

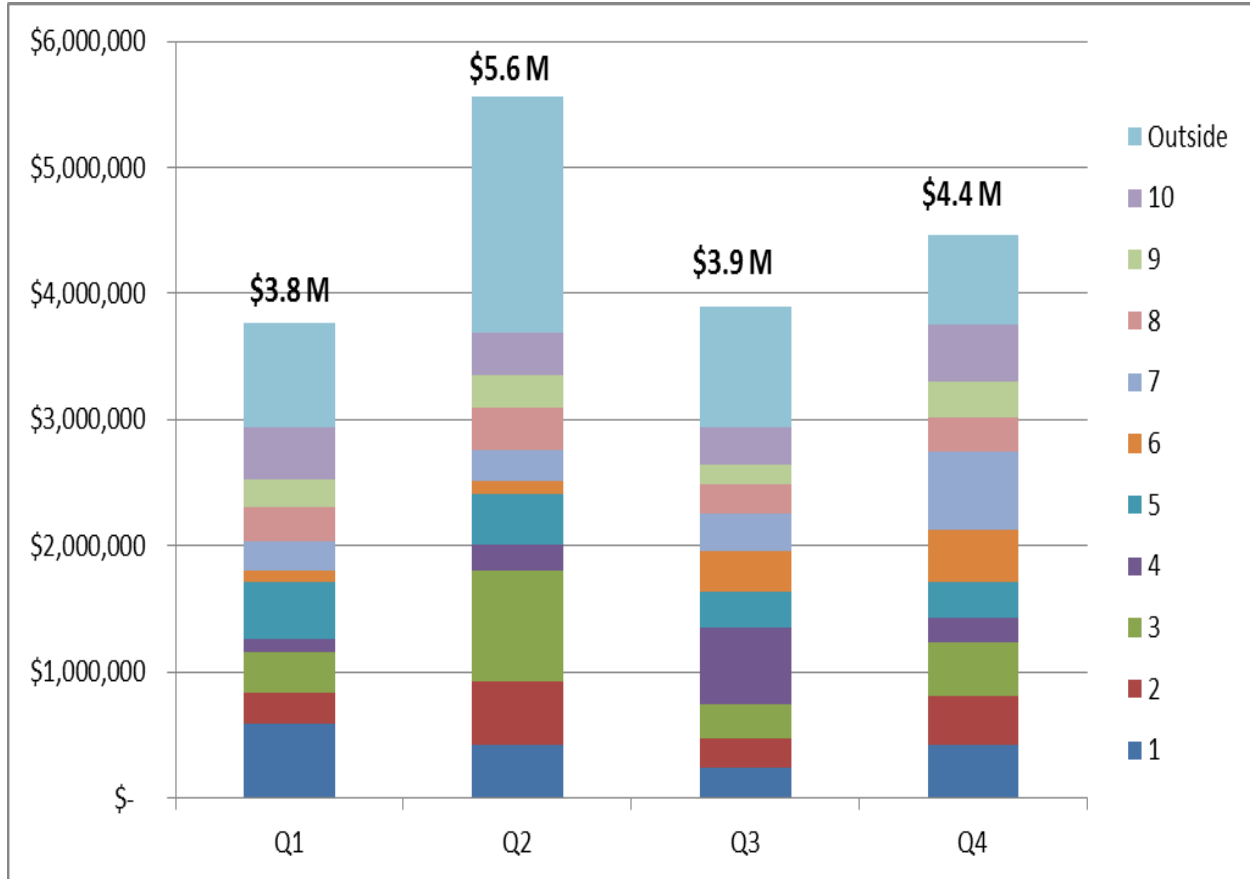


Customer Energy Solutions

Quarterly Report

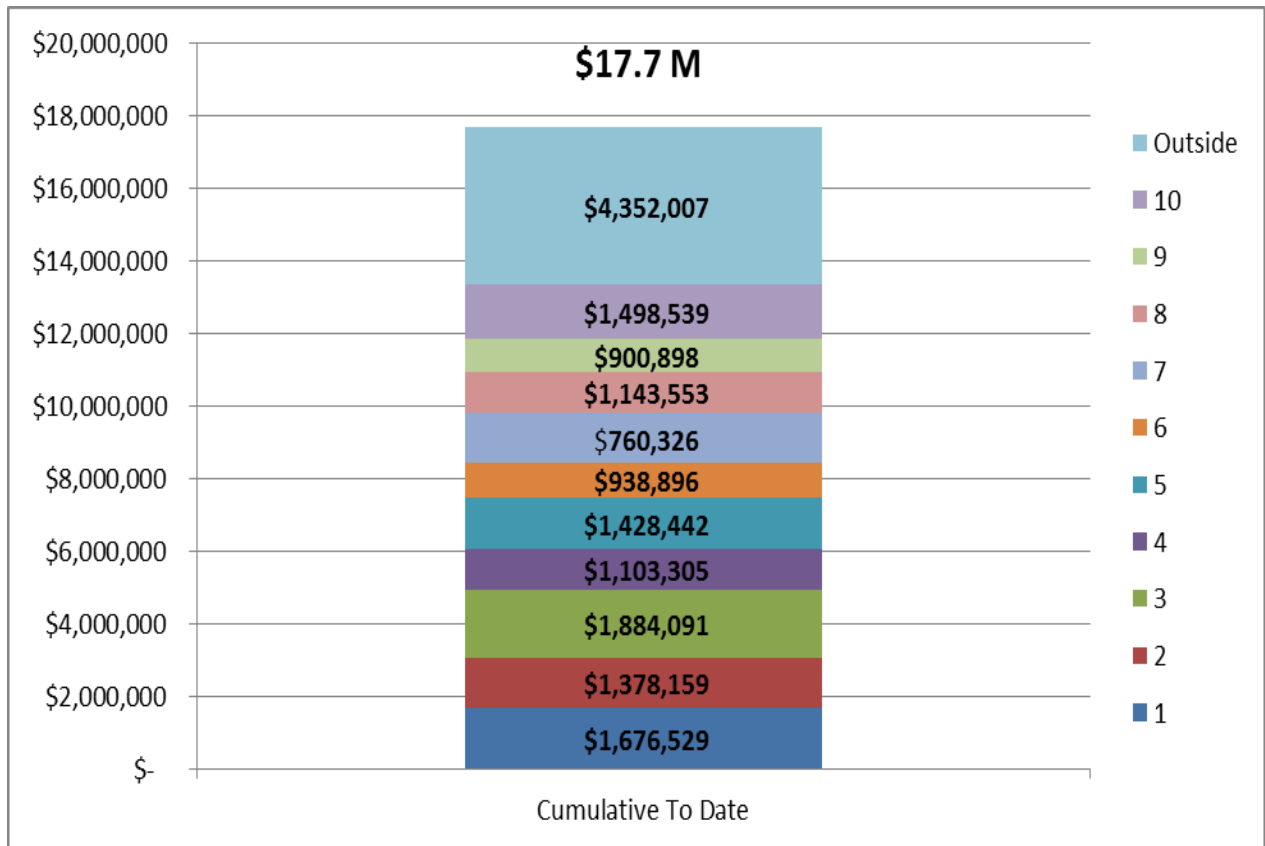
As of 09/30/2016

Quarterly Rebates by District and Outside of COA



Includes Solar PBI. Rebates paid may not align with AE Finance eCombs system as of 09/30/16. Dollars are unaudited.

Cumulative Rebates by District and Outside of COA



Includes Solar PBI. Rebates paid may not align with AE Finance eCombs system as of 09/30/16. Dollars are unaudited.

Quarter 4 Highlights

Energy Efficiency Services

Weatherization Assistance Program (WAP)

- As of September 30, WAP has completed 652 weatherization jobs for FY16. The number of completed jobs may continue to increase for FY16 as we continue to process FY16 invoices.
- Final inspections continue to be performed on all homes in order to ensure the highest quality of weatherization.
- The WAP team completed a total of 118 jobs in the month of September.

Appliance Efficiency Program

- The program finished strong, with the 3,011 enrollments for FY16 33% above FY15.
- Demand savings for AEP came in at 2.14 MW, 7% above the 2 MW goal.
- August's 488 enrollments was the highest monthly total in two years.

Home Performance w/Energy Star

- Total enrollments for FY16 were at 821, which is an 18% decrease from the 1,004 enrollments in FY15. However, FY16 did end on a strong note, with the 235 Q4 enrollments representing a 27% increase over FY15 Q4.
- Twenty-one percent of the applications during July through September included a 3.99% low interest loan.
- Extensive analysis and planning for program enhancements was completed, with implementation to occur during the upcoming “off-season” and next spring.

Power Partner Thermostat

- Selected new thermostats to add to program - Energate and Sensi
- PPT has over 10,000 participants in the program.

Strategic Partnership between Utilities and Retailers

- Provide incentives for energy efficient productions including, 40W & 60 LED, BR-30s, LED Retrofit Kits, E-Star Refrigerators, Freezers, Window A/C Units, and Big Gap Filler Insulating Foam Sealant, at select retailers.
- Current Program Signage: General program, store specific, PPT Wi-Fi, and AEP Heat Pump Water Heater (HPWH)
- Total Participating Retailers With Incentives: 18
- Total Retail Locations: 68
- Field Rep Dealer Visits: 1,343
- Total Units: 197,373 (unaudited)
- kW Savings: 771.556 kW (unaudited)

Demand Response (Load Coop)

- Completed DR season with a total of 15 events from June 1 to Sep 30
- 301 accounts participating
- Over 28 MW of program capacity
- Added over 50 new accounts for 2016 season (some returning after not participating in the 2015 season)
- Almost 50 customers participating in the program across the service territory

Commercial Programs

- Small Business: David Hood is presenting at Austin Independent Business Alliance - Local Biz to Biz Expo.
- Two multifamily RCAs are awaiting commission approvals and COA decision.
- Multifamily staff attended the Austin Apartment Association annual trade show, which is the largest event exclusively for the multifamily industry. There were approximately 1,300 registered attendees and MF staff spoke with over 300 management and maintenance employees.
- The multifamily weatherization assistance rebate program is beginning to attract low income property participation and contractors have several projects in the pipeline.

Green Building

- Over 300 apartment units built through the S.M.A.R.T. housing program.