

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	72847	Agenda Number	36.
Meeting Date:	August 3, 2017			
Department:	Purchasing			
Subject				
Authorize award and execution of a 24-month contract with TECHLINE INC., to provide rectangular shaped, shoebox style lighting and ancillary equipment in an estimated amount of \$1,165,048 with three 12-month extension options in an estimated amount of \$582,524 per extension option, for a total contract amount not to exceed \$2,912,620.				
Amount and Source of Funding				
Funding in the amount of \$97,087 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 22 months of the original contract period and extension options are contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) GGU0165 for these goods on February 27, 2017 and it closed on March 23, 2017 with three offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these goods.			
Prior Council Action:				
For More Information:	Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or Agenda.Office@ austintexas.gov  NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Gabriel Guerrero, at, 512-322-6060 or Gabriel.Guerrero@ austinenergy.com			
Boards and Commission Action:	July 17, 2017 – The Electric Utility Commission meeting was cancelled due to lack of quorum.			
Related Items:				

**MBE / WBE:**

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

**Additional Backup Information**

The contract is for shoebox style light emitting diode (LED) luminaires and associated poles that will provide Austin Energy with luminaires of varying wattages and colors and poles of varying sizes and colors. The shoebox style fixture is a rectangular shaped assembly that allows Austin Energy to replace worn or damaged components without requiring a complete fixture replacement. This contract will provide a continuous supply of shoebox style streetlight luminaires and poles for new installations and for replacement of failed or damaged luminaires and poles as required throughout the Austin Energy service territory.

This contract will be used to replenish stock at Austin Energy's St. Elmo warehouse for issuance to street lighting crews. Shoebox style lighting provides a different lighting pattern and aesthetic from traditional streetlights as they offer a compact way to illuminate streets, subdivisions, and parking lots.

This contract will replace the existing contract which expires on December 8, 2017. The current contract included a total of 34 line items with a total authorization of \$329,868 for three years, and an actual average annual spend of \$178,910. The new contract includes seven additional line items for lighting assemblies and new LED items that were added to better facilitate the process of customizing new lighting assemblies. In addition, the new contract is based on increased estimated quantities that are more representative of recent and forecasted demand.

This contract would ensure that Austin Energy has the critical parts required to repair, maintain and install streetlights in its service area.

**BID TABULATION**

IFB GGU0165

Luminaires & Poles Shoebox Style (LED)

41 line items

<b><u>Vendor</u></b>	<b><u>Number of Line Items Bid</u></b>	<b><u>Total Annual Award</u></b>
Techline Inc.	41	\$582,524
Facility Solutions Group	*	*
Texas Electric Cooperatives	*	*

\*Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

**TECHLINE INC.**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 1,165,048	n/a	n/a
Extension Option 1	12	\$ 582,524	n/a	n/a
Extension Option 2	12	\$ 582,524	n/a	n/a
Extension Option 3	12	\$ 582,524	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 2,912,620</b>	<b>\$ -</b>	<b>\$ -</b>