

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	67728	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	March 2, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 36-month contract with FLEETMIND SOLUTIONS, INC., or one of the other qualified offerors to Request For Proposals PAX0129, to provide vehicle fleet technical upgrade in an estimated amount of \$2,773,044, with three 12-month extension options in an estimated amount of \$471,784 for the first extension option, \$480,645 for the second extension option, and \$489,507 for the third extension option, for a total contract amount not to exceed \$4,214,980.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$2,773,044 is available in the Fiscal Year 2016-2017 Capital Budget. Funding for the extension options are contingent upon approved funding in future budgets.</p>				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) PAX0137 for these goods and services on February 22, 2016 and it closed on May 3, 2016 with two of offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.			
Prior Council Action:				
For More Information:	Sai Xoomsai Purcell, Senior Buyer Specialist, 512-974-3058			
Boards and Commission Action:	February 8, 2017 - To be reviewed by the Zero Waste Advisory Commission.			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program through the achievements of good faith efforts with 2.50% MBE participation.			
Additional Backup Information				

The contract will provide a fully integrated data management system to include: on-board global positioning system, automatic vehicle location units, touchscreen control displays, radio frequency identification system, and standard, custom, and analytical reporting for Austin Resource Recovery (ARR). The system will be used to improve the overall efficiency, productivity, and safety of the ARR collection program while reducing program expenses related to fuel, vehicle maintenance, overtime, revenue recovery activities, worker's compensation, and legal claims. This system will also enable ARR to better anticipate and plan for the impacts of service area expansions and major program changes. The system will enhance and streamline ARR's vehicle and business operations, protect City resources, support the Austin Climate Protection Plan and ARR's Master Plan, and will enable ARR to move forward more quickly and effectively to implement new waste reduction initiatives in order to reach the City's zero waste goals.

ARR's existing outdated systems and manual methods cannot be integrated, which results in duplication of effort, cumbersome and time-consuming manual data entry, errors, conflicting data, and wasteful paper forms. The existing systems and methods do not support sophisticated quantitative analysis needed to improve efficiency and productivity, and do not support timely monitoring of fleet management, personnel performance and business productivity indicators.

The system is needed to reduce risk and lower the chance of vehicle incidents and to provide accurate customer services along with increased transparency of the effort by ARR operations. The system will provide live feed traffic updates and micro-routing that will divert vehicles from high traffic areas, saving time, and reducing the miles traveled for the vehicles. Every mile saved reduces the risk of collision and other traffic incidents. Without this integrated data management system, vehicle incidents will continue to increase. ARR staff and citizens will be left at a higher level of risk with a corresponding reduction of overall operational efficiencies in the processes.

An evaluation team with expertise in this area evaluated the offers and scored Fleetmind Solutions, Inc. the best to provide these services based on system concept and solutions proposed, technical plan, applicable experience and personnel qualifications, evidence of good organization and management Practices, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

FLEETMIND SOLUTIONS, INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 2,773,044	n/a	n/a
Extension Option 1	12	\$ 471,784	n/a	n/a
Extension Option 2	12	\$ 480,645	n/a	n/a
Extension Option 3	12	\$ 489,507	n/a	n/a
TOTAL	72	\$ 4,214,980	\$ -	\$ -