

EVALUATION MATRIX  
RFP PAX0141  
Video and Audio System, Design-Build, Implementation and Installation Services

| EVALUATION FACTORS   | # Possible Points | AUDIO FIDELITY COMMUNICATIONS CORPORATION<br>Alias: The Whitlock Group | FORD AUDIO-VIDEO SYSTEMS, LLC.<br>Alias: Ford Audio-Video | AUDIO VISUAL INNOVATIONS, INC.<br>Alias: Control Room Group | CONFERENCE TECHNOLOGIES, INC. | VISTACOM, INC. |
|--|-------------------|--|---|---|-------------------------------|----------------|
| Cost   | 20                | 18   | 17  | 18  | 20                            | *              |
| Program, System Concept and Solutions  | 20                | 17   | 9   | 12  | 4                             | *              |
| Implementation, Testing and Quality Assurance  | 15                | 12   | 8   | 10  | 2                             | *              |
| Compliance with additional requirements  | 15                | 15   | 12  | 11  | 11                            | *              |
| Business Organization, Corporate Prior Experience & References, and Personnel & Project Management Structure | 10                | 9  | 5   | 7   | 2                             | *              |
| Support and Ongoing Service  | 10                | 6  | 10  | 4   | 1                             | *              |
| Local Business Presence  | 10                | 10   | 10  | 2   | 2                             | *              |
| Total  | 100               | 87   | 71  | 64  | 42                            | *              |

\*Deemed Non-Responsive - Did not meet the requirements of the solicitation related to the Minority Owned and Women Owned Business Enterprise Procurement Program

Note: As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.