





<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71207	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 12-month contract through the State of Texas Department of Information Resources cooperative purchasing program with CARAHSOFT TECHNOLOGY CORP., to provide Salesforce software, products and services, in an estimated amount of \$315,000, with four 12-month extension options in an estimated amount of \$315,000 per extension option, for a total contract amount not to exceed \$1,575,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$78,750 is available Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining nine months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office has determined this Contractor best meets the needs of the department to provide the goods and services required at the best value for the City. The recommended Contractor is the current provider for these goods and services.</p>			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to the buyer, Gabriela Harthcock, at 512-322-6118 or Gabriela.Harthcock@austinenergy.com</p>			
Boards and Commission Action:	<p>May 15, 2017- To be reviewed by the Electric Utility Commission.</p>			
Related Items:				
MBE / WBE:	<p>This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract is for the purchase of Salesforce products and services including maintenance and support for Austin Energy. The contract will facilitate the upgrade, renewal and consolidation of Austin Energy's Salesforce portfolio including related maintenance and support services and the purchase of new technology products and related maintenance and support services on an as-needed basis.


Salesforce is a secured web based platform customer relationship management tool used to store and manage customer information which is used for tracking program participation, customer inquiries and communications. Salesforce Connect allows internal staff to access real-time data in external applications which will give a more accurate view into customer data, thus enabling higher productivity and increased customer satisfaction. Marketing Cloud is used to automate emails to keep Austin Energy key account customers informed of any events or emergencies that may affect them.

The contract is new and represents a consolidation of purchases of these products and services into a single contract. The requested authorization amount is based on forecasted needs for the term of the contract and Austin Energy's historical spend for these products and services have averaged approximately \$315,000 per year.

Carahsoft Technology Corp. is the only licensed distributor for Salesforce support and related services. They made available to the City the same discounted price available to resellers; therefore looking for pricing in the open market would have increased City cost due to the mark-up that would have to add.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

CARAHSOFT TECHNOLOGY CORP.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 315,000	n/a	n/a
Extension Option 1	12	\$ 315,000	n/a	n/a
Extension Option 2	12	\$ 315,000	n/a	n/a
Extension Option 3	12	\$ 315,000	n/a	n/a
Extension Option 4	12	\$ 315,000	n/a	n/a
TOTAL	60	\$ 1,575,000	\$ -	\$ -

<div style="text-align: center;">  </div>				
Recommendation for Council Action				
Austin City Council		Item ID		Agenda Number
Meeting Date:	June 8, 2017		Department:	Austin Energy
Subject				
<p>Approve issuance of a rebate to GW BLOCK 23 OFFICE, LLC, for performing energy efficiency improvements at 500 West 2nd Street, in an amount not to exceed \$81,453. (District 9)</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:				
Prior Council Action:				
For More Information:	Jeff Vice, Director, Local Government Issues (512) 322-6087; Denise Kuehn, Director, Energy Efficiency Services (512) 322-6138.			
Council Committee, Boards and Commission Action:	To be reviewed by the Electric Utility Commission on May 15, 2017, and the Resource Management Commission on May 16, 2017.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy requests authorization to issue a rebate to GW BLOCK 23 OFFICE, LLC, in an amount not to exceed \$81,453, for energy efficiency measures completed at its office tower, 500 West 2nd Street, located in Council District 9.</p> <p>500 West 2nd Street is a new construction 29-story office tower located in the Green Water Treatment Plant redevelopment site along the extensions of 2nd and Nueces Streets. It is Austin's newest Class A office space, defined as having a good location and access and high-quality construction among other features. It contains 500,511 square feet of rentable office space and about 10,000 square feet of ground floor retail space. The project incorporates sustainable elements and is set to achieve a LEED® Gold certification and a 2-Star Austin Energy Green Building rating.</p> <p>The energy efficiency rebate measures implemented at this property are: high efficiency air conditioners, regenerative elevators, high efficiency lighting, lighting controls, and variable frequency drives on pumps and fans. The estimated total cost of the measures is \$9,418,750; the rebate will cover 0.88% of the total cost. These improvements were made</p>				

in accordance with Austin Energy's Commercial Rebate Program guidelines and the Energy Conservation Audit and Disclosure (ECAD) Ordinance.

This program is one element of the comprehensive Austin Energy Resource, Generation and Climate Protection Plan to realize 700 MW of energy efficiency and 200 MW of demand response by 2025. The original plan, approved by City Council in April 2010 and updated in December 2014, is designed in part to reduce local air pollution through energy conservation, reduce peak demand, reduce the need to purchase additional generation and assist customers in reducing electric consumption.


The avoided kilowatt hours (kWh) estimated at 1,087,852 kWh per year represents a major benefit to the local environment. This project is estimated to prevent the production of the following air emissions annually: 566.5 metric tons of Carbon Dioxide (CO₂), 0.242 metric tons of Nitrogen Oxides (NO_x), and 0.572 metric tons of Sulfur Dioxide (SO₂). The project savings is equivalent to the planting of 14,556 trees (728 acres of forest) in Austin's parks, the removal of 109 cars from our roadways, or the powering of 96 average Austin residences for a year.

Property Name	500 W 2 nd Street			
Customer Name	GW BLOCK 23 OFFICE, LLC			
Property Address	500 W 2 nd Street			
Total Square Feet	498,100			
Year Built	2017			
Energy Conservation Audit and Disclosure (ECAD) Status ¹	New Construction – EXEMPT			
Total Measure Costs	\$9,418,750			
Total Rebate – Not to Exceed	\$81,453			
% of Total Measure Costs	0.88%			
Note				
Approximately \$7.4 million of the \$9.4 million ‘Total Measure Costs’ (or 79%) is for the Regenerative Elevator measure. Meanwhile, \$42,424 of the \$81,453 rebate amount (or 52%) is for the Regenerative Elevator measure. So while the Regenerative Elevator measure contributes to a large part of the Total Measure Costs, the rebate on this technology is relatively small which is why the ‘% of Total Measure Costs’ is less than usual.				
Scope of Work				
High efficiency air conditioners, regenerative elevators, high efficiency lighting, and variable frequency drives on pumps and fans.				
Project Annual Savings (Estimated)				
Kilowatt (kW)	316.5			
\$/kW	\$257			
Kilowatt-hours (kWh)	1,087,852			
Measures Performed - Last 10 Years at this Property			Completion Date	Rebate Amount
N/A – New Construction			N/A	N/A
Scope of Work				
Measure	Rebate Amount	kW Saved – Estimated	kWh Saved – Estimated	\$/kW
Air Conditioning	\$ 8,964	14.95	25,828	\$ 649
Regenerative Elevators ²	\$ 42,424	158.82	250,419	\$ 267
High Efficiency Lighting	\$ 11,098	88.79	701,772	\$ 125
Lighting Controls	\$ 337	2.70	21,301	\$ 125
Variable Frequency Drives ³	\$ 18,630	51.24	88,532	\$ 363

¹ Owner agrees to comply with TITLE 6. ENVIRONMENTAL CONTROL AND CONSERVATION. CHAPTER 6-7. ENERGY CONSERVATION code (ECAD Ordinance) prior to the issuance of the rebate payment. Since this is a new construction property, benchmark energy usage is not required for the ECAD Ordinance until construction is complete and 12 months of utility data has been collected.

² Regenerative is a type of elevator that recycles energy rather than wasting it as heat. When the elevator cab travels down with a heavy load or up with a light load, the motor acts as a generator, transforming mechanical power into electrical power.

³ Variable Frequency Drives (VFDs) adjust the speed of a pump or motor by varying its input frequency and voltage, thereby reducing its peak power when full speed is not required

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> 				
Recommendation for Council Action				
Austin City Council		Item ID		Agenda Number
Meeting Date:	June 8, 2017		Department:	Austin Energy
Subject				
<p>Approve issuance of a rebate to TX Apartment 33 Management LLC, for performing energy efficiency improvements at the Villas Del Sol Apartments located at 1711 and 1647 Rutland Drive, in an amount not to exceed \$107,553 (District 4).</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:				
Prior Council Action:				
For More Information:	Jeff Vice, Director, Local Government Issues (512) 322-6450; Denise Kuehn, Director, Energy Efficiency Services (512) 322-6138.			
Council Committee, Boards and Commission Action:	To be reviewed by the Electric Utility Commission on May 15, 2017 and the Resource Management Commission on May 16, 2017.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy requests authorization to issue a rebate to TX Apartment 33 Management LLC, in an amount not to exceed \$107,553, for energy efficient measures at the Villas Del Sol Apartments located at 1711 and 1647 Rutland Drive in Council District 4.</p> <p>The property is comprised of 16 buildings and 294 apartment units, with a total of 197,248 square feet of conditioned space. The average rent for a studio unit is \$754, a one-bedroom unit is \$856, and a two-bedroom unit is \$1,044. The energy and water efficiency measures proposed at this property are duct sealing and water-saving devices. The estimated total cost of the project is \$107,553; the rebate will cover 100% of the total cost. These improvements will be made in accordance with Austin Energy's Multifamily Rebate guidelines.</p> <p>This program is one element of Austin Energy's comprehensive Resource, Generation and Climate Protection Plan to realize 700 MW of energy efficiency and 200 MW of demand response by 2025. The original plan, approved by City Council in April 2010 and updated in December 2014, is designed in part to reduce local air pollution through energy conservation, reduce peak demand, reduce the need to purchase additional generation, and assist customers in</p>				

reducing electric consumption.

The avoided kilowatt-hours (kWh), estimated at 529,474 kWh per year, represent a major benefit to the local environment. This project is estimated to prevent the production of the following emissions annually: 283 metric tons of Carbon Dioxide, 0.126 metric tons of Nitrogen Oxides, and 0.318 metric tons of Sulfur Dioxide. The project savings is equivalent to an estimated 636,483 vehicle miles traveled, the removal of 54 cars from our roadways, or the planting of 7,283 trees or 364 acres of forest in Austin's parks.

Community Name		Villas Del Sol			
Customer Name		TX Apartment 33 Mgmt LLC			
Property Address		1711 and 1647 Rutland Drive			
Year Built		1978, 1982			
Average Rent per Floor Plan		0 BR \$754; 1 BR \$856, 2 BR \$1,044 (Austin Investor Interests; 2017)			
Number of Rentable Units ¹		294			
Housing Type ²		Market Rate			
On Repeat Offender List?		No ³			
Electric Utilization Intensity for this property		12.11			
Average Electric Utilization Intensity for cohort ⁴		11.17 for properties built before 1985 with electric heat			
Energy Conservation Audit and Disclosure (ECAD) status		Compliant. Audits conducted for both addresses on 2-14-2011.			
Total Measure Costs		\$ 107,553			
Total Rebate – Not to Exceed		\$ 107,553			
% of Total Measure Costs		100%			
Rebate per Unit		\$ 366			
Scope of Work ⁵					
288 units to receive duct sealing of electric uncased fan coils (furred-down), add water-saving devices					
Project Annual Savings at 100% Occupancy					
Kilowatts (kW) Saved – Estimated		215.11			
Dollars per kW– Estimated		\$ 500			
Kilowatt-hours (kWh) Saved – Estimated		529,474			
Monthly Savings Per Customer - Estimated ⁶					
Dollar savings		\$ 16.51			
Measures Performed - Last 10 Years at this property		Completion Date		Rebate Amount	
Solar Screens installed		June 2016		\$13,419	
Multifamily Program Averages for Duct Seal from October 2015 - October 2016					
Measure	Average dollars per kW	Percent of project cost paid	Average kWh per project	Average number of units per Project	Average annual dollar savings per customer
Duct Seal	\$415	82%	262,000	213	\$135

¹ Energy Conservation Audit and Disclosure 2016 Energy Guide for Prospective residents lists the total number of units in the property; this may include units that are not rentable such as office spaces, model units, maintenance shops, etc.





² Per "Guide to Affordable Housing" published by The Austin Tenants' Council. Includes income requirements and restrictions.

³ <http://www.austintexas.gov/department/repeat-offender-program>

⁴ Cohort Type is determined by the year the property is built and the heating type (either gas or electric).

⁵ Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.

⁶ Calculation based on 11 cents per kWh.

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Recommendation for Council Action				
Austin City Council	Item ID		Agenda Number	<ITEM_OUTLINE>
Meeting Date:		Department:	Austin Energy	
Subject				
<p>Approve an ordinance amending the Fiscal Year 2016-2017 Austin Energy Operating Budget of Ordinance No. 20160912-001 to decrease the Austin Energy Operating Fund Ending Balance by \$889,608 and increase the Conservation Rebates expenses by \$889,608 to provide additional funding for the Austin Energy Weatherization and Customer Assistance Program Low Income Weatherization programs.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$889,608 is available from the ending balance of the Fiscal Year 2016-2017 Operating Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:				
Prior Council Action:	September 12, 2016 - Approved the FY 2016-2017 Budget.			
For More Information:	Debbie Kimberly, Vice President, Customer Energy Solutions, 512 322-6327.			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on May 15, 2017			
MBE / WBE:				
Related Items:	Item #			
Additional Backup Information				
<p>Austin Energy is seeking approval of this budget amendment to provide additional appropriations and related funding for the Customer Assistance Program (CAP) low income weatherization expenses and the Austin Energy free weatherization program expenses that were not spent during the FY 2015-16 fiscal year. The roll-over of this funding is in accordance with the Low Income Advisory Task Force recommendations. The total unspent amount in FY 2015-16 for the Austin Energy free weatherization program was \$618,491 and the total unspent for the CAP low income weatherization inception to date is \$271,117.</p>				

OPERATING BUDGET FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:

6/8/17

CONTACT DEPARTMENT(S):

Austin Energy

FUND:

Austin Energy Operating Fund

Subject: Approve an ordinance amending the Fiscal Year 2016-2017 Austin Energy Operating Budget of Ordinance No. 20160912-001 to decrease the Austin Energy Operating Fund Ending Balance by \$889,608 and increase the Conservation Rebates expenses by \$889,608 to provide additional funding for the Austin Energy Weatherization and Customer Assistance Program Low Income weatherization programs.

CURRENT YEAR IMPACT:

	2016-17 Amended	This Action	2016-17 Amended
Beginning Balance	310,501,436	0	310,501,436
Total Revenue	1,284,164,523	0	1,284,164,523
Total Transfers In	0	0	0
Total Appropriated Funds	1,284,164,523	0	1,284,164,523
Operating Requirements			
Operating Expenses	946,663,504	889,608	947,553,112
Total Debt Service	103,204,499	0	103,204,499
Total Transfers Out	215,909,723	0	215,909,723
Total Other Requirements	625,398	0	625,398
Total Operating Requirements	1,266,403,124	889,608	1,267,292,732
Excess (Deficiency) of Total Available Over Total Requirements	17,761,399	(889,608)	16,871,791
Ending Balance	328,262,835	(889,608)	327,373,227
Austin Energy FTEs	1,718.00	0.00	1,718.00

FIVE-YEAR IMPACT:

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Total Revenue	0	0	0	0	0
Total Operating Expenses	889,608	0	0	0	0
Total Debt Service	0	0	0	0	0
Total Transfers Out	0	0	0	0	0
Total Other Requirements	0	0	0	0	0
Net Budget Impact	(889,608)	0	0	0	0

ANALYSIS / ADDITIONAL INFORMATION : Austin Energy is seeking approval of this budget amendment to provide additional appropriations and related funding for the Customer Assistance Program (CAP) low income weatherization expenses and the Austin Energy weatherization program expenses that were not spent during the FY 2015-16 fiscal year. The roll-over of this funding is in accordance with the Low Income Advisory Task Force recommendations. The total unspent amount in FY 2015-16 for the Austin Energy weatherization program was \$618,491 and the total unspent for the CAP low income weatherization inception to date is \$271,117.

The above five-year impact analysis illustrates the total revenue and expense projections for the Austin Energy Operating Fund.

		Budget	FY 16 Audited Expenses	Balance
FY 2016	Free Weatherization	1,377,000	1,076,392	300,608
	Free Weatherization Rollover (2015)	955,111	637,228	317,883
	Total Free Weatherization	2,332,111	1,713,620	618,491
	 CAP Weatherization	 1,000,000	 728,883	 271,117
	CAP Weatherization Rollover ITD	85,023	85,023	-
		1,085,023	813,906	271,117
	 Total RCA Budget Amendment			889,608

ORDINANCE NO. _____

AN ORDINANCE AMENDING THE FISCAL YEAR 2016-2017 AUSTIN ENERGY OPERATING BUDGET OF ORDINANCE NO. 20160912-001 TO INCREASE EXPENDITURES AND APPROPRIATIONS.

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:

PART 1. The Council amends the Fiscal Year 2016-2017 Austin Energy Operating Budget of Ordinance No. 20160912-001 to decrease the Ending Balance by \$889,608 and increase the Operating Expenses by \$889,608 for funding of the Austin Energy Weatherization and Customer Assistance Program Low Income Weatherization budgeted amounts unspent in FY 2015-2016.

PART 2. This ordinance takes effect on June 19, 2017.

PASSED AND APPROVED


_____, 2017 §
 §
 § _____
Steve Adler
Mayor

APPROVED: _____

Ann Morgan
City Attorney

ATTEST: _____

Jannette S. Goodall
City Clerk

<div> <div>A U S T I N C I T Y C O U N C I L</div> <div>AGENDA</div> <div>  </div> </div>	
RCA Type	Professional Services Agreement – Project Specific RFQ
RCA – CCO	Austin City Council
Meeting Date:	June 8, 2017
Department:	Capital Contracting Office
Subject	
<p>Authorize negotiation and execution of a professional services agreement with JACOBS ENGINEERING GROUP, INC., (staff recommendation) or one of the other qualified responders for Request for Qualifications Solicitation No. CLMP221, to provide engineering services for the Austin Community College Chiller Plant, in amount not to exceed \$3,000,000. (District 4)</p>	
HARU	
<p>Funding is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy.</p>	
Fiscal Note	
<p>A fiscal note is attached.</p>	
Purchasing Language:	Staff recommendation is the most qualified firm out of six firms evaluated through the City's qualification-based selection process.
Prior Council Action:	
For More Information:	Rolando Fernandez, 512-974-7749; Sarah Torchin, 512-974-7141; James Matlock Jr. 512-322-6273.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on May 15, 2017.
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-(Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 15.80% MBE and 15.80% WBE participation.
Related Items:	
Additional Backup Information	

Austin Energy's District Cooling Program is comprised of four plants—two plants working together serving Downtown Austin, one at Mueller, and one at The Domain. Chilled water is distributed from the plants to buildings via a network of underground pipes for customers' cooling needs. Benefits for customers include reduced capital costs, more usable building space (because there's no need for a stand-alone cooling system), extraordinary reliability, and ease of use. The community benefits from District Cooling because it supports the City's growth initiatives, creates a long-term revenue stream, and shifts peak electric demand which, in turn, provides market and regulatory savings or avoided costs for all Austin Energy customers. Additionally, in the Summer of 2016, the program provided 15 megawatts (MW) of demand shift towards a goal of 20 MW by 2025 included in the Resource, Generation and Climate Protection Plan.

At the January 30, 2017 meeting of the Austin Energy Utility Oversight Committee, Council members were briefed on District Cooling Program expansions including a new "satellite plant" at the Austin Community College Highland Campus ("ACC Highland") located at 6101 Airport Blvd., in Council District 4. On February 2, Council authorized the negotiation and execution of an interlocal agreement with Austin Community College (ACC) to provide on-site chilled water services at ACC Highland. ACC's Board of Trustees approved the agreement on June 5, 2017. As part of this agreement, and consistent with the District Cooling Program business model, ACC will reimburse the City for the capital cost of the plant over a 30-year period as well as pay for the cost of chilled water services during this time.

The selected firm will provide engineering and professional services for design, permitting, bid/award, and constructing monitoring phases of the project. The objective of this design at ACC Highland is to install 4,000 tons of chilled water cooling capacity including chillers, a thermal storage tank, cooling towers, associated infrastructure, and appurtenances.

Project Deliverables:

- A. Surveys for existing as-built conditions, topography, sub-surface utilities, geotechnical conditions, and ground and surface water conditions,
- B. Environmental Permitting and Site Risk Assessment
- C. Options analysis report
- D. General Site drawings
- E. Building layout drawings
- F. Chiller plant design layout drawings
- G. Auxiliary Equipment (Mechanical and Electrical) general arrangement drawings
- H. Major equipment schedules
- I. Process flow diagrams
- J. Electrical one-line diagram
- K. Sound/Noise model

A delay in awarding this contract will negatively impact the build out of the ACC Highland campus because the chiller plant is needed to support future phases of construction.

This authorization provides for funding of the above listed services related to design services. This request allows for the development of an agreement with a qualified responder selected by Council. If the City is unsuccessful in negotiating a satisfactory agreement with the selected responder, negotiations will cease and staff will return to Council to authorize new contract negotiations with another qualified responder.

RECOMMENDED FIRM: JACOBS ENGINEERING GROUP, INC. is located in Austin, TX.

ALTERNATE FIRM: STANLEY CONSULTANTS, INC., is located in Austin, TX.

Capital Contracting Office
Evaluation of Consultant Qualifications

**COMPOSITE
EVALUATION MATRIX**

Received: March 8, 2017

Project: CLMP221 Engineering Services for ACC Chiller Plant

Project Manager: James Matlock

Firm (or Joint Venture)	Item 1 [Yes or No]	Item 2 [Yes or No]	Item 3a [10]	Item 3b [20]	Item 4 [20]			Item 5 [15]	Item 6 [15]	Item 7 [10]	Item 8 [10]	[100]	Item 9 [15]	[115]	RANK
	MBE/WBE Procurement Program	Turned in all Required Documents	Team's Structure	Team's Project Approach	Project Manager, Project Professional and Project Principal Experience			Prime Firm's Comparable Project Experience	Major Scopes of Work Comparable Project Experience	Team's Experience with Austin Issues	COA Experience with Prime	SUB TOTAL	Optional Interview	TOTAL POINTS	
					PMgr [10]	PProf [6]	PPrin [4]								
Jacobs Engineering Group, Inc.	Y	Y	9.40	17.40	9.90	5.90	4.00	13.70	14.40	9.70	10.00	94.40	-	94.40	1
Stanley Consultants, Inc.	Y	Y	8.60	17.20	8.60	5.60	3.70	13.10	12.90	8.30	9.99	87.99	-	87.99	2
Energy Engineering Assoc. Inc.	Y	Y	7.00	14.60	9.30	4.90	3.50	11.90	12.96	9.10	10.00	83.26	-	83.26	3
Page Southerland Page, Inc.	Y	Y	7.90	15.20	8.60	5.00	3.60	10.50	11.95	8.30	9.18	80.23	-	80.23	4
Affiliated Engineers	Y	Y	7.30	9.80	8.80	4.70	3.10	10.90	11.00	7.10	9.18	71.88	-	71.88	5
Sebesta Inc., dba NV5	Y	Y	7.00	12.00	7.60	4.40	3.40	11.30	10.60	6.30	9.18	71.78	-	71.78	6
Burns & McDonnell Engineering	Non-Responsive														
WSP USA Corp.	Non-Responsive														

M/WBE Summary

Participation subgoals stated in the solicitation were 1.90% African American; 9.00% Hispanic; 4.90% Native Asian; 15.80% WBE. The recommended firm provided a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. The alternate firm provided a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department.

Public notice was given for this solicitation, CLMP221 Engineering Services for Austin Community College Chiller Plant, through the City's Vendor Connection web portal which resulted in 1755 firms receiving notification. Out of the 123 firms that obtained the solicitation documents, eight submitted qualifications statements. Submittals were received on March 8, 2017. None out of the eight firms submitting were certified MBE/WBE.





RECOMMENDED FIRM: JACOBS ENGINEERING GROUP, INC., Austin, TX – Total Participation:

<u>NON MBE/WBE TOTAL – PRIME</u>	60.00%
Jacobs Engineering Group, Inc., Austin, TX	60.00%
<u>MBE TOTAL – SUBCONSULTANTS</u>	23.00%
<u>African American Subtotal</u>	3.00%
(MB) W&D Enterprises, LLC dba MAVA Engineering, LLC, Round Rock, TX (mechanical engineering)	3.00%
<u>Hispanic Subtotal</u>	10.00%
(MH) Jose I. Guerra, Inc., Austin, TX (control system engineering)	8.00%
(MH) Arias & Associates, Inc., Austin, TX (geotechnical soils)	2.00%
<u>Native/Asian Subtotal</u>	10.00%
(FA) JQ+Tsen LLC, Austin, TX (structural engineering)	7.00%
(MA) Encotech Engineering Consultants, Inc., Austin, TX (structural, electrical engineering)	3.00%
<u>WBE TOTAL – SUBCONSULTANTS</u>	17.00%
(FW) K. Friese & Associates, Inc., Austin, TX (civil engineering)	9.00%
(FW) Austin Architecture Plus Inc dba Architecture Plus (architectural consulting)	3.00%
(FW) Dickensheets Design Associates, LLC, Austin, TX (noise abatement, architectural services)	1.00%
(FW) Baer Engineering & Environmental Consulting, Inc., Austin, TX (permitting services)	2.00%
(FW) MWM Design Group, Inc., Austin, TX (surveying services, building permit services)	1.00%
(FW) Holt Engineering, Inc., Austin, TX (testing services, laboratory & field testing services)	1.00%

ALTERNATE FIRM: STANLEY CONSULTANTS, INC, Austin, TX – Total Participation:

<u>NON/WBE TOTAL – PRIME</u>	66.30%
Stanley Consultants, Inc., Austin, TX	66.30%
<u>MBE TOTAL – SUBCONSULTANTS</u>	17.90%
<u>African American Subtotal</u>	1.90%
(MB) Mbroh Engineering, Inc., Dallas, TX (electrical engineering)	1.90%

<u>Hispanic Subtotal</u>	9.00%
(MH) Garcia Design, Inc., Austin, TX (landscape architecture)	2.00%
(FH) Civil Land Group, LLC, Round Rock, TX (civil engineering)	4.00%
(MH) Reed Fire Protection Engineering LLC, Addison, TX (fire protection engineering)	3.00%
<u>Native/Asian Subtotal</u>	7.00%
(MA) Encotech Engineering Consultants, Inc., Austin, TX (structural engineering)	3.00%
(MA) HVJ South Central Texas- M&J Inc., Austin, TX (quality control testing services)	1.00%
(MA) Quality Power, LLC, Lakeway, TX (electrical engineering)	3.00%
<u>WBE TOTAL – SUBCONSULTANTS</u>	15.80%
(FW) Baer Engineering and Environmental Consulting, Inc., Austin, TX (permitting services)	4.00%
(FB) Carter Design Associates, Inc., Austin, TX (architectural consulting)	6.70%
(FW) Holt Engineering, Inc., Austin, TX (geotechnical soils)	2.00%
(FW) McGray & McGray Land Surveyors, Inc. Austin, TX (survey)	1.1%
(FW) Dickensheets Design Associates, LLC, Austin, TX (noise abatement)	2.00%

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71225	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of a contract with ABB INC., to provide wireless temperature monitoring equipment and installation, in an amount not to exceed \$260,395.				
Amount and Source of Funding				
Funding is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) CAK0010REBID for wireless temperature monitoring equipment and installation on February 20, 2017 and it closed on April 20, 2017 with one offer received. The recommended offer is the sole offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.			
Prior Council Action:	<div style="background-color: #cccccc; height: 20px; width: 100px;"></div>			
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Cheryl Kaufman, at 512-505-3545 or Cheryl.Kaufman@ austinenergy.com			
Boards and Commission Action:	May 15, 2017- To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract is for the procurement and installation of a continuous wireless temperature monitoring system for the combined cycle unit's medium-voltage switchgear at the Sand Hill Energy Center. This system is a proactive approach to continuously monitor the health of the switchgear which will enable Austin Energy staff to safely identify and repair small problems before equipment failures occur. By continuously monitoring the switchgear, Austin Energy staff can collect real-time temperature and partial discharge data, and spot problems as soon as they develop reducing the likelihood of costly unplanned outages. In addition, the system improves employee safety by eliminating the need to manually open energized switchgear doors. The switchgear continuous temperature monitoring system will enhance both employee safety and unit reliability.

An evaluation team with expertise in this area evaluated the offer and determined ABB Inc. was capable of providing these services based on technical concept and solutions, experience and performance capability, cost, and local business presence.


This is a new requirement and the associated authorization amount is based on the price of the specific, one-time work.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

EVALUATION MATRIX
RFP CAK0010REBID
Wireless Temperature Monitoring Equipment and Installation





Evaluation Category	Maximum Points	ABB
Technical Concept and Solution	40	27
Cost	30	30
Experience & Performance Capability	20	19
Local Business Presence	10	0
Total	100	76

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

<div style="text-align: center;">  </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71226	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of a 60-month contract with SCHNEIDER ELECTRIC SYSTEMS USA INC., to provide generator control system maintenance and support services, in an amount not to exceed \$1,200,000.				
Amount and Source of Funding				
Funding in the amount of \$60,000 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 57 months of the original contract period is contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	Sole Source			
Prior Council Action:				
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to the buyer, Cheryl A. Kaufman, at 512-505-3545 or Cheryl.Kaufman@austinenergy.com			
Boards and Commission Action:	May 15, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.			
Additional Backup Information				
<p>The contract is for maintenance of the Foxboro control systems for generators at Decker Creek Power Station and Sand Hill Energy Center. The contract will include proprietary software updates, preventative maintenance, hardware, training, field service, and 24/7 phone support for the Foxboro control systems. Schneider Electric Systems USA Inc. is the manufacturer and sole source for these parts and maintenance and does not permit outsourcing of these products or services to any representatives, distributors, or third party partners.</p> <p>The Foxboro control system operates and monitors several critical processes including boiler controls, burner management systems, data acquisition, turbine controls, and air emission controls systems which minimize nitrous oxides emissions to ensure air permit compliance.</p>				

This contract will replace the current contract which expires on July 18, 2017. The cost for future maintenance of this system is anticipated to be similar to the amount of the current contract which has utilized approximately \$925,000 of the \$1,207,000 authorization.

Without this critical software Austin Energy will not be able to ensure the continuity of power production and reduced air emissions.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71227	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 24-month contract with TECHLINE INC., to provide decorative lighting and ancillary equipment, in an amount of \$2,000,000, with three 12-month extension options in an estimated amount of \$1,000,000 per extension option, for a total contract amount not to exceed \$5,000,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$250,000 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 21 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) GGU0164 for these goods on January 30, 2017 and it closed on March 21, 2017 with two offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these goods.</p>			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Gabriel Guerrero, at, 512-322-6060 or Gabriel.Guerrero@austinenergy.com</p>			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide a continuous supply of decorative lighting fixtures, luminaires, street lights and poles, to be used throughout the Austin Energy service area, for new installations and replacement of failed or damaged equipment as required. The materials will be used to replenish stock at Austin Energy's St. Elmo warehouse for issuance to street lighting crews.

This contract will ensure that Austin Energy has the critical parts required for the street light crews to enable timely repairs, maintenance and new projects. The contract will replace the existing contract which expires on February 16, 2019. The existing contract included 51 line items with a total authorization of \$731,502, and an actual average annual spend of \$401,033. Upon execution of the new contract, the existing contract will be cancelled. The new contract will include 49 additional line items (a total of 100 different items) for lighting assemblies and new LED items that were added to better facilitate the process of customizing new assemblies. In addition, the new contract is based on increased estimated quantities that are more representative of recent and future forecasted demand.

Without this contract, Austin Energy will not be able to fulfill the requirements for installation of new and replacement streetlights throughout its service area.

BID TABULATION

IFB GGU0164





Decorative Luminaires, Street Lights and Poles

100 line items

<u>Vendor</u>	<u>Number of Line Items Bid</u>	<u>Total Annual Award</u>
Techline Inc.	100	\$1,000,000
Power Supply Inc.	100	No Award

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

TECHLINE INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 2,000,000	n/a	n/a
Extension Option 1	12	\$ 1,000,000	n/a	n/a
Extension Option 2	12	\$ 1,000,000	n/a	n/a
Extension Option 3	12	\$ 1,000,000	n/a	n/a
TOTAL	60	\$ 5,000,000	\$ -	\$ -

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71228	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of six contracts with TEXAS ELECTRIC COOPERATIVES, POWER SUPPLY INC., TECHLINE INC., STUART C. IRBY, PRIESTER-MELL & NICHOLSON INC., and KBS ELECTRICAL DISTRIBUTORS, to provide critical electric utility materials and supplies, for a term of 60 months, in an amount not to exceed \$125,000,000, divided among the contractors.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$416,667 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 58 months of the original contract period are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued a Request for Qualification Statements (RFQS) GGU0505 for these goods on April 3, 2017 and it closed on April 25, 2017 with seven offers received. The recommended offers are the best offers submitted by responsible offerors. Additional information on the solicitation is included below the line. All of the recommended offerors are the current providers for these goods.</p>			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Gabriel Guerrero, at, 512-322-6060 or Gabriel.Guerrero@austinenergy.com</p>			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

These contracts will provide critical electric utility materials and supplies as required. Over 650 line items, such as single-phase transformers, power cable, copper wire, pole-line hardware and fuses must be purchased monthly. The materials will replenish stock at Austin Energy (AE) warehouses, where they are issued as needed for routine utility maintenance and construction and for emergencies. Deliveries will be made within 24 hours for standard orders and within eight hours for emergency orders. The materials will also be used for equipment repairs during outages as well as emergency repairs.

This request allows for the development of supply contracts with the six recommended contractors who will be required to provide monthly pricing for the contract items. Purchases will be made as needed, based on lowest cost. Amounts spent with each company will vary depending upon availability and pricing.

These contracts will replace seven existing contracts that will expire on July 31, 2017. The current contracts have an actual two-year average annual spend of \$24,716,554.

If the City is unable to secure the contracts, AE will be required to make spot purchases for the critical materials and supplies, which may result in delays in electrical services.





A Request for Qualifications Statement (RFQS) was issued with seven responses received. Six companies who submitted qualifications statements are being recommended for award. Qualifications included vendor's stocking, 24-hour availability and delivery, and emergency responsiveness of eight hours. An evaluation team with expertise in this area evaluated the offers and scored all vendors as the best to provide these goods based on pass/fail evaluations.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

EVALUATION MATRIX
RFQS GGU0505
Critical Materials Supply Arrangement

EVALUATION CRITERIA		Total Points	Texas Electric Cooperatives	Power Supply	Techline Inc.	Stuart C. Irby	Priester-Mell & Nicholson Inc.	KBS Electrical Distributors	Anixter Inc.
1	Contractor's demonstrated capability to perform standard deliveries within 24 hours of notification.	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Fail
2	Contractor's demonstrated capability to perform beyond normal business hours.	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Fail
FINAL DETERMINATION		Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Fail

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71229	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 24-month contract with GCA SERVICES GROUP, INC., or one of the other qualified offerors to Request For Proposals JXP0504REBID, to provide janitorial services, in an amount of \$1,635,935, with three 12-month extension options in an amount of \$817,965 per extension option, for a total contract amount not to exceed \$4,089,830.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$136,327 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) JXP0504REBID for these services on March 13, 2017 and it closed on March 30, 2017 with 18 of offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is not the current provider for these services.</p>			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Joshua Pace, at 512-322-6583 or Joshua.Pace@austinenergy.com</p>			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide janitorial services including labor, supervision, supplies and equipment at the following Austin Energy (AE) locations:

- Town Lake Center
- St. Elmo and Kramer Lane Service Centers
- Utility Customer Service Center North
- Meter Shop on Todd Lane
- District Cooling Plant buildings
- Decker Creek Power Station and other buildings at the Decker site
- Sand Hill Energy Center
- Laboratory Services building

The purpose of this janitorial services contract is to provide a clean and safe environment for City employees, contractors, and the public. Services include day and night crews with tasks that are divided on a daily, weekly, bi-weekly, monthly and quarterly basis, and that vary at each site. The total area to be serviced is approximately 260,000 square feet.

In preparation for a new solicitation for these services, staff identified ways to further segment these services into smaller packages in order to increase opportunities for small and/or certified companies to compete for City contracts. The Purchasing Office received 18 proposals for the new solicitation—an increase of five proposals over the previous solicitation.

Furthermore, the Sustainability Office provided the following updated requirements for janitorial services which are incorporated in the contract:

- Cleaning chemicals: Daily use chemicals shall meet EcoLogo or Green Seal (GS) Standards, GS-37. Floor care products shall meet GS-40, and hand care products shall meet GS-41. Products shall be low volatile organic compounds (VOCs) with low toxicity, readily biodegradable, non-carcinogenic, low odor, etc.
- Paper products: All paper products shall be of postconsumer recycled content. Products with EPA guidelines for recycled content include toilet tissue (GS-01), and paper towels (GS-09).
- Trash Can Liners: All trash bin and recycling bin liners shall contain at least 10% postconsumer recycled content or have a thickness of less than 0.7 ml.
- Refuse Recycling: Contractor shall maximize use of materials that can be included in the City's Single-Stream (Office Stream) Recycling Program, and use designated recycling collection bins and storage area for pick-up.
- Finishing and Stripping Floors: Contractor shall use zinc-free finish and stripper meeting GS-40, and use a micro fiber application of finish. Contractor shall use separate mops for stripping and rinsing. Protective gloves shall not contain PVC or vinyl.
- Carpet and Floor Care: Contractor shall use water extraction machines with adjustable solution controls that allow carpets to dry in 8 hours or less. Microfiber mops, cloths and sponges shall be used instead of cotton.
- Dusting: Contractor shall use micro fiber cloths with no chemicals, if possible, and water or water-based cleaners.
- Equipment: Vacuums shall have HEPA Filtration at a maximum of 0.03 micron, and operate at 69 Decibels or less.

This contract is one of two contracts replacing current janitorial services contracts which expire on September 30, 2017.

An evaluation team with expertise in this area evaluated the offers and scored GCA Services Group, Inc. as the best to provide these services for the locations listed above based on business organization and capacity, experience and

qualifications, sustainability, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

If the City is unable to secure a contract, AE would not have a contract in place for janitorial services, resulting in health and safety issues from unsanitary conditions.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

GCA SERVICES GROUP, INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 1,635,935	n/a	n/a
Extension Option 1	12	\$ 817,965	n/a	n/a
Extension Option 2	12	\$ 817,965	n/a	n/a
Extension Option 3	12	\$ 817,965	n/a	n/a
TOTAL	60	\$ 4,089,830	\$ -	\$ -

**EVALUATION MATRIX
JANITORIAL SERVICES, PACKAGE A
RFP JXP0504REBID**

Evaluation Factors	Points	GCA	ISS Facility Services	Pritchard	American Facility Services	L5 Services	Capital City Janitorial	Entrust One
Experience and Qualifications	35	30.0	20.0	22.0	18.0	24.0	15.0	11.0
Total Evaluated Cost	30	15.6	30.0	15.6	18.7	20.5	23.6	28.4
Sustainability	15	14.0	3.0	14.0	12.0	12.0	3.0	0.0
Business Organization and Capacity	10	9.0	5.0	5.0	5.0	7.0	7.0	3.0
Local Business Presence	10	10.0	10.0	10.0	10.0	0.0	10.0	10.0
Total	100	78.6	68.0	66.6	63.7	63.5	58.6	52.4

Evaluation Factors	Points	UBM Enterprises	UCS	Service Master Clean	Member's Building Maintenance	Goodwill	Palacios	Treco
Experience and Qualifications	35	13.0	13.0	21.0	17.0	11.0	10.0	9.0
Total Evaluated Cost	30	21.4	17.7	14.3	15.4	11.2	15.7	10.3
Sustainability	15	14.0	5.0	8.0	5.0	3.0	1.0	4.0
Business Organization and Capacity	10	3.0	5.0	4.0	5.0	2.0	3.0	2.0
Local Business Presence	10	0.0	10.0	0.0	0.0	10.0	0.0	0.0
Total	100	51.4	50.7	47.3	42.4	37.2	29.7	25.3

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

**EVALUATION MATRIX
JANITORIAL SERVICES, PACKAGE B
RFP JXP0504REBID**

Evaluation Factors	Points	GCA	Pritchard	ISS Facility Services	L5 Services	American Facility Services	Capital City Janitorial	Service Master Clean
Experience and Qualifications	35	30.0	22.0	20.0	24.0	18.0	15.0	21.0
Total Evaluated Cost	30	22.3	30.0	29.3	20.6	13.3	21.6	22.9
Sustainability	15	14.0	14.0	3.0	12.0	12.0	3.0	8.0
Business Organization and Capacity	10	9.0	5.0	5.0	7.0	5.0	7.0	4.0
Local Business Presence	10	10.0	10.0	10.0	0.0	10.0	10.0	0.0
Total	100	85.3	81.0	67.3	63.6	58.3	56.6	55.9

Evaluation Factors	Points	UCS	UBM Enterprises	Entrust One	Member's Building Maintenance	Goodwill	Palacios	Treco
Experience and Qualifications	35	13.0	13.0	11.0	17.0	11.0	10.0	9.0
Total Evaluated Cost	30	20.6	23.4	28.7	17.7	13.6	20.2	14.3
Sustainability	15	5.0	14.0	0.0	5.0	3.0	1.0	4.0
Business Organization and Capacity	10	5.0	3.0	3.0	5.0	2.0	3.0	2.0
Local Business Presence	10	10.0	0.0	10.0	0.0	10.0	0.0	0.0
Total	100	53.6	53.4	52.7	44.7	39.6	34.2	29.3

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.





**EVALUATION MATRIX
JANITORIAL SERVICES, PACKAGE C
RFP JXP0504REBID**

Evaluation Factors	Points	GCA	Pritchard	Service Master Clean	ISS Facility Services	L5 Services	American Facility Services	Capital City Janitorial
Experience and Qualifications	35	30.0	22.0	21.0	20.0	24.0	18.0	15.0
Total Evaluated Cost	30	16.3	21.9	30.0	22.5	15.0	11.1	18.1
Sustainability	15	14.0	14.0	8.0	3.0	12.0	12.0	3.0
Business Organization and Capacity	10	9.0	5.0	4.0	5.0	7.0	5.0	7.0
Local Business Presence	10	10.0	10.0	0.0	10.0	0.0	10.0	10.0
Total	100	79.3	72.9	63.0	60.5	58.0	56.1	53.1

Evaluation Factors	Points	UBM Enterprises	Entrust One	Goodwill	Member's Building Maintenance	Palacios	Treco	UCS
Experience and Qualifications	35	13.0	11.0	11.0	17.0	10.0	9.0	*
Total Evaluated Cost	30	11.4	15.7	13.5	12.2	20.5	12.2	*
Sustainability	15	14.0	0.0	3.0	5.0	1.0	4.0	*
Business Organization and Capacity	10	3.0	3.0	2.0	5.0	3.0	2.0	*
Local Business Presence	10	0.0	10.0	10.0	0.0	0.0	0.0	*
Total	100	41.4	39.7	39.5	39.2	34.5	27.2	*

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

* Offeror did not submit a proposal for Package C

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71230	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 24-month contract with PRITCHARD INDUSTRIES SOUTHWEST, INC., or one of the other qualified offerors to Request For Proposals JXP0504REBID, to provide janitorial services, in an estimated amount of \$585,310, with three 12-month extension options in an estimated amount of \$292,655 per extension option, for a total contract amount not to exceed \$1,463,275.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$97,552 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) JXP0504REBID for these services on March 13, 2017 and it closed on March 30, 2017 with 18 of offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is not the current provider for these services.</p>			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Joshua Pace, at 512-322-6583 or Joshua.Pace@austinenergy.com</p>			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract will provide janitorial services including labor, supervision, supplies and equipment at the following Austin Energy (AE) locations:

- System Control Center
- Combined Transportation, Emergency & Communication Center
- Back Up Control Center

The facilities in this contract include mission critical facilities that are operational and occupied 24 hours per day, seven days per week, and 365 days per year. Therefore, janitorial services are required year round at these locations.

Relative to the other AE locations, stricter credential issuance is required due to the nature of the work performed at these critical public safety support and energy operations facilities.

The purpose of this janitorial services contract is to provide a clean and safe environment for City employees, contractors, and the public. Services include day and night crews with tasks that are divided on a daily, weekly, bi-weekly, monthly and quarterly basis, and that vary at each site. The total area to be serviced is approximately 250,000 square feet.

In preparation for a new solicitation for these services, staff identified ways to further segment these services into smaller packages in order to increase opportunities for small and/or certified companies to compete for City contracts. The Purchasing Office received 18 proposals for the new solicitation—an increase of five proposals over the previous solicitation.

Furthermore, the Sustainability Office provided the following updated requirements for janitorial services which are incorporated in the contract:

- Cleaning chemicals: Daily use chemicals shall meet EcoLogo or Green Seal (GS) Standards GS-37. Floor care products shall meet GS-40, and hand care products shall meet GS-41. Products shall be low volatile organic compounds (VOCs) with low toxicity, readily biodegradable, non-carcinogenic, low odor, etc.
- Paper products: All paper products shall be of postconsumer recycled content. Products with EPA guidelines for recycled content include toilet tissue (GS-01), and paper towels (GS-09).
- Trash Can Liners: All trash bin and recycling bin liners shall contain at least 10% postconsumer recycled content or have a thickness of less than 0.7 ml.
- Refuse Recycling: Contractor shall maximize use of materials that can be included in the City's Single-Stream (Office Stream) Recycling Program, and use designated recycling collection bins and storage area for pick-up.
- Finishing and Stripping Floors: Contractor shall use zinc-free finish and stripper meeting GS-40, and use a micro fiber application of finish. Contractor shall use separate mops for stripping and rinsing. Protective gloves shall not contain PVC or vinyl.
- Carpet and Floor Care: Contractor shall use water extraction machines with adjustable solution controls that allow carpets to dry in 8 hours or less. Microfiber mops, cloths and sponges shall be used instead of cotton.
- Dusting: Contractor shall use micro fiber cloths with no chemicals, if possible, and water or water-based cleaners.
- Equipment: Vacuums shall have HEPA Filtration at a maximum of 0.03 micron, and operate at 69 Decibels or less.

This contract is one of two contracts replacing current janitorial services contracts which expire on September 30, 2017.

An evaluation team with expertise in this area evaluated the offers and scored Pritchard Industries Southwest, Inc. as the best to provide these services for the locations listed above based on business organization and capacity, experience and qualifications, sustainability, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

If the City is unable to secure a contract, AE would not have a contract in place for janitorial services, resulting in health and safety issues from unsanitary conditions.





A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

PRITCHARD INDUSTRIES SOUTHWEST INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 585,310	n/a	n/a
Extension Option 1	12	\$ 292,655	n/a	n/a
Extension Option 2	12	\$ 292,655	n/a	n/a
Extension Option 2	12	\$ 292,655	n/a	n/a
TOTAL	60	\$ 1,463,275	\$ -	\$ -

EVALUATION MATRIX JANITORIAL SERVICES, PACKAGE D RFP JXP0504REBID								
Evaluation Factors	Points	Pritchard	GCA	ISS Facility Services	American Facility Services	UBM Enterprises	L5 Services	Capital City Janitorial
Experience and Qualifications	35	22.0	30.0	20.0	18.0	13.0	24.0	15.0
Total Evaluated Cost	30	24.2	11.5	23.6	16.3	30.0	15.1	17.4
Sustainability	15	14.0	14.0	3.0	12.0	14.0	12.0	3.0
Business Organization and Capacity	10	5.0	9.0	5.0	5.0	3.0	7.0	7.0
Local Business Presence	10	10.0	10.0	10.0	10.0	0.0	0.0	10.0
Total	100	75.2	74.5	61.6	61.3	60.0	58.1	52.4

Evaluation Factors	Points	UCS	Service Master Clean	Member's Building Maintenance	Entrust One	Goodwill	Palacios	Treco
Experience and Qualifications	35	13.0	21.0	17.0	11.0	11.0	10.0	9.0
Total Evaluated Cost	30	13.9	13.1	19.0	20.8	6.7	9.2	6.3
Sustainability	15	5.0	8.0	5.0	0.0	3.0	1.0	4.0
Business Organization and Capacity	10	5.0	4.0	5.0	3.0	2.0	3.0	2.0
Local Business Presence	10	10.0	0.0	0.0	10.0	10.0	0.0	0.0
Total	100	46.9	46.1	46.0	44.8	32.7	23.2	21.3

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71231	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a contract with FORD AUDIO-VISUAL SYSTEMS, LLC., or one of the other qualified offerors to Request For Proposals JXP0505, to provide a video wall for Austin Energy's System Control Center, in an estimated amount of \$1,333,495, with five 12-month extension options for maintenance and services, in an estimated amount of \$3,000 per extension option, for a total contract amount not to exceed \$1,348,495.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$444,498 is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy. Funding for the remaining eight months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) JXP0505 for these goods and services on March 20, 2017 and it closed on April 13, 2017 with seven offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.			
Prior Council Action:				
For More Information:	<p>Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Joshua Pace, at 512-322-6583 or Joshua.Pace@austinenergy.com</p>			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract will provide a video wall for the Network Operations Center (NOC) at Austin Energy's (AE) System Control Center. The NOC is a control room currently under construction at the System Control Center facility. The NOC will facilitate coordinated decision making and support for the AE's Internet Protocol Network. Additionally, when not activated, the NOC serves as a training center for AE's Network Operations.

The Network Operations video wall will be a new system that will provide visual tools, software, and functionality to better monitor, maintain, control, troubleshoot, and repair AE's Internet Protocol Network. This unit is responsible for monitoring multiple networks for conditions that may require special attention to avoid degraded services, and to decrease the duration of electric service outages. The video wall will assist this effort by bringing together data from various internal and external operational systems to troubleshoot and address incidents as well as give AE the ability to collaborate with multiple business units in the event of a technical incident command implementation.

The contractor will be responsible for the turnkey design, installation, and testing of the audio visual systems associated with the video wall. The work effort will proceed in phases, providing AE staff time to evaluate and approve the design of the equipment, video processor and computer applications, and shop drawings prior to the contractor's procurement of equipment and installation of the video wall. The five-year maintenance and service contract will provide continued support to effectively maintain and support the hardware and software utilized in the audio visual systems.

An evaluation team with expertise in this area evaluated the offers and scored Ford Audio-Visual Systems, LLC., as the best to provide these services based on business organization and capacity, experience and qualifications, system concept and proposed solutions, implementation, testing, and quality assurance, support and ongoing service, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

If the City is unable to secure a contract, AE's ability to communicate and collaborate with various business units would diminish which could result in slow response times for outages and other incidents.





A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

FORD AUDIO-VISUAL SYSTEMS, LLC				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Contract	-	\$ 1,333,495	n/a	n/a
Extension Option 1	12	\$ 3,000	n/a	n/a
Extension Option 2	12	\$ 3,000	n/a	n/a
Extension Option 3	12	\$ 3,000	n/a	n/a
Extension Option 4	12	\$ 3,000	n/a	n/a
Extension Option 5	12	\$ 3,000	n/a	n/a
TOTAL	60	\$ 1,348,495	\$ -	\$ -

EVALUATION MATRIX
VIDEO WALL FOR AUSTIN ENERGY'S NETWORK OPERATIONS CENTER
RFP JXP0505





Evaluation Factors	Points	Ford AV	Activu	Vistacom	AVI-SPL	Conference Technologies	AVI
System Concept and Proposed Solutions	30	28.0	29.0	28.0	23.0	10.0	5.0
Cost Proposal	20	18.7	20.0	12.4	14.7	11.9	9.9
Business Organization and Capacity, Experience and Qualifications	15	14.0	14.0	10.0	13.0	10.0	9.0
Implementation, Testing, Quality Assurance	15	15.0	14.0	13.0	11.0	10.0	0.0
Support and Ongoing Service	10	10.0	10.0	9.0	8.0	6.0	2.0
Local Business Presence	10	10.0	2.0	2.0	2.0	2.0	0.0
Total	100	95.7	89.0	74.4	71.7	49.9	25.9

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

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Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	71232	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	June 15, 2017			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of a contract with ABB INC., to provide Gas Insulated Substation design services and equipment, in an amount not to exceed \$679,020.				
Amount and Source of Funding				
Funding is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Sole Source			
Prior Council Action:				
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov or to the buyer, Darralyn Johnson, at 512-505-7293 or Darralyn.Johnson@ austinenergy.com			
Boards and Commission Action:	May 15, 2017 - To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This contract is exempt from the City Code Chapter 2-9 C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.			
Additional Backup Information				
<p>In 2015, Austin Energy System Operations lost supervisory control of the Fiesta Substation gas-insulated switchgear (GIS) breakers. After troubleshooting with the assistance of ABB Inc., it was determined that the displays of the REC580 relays had failed which prevented the supervisory control of the breakers. Although the REC580 relays were obsolete, ABB was able to provide temporary corrections by building or obtaining enough displays to replace the failed units and restore supervisory control. The event emphasized the urgent need to upgrade the GIS control system.</p> <p>To maintain safe, reliable control of the substation, the obsolete REC580 relays and the process interface for sensors</p>				

and actuators (PISAs) must be replaced. The PISA units supervise and regulate the operating system for the circuit breakers and ground isolation switches. Austin Energy is using internal engineering/field technical labor and contract engineering services to perform most of the design and implementation, but also must utilize ABB engineering staff to provide proprietary knowledge of the existing configuration and new equipment.

ABB equipment must be used because the existing GIS was manufactured by ABB Inc. and no other manufacturers' equipment is compatible with the proprietary design. ABB owns the intellectual property rights to spare and/or replacement parts for ABB products and controls their manufacture and distribution. ABB is the sole provider and supporter of these services and equipment and provides these services directly to customers without distributors.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L AGENDA </div> <div style="display: flex; justify-content: space-around;">     </div>				
Recommendation for Council Action (Purchasing)				
Austin City Council	Item ID:	70891	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	May 18, 2017			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 36-month contract through the State of Texas Department of Information Resources (DIR) cooperative purchasing program with SIRIUS COMPUTER SOLUTIONS, INC., for the purchase of IBM software licenses and support, professional services, and managed services, in an amount not to exceed \$12,326,680.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$4,123,467 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 30 months of the contract period is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	Multiple vendors were reviewed within this cooperative purchasing program for these goods and services. The Purchasing Office has determined this Contractor best meets needs of the department to provide the goods and services required at the best value for the City.			
Prior Council Action:				
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov			
Boards and Commission Action:	May 15, 2017 – To be reviewed by the Electric Utility Commission.			
Related Items:				
MBE / WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contract is for the purchase of IBM software licenses, support and maintenance services of a consolidated software portfolio including new IBM software products, existing software maintenance and support, software as a service (SaaS) and managed and professional services as needed. The products covered by the contract provide Austin Energy with critical software for the management of business applications and infrastructure systems. The software enables: utility asset and inventory management, Austin Energy customer facing websites and web analytics, identity and access management for applications, employee on-boarding and off-boarding, software testing, applications security, application integration, web application platform and other business and technology processes. Additionally, the contract will facilitate the purchase of new IBM software licenses, upgrades, and consolidation of all related IBM products and services for Austin Energy. The products covered by the contract will provide Austin Energy with critical software for the management of business applications and infrastructure systems.

The proposed contract is new and represents a consolidation of purchases of these products and services into a single contract. The requested authorization amounts are based on Austin Energy's forecasted needs for the IBM portfolio over the term of the contract.

The State of Texas Department of Information Resources (DIR) cooperative purchasing program establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. Austin Energy then solicited multiple authorized IBM resellers to achieve greater discounts and additional services.