

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	69112	Agenda Number	20.
Meeting Date:		April 6, 2017			
Department:		Purchasing			
Subject					
Authorize negotiation and execution of a 24-month contract with BRACE INTEGRATED SERVICES, INC., or the other qualified offeror to Request For Proposals CAK0012, to provide industrial surface preparation and coating services, in an estimated amount of \$960,000, with three 12-month extension options in an estimated amount of \$480,000 per extension option, for a total contract amount not to exceed \$2,400,000.					
Amount and Source of Funding					
Funding in the amount of \$240,000 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 18 months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) CAK0012 for these goods and services on November 28, 2016 and it closed on December 20, 2016 with two offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.				
Prior Council Action:					
For More Information:	Cheryl Kaufman, Senior Buyer, 512-505-3545				
Boards and Commission Action:	March 20, 2017 - Recommended by the Electric Utility Commission on a 6-0 vote, with Chair Hadden and Commissioner Biedrzycki absent, and with three vacancies.				
Related Items:					
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were an insufficient				

number of certified M/WBEs; therefore, no subcontracting goals were established.

Additional Backup Information

The contract is for industrial surface preparation and coating services for Austin Energy. The services will be used primarily at Decker Creek Power Station and Sand Hill Energy Center, and include industrial cleaning, painting, and protective coating application. The services are used to protect equipment from corrosion and harsh environmental conditions.

An evaluation team with expertise in this area evaluated the offers and scored Brace Integrated Services, Inc. as the best to provide these services based on technical solution and program, qualifications and experience, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with this provider.

The authorization amount is based on forecasted projects during the term of the contract.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

BRACE INTEGRATED SERVICES, INC.

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 960,000	n/a	n/a
Extension Option 1	12	\$ 480,000	n/a	n/a
Extension Option 2	12	\$ 480,000	n/a	n/a
Extension Option 3	12	\$ 480,000	n/a	n/a
TOTAL	60	\$ 2,400,000	\$ -	\$ -