





Customer Assistance Program/CBC

Customer Assistance Program - Current

- · Approximately 17,000 CAP participants
- · Waived monthly water meter charge
- · Waived monthly water tiered fixed fee
- · Discounted volumetric water rates
- · Waived monthly wastewater customer charge

		2017 Average Monthly Bill Comparison: Non-CAP vs. CAP								
	Nc	Non-CAP		CAP		iscount	% Discount			
Water	\$	41.59	\$	22.86	\$	18.73	45.0%			
Wastewater		41.60		31.30		10.30	24.8%			
Combined	\$	83.19	\$	54.16	\$	29.03	34.9%			
Note: Bills based	d on 5.80	00 Gals water	and 4.00	0 Gals. waste	water					

3



Customer Assistance Program/CBC

Customer Assistance Program Enhancement – FY 18

- Approximately 17,000 CAP participants
- · Waived monthly water meter charge
- · Waived monthly water tiered fixed fee
- Discounted volumetric water and wastewater rates
- · Waived monthly wastewater customer charge

		2018 Average Monthly Bill Comparison: Non-CAP vs. CAP								
	No	on-CAP		САР	\$ Discount		% Discount			
Water	\$	41.59	\$	22.86	\$	18.73	45.0%			
Wastewater		41.60		27.05		14.55	35.0%			
Combined	\$	83.19	\$	49.91	\$	33.28	40.0%			

Note: Bills based on 5,800 Gals water and 4,000 Gals. wastewater



Customer Assistance Program/CBC

Austin Water Residential Rates

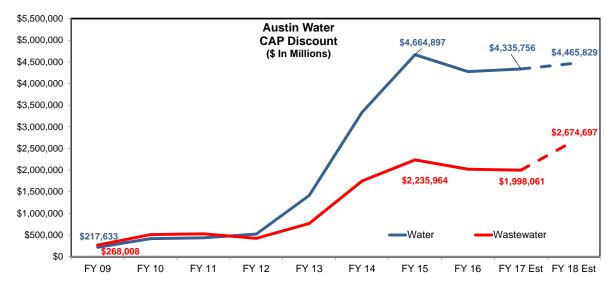
	Non-CAP Customers			CAP Customers					
	Approved		Forecasted		Approved		Forecasted		
Water Rates	FY	FY 2017		FY 2018		FY 2017		FY 2018	
Meter Charge:	\$	7.10	\$	7.10	\$	-	\$	7.10	
Tiered Fee Block 1	\$	1.25	\$	1.25	\$	-	\$	1.25	
Tiered Fee Block 2		3.55		3.55		-		3.55	
Tiered Fee Block 3		9.25		9.25		-		9.25	
Tiered Fee Block 4		29.75		29.75		-		29.75	
Tiered Fee Block 5	29.75		29.75		-			29.75	
Volumetric Block 1	\$	3.18	\$	3.03	\$	2.50	\$	2.50	
Volumetric Block 2		5.05		4.90		4.13		4.13	
Volumetric Block 3		8.56		8.41		6.74		6.74	
Volumetric Block 4	12.92		12.77		11.58			11.58	
Volumetric Block 5	14.43		14.28		14.43			14.43	
Community Benefit Charge	Charge			0.15		-		-	
	Approved		Forecasted		Approved		Forecasted		
Wastewater Rates		FY 2017		FY 2018		2017	FY 2018		
Customer Charge:	\$	10.30	\$	10.30	\$	-	\$	10.30	
Volumetric Block 1	\$	5.30	\$	5.15	\$	5.30	\$	4.50	
Volumetric Block 2		10.35	\$	10.20		10.35		8.80	

5



Customer Assistance Program/CBC

0.15



- AW COS discount target approximately 35%
 - FY 2017 COS discount is \$6.3 million
 - \$4.3 million water

Community Benefit Charge

- \$2.0 million wastewater
- FY 2018 projected CBC revenue is \$7.1 million (\$9.5 million full year)



Customer Assistance Program/CBC

	Water	Wastewater	Total
CAP Costs Current	4,465,829	2,058,003	6,523,832
CAP Costs Enhanced WW	-	616,694	616,694
Multifamily Enhancement	-	-	-
Arrearage Management	147,173	102,827	250,000
Payment Assistance	-	-	-
CAP Program Costs-FY18	4,613,002	2,777,523	7,390,525
Potential CAP Enhancements			
Multifamily Benefit	883,039	616,961	1,500,000
Payment Assistance	294,346	205,654	500,000
Total CAP Program Costs	5,790,388	3,600,137	9,390,525



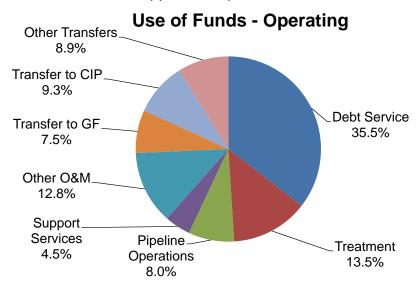


Debt Service Management

FY 2017 Approved Budget

Department Expenditures:

FY 16 Amended: \$542.4 million FY 17 Approved Operating: \$577.5 million FY 17 Approved Capital: \$164.9 million

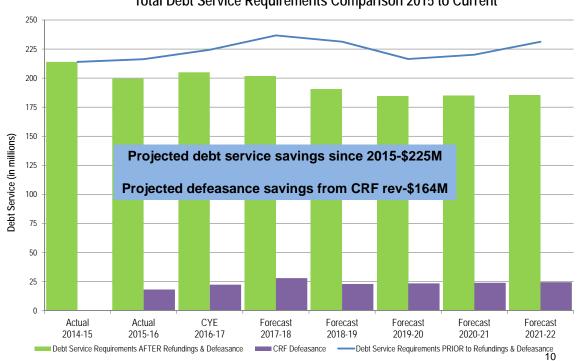


9



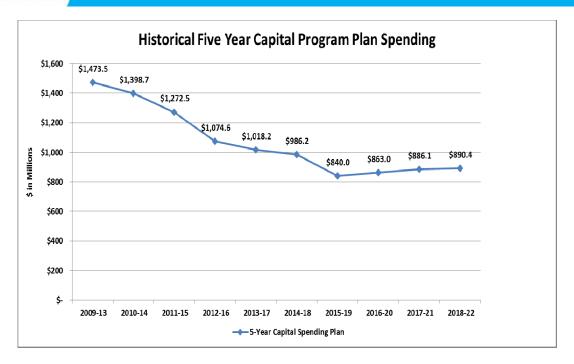
Debt Service Management

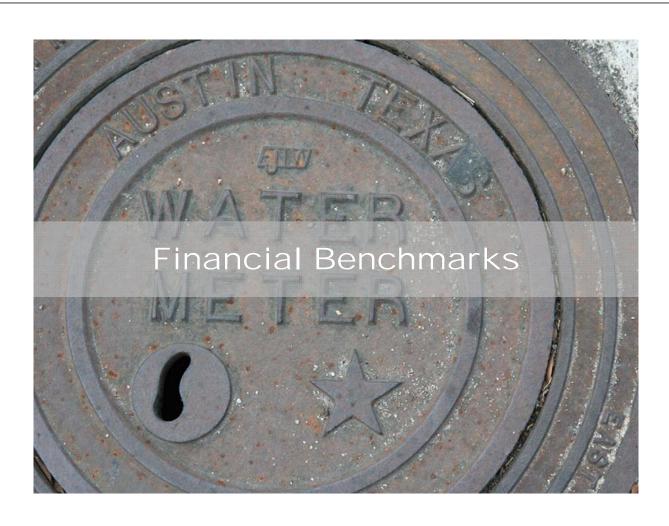






5-Year Capital Spending Plan







Financial Policies

- Debt Service Coverage
 - DSC of at least 1.50 should be targeted
- Operating Cash Reserves
 - Minimum of 60 days of budget O&M
- Revenue Stability Reserve Fund
 - Surcharge to build reserve of 120 days of O&M
- Capital Project Cash Funding
 - Pay-as-you-go cash funding of at least 20%

13

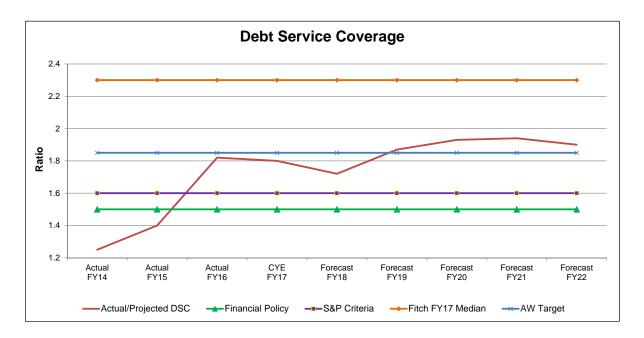


Financial Benchmark-Debt Service Coverage

- Purpose
 - Indicates the financial margin to meet current debt service with current revenues available for debt service
- Rating Agency Median
 - Fitch median for AA credits: 2.3x ¹
 - S & P strong rating criteria: 1.6x ²
- Financial Policy and AW Goal
 - Financial Policy: 1.5x
 - AW Target: 1.85x
- 1 Source 2017 Fitch Water and Sewer Medians Report
- 2 Source 2016 S & P Utilities Rating Methodology and Assumptions



Financial Benchmarks-Debt Service Coverage



15



Financial Benchmark-Days Cash

Purpose

 Measures an entity's available resources to meet short-term liabilities, particularly in the event of unforeseen hardships or difficult operating conditions

Rating Agency Median

Fitch median for AA credits: 499 days ¹

S & P strong rating criteria: 150 days ²

Financial Policy and AW Goal

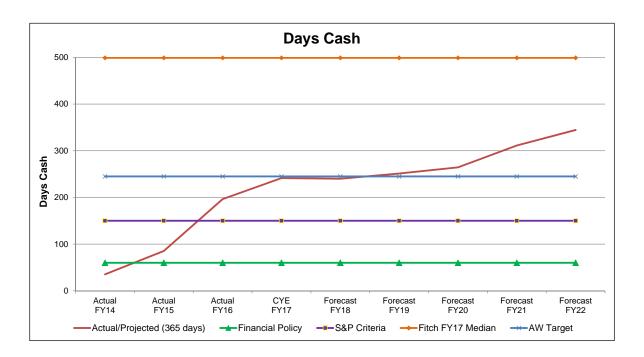
- Financial Policy: 60 days

- AW Target: 245 days

- 1 Source 2017 Fitch Water and Sewer Medians Report
- 2 Source 2016 S & P Utilities Rating Methodology and Assumptions



Financial Benchmark-Days Cash



17



Revenue Stability Reserve Fund

• Revenue Stability Reserve Fund

- Financial policy target of 120 days by 2018
- Restricted for water service revenue shortfalls of 10% or greater
- Maximum use of 50% of the existing balance in any one year
- Requires Council approval
- Five year replenish of balance following use of funds

Reserve Fund Surcharge	Actual				CYE	Forecast				
(In Millions)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Water Reserve Fund (Cumulative)	\$ 2.9	\$ 11.3	\$ 18.3	\$ 26.6	\$ 37.3	\$ 46.7	\$ 49.2	\$ 51.2	\$ 53.2	\$ 55.3
Rate per 1,000 gallons - Retail	0.15	0.15	0.19	0.19	0.19	0.19	0.05	0.05	0.05	0.05
Rate per 1,000 gallons - Wholesale	0.15	0.15	0.12	0.10	0.10	0.10	0.02	0.02	0.02	0.02
Goal	120	120	120	120	120	120	120	120	120	120



Financial Benchmark-Equity Financing

Purpose

 Measures the degree to which an entity limits debt exposure by utilizing cash funding for a significant portion of its' capital programs

Rating Agency Median

- Fitch median for AA credits: 64% 1

Financial Policy and AW Goal

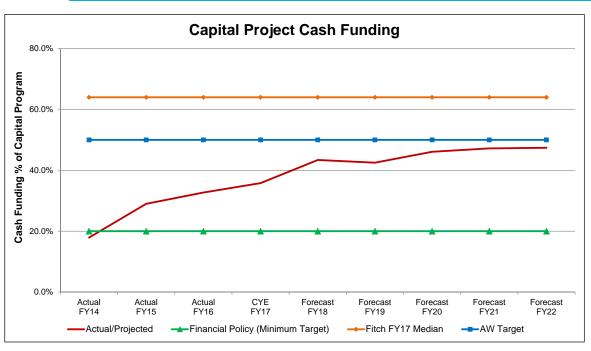
- Financial Policy: Minimum target of 20%
- AW Goal: Maximum target of 50%

1 - Source 2017 Fitch Water and Sewer Medians Report

19



Financial Benchmark-Equity Financing





Questions?

