


<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> 				
Recommendation for Council Action				
Austin City Council	Item ID	67157	Agenda Number	
Meeting Date:	1/26/2017	Department:	Austin Energy	
Subject				
<p>Approve an ordinance authorizing acceptance of \$100,000 in grant funds from The Schmidt Family Foundation – The 11th Hour Project and amending the Fiscal Year 2016-2017 Operating Budget – Special Revenue Fund of Austin Energy (Ordinance No. 20160914-001) to appropriate \$100,000 for electric vehicle program outreach and education activities, specifically targeting low-and moderate-income communities.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$100,000 is available from The Schmidt Family Foundation. The grant period is from March 1, 2017 through September 30, 2018. A City funding match is not required.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:				
Prior Council Action:	September 14, 2016 – Approved the Fiscal Year 2016-2017 Operating Budget – Special Revenue Fund of Austin Energy, Ordinance No. 20160914-001.			
For More Information:	Jeff Vice, Director, Local Government Issues (512) 322-6087; Debbie Kimberly, Vice President, Customer Energy Solutions (512) 322-6327; Karl Popham, Manager, Electric Vehicles & Emerging Technologies (512) 322-6005.			
Council Committee, Boards and Commission Action:	To be reviewed by the Electric Utility Commission on January 23, 2017.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy seeks approval to accept grant funding in the amount of \$100,000 from The Schmidt Family Foundation – The 11th Hour Project to enhance outreach and educational opportunities about electric transportation and in support of goals outlined in the 2016 City of Austin Smart City Challenge application. The grant period is from March 1, 2017 through September 30, 2018.</p> <p>This external funding supports key components of the Austin Community Climate Plan and Austin Energy's Resource, Generation and Climate Protection Plan in regards to reducing community-wide greenhouse gas. The grant will reinforce transportation electrification goals and programs through stakeholder engagement in support of low income and/or historically underserved communities. Specifically, it will include outreach and education on alternatives to traditional light duty vehicles such as electric bicycles, mopeds, and scooters. Education will include creating awareness for these alternatives, conveying their benefits, and removing barriers to adoption. Lessons learned, results, and findings will be published so they may be applied to other locations in Austin and beyond.</p>				

The grant will fund, in part, a contract position whose focus will be to:

- Promote electric vehicle (EV) outreach and marketing efforts with a targeted focus on low income apartment communities;
- Develop a low income transportation electrification engagement plan;
- Participate in community events involving dealerships, property management companies, and other stakeholders, to foster adoption of light-duty EVs, e-bike, and other electric two-wheel vehicles by underserved communities
- Assist with existing EV projects through stakeholder engagement, collaboration, and project management;
- Engage low income and/or historically underserved communities to provide feedback regarding the EV transportation programs; and
- Publish results and findings and provide status reporting to stakeholders and The Schmidt Family Foundation's 11th Hour Project.

The 11th Hour Project's (<http://www.11thhourproject.org/>) Climate & Energy Program focuses on two linked goals: reducing reliance on fossil fuels and accelerating the production and adoption of renewable energy. More specifically, the Program is designed to reduce greenhouse gas emissions from transportation sectors.

The General Fund will not be required to contribute additional funds beyond those currently budgeted to this program.

ORDINANCE NO. _____

1 **APPROVE AN ORDINANCE AUTHORIZING ACCEPTANCE OF \$100,000 IN**
2 **GRANT FUNDS FROM THE SCHMIDT FAMILY FOUNDATION - 11TH HOUR**
3 **PROJECT AND AMENDING THE FISCAL YEAR 2016-2017 OPERATING**
4 **BUDGET SPECIAL REVENUE FUND OF AUSTIN ENERGY (ORDINANCE NO.**
5 **20160914-001) TO APPROPRIATE \$100,000 FOR ELECTRIC VEHICLE**
6 **PROGRAM OUTREACH AND EDUCATION ACTIVITIES.**

7
8 **BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:**

9
10 **PART 1.** The Council authorizes the acceptance of \$100,000 in funds provided by the
11 Schmidt Family Foundation - 11th Hour Project as the administering agency.





12
13 **PART 2.** The Council amends the 2016-2017 Operating Budget Special Revenue Fund
14 of Austin Energy (Ordinance 20160914-001) to appropriate \$100,000 for electric vehicle
15 program outreach and education activities, specifically targeting low- and moderate-
16 income communities.

17
18 **PART 3.** This ordinance takes effect on _____, 2017.

19
20 **PASSED AND APPROVED**

21
22 §
23 §
24 _____, 2017 § _____
25 **Steve Adler**
26 **Mayor**

27
28
29 **APPROVED:** _____ **ATTEST:** _____
30 **Anne L. Morgan** **Jannette S. Goodall**
31 **City Attorney** **City Clerk**
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<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	66117	Agenda Number	
Meeting Date:	January 26, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 24-month contract with SOLOMON CORPORATION, for the sale of used and obsolete transformers, with an estimated revenue amount of \$322,195, with three 12-month extension options in an estimated revenue amount of \$161,097 per extension option, for a total estimated revenue amount of \$805,486.</p>				
Amount and Source of Funding				
<p>The total revenue for Fiscal Year 2016-2017 is estimated to be \$107,398.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office issued Invitation for Bids (IFB) GGH0182REBID for these goods and services on June 27, 2016. It closed on July 14, 2016 with three offers received. The recommended offer is the highest offer submitted by a responsible offeror. Additional information on the solicitation is included below. The recommended offeror is the current provider for these goods and services.</p>			
Prior Council Action:				
For More Information:	Gabriela G. Harthcock, Buyer II, 512-322-6118			
Boards and Commission Action:	January 23, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				
<p>The contract is for the sale of used and obsolete transformers and related equipment, including single-phase transformers, power transformers, circuit breakers and transformer bushings for Austin Energy. Austin Energy routinely removes and replaces transformers from its distribution service area due to storm damage, leaks or other malfunctions. Transformers whose age and condition make them no longer viable for reuse or refurbishment are sold for scrap. Transformers that can be repaired are refurbished for continued use through a separate contract.</p> <p>The current contract expires on February 3, 2017. The estimated revenue for the current contract was \$365,918 per year. The estimated revenue for the new contract is based on similar estimated volumes as the current contract but with lower metal market prices at the time of the respective solicitations. The pricing for both contracts is structured as a percent markup over a standardized and published per pound price that fluctuates with the market.</p>				

BID TABULATION
 IFB GGH0182REBID
 Sale of Used/Obsolete Transformers
 25 Line Items

<u>Vendor</u>	<u>Total Annual Bid</u>
Solomon Corporation	\$161,097.30
A-Line T.D.C., Inc.	\$132,587.50
Alamo Transformer Supply	\$113,750.00

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

SOLOMON CORPORATION				
	# months	Estimated Revenue Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 322,195	n/a	n/a
Extension Option 1	12	\$ 161,097	n/a	n/a
Extension Option 2	12	\$ 161,097	n/a	n/a
Extension Option 3	12	\$ 161,097	n/a	n/a
TOTAL	60	\$ 805,486	\$ -	\$ -


<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	66705	Agenda Number	
Meeting Date:	January 26, 2017			
Department:	Purchasing			
Subject				
<p>Authorize an amendment to the contract with SUCCESSFACTORS, AN SAP COMPANY, to provide continued subscription for talent, performance, and learning management software, to increase the term by 24 months in an estimated amount not to exceed \$610,158, for two additional 12-month extension options in an estimated amount not to exceed \$314,231 for the first extension option, and \$323,658 for the second extension, for a total revised contract amount not to exceed \$2,545,702.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$160,674 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding in the amount of \$42,711 is available in the Fiscal Year 2016-2017 Operating Budget of the Public Works Department. Funding for the remaining eight months of the original contract period is contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	Contract Amendment			
Prior Council Action:	November 3, 2011 – Approved original contract, Item #28.			
For More Information:	Debbie DePaul, Senior Buyer Specialist, 512-322-6235			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract is for the continuation of a subscription to talent, performance, and learning management software for Austin Energy and Public Works. The software is used for automated Success Strategy Performance Reviews for 2,134 employees, goal planning aligned to strategic objectives, tracking and ensuring training to comply with regulatory requirements, and career/development planning using 360 degree feedback. The software is necessary to help Austin Energy and Public Works enhance employee engagement and plan for current talent development and future leadership needs.

Austin Energy began using this software in 2007 as a result of a competitively solicited procurement. SuccessFactor's software has been used successfully for the past 10 years by Austin Energy, and permits the efficient use of a known system with enhancements including dashboard metrics for performance completion status and rating distribution in real time. This ensures that appropriate documentation is available in support of Municipal Civil Service rules. Additionally, the software provides the ability to conduct talent searches based on employee profiles to offer career development opportunities to employees through job rotations or special project assignments. The software usage expanded in 2015 to include Public Works. Additionally, by virtue of its continued use over the last 10 years, the system now has benefit of a 10-year data repository and is integrated into City processes. The software is proprietary to SuccessFactors, An SAP Company.

The authorization amount requested is based on subscription fees for this software over the anticipated term of the contract.

SUCCESSFACTORS, AN SAP COMPANY				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 778,593	n/a	\$ 778,593
Extension Option 1	12	\$ 259,531	n/a	\$ 259,531
Extension Option 2	12	\$ 259,531	n/a	\$ 259,531
Proposed Extension Option 3	24	\$ -	\$ 610,158	\$ 610,158
Proposed Extension Option 4	12	\$ -	\$ 314,231	\$ 314,231
Proposed Extension Option 5	12	\$ -	\$ 323,658	\$ 323,658
TOTAL	108	\$ 1,297,655	\$ 1,248,047	\$ 2,545,702

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> 				
Recommendation for Council Action				
Austin City Council	Item ID	67282	Agenda Number	
Meeting Date:	2/2/2017		Department:	Austin Energy
Subject				
Authorize negotiation and execution of an interlocal agreement between the City of Austin/Austin Energy and Austin Community College to provide on-site chilled water services at the Highland Campus located at 6101 Airport Boulevard. (Council District 4)				
Amount and Source of Funding				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:				
Prior Council Action:				
For More Information:	Jeff Vice, Director, Local Government Issues (512) 322-6087; Jim Collins, Director, On-Site Energy Resources (512) 322-6426.			
Council Committee, Boards and Commission Action:	To be reviewed by the Electric Utility Commission on January 23, 2017.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy requests approval of an interlocal agreement with Austin Community College (ACC) to provide on-site chilled water services to meet the cooling needs of the Highland Campus located at 6101 Airport Boulevard in Council District 4.</p> <p>ACC's Highland Campus is part of an 80-acre urban redevelopment of the former Highland Mall property into a center for innovative learning. The redevelopment is part of the City of Austin's Airport Boulevard Initiative to revitalize the corridor into a transit and pedestrian-oriented sustainable mixed-use urban district. RedLeaf Properties is ACC's partner in the development of the campus, and is overseeing the mixed-use aspect of the project with options for development on portions of the site not used by the college.</p> <p>In 2016, the ACC Board of Trustees unanimously authorized their administration to negotiate an interlocal agreement with Austin Energy to provide construction and operation of a chilled water plant and related distribution system for the Highland Campus. In addition to that support, ACC's Highland Campus Master Plan incorporates a district cooling plant to provide cooling demands of the future build-out.</p>				

Austin Energy proposes to design, procure, and operate a satellite chilled water plant on behalf of ACC. Based on projections; a 5,400-ton plant including redundancy will be required for the campus' 1.2 million square feet of conditioned space. Thermal energy storage would be provided in the form of a 1.6 million gallon stratified chilled water storage tank to provide electrical demand management.

The design and construction of the Highland Campus chilled water plant is expected to cost \$31-35 million. Future City Council approvals of competitively bid design and construction contracts are required. A successfully negotiated interlocal agreement with ACC will allow Austin Energy to provide chilled water service to the Highland Campus at a fair market price while meeting their build-out schedule and provide Austin Energy the desired return on investment over the term of the chilled water service agreement.

Austin Energy has a District Cooling or chilled water program that aggregates its customers' chilled water requirements and uses thermal energy storage to shift electrical energy consumption from on-peak to off-peak periods which results in lower Regulatory and Power Supply Adjustment charges for all electric customers.

The ACC project will support Austin Energy's current thermal storage goal included in the Resource, Generation and Climate Protection Plan for 20 megawatts (MW) by 2025.

City Council members will receive a staff briefing on this collaborative development opportunity at the Austin Energy Utility Oversight Committee meeting scheduled for January 30, 2017.



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	66118	Agenda Number	
Meeting Date:	February 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a contract with POWER SUPPLY, to provide shunt capacitor banks for electric system voltage stabilization, in an amount not to exceed \$1,090,000.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office issued Invitation for Bids (IFB) DNJ0129REBID for these goods and services on August 8, 2016 which closed on August 23, 2016 with six offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below.</p>			
Prior Council Action:				
For More Information:	Darralyn N. Johnson, Buyer II, 512-505-7293			
Boards and Commission Action:	January 23, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract is for the purchase of 10 shunt capacitor banks for Austin Energy. A shunt capacitor bank is an array of capacitors, connected by a combination of series and parallel connections, and mounted on a galvanized steel rack. A shunt capacitor bank supplies reactive power to the electric system for voltage stabilization.

The shunt capacitor banks will be operated in times of high load to keep the system voltage stable, and switched off when they are not needed. Austin Energy currently operates 20 shunt capacitor banks on its transmission system. The new shunt capacitor banks will work with existing capacitor banks to stabilize system voltage during times of high energy demand, promoting reliable electric service to customers.





The shunt capacitor banks supplied under this contract are being purchased as part of an electric system upgrade program to improve system reliability of Austin Energy's transmission system and to provide for future system growth. These shunt capacitor banks will be installed in several substations during this fiscal year.

BID TABULATION
IFB DNJ0129REBID
Capacitor Banks, 145KV
1 line item

<u>Vendor</u>	<u>Total Bid</u>
Power Supply	\$1,090,000.00
KBS	\$1,143,900.00
Stuart C. Irby	\$1,211,537.50
Techline	\$1,322,500.00
Priester Mell-Nicholson	\$1,327,730.00
Texas Electric Co-Op	*

*Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#).

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	66827	Agenda Number	
Meeting Date:	February 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 36-month contract with PRIESTER-MELL & NICHOLSON, INC., to provide gas-insulated padmount switchgear, in an estimated amount not to exceed \$11,081,934, with three 12-month extension options in an estimated amount not to exceed \$3,693,978 per extension, for a total contract amount not to exceed \$22,163,868.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$2,462,652 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 28 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) GGU0161 for these goods and services on September 5, 2016 and it closed on October 11, 2016 with two offers received. The recommended offeror is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below. The recommended offeror is the current provider for these goods and services.</p>			
Prior Council Action:				
For More Information:	Gabriel Guerrero, Buyer II, 512-322-6060			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide gas-insulated padmount switchgears for Austin Energy. These switchgears will be used to replenish warehouse stock for immediate issue to construction crews on an as-needed basis.

These items are used for serving large industrial and commercial customers and residential subdivisions with underground electrical infrastructure. The function of the switchgear is to connect to an electrical main feeder and coordinate with the upstream breaker relay settings and downstream fuses required for high voltage switching and circuit protection.

This type of switchgear has a gas insulating medium that provides a much smaller gear, no exposed live electrical parts, quicker relay response, and interruption if an electrical fault is indicated. These features provide for better safety, better relay/fuse coordination, and better power system reliability.

The contract provides Austin Energy with the critical parts required to perform new projects on time.

The contract will replace an existing contract that included a total of 23 line items and authorized a total annual amount not to exceed \$2,392,393, with an actual average spend of approximately \$1,000,000 annually. The new contract includes 49 additional line items. In addition, the new contract is based on increased estimated quantities that are more representative of recent and future-forecasted demand.

BID TABULATION

IFB GGU0161

SF6 Insulated 15kV Pad Mount Distribution Switchgear
72 Line Items

VENDOR

TOTAL BID

Priester-Mell & Nicholson Inc.





\$3,693,978

Anixter Inc.

\$3,814,518

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

PRIESTER-MELL & NICHOLSON INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 11,081,934	n/a	n/a
Extension Option 1	12	\$ 3,693,978	n/a	n/a
Extension Option 2	12	\$ 3,693,978	n/a	n/a
Extension Option 3	12	\$ 3,693,978	n/a	n/a
TOTAL	72	\$ 22,163,868	\$ -	\$ -

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Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	66828	Agenda Number	
Meeting Date:	February 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 24-month contract with TECHLINE INC., to provide network transformers, in an estimated amount not to exceed \$7,425,364, with three 12-month extension options in an estimated amount not to exceed \$3,712,682 per extension option, for a total contract amount not to exceed \$18,563,410.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$2,165,731 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 17 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) GGU0160REBID for these goods and services on August 1, 2016 and it closed on September 1, 2016 with six offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below. The recommended offeror is not the current provider for these goods and services.</p>			
Prior Council Action:				
For More Information:	Gabriel Guerrero, Buyer II, 512-322-6060			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide network transformers on an as-needed basis for Austin Energy. Network transformers reduce voltage from primary to secondary levels and are used to supply power to grid-type secondary or “network” distribution systems in areas of high load density, specifically downtown Austin. These network systems are backed up, so that in the event of a failure, customers will not experience disruption of service. Network transformers are installed in vaults either above or below ground, and are designed to operate even in conditions of occasional underwater submersion.

The transformers will be used to replenish warehouse stock for immediate issue to construction and maintenance crews for new installations within the network and to maintain existing services.

The contract will replace an existing contract that will expire on February 13, 2017 and authorized for a total annual amount not to exceed \$3,209,505, with actual average spend of approximately \$1,700,000 annually. The new contract is based on increased estimated quantities that are more representative of recent and future-forecasted demand plus an updated specification.

BID TABULATION

IFB GGU0160REBID

Network Transformers Annual Price Agreement

14 line items

<u>VENDOR</u>	<u>TOTAL ANNUAL BID</u>	<u>TOTAL ANNUAL EVALUATED COST*</u>
Techline Inc.	\$3,712,682	\$6,367,077
Pioneer Transformers Ltd.	\$4,305,020	\$7,219,856
Carte International	\$4,786,295	\$7,787,555
Texas Electric Co-Operatives	\$5,273,365	\$8,163,355
Power Supply Inc.	\$5,507,470	\$8,410,041
OTC Services Inc.	**	**

* Transformer bids are evaluated based on the “total owning cost.” The total owning cost is the purchase price plus the value of losses (electricity lost during the voltage reduction) over the expected 30-year lifespan of the transformer. A mathematical formula was published in the solicitation to calculate the total owning cost offered in each bid.

** Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

A complete solicitation package, including a bid tabulation, is on file in the City’s Purchasing Office and is available on the City’s Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

TECHLINE INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 7,425,364	n/a	n/a
Extension Option 1	12	\$ 3,712,682	n/a	n/a
Extension Option 2	12	\$ 3,712,682	n/a	n/a
Extension Option 3	12	\$ 3,712,682	n/a	n/a
TOTAL	60	\$ 18,563,410	\$ -	\$ -



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	66829	Agenda Number	
Meeting Date:	February 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a contract with HPI, LLC, to provide control system hardware and software upgrades, in an amount not to exceed \$107,000.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:	Sole Source			
Prior Council Action:				
For More Information:	Cheryl A. Kaufman, Senior Buyer, 512-505-3545			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.			

Additional Backup Information

The contract is for an upgrade to control system workstations for the four gas turbines at Austin Energy's Decker Creek Power Station. These workstations are an integral part of the control system that operates the units. The existing workstations are running on an outdated and unsupported version of software, putting Austin Energy's power production at risk. Furthermore, the workstations and associated hardware are near the end of their lifecycle which, if unaddressed, will cause issues when repairing or replacing any components due to failures.

This upgrade will allow Austin Energy to continue to support high levels of plant reliability and market performance which result in earned revenue and price protection for customers.

HPI, LLC is the sole provider of the proprietary hardware, software, and programming services required to upgrade

Item 9

the existing human machine interface control system. HPI, LLC does not permit outsourcing of these products or services to any representatives, distributors or third parties.



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	66830	Agenda Number	
Meeting Date:	February 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 24-month contract with NALCO COMPANY, or one of the other qualified offerors to Request For Proposals CAK0006REBID, to provide specialty chemical water treatment services, in an estimated amount not to exceed \$3,536,000, with three 12-month extension options in an estimated amount not to exceed \$1,768,000 per extension option, for a total contract amount not to exceed \$8,840,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$661,897 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding in the amount of \$43,075 is available in the Fiscal Year 2016-2017 Operating Budget of the Aviation Department. Funding in the amount of \$11,837 is available in the Fiscal Year 2016-2017 Operating Budget of the Parks and Recreation Department. Funding in the amount of \$8,269 is available in the Fiscal Year 2016-2017 Operating Budget of the Austin Convention Center Department. Funding in the amount of \$7,963 is available in the 2016-2017 Operating Budget of the Building Services Department. Funding in the amount of \$2,889 is available in the 2016-2017 Operating Budget of the Financial Services Department. Funding in the amount of \$734 is available in the Fiscal Year 2016-2017 of the Austin Public Library Department. Funding for the remaining 17 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) CAK0006REBID for these goods and services on October 24, 2016 and it closed on November 15, 2016 with five offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below. The recommended offeror is the current provider for these goods and services.			
Prior Council Action:				
For More Information:	Cheryl A. Kaufman, Senior Buyer, 512-505-3545			
Boards and Commission Action:	January 23, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract is for specialty chemical water treatment services for various City departments. Specialty chemicals are designed to protect assets such as chilled water loops, boilers, and cooling water loops. These chemicals are specifically blended and designed to reduce or eliminate corrosion and erosion within the different piping loops located on site at various City facilities including power plants, chilled water plants, various City office buildings, as well as the airport. This contract will allow for better use of facility equipment while reducing the consumption of City water.

An evaluation team with expertise in this area evaluated the offers and scored Nalco Company as the best to provide these services based on technical solution and program, experience and performance capability, cost proposal, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with a new provider.

The current contract expires on February 28, 2017 with an authorized amount of \$9,800,000, of which \$9,382,798.37 has been expended, over the six year term of the contract.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

NALCO COMPANY				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 3,536,000	n/a	n/a
Extension Option 1	12	\$ 1,768,000	n/a	n/a
Extension Option 2	12	\$ 1,768,000	n/a	n/a
Extension Option 3	12	\$ 1,768,000	n/a	n/a
TOTAL	60	\$ 8,840,000	\$ -	\$ -

Departments' estimated annual expenditure

Dept.	Estimates
AE	\$1,491,000
Aviation	\$150,000
BSD	\$45,000
PARD	\$38,000
ACCD	\$35,000
APL	\$2,000
FSD	\$7,000
TOTAL	\$1,768,000

EVALUATION MATRIX
RFP CAK0006REBID
Specialty Chemical Water Treatment Services

EVALUATION CRITERIA		Total Points	Nalco Company	GE Betz, Inc.	ChemTreat, Inc.	GC3 Specialty Chemicals, Inc.	U.S. Water Services
1	Technical Solution & Program	40	35	9	14	22	11
2	Experience & Performance Capability	20	15	10	18	5	16
3	Cost Proposal	30	27	30	9	9	8
4	Local Business Presence	10	0	0	0	0	0
GRAND TOTAL SCORE		100	77	49	41	36	35

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	67515	Agenda Number	
Meeting Date:	February 16, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a contract with ABB INC., or the other qualified offeror to Request for Proposals CAK0010, to provide thermal monitoring equipment and installation services, in an amount not to exceed \$232,000.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) CAK0010 for these goods and services on November 7, 2016 and it closed on December 6, 2016 with three offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.</p>			
Prior Council Action:				
For More Information:	Cheryl A. Kaufman, Senior Buyer, 512-505-3545			
Boards and Commission Action:	January 23, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract is for the procurement and installation of a continuous temperature monitoring system for Sand Hill Energy Center's combined cycle unit medium-voltage switchgear. This system is a proactive approach to continuously monitor the health of the switchgear to enable Austin Energy staff to safely identify and repair small problems before a failure can occur. By continuously monitoring the switchgear, Austin Energy staff can collect real-time temperature and partial discharge data and identify issues as soon as they develop, reducing the likelihood of costly unplanned outages. In addition, the system improves employee safety by eliminating the requirement to manually open energized switchgear doors. The continuous temperature monitoring system will enhance both employee safety and unit reliability.

An evaluation team with expertise in this area evaluated the offers and scored ABB Inc. as the best to provide these services based on technical concept and solutions, experience and performance capability, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with the new provider.

This is a new requirement and the associated authorization amount is based the price of the specific, one-time work.





A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

EVALUATION MATRIX
RFP CAK0010
Temperature Monitoring Equipment and Installation

Evaluation Category	Maximum Points	ABB Inc.	BVT Power Solutions	Texas Electric Cooperatives
Technical Concept and Solution	40	35	30	*
Experience & Performance Capability	20	17	18	*
Cost	30	30	25.8	*
Local Business Presence	10	0	0	*
Total	100	82	73.8	*

*Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	67516	Agenda Number	
Meeting Date:	February 16, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of three 36-month contracts with TECHLINE INC., KBS ELECTRICAL DISTRIBUTORS, INC., and POWER SUPPLY, INC., to provide streetlight poles, in an estimated amount of \$2,664,660, with three 12-month extension options in an estimated amount of \$888,220 per extension option, for a total contract amount not to exceed \$5,329,320 each and combined.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$518,128 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 29 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) GGU0162 for these goods on September 5, 2016 and it closed on October 6, 2016 with six offers received. The recommended offerors are the lowest offers submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offerors are the current providers for these goods.</p>			
Prior Council Action:				
For More Information:	Gabriel Guerrero, Buyer II, 512-322-6060			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contracts will provide streetlight poles and pole parts for Austin Energy. Items on this contract include galvanized and painted poles, pole arms, pole bases and foundations. These poles and parts will be used to replenish stock at Austin Energy's Kramer and St. Elmo warehouses for immediate issue to illumination construction and maintenance crews for general maintenance and construction on an as-needed basis.

The contracts provide Austin Energy with the critical parts required to perform timely repairs, maintenance and new projects; enabling Austin Energy to provide lighting throughout the utility service area.

The contracts will replace three current contracts that included a total of 21 line items and authorized for a total annual amount not to exceed \$421,040 with that amount being exhausted before the allotted time. The new contracts include 16 additional line items. In addition, the new contracts are based on increased estimated quantities that are more representative of recent and future-forecasted demand.

BID TABULATION

IFB GGU0162

Streetlight Poles

37 Line Items

<u>Vendor</u>	<u>Number of Line Items Bid</u>	<u>Number of Line Items Awarded</u>	<u>Total Annual Award</u>
Techline Inc.	37	28	\$755,284
KBS Elec. Dist. Inc.*	22	5	\$103,249
Power Supply Inc.	37	4	\$29,687
Priester-Mell & Nicholson Inc.	15	0	N/A
TransAmerican Power Products Inc.	**	**	**
Sun Enterprises	**	**	**

* Deemed Non-Responsive for line items 8, 10, 11, 14 and 16-21 – Did not meet the specification requirements of the solicitation.

** Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

TECHLINE INC., KBS ELECTRICAL DISTRIBUTORS INC., and POWER SUPPLY				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 2,664,660	n/a	n/a
Extension Option 1	12	\$ 888,220	n/a	n/a
Extension Option 2	12	\$ 888,220	n/a	n/a
Extension Option 3	12	\$ 888,220	n/a	n/a
TOTAL	72	\$ 5,329,320	\$ -	\$ -

CITY OF AUSTIN
REQUEST FOR COUNCIL ACTION
VENDOR: MCR PERFORMANCE SOLUTIONS LLC

COUNCIL DATE: FEBRUARY 16, 2017

SUBJECT:

Authorize negotiation and execution of a contract with **MCR PERFORMANCE SOLUTIONS LLC**, to provide zero-based budget consulting services in an amount not to exceed \$538,000.

AMOUNT AND SOURCE OF FUNDING:

Funding is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy.

FISCAL NOTE: A fiscal note is not required.

PURCHASING: Professional Services

FOR MORE INFORMATION CONTACT: Cheryl A. Kaufman, Senior Buyer, 512-505-3545

BOARD AND COMMISSION ACTION: January 23, 2017- To be reviewed by the Electric Utility Commission

MBE/WBE:





This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, no subcontracting goals were established.

The contract is for management consulting services for zero-based budgeting for Austin Energy operations groups. Zero-based budgeting is a structured process to build a cost management culture by requiring work groups to assume a budget of zero and justify every activity and resource performed by the work group. One of the most significant benefits of zero-based budgeting is the process promotes the allocation of funding based on program efficiency and necessity rather than budget history. Industry experience indicates this process can reduce general and administrative costs and better utilize resources. This work will support Austin Energy's efforts to operate within the affordability goals set by City Council.

Austin Energy seeks to contract with MCR Performance Solutions, LLC (MCR) for management consulting services related to zero-based budgeting for the operations area of Austin Energy.

MCR has extensive experience in the utility sector and has conducted similar work with over half of the utilities in the United States. The firm has a proprietary assessment methodology, processes, templates and interview approaches which focus on identifying all aspects of controllable costs. In addition to MCR's industry experience, Austin Energy has direct experience with MCR's zero-based budgeting performed at the South Texas Project and the substantial savings their methodology returned. Due to MCR's experience and demonstrated performance in zero-based budgeting for utilities, Austin Energy believes this contract will provide the best value to the City and utility customers.

This is a new requirement and the associated authorization amount is based on the price of the specific, one-time work. The services are required for implementation of zero-based budgeting for the Fiscal Year 2017-2018 budget; therefore, approval of this contract is requested at the February 2, 2017 agenda.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	67492	Agenda Number	
Meeting Date:	February 16, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a contract with MARSH USA, INC., or one of the other qualified offerors to Request for Proposals TLF0301, to provide administration services for the Rolling Owner Controlled Insurance Program (ROCIP VII), in an amount not to exceed \$650,000; and to authorize the administrator to negotiate and purchase workers' compensation, general liability, and excess liability insurance coverage for contractors of all tiers participating in construction projects included in the ROCIP VII program, in an amount not to exceed \$5,739,720, for a total contract amount not to exceed \$6,389,720.</p>				
Amount and Source of Funding				
Funding is available in the Fiscal Year 2016-2017 Capital Budgets of various City departments.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) TLF0301 for these services on June 20, 2016 and it closed on July 21, 2016 with four offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these services.			
Prior Council Action:				
For More Information:	Monica McClure, Corporate Contract Administrator, 512-974-1714			
Boards and Commission Action:	January 23, 2017 – To be reviewed by the Electric Utility Commission. January 24, 2017 – To be reviewed by the Parks and Recreation Board. February 8, 2017 – To be reviewed by the Water and Wastewater Commission. February 14, 2017 – To be reviewed by the Austin Airport Advisory Commission.			
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract will provide administration services for the City's Rolling Owner Controlled Insurance Program (ROCIP VII) and workers' compensation, general liability, and excess liability insurance coverage for contractors of all tiers participating in construction projects included in ROCIP VII. Through ROCIP VII, the City will obtain insurance coverage instead of requiring individual contractors to provide their own which will lead to improved contractor equity; remove insurance barriers that can impact small and minority contractors; assure broad and uniform insurance protection is in place for the City; and provide cost savings as participating contractors remove insurance costs from their construction contract bids.

Insurance cost avoidance under ROCIP VII is estimated at \$1.1 million. The City has identified 27 potential capital improvement projects totaling approximately \$400 million in construction values as initial candidates for inclusion in ROCIP VII. The majority of these construction values (\$230 million) are related to the Austin Bergstrom International Airport expansion. The City implemented its first ROCIP program in 1992 and ROCIP VII will be a continuation of the City's efforts to achieve these goals.

An evaluation team with expertise in this area evaluated the offers and scored Marsh USA, Inc. as the best to provide these services based on experience and services; conceptual strategy for premium and coverage provisions; payment terms and structure; risk management information systems, procedures, and reports; proposed cost and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with a new provider.

The contract is needed to continue the City's ROCIP program for future construction projects. Without it, small and minority contractor participation will decrease, and costs to the City will increase.

The ROCIP VI program administration contract is in effect until July 15, 2018, but covers different capital improvement projects than ROCIP VII. The total authorization amount for the ROCIP VI program administration contract was \$7,330,000 (\$875,000 for administration services and \$6,455,000 for insurance coverage). The decrease in cost is due to differences in the size and types of projects for the two programs.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

EVALUATION MATRIX
INSURANCE BROKER OF RECORD AND ADMINISTRATOR SERVICES
FOR ROLLING CONTROLLED INSURANCE PROGRAM PHASE VII
RFP 5800 TLF0301

Evaluation Factors	Possible Points	Marsh USA, Inc.	Arthur J. Gallagher Risk Management Services, Inc.	Alliant Insurance Services, Inc.	Aon Risk Services Southwest, Inc.
Experience & Services	25	21	19	20	19
Conceptual Strategy for Premium & Coverage Provisions	25	20	19	18	18
Payment Terms/Structure	10	8	7	8	6
Risk Management Information Systems/Procedures/Reports	10	8	7	7	8
Proposed Cost	20	12	13	20	7
Local Business Presence	10	10	10	0	0
Total	100	79	75	73	58

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	67493	Agenda Number	
Meeting Date:	February 16, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a contract with SAFETY SOLUTIONS, INC., or one of the other qualified offerors to Request for Proposals TLF0302, to provide construction safety management services associated with the Rolling Owner Controlled Insurance Program (ROCIP VII), in an amount not to exceed \$256,600.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Capital Budgets of various City departments.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) TLF0302 for these services on June 20, 2016 and it closed on July 21, 2016 with two offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these services.</p>			
Prior Council Action:				
For More Information:	Monica McClure, Corporate Contract Administrator, 512-974-1714			
Boards and Commission Action:	<p>January 23, 2017 – To be reviewed by the Electric Utility Commission. February 8, 2017 – To be reviewed by the Water and Wastewater Commission. February 14, 2017 – To be reviewed by the Austin Airport Advisory Commission.</p>			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide construction safety management services related to the City's Rolling Owner Controlled Insurance Program (ROCIP VII), including revising construction safety manuals and specifications for each project; approving general contractors' on-site safety managers; and assessing/improving general contractors' safety programs.

Beginning in 1992, the City has contracted with an outside construction safety management firm to proactively ensure that safety is strong for City construction projects. The selected firm's personnel are required to be Certified Safety Professionals, have advanced qualifications, and senior-level experience in construction safety and Occupational Safety Health Administration (OSHA) Construction Safety Industry standards. The selected firm conducts specialized professional services that cannot be performed by City personnel. The services performed include: assessment of each general contractor's safety program and specific jobsite plans, establish roles and responsibilities of jobsite safety personnel by contract, review the capabilities of safety personnel and perform on-site safety inspections during hazardous operations. The professional services rendered by the selected firm are in-depth evaluations of construction safety for a variety of medium and large construction projects for which no trained or qualified City personnel exist.

An evaluation team with expertise in this area evaluated the offers and scored Safety Solutions, Inc. as the best to provide these services based on construction safety program concept and solution; experience, services, and program management; payment terms and structure; reporting and statistical tracking capabilities; proposed cost; and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with the new provider.

The contract is needed to continue construction safety management services at the City's ROCIP construction projects. Without it, the safety of on-site personnel will be jeopardized leading to increased injuries and property damage.

The ROCIP VI construction safety management contract is in effect until July 15, 2018, but covers different capital improvement projects than ROCIP VII. The total authorization amount for the ROCIP VI construction safety management contract was \$395,000. The decrease in cost is due to differences in the size and types of projects for the two programs.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

**EVALUATION MATRIX
CONSTRUCTION SAFETY MANAGEMENT SERVICES
FOR ROLLING CONTROLLED INSURANCE PROGRAM PHASE VII
RFP TLF0302**

Evaluation Factors	Possible Points	Safety Solutions, Inc.	SE Packages, Inc.
Construction Safety Program Concept & Solution	30	27	21
Experience, Services & Program Management	20	19	14
Payment Terms/Structure	10	9	7
Reporting & Statistical Tracking Capabilities	10	8	6
Proposed Cost	20	20	2
Local Business Presence	10	10	10
Total	100	93	60

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.