

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	72827	Agenda Number	29.
Meeting Date:	August 3, 2017			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of three contracts with HALIFAX SECURITY INC. DBA NORTH AMERICAN VIDEO, SCHNEIDER ELECTRIC BUILDINGS AMERICAS, INC., and COTHRON SECURITY SOLUTIONS, to provide security system parts for the Austin-Bergstrom International Airport, each with an initial 36-month term in an estimated amount of \$210,000, and each with two 12-month extension options in a estimated amount of \$90,000 per extension option, for total contract amounts not to exceed \$390,000, divided among the contractors.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$15,000 is available in the Fiscal Year 2016-2017 Operating Budget of the Aviation Department. Funding for the remaining 34 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	<p>The Purchasing Office issued an Invitation for Bids (IFB) MLM0044 for these goods on February 6, 2017 and it closed on March 9, 2017 with eight offers received. The recommended offerors are the lowest offers submitted by responsible offerors. Additional information on the solicitation is included below the line. One of the recommended offerors is the most recent provider for these goods.</p>			
Prior Council Action:	<p>█</p>			
For More Information:	<p>Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov</p> <p>NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation Authorized Contact Person: Monica McClure, at 512-974-1714 or Monica.McClure@ austintexas.gov</p>			
Boards and Commission Action:	<p>July 11, 2017 – Recommended by the Austin Airport Advisory Commission on a 7-0 vote, with Commission Members Mike Rodriguez, Dominique Bobbio, and Billy Owens absent at this vote.</p>			

Related Items:	
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

Additional Backup Information

These contracts will provide original equipment manufacturer security system parts for the Austin-Bergstrom International Airport (ABIA). These parts are necessary for the operational security at ABIA. It is essential that a constant stock of the security system parts be maintained by ABIA in order to immediately address any downtime issues that may occur. The security system parts serve a crucial operational need at ABIA for the various layers of security involving closed circuit television, access control, campus perimeter access controls, communications components, mounts and related equipment that allow airport personnel to actively monitor activities on the airport campus. The current security system at ABIA has been approved by the Transportation Security Administration (TSA). Without the security system parts provided by these contracts, ABIA would have to seek approval from TSA to modify their existing Airport Security Program which would require using airport staff to physically man various controlled access points into the secured areas of the airport.

These contracts will replace a contract which expired on July 16, 2016. The requested authorization amounts for this contract were determined using departmental estimates and historical spend, with an allowance for growth at ABIA during the term of the contract. As ABIA expands and passenger traffic increases, security concerns grow thereby identifying new areas that require security monitoring in compliance with TSA directives.

If a contract is not secured, the City will have to perform repetitive spot purchases that increase administrative costs for procurement of equipment necessary to maintain the security of the airport.

BID TABULATION
IFB MLM0044
OEM Security System Parts
(4 Categories)

<u>Vendor</u>	<u>Total Bid Items (Category Bid)</u>	<u>Total Award Items (Category Award)</u>
Halifax Security Inc. dba North American Video	\$37,441 (1 of 4)	\$37,441 (1 of 4)
Schneider Electric Buildings Americas, Inc.	\$2,674 (1 of 4)	\$2,674 (1 of 4)
Cothron Security Solutions	\$35,856 (2 of 4)	\$35,856 (2 of 4)
Security Equipment Supply	\$38,996	\$38,996
Convergint Technologies LLC	\$82,316	\$82,316

B & H Foto and Electronics Corp.	*	*
Dannatek Inc.	**	**
Scope LTD. Corp	**	**

* Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

** Bid withdrawn due to errors on the Bid Sheet.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

HALIFAX SECURITY INC. dba NORTH AMERICAN VIDEO, SCHNEIDER ELECTRIC BUILDINGS AMERICAS, INC., and COTHRAN SECURITY SOLUTIONS				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 210,000	n/a	n/a
Extension Option 1	12	\$ 90,000	n/a	n/a
Extension Option 2	12	\$ 90,000	n/a	n/a
TOTAL	60	\$ 390,000	\$ -	\$ -