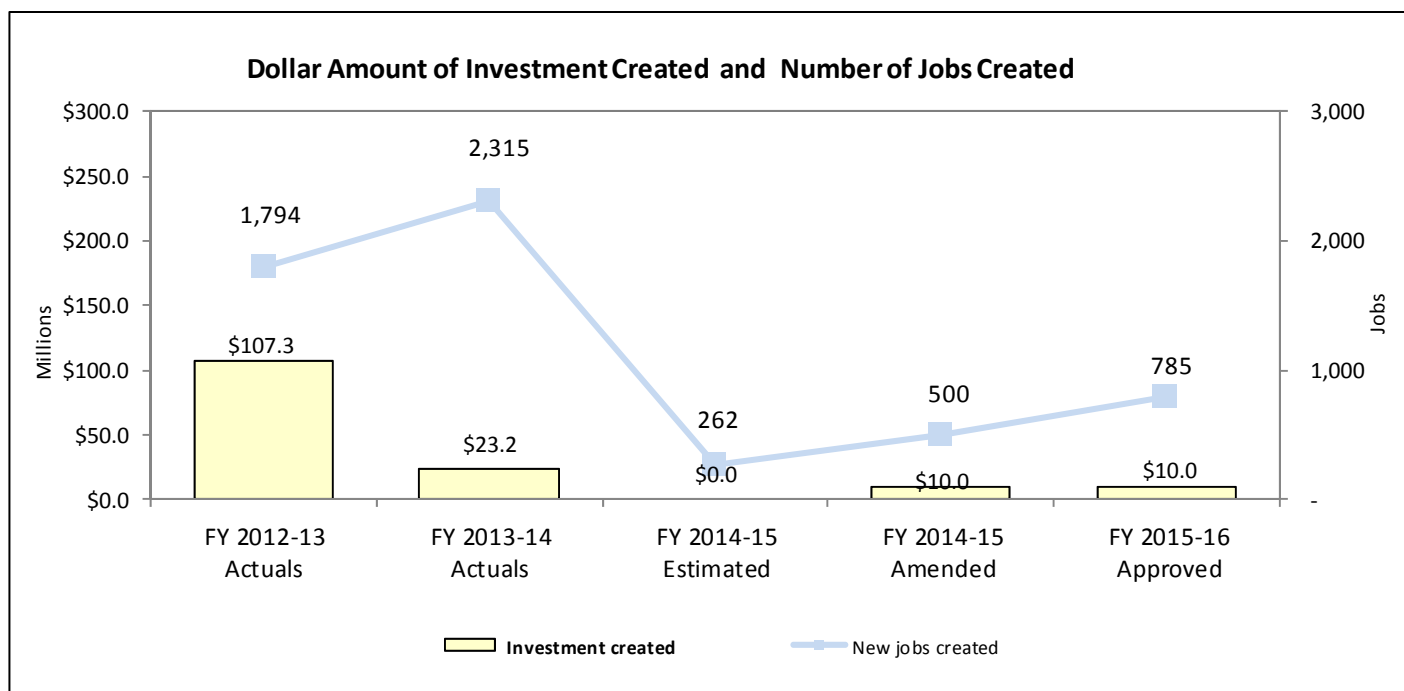
- Review and classify current STEM-CE focused mentoring and training efforts from Austin regional companies for students in poverty;
- Collaborate with business, stakeholders and community leaders to develop a set of metrics intended to assess and steer STEM—CE related mentoring and training efforts for students in poverty;
- Determine the feasibility of obtaining metrics and developing, where necessary, methods including surveys, to obtain relevant program performance and outcomes data.
  - Ray Marshall Center will engage with local participating school districts and other agencies to create Data Sharing Agreements to access relevant student records for the purpose of measuring the progress and the performance of current and future STEM-CE focused mentoring and training efforts for students.
- At the end of the year, Ray Marshall Center will produce a Baseline Report, providing context on the community and the primary participants and players in STEM-CE programming. Included in the baseline report, Ray Marshall Center researchers will assess the extent to which these STEM-CE focused programs may be effectively coordinated and scaled into the larger, above-mentioned context for Austin's youth in poverty.
- Ray Marshall Center with LBJ School of Public Affairs and McCombs Business School faculty will provide programmatic best practices and return on investment implementation strategies for youth in poverty educational partnerships with technology, creative and entrepreneurial companies.

| This baseline reporting and community engagement work by the Ray Marshall Center will provide guideposts for future regular evaluations of the STEM-CE programming development and expansion.

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The Global Business Recruitment and Expansion division will continue to develop the regional logistics and distribution network, pursue new economic development projects, engage in international marketing, as well as develop and administer agreements with targeted industry companies to promote and facilitate sustainable growth in Austin's Desired Development Zone. These economic development agreements create jobs, increase the City's tax base, diversify the local economy, and provide a strong economic foundation for all of our residents. FY 2012-13 included agreements with VISA USA, Inc. and National Instruments Corp. for a total of \$107.3 million of investment and 1,794 jobs. FY 2013-14 included agreements with Websense, Dropbox, and athenahealth totaling \$23.2 million of investment and 2,315 jobs. From year to year, there is no guarantee that a private company will seek an economic development agreement with the City of Austin, therefore the FY 2014-15 and FY 2015-16 projections are modest as displayed in the graph dollar amount of investment created and number of jobs created. These figures represent an estimate of the potential investment created resulting from economic development agreements authorized by City Council and number of jobs created through these agreements.



In response to the growing inequality in Austin, EDD is launching the Einstein Project for \$50,000. A public-private strategic education initiative designed to lift all 37,000 Austin children out of poverty within ten years (2015 – 2025). The Einstein Project will recruit and expand technology companies in Austin through incentives. To qualify for incentives companies mentor the school system's science, technology, entrepreneurship, finance and business teachers, as well as the students themselves. The program also provides inspirational talks, videos and case studies. In FY 2015-16, the Budget Stabilization Reserve fund will provide \$350,000 in one-time funding to further support Capital IDEA, which helps to life working adults out of poverty and into living wage careers through education.

In addition, the Sister Cities Program fosters friendly relations and understanding between the citizens of Austin and our 13 sister cities around the globe. The program promotes Austin's educational, cultural, and economic presence in the international community. FY 2014-15 anticipated that the impact from economic impact of visitors from Sister Cities to Austin was \$200,000, based on hotel accommodations and business related expenses for partner events.

### Redevelopment Services

The Redevelopment Services staff will continue to repurpose underutilized City-owned land through public-private partnerships that support mixed-use development emphasizing commercial, residential, retail, cultural and multi-modal transportation projects, and downtown redevelopment. In FY 2015-16, the Seaholm Redevelopment Project construction will be completed on a 7.8 acre site and will be in excess of \$130 million and includes a mix of office space, condos, retail shops and restaurants, and 3 acres of green space. The development will be the anchor of a new Seaholm District, forming

# Economic Development

## Significant Changes

### Economic Development Fund

Revenue Changes		Dollars
Remove the Critical One-Time Fund transfer for the Austin Tech Partnership.		(\$190,754)
A net increase in transfers in from a shared-cost funding model between other City departments to match the expenditures required for FY 2015-16.		\$2,626,809
Expenditure Changes	FTEs	Dollars
<b>Citywide Cost Drivers</b>		
Additional funding to cover the cost of a 3% wage increase in FY 2015-16, to implement a Citywide market study, and to increase City contributions for health insurance by 12%.		\$228,834
<b>Department Cost Drivers</b>		
Eliminating one-time costs for the Austin Tech Partnership.		(\$190,754)
Decrease in Legal Fee allocation to match historical trends.		(\$154,394)
The City's contribution to the University of Texas Ray Marshall Center to support Einstein Project.		\$50,000
Implement a commercial stabilization program to organize, improve and maintain commercial areas and corridors.		\$362,500
Funding for the African American Cultural Heritage District.		\$300,000
Funding for a Program Coordinator, a Permit and License Revenue Analyst, and programming costs in response to the Austin Music Census.	2.00	\$150,000

### Business Retention and Enhancement Fund

Revenue Changes	FTEs	Dollars
Increase in repayments from loans issued to eligible area businesses.		\$188,051



### Council Question and Answer

Related To	Item #58	Meeting Date	August 18, 2016
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### Additional Answer Information

**QUESTION:** How many overhead doors, by department, will be maintained by this contract? For each of the past 5 years, how many repairs and how much was spent on repairs to overhead doors per department? COUNCIL MEMBER ZIMMERMAN'S OFFICE

**ANSWER:**

The number of doors that will be maintained under this contract for the departments are approximately:

- Austin Convention Center Department = 79 doors
- Austin Energy = 85 doors
- Austin Fire Department = 116 doors
- Austin - Travis County Emergency Medical Services = 36 doors
- Austin Water Department = 200 doors
- Building Services Department = 173 doors
- CTM/Wireless Communications = 3 doors
- Department of Aviation = 148 doors

It is difficult to determine a specific number of repairs as multiple doors may be repaired at a facility per a purchase order and invoice. Here is the estimated spend amounts by department and fiscal year:

Departments	FY12	FY13	FY14	FY15	FY16	Grand Total
Austin Energy	\$752.90	\$33,644.51	\$33,998.08	\$7,278.58	\$15,349.00	\$91,023.07
Austin Resource Recovery	\$436.02	\$267.02	\$3,906.00	\$645.80		\$5,254.84
Austin Water	\$8,077.70	\$23,891.67	\$669.25	\$43,813.90	\$113,233.50	\$189,686.02
Wireless Communications	\$318.00	\$2,526.00	\$4,343.52	\$1,102.42	\$3,525.50	\$11,815.44
Building Services (FSD)	\$27,621.75					\$27,621.75
Building Services		\$35,658.70	\$37,514.56	\$41,332.45	\$13,480.60	\$127,986.31
Fleet		\$6,174.30	\$1,190.27	\$1,189.09	\$4,500.00	\$13,053.66
Aviation	\$8,143.35	\$13,182.75	\$28,704.64	\$11,813.16	\$10,000.00	\$71,843.90
Convention Center	\$30,539.23	\$17,083.41	\$15,126.54	\$22,890.10	\$8,411.00	\$94,050.28
Austin Fire	\$88,043.30	\$94,866.34	\$119,317.12	\$86,031.56	\$120,000.00	\$508,258.32
Parks & Recreation	\$3,314.00	\$2,249.73	\$4,881.28	\$5,721.14	\$7,000.00	\$23,166.15
Emergency Services	\$29,770.84	\$45,526.16	\$38,732.00	\$48,102.68	\$28,876.03	\$191,007.71
<b>Grand Total</b>	<b>\$197,017.09</b>	<b>\$275,070.59</b>	<b>\$288,383.26</b>	<b>\$269,920.88</b>	<b>\$324,375.63</b>	<b>\$1,354,767.45</b>

Note, the departments have built in additional funding on this contract for repairing or replace aging doors.

\*Information was not available at the time of submission.