

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

67495

Agenda Number

21.

Meeting Date:

February 16, 2017

Department:

Purchasing

Subject

Authorize negotiation and execution of a 12-month contract through the State of Texas Department of Information Resources with CDW GOVERNMENT, INC., to provide software maintenance services through Cisco SMARTnet Total Care Services, in an estimated amount of \$1,318,016, with four 12-month extension options in an estimated amount of \$1,318,016 per extension option, for a total contract amount not to exceed \$6,590,080.

Amount and Source of Funding

Funding in the amount of \$878,678 is available in the Fiscal Year 2016-2017 Operating Budgets of various departments. Funding for the remaining 4 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this Contractor best meets the needs of the departments to provide the goods and services required at the best value for the City. The recommended Contractor is not the current provider for these goods and services.

Prior Council Action:



For More Information:

Jane Neal, Buyer II, 512-974-3398

Boards and Commission Action:

February 8, 2017 – Recommended by the Water and Wastewater Commission on an 8-0 vote with Commissioner Blanding recusing because her husband works for Cisco and the City of Austin is one of his named accounts. Cisco works through resellers and CDW Government is reselling Cisco products/services in this item. Commissioner Parker and Maia were absent.

Related Items:

MBE / WBE:

This procurement will be awarded by a cooperative purchase agreement with the State of Texas Department of Information Resources (DIR) in accordance with Chapter 2054 of the Texas Government Code; therefore, goals were not established.

Additional Backup Information

The contract will allow the Austin Convention Center, the Austin Public Library, Austin Water and Communications and Technology Management to have access to Cisco SmartNet Total Care Services, for the City's local and wide area network equipment. Cisco SmartNet Total Care Services will allow City information technology staff access to technical support 24 x 7 on systems that provide essential network services such as interconnections to desktop computers, servers and printers as well as on systems that transmit and receive information via the internet.

Additional services with this Cisco SmartNet Total Care contract will include the "Smart Assist Tool" which will help to identify and manage all of the indicated department's network assets. The City will utilize Smart Assist asset data portal to manage the service coverage and product lifecycles of our assets as well as to easily access and download the security and product alerts that apply to our network assets.

The contracted vendor will provide:

- Hardware installation and system configuration for Cisco Smart Assist service;
- Inventory true up annually based on most recent inventory through the Smart Assist service;
- Accurate system inventory and provide reports every three months through the term of the contract;
- Discount level offered for all equipment added to the contract after initiation; and
- Inventory reconciliation services for equipment identified through Smart Assist that should not be on the contract

This purchase was made through the State of Texas Department of Information Resources (DIR) contract after evaluating and comparing with other contractors on that contract. The selected vendor had best pricing and services.

This contract is replacing a contract with Insight Networking, Inc. The previous contract was for five years at a cost of \$5,059,321. The new contract provides expanded services, including an annual inventory true up.

The State of Texas DIR cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Without this continued support, the City will not be able to maintain critical systems essential to City infrastructure.

CDW GOVERNMENT, INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 1,318,016	n/a	n/a
Extension Option 1	12	\$ 1,318,016	n/a	n/a
Extension Option 2	12	\$ 1,318,016	n/a	n/a
Extension Option 3	12	\$ 1,318,016	n/a	n/a
Extension Option 4	12	\$ 1,318,016	n/a	n/a
TOTAL	60	\$ 6,590,080	\$ -	\$ -