

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	60231	Agenda Number	23.
Meeting Date:		October 20, 2016			
Department:		Purchasing			
Subject					
Authorize negotiation and execution of a 12-month revenue contract with ALLEN CLICK, or one of the other qualified offerors to Request For Proposals JXP0501, for the sale and removal of compost material for an estimated revenue amount of \$64,500, with five 12-month extension options with an estimated revenue of \$64,500 per extension option, for a total estimated revenue amount of \$387,000.					
Amount and Source of Funding					
Revenue estimated in the amount of \$64,500 was included in the Fiscal Year 2015-2016 Operating Budget of Austin Water based on the current revenue agreement.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) JXP0501 for these services on March 28, 2016 and it closed on May 3, 2016 with two offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.				
Prior Council Action:					
For More Information:	Joshua Pace, Buyer II, 512-974-3127				
Boards and Commission Action:	July 13, 2016 – Recommended by the Water and Wastewater Commission on an 8-0 vote with Commissioners Blanding, Parker and Penn absent. September 14, 2016 - Postponed by the Water and Wastewater Commission to the October 12, 2016 meeting. October 5, 2016 – Recommended by the Joint Working Group (Zero Waste Advisory Commission & WWW Commission) (response to RFP XP0501) on a 6-0 vote with Commissioner Kaiba White abstaining and Commissioner Stacy Guidry Savage absent.				
Related Items:					
MBE / WBE:	This revenue generating contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting				

goals were established.

Additional Backup Information

The contract is for the sale of compost material that has been compiled at the Hornsby Bend Wastewater Treatment Plant. The material is a mixture of unscreened biosolids, and green waste collected by Austin Resource Recovery. The compost is processed to reduce pathogens and ensure the material meets Class A standards for biosolids. Austin Water estimates the sale of 15 compost piles per year; each pile consists of approximately 5,000 cubic yards of compost material.

An evaluation team with expertise in this area evaluated the offers and scored Allen Click as the best to provide these services based on the estimated revenue to the City, compost removal and reuse plans, contingency plans, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

Stockpiling of this material for extended lengths of time poses risks. If a contract is not secured, Austin Water will need to seek an alternative method of removing these materials in which we may be required to pay for the removal rather than to be paid.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

ALLEN CLICK				
	# months	Revenue Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 64,500	n/a	n/a
Extension Option 1	12	\$ 64,500	n/a	n/a
Extension Option 2	12	\$ 64,500	n/a	n/a
Extension Option 3	12	\$ 64,500	n/a	n/a
Extension Option 4	12	\$ 64,500	n/a	n/a
Extension Option 5	12	\$ 64,500	n/a	n/a
TOTAL	72	\$ 387,000	\$ -	\$ -