## VISIT AUSTIN CULTURAL TOURISM EFFORTS



## MEET THE TEAM



Tom Noonan, President & CEO



Tiffany Kerr, Director of Marketing



Clarissa Perez, Heritage & Diversity

Marketing Specialist







Paige Singleton, Diversity and Multicultural Account Manager

Omar Lozano, Music Industry Marketing Manager

Lourdes Zahos, Tourism & PR Manager



### LOCAL PARTNERS

- Greater Austin Black Chamber
- Greater Austin Hispanic Chamber
- Greater Austin Asian Chamber
- City of Austin Cultural Arts Division
- Emma S. Barrientos Mexican American Cultural Center
- George Washington Carver Museum
- Dougherty Arts Center

- Elisabet Ney Museum
- City of Austin Creative Economy Committee
- Austin Asian Resource Center
- Pride Austin
- Six Square
- Austin Nature and Science Center
- Greater Austin Gay & Lesbian Chamber
- Austin Area Urban League



## BACKGROUND: CITY OF AUSTIN AND VISIT AUSTIN AMENDMENT

- Increase Heritage Grant funding from \$200,000 to \$500,000
- \$500,000 for Heritage and Diversity marketing
- Amendment created in October 2016
- Agreement signed in January 2017
- Current Heritage Grant guidelines place a cap of \$58,000 per applicant



## HERITAGE GRANTS \$500,000 1.2.2

## HERITAGE GRANTS SPRING 2017-\$262,630

#### Approved by City 6/19/17

- Stateside Theatre
  - Remove and replace all entry/exit doors and windows
- Paramount Theatre
  - Entry/exit door replacement, box office millwork key card system, mansard tile repair, parapet coping, flashing, and seal
- Austin Woman's Club, North Evans Chateau
  - Repair sidewalks, lighting and iron gate repairs and re-locations
- Mayfield Park
  - Repair stone retaining wall, install iron fence and rebuild rock fountain
- The Austin Club, Historic Millet Opera House
  - Painting of entire wood area- all metal surfaces including columns at front, all window frames/doors, all wood window coverings and all eves and soffits.
- Contemporary Austin, Laguna Gloria
  - Repair exterior doors/windows, roof window awnings and handrails



## FALL GRANT CYCLE- APPLICANTS

#### Fall Cycle Applicants:

- Barton Springs Conservancy
- Austin Woman's Club
- The Austin Club, Historic Millet Opera House
- Republic Square
- Pease Park Conservancy
- Shoal Creek Conservancy
- Pecan Street Festival
- Huston-Tillotson University

#### Workshop attendees by organization:

- Austin Theatre Alliance
- Metropolitan AME
- O'Connell Architecture
- Pecan Street Association
- St. Edwards
- Six Square
- Texas Osteopathic Medical Association
- UMLAUF



## HERITAGE GRANTS FALL 2017- \$237,793.75

#### Historic Land Commission full review and approval on 8/28/17

- Austin Woman's Club, North Evans Chateau- \$26,000
  - Windows restoration
- Barton Springs Conservancy- \$45,000
  - Historic bathhouse rehabilitation
- The Austin Club, Historic Millet Opera House- \$26,000
  - Replacement of 15 single panel windows due to rot
- Shoal Creek Conservancy- \$45,000
  - Rehab of West 6th Street Bridge over Shoal Creek.
- Huston-Tillotson University- \$40,793.75
  - Painting of the interior and exterior of the Evans Hall building
- Pease Park Conservancy- \$10,000
  - Restore and enhance the existing dry stack stonewall
- Republic Square- \$45,000
  - Design, fabrication and installation of interpretive historic signage

2017 Spring & Fall Heritage Grants Total: \$500,423.75



### 2017 APPLICANTS WHO WERE NOT APPROVED

#### Spring 2017

- Shoal Creek Conservancy- Construction documents for Rehab of West 6th Street Bridge over Shoal Creek.
  - Although there was a tourism justification, Heritage Grant does not fund construction documents. The
     Committee recommended that Shoal Creek Conservancy re-apply once construction phase begins.

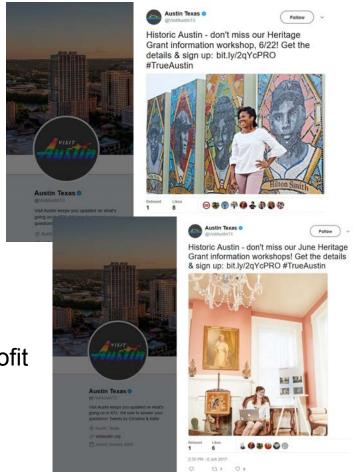
#### Fall 2017

- Pecan Street Festival- Installation of year round lighting
  - Committee recommendations:
    - Pecan Street Festival work in partnership with the Sixth Street Association and Downtown Austin Alliance for this project, and request a letter of approval from these entities
    - There was some discussion as to the historic nature of the project. The Committee asks that Pecan Street Festival include additional information on the project itself, as well as discuss the historic nature
    - Pecan Street Festival discuss this proposed project with the HLC to determine if the lighting is appropriate and applicable addition to the Sixth Street Historic District



## OUTREACH- FALL 2017 GRANT CYCLE

- Outreach to Austin Visitor Task Force
- Addition of Heritage & Diversity Marketing Specialist to Visit Austin
- Grant Workshops
  - June 8th, 3:30-4:30 p.m.
  - June 22nd, 9 -10 a.m.
- One on one meetings with organizations who could not attend workshops
- Over 600 letters mailed out to historical, non-profit entities, museums, past recipients, etc.
- E-blasts
- Social media posts





## HERITAGE & DIVERSITY MARKETING 1.2.1

### AGENCY PARTNERS

## latinworks.

- Visit Austin's Agency of Record
- Identify key strategic trends with the diversity traveler audience
- Provide strategic foundation for engaging with the diversity traveler audience

## Sanders\Wingo

- Partnership to create The Ultimate Field
   Guide to the Soul of Austin
- Behavioral science insights
- African American consumer segment experts



## MARKETING OBJECTIVES

## **OBJECTIVES**

Objective: Bolster existing marketing programs targeting diverse travelers and convention groups.

#### Strategies:

- Conduct segment research to gather insights on travel motivations and media usage among diverse audiences. Use findings to inform advertising messaging and media placements.
- Reach diverse audiences through behavioral ad targeting and optimization.
- •Continue to **engage in local and national organizations** through outreach, event support, co-op marketing and **promotion of attractions relevant to African American, Hispanic, Asian and LGBTQ travelers**.
- Utilize new Heritage and Diversity Marketing Specialist role to oversee diversity marketing efforts, content generation, convention sales support and community relations.
- Launch diversity travel brochure series providing information on cultural history, attractions, points of interest and destination resources.
- Form committee of diversity consumer segment experts, community stakeholders and members of the Visit Austin Board of Directors and staff to collaborate on Visit Austin marketing and community relations efforts.
- Ensure campaign, editorial photography, publications, website, social media and general content reflect Austin's diversity.
- •Continually evaluate new opportunities to improve diversity offerings to visitors and meeting professionals.

#### Metrics:

- Targeted media impressions
- Heritage Grant fulfillment



## **OBJECTIVES**

Objective: Promote and preserve Austin heritage through strategic content marketing efforts and grant fulfillment.

#### Strategies:

- Partner with heritage community to ensure comprehensive representation of Austin offerings in digital and social programs.
- Solicit and fulfill Heritage Preservation Grants, acting as a resource to heritage venues and organizations to develop visitor-ready strategies and marketing tactics.
- In conjunction with Film Commission, promote Austin heritage through TV and film.

#### Metrics:

- Targeted media impressions
- Diversity brochure fulfillment and downloads



## RESEARCH

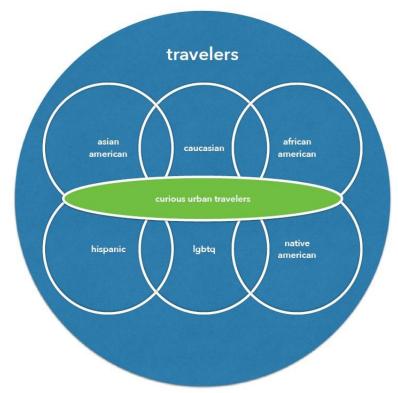


## OUR TARGET AUDIENCE: THE CURIOUS URBAN TRAVELER

The curious urban traveler- is a mindset inclusive of all races, creeds, regions, and people

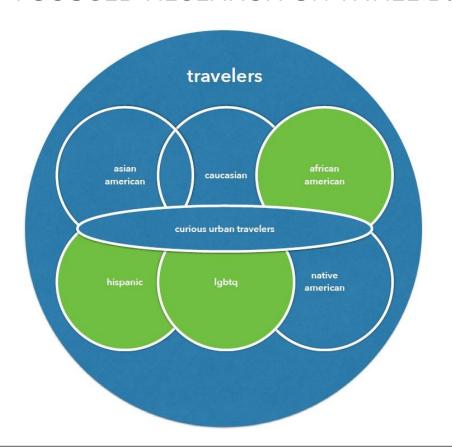
#### **Mindset Highlights**

- experiences > things
- music lovers
- food & drink explorers
- cultural enthusiasts





## FOCUSED RESEARCH ON THREE DIVERSITY TRAVELERS



Methodology (to date)

Secondary research
•analysis of news, pop culture, history

Primary research

• analysis of Latinworks' relevant in-market ethnos

Syndicated research

simmons consumer survey



## **COMMON THREADS**

Importance of community, wherever you go.

African American | travel implications

- seeking: solidarity in groups
- our approach: promote group activities around segment passion points

Hispanic American | travel implications

- seeking: authenticity in experiences
- our approach: promote and celebrate authentic hispanic community members, businesses, and local history.

#### LGBTQ | travel implications

- seeking: kinship in community
- our approach: promote awareness of austin's brick and mortar gay community, its leading figures, and its energy. our gayborhood is not defined, it is our whole city.



## AFRICAN AMERICAN TRAVELER

African American | pulse | trend, tradition, talk of today

- Pride in Black identity and efforts to define and reimagine what it means.
- It is almost impossible to measure the contributions Black Americans have made to American art in music, literature, performance, fashion, and more.
- As a result of American history and proactive conversations about important social issues, we have seen african american driven initiatives to strengthen the Black community as well as our collective American experience.







## HISPANIC TRAVELER

Hispanic | pulse | trend, tradition, talk of today

- Due to country-to-country and region-to-region nuances in food, art, and more, hispanic american culture varies distinctly from coast-to-coast.
- In the daily Hispanic American experience, family life permeates every aspect of personal life- trivial tasks, hobbies, relaxation, travel, and living arrangements.
- Faced with controversial headlines and discussions about immigrants, Hispanic Americans are searching for ways to embrace their roots regardless of where they are.

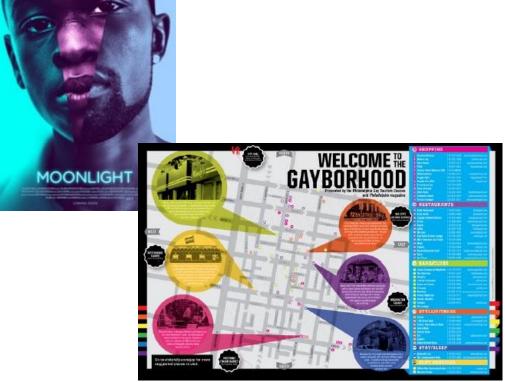




## LGBTQ TRAVELER

LGBTQ | pulse | trend, tradition, talk of today

- Topics surrounding orientation and gender identity have been thrust into the spotlight since the Supreme Court ruling on marriage equality.
- LGBTQ and advocate influencers are using their platforms for inclusion, especially in art and online.
- Over the decades, LGBTQ Americans have not only fostered a strong sense of community, they have built actual brick and mortar environments where they can gather together.

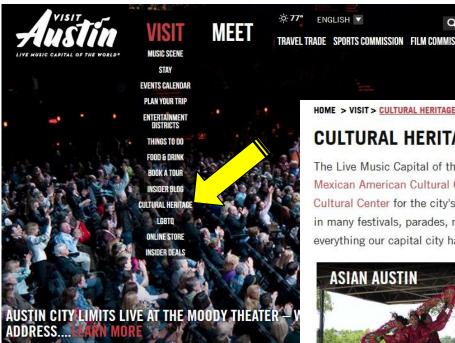




## VISITAUSTIN.ORG - CULTURAL HERITAGE

## CULTURAL HERITAGE- <u>WWW.VISITAUSTIN.ORG</u>

ENGLISH V



- Website re-organized to be more user friendly
- Current cultural heritage information on website can be found in the Cultural Heritage section of website

#### **CULTURAL HERITAGE**

HOME > VISIT > CULTURAL HERITAGE

The Live Music Capital of the World® plays to a diverse population of cultures, political leanings and lifestyles. The Mexican American Cultural Center anchors the Latino community, as does the George Washington Carver Museum and Cultural Center for the city's African-American cultural district, Six Square. And an increasing Asian influence has resulted in many festivals, parades, marketplaces and cultural performances throughout the city. Take a look around and see everything our capital city has to offer.







## CULTURAL HERITAGE- ASIAN AUSTIN

Ethnicity is as diverse among Austin's Asian American population as it is among its Hispanic, African American and Eastern European racial make-up. In Central Texas, the Asian Pacific American community totals about 111,000 which is almost 8 percent of the City of Austin's population and its fastest growing demographic. Austin's Asian communities celebrate their diversity and commonality through a number of local attractions, festivals and cultural events throughout the year, including Chinese lion dancing, dragon boat racing, the annual Lunar New Year Festival, and the Chinese Mid-Autumn Festival which hosts colorful parades, martial arts demonstrations, ethnic food and drink, unique dance performances, and of course, this being the Live Music Capital of the World®, music.







Other culturally enlightening events include the Asia Pacific American Heritage month and annual Dragon Boat Festival in April, the Austin Asian Occasion; the Harvest Moon Festival in September; the Annual Bamboo Festival in October; and the Young Musicians Competition held every two years in the fall. Most these events are held by The Asian American Cultural Center, the largest organization in Austin representing and providing a host of services to all Asian groups, businesses and communities throughout Austin.

For year-round enjoyment, don't-miss Austin's Chinatown Center, it hosts an amazing variety of Asian cuisine restaurants and grocery stores as well as more than 40 retail shops and the largest Asian supermarket in Central Texas. For dining with an Asian influence, check out AsianEatsATX.org and don't miss Uchiko whose executive chef Tyson Cole was awarded the James Beard Foundation Award for Best Chef: Southwest in 2011. With dishes like Karaage (marinated fried chicken), suzuki yaki (whole grilled mackerel) and beef tongue nigiri, Uchiko is accessible to diners of any palate. South of downtown, check out Austin's new darling, Elizabeth Street Café, which offers Vietnamese fare with a decidedly French twist. Bûn, phô, báhn mî, tea, Vietnamese coffee, punch and more are available at 1501 South First Street.

One of the most popular attractions in Austin is the Zilker Botanical Gardens. The 60-acre gardens feature flower trails, a butterfly garden and the Taniguchi Oriental Garden. Built by Isamu Taniguchi when he was 70 years old, this peaceful paradise features Koi ponds, a Togetsu-kyo bridge and a Japanese teahouse. Also found in Austin is the Chua Linh-Son Temple. Built in 1984 as a private residence, this temple features a prayer hall and hosts various Vietnamese and Buddhist events.





## CULTURAL HERITAGE- BLACK AUSTIN

Welcome to the Live Music Capital of the World®. Austin prides itself on being open-minded, welcoming, diverse and progressive without ever losing its' character. And whether it's experiencing the independent businesses along South Congress Avenue, taking in the galleries and cafes of historic East Austin or discovering our world-famous live music scene – you'll find that when it comes to Austin, what you hear is true.

But don't take our word for it. Check out the following activities, events, professional associations and more that are waiting to be discovered in Austin.













The Dedrick-Hamilton House was owned by Thomas Dedrick, one of the first freed slaves in Travis County. The home, built around 1880, was in one of the earliest African American communities in East Austin. The fully restored historic house now serves as an African American Visitors Center and retail shop. The Dedrick-Hamilton House also houses the Greater Austin Black Chamber of Commerce and the Office of Arts & Cultural Resources. The Dedrick-Hamilton House is currently managed by the Greater Austin Black Chamber of Commerce, which is located at the African American Cultural Heritage facility.

The Contemporary, one museum with two sites, showcases contemporary art and culture. Both its Laguna Gloria and Downtown locations are gorgeously curated homes to international, immersive modern art. Ballet Afrique was started in 2008 by China Smith, as a cultural center for the African American contemporary dance arts. Now home to a dance academy, a professional dance company, a youth dance ensemble and community dance classes, Ballet Afrique is a bedrock of cultural expression through movement.

We're also home to enough filmmakers' studios and film schools to earn the nickname "Third Coast." Be sure to check out the Capital City Black Film Festival in August.

Insider tip: Keep newcomers Fum Fum Ko and B.B. Araya on your radars!





## CULTURAL HERITAGE- LATINO AUSTIN

There is so much more to Austin than what meets the eye. This city, known for it's music, politics and burnt orange undertones, is also rich with Latino culture most visitors never fully experience. Austin's diverse culture is not just contained in museums, but is sprinkled throughout the entire city.

But don't take our word for it. Check out the following Latino activities, events, professional associations and more that are waiting to be discovered in Austin.







There is so much more to Austin than what meets the eye. This city, known around the world for it's music, politics and burnt orange undertones, is also rich with Latino culture most visitors never fully experience.

For example, many people may not know Austin is home to the official Mexican and Mexican American Fine Art Museum of Texas. The Mexic-Arte Museum, located in downtown Austin, offers year round exhibits and events celebrating traditional and contemporary Mexican, Latin, and Latin American art and culture. One of their most popular events is Viva La Vida Festival and Parade in October, celebrating Dia De Los Muertos, featuring a colorful and fun procession downtown.



Courtesy of Mexic-Arte Museum.

Austin's diverse culture is not just contained in a museum but sprinkled throughout the entire city. Take a stroll along the east side of Lady Bird Lake and you'll find the Trail of Tejano Legends. These statues recognize the local Latino musicians that helped shape Austin's music scene back in the 40s and 50s including Nash Hernandez and Roy Montelongo.



### **UPDATES**

- Through our community partnerships, we have updated many of the City owned event venue listing on our website
- Updated locations, hours, website info, etc. for City operated museums and resource centers
- Currently researching ways to integrate City's events calendar with Visit Austin's event calendar



Asian Pacific American Heritage Month in Austin



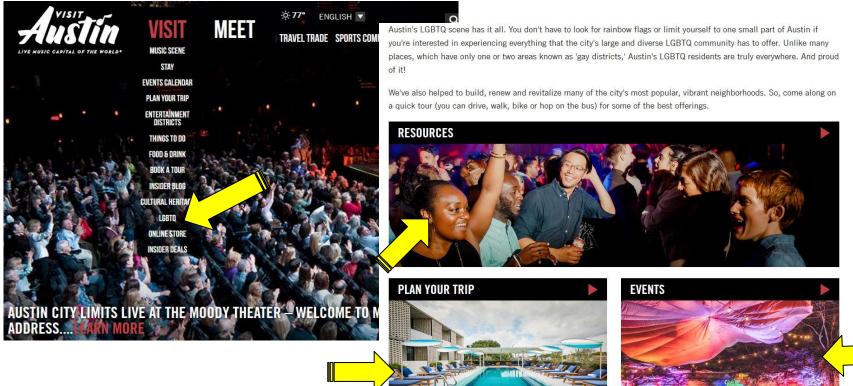
Six Square: Austin's African American Cultural



Latino Music Month Spotlight: Adrian Quesada



## LGBTQ - <u>WWW.VISITAUSTIN.ORG</u>





## DIVERSITY DIGITAL MARKETING









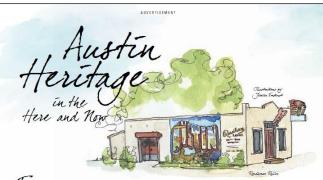
IF YOU THINK GÜEROS
DON'T KNOW TACOS,

START PLANNING



## HERITAGE MARKETING- TEXAS MONTHLY





for much of the 20th century, Austin was known as a university and government town, but these days it's likely more recognized for its reputation as a tech hub, festival locale or as the Live Music Capital of the World'. The Texas capital has been steadily growing since it was established in the early 1800s, and one of the city's defining characteristics is that it's always changing. As Texas Monthly chronicled in a 2016 feature called "City of the Eternal Boom," Austin has, in recent years, established itself

But, the city's cultural history includes

of town is Austin's African American Cultural

Historic District (AACHD), aka Six Square, a

six-square mile area in East Austin of cultural

Square district are Victory Grill, which opened

significance to Austin's African American

community. Notable landmarks in the Six

on V-Day in 1945 specifically for returning

black troops, and the Downs Baseball Field,

once the home of the team the Austin Black

nation's historically black colleges and univer-

Senators. At the heart of Six Square is

Huston-Tillotson University, one of the

more than just the aquatic. On the east side

as a shiny metropolis of the modern age. But while 21<sup>st</sup> century Austin is brimming with flashy new attractions, at its heart is still a rich history readily accessible to residents and visitors alike.

Take downtown Austin, for example, While towering condon and mixed one developments may seem to dominate the skyline, downtown's most speciating architecture is skill the Tean State Capital. The icenic Capital we all know today opened in inten and was contributed out of Colk Hill Insection and red grantine from nearly Markle Palls. The Capital was been cased by a stretch of Congress where that rolls cat almost like a red carpet (that particular stretch of Congress is useful been for the Congress Areas the Congress where the Congress where the Congress where the Congress is useful been down to the Congress Areas the Congress where the Congress is useful been down to the Congress Areas the Congress areas to the Congress Areas t

Another celebrated landmark at the heart of Austin culture is Barton Springs, a legendary spring-fed swimming pool just south of downtown. In the city's early history, the land around the springs was settled by William Barton, who promoted their waters as a

tourist attraction. Andrew Jackson Zilker, a later owner of the tract, deeded the land to the city in 1918, and shortly thereafter the springs were dammed to create a pool much as it is today. Over the years, subsequent renovations have successfully improved the municipal pool without cramping it his historical charm.

Princent Thente



Threadgill's World Headquarters, which has a menu inspired by the Armadillo's and houses a piano played by the likes of Jerry Lee Lewis and Captain Beefheart. The Threadgill name is itself part of

Austin legend. The company's original loca-

tion in north Austin was founded in 1933 by

former bootlegger Kenneth Threadgill. It

survived the rest of the 20th century and is

best known as one of the venues in which a

young Janis Joplin developed her signature

Congress, which opened as a supper club in

1955, and the Broken Spoke, a honky tonk

that opened on South Lamar in 1964 and

has hosted everyone from Willie Nelson to

Garth Brooks. The oldest venue in Austin

is the Historic Scoot Inn. Located just east

of I-35 on Fourth Street, the Scoot Inn was

originally opened as a grocery store and

converted to a saloon by Aubrey "Scoot"

culture ever since.

mercantile by former slaves in 1871. It was

Ivy in 1955 and has been a staple of Austin

Because it has such a rich musical

heritage, Austin is well known as a festival

town. In addition to world-renowned events

like South by Southwest® and the Austin

City Limits Music Festival, the city hosts

countless other festivals, from the Austin

Film Festival, and the Moontower Cornedy

Festival, to the Kite Festival in Zilker

sound. Other legendary venues around

town are the Continental Club on South

ADVERTISEMENT

operating tawern in town. Built and opened by Cril Wav velocin and German immigrant August Scholz is 1864, it has been serving German God and beer for more than 160 years. On West Stick Street are couple early-scho-entity relies, including Hoffbran Steakhouse, which opened in 1958, and Har's Hamburgers, which opened on Congress Armsie in the 1950s and has been at its Stuth Street location since 1960. One of East Austria's most prominent restaurants is Joch Backery, a Marcian bakery and oafs that has been owned and operated by the Avida family since 1962.

for example, is the oldest continuously

Many of Austin's most icone locales are those with connections to the city's rich musical history, but it want' until the agrows, when Willie, Wayfon and the boys planted their flags at the Armadillo World Headquarters, that the city gamered its reputation as the Live Music Capital of the World' (which) on can read about in Team Mondify's cral history of Outlaw-Country. "That 70 s Rhow", The Armadillo World Headquarters was a legendary versue near Barton Springs, Road and South First, and though it last show was on New Year's See in 1990, it is leaser or New Year's See in 1990, its leaser

sities that is the oldest university in Austin. Park, Other notable fairs include Austin has a booming culinary scene. the Pecan Street Festival, Many local chefs have been recognized by a two-day arts and music the prestigious James Beard Foundation, event that takes place in and new award-winning restaurants pop up downtown Austin twice a year. Another one of year after year. But, there are also many local restaurants that continue to thrive. the area's big draws serving the Austin community for decades in the Old Settler's

Pestival, located just outside of form in Driftwood, TX. Old Settler's is an annual roots, American and bluegrass festival that has been tearing it up since 1907.
Anutin's rick cultural history is omni-present, and even the city's new construction honors this legacy. The recently developed Seaholm District is a perfect example of Austria's unique a shally to blend

Austin City Limits Live at the Moods! Theater

present, and even the city's new construction homore this legocy. The recently developed Stabolin District is a perfect example of Austin's unique ability to blend the vistage with the modern. The Scalolin Power Plant was an iconic act deep power station located north of Lady Brid Lake and just east of Lamar. Today it houses the start-ups. Tarder Joe's, and several popular restaurants.

Perhaps the crowing example of a new

development that perfectly encapsulates Austin's history is the Moody Theater. Officially named Austin City Limits Live at the Moody Theater, it is the newest home to its namesake PBS show, the longest running music program in television history. Austin City Limits first aired on television in 1974, and in its more-than-40-year history it has been awarded the Presidential Medal of the Arts, launched countless music careers, and helped cement Austin's reputation as a musical mecca. It is a state-of-the-art facility, but its newness doesn't outshine its historical charm. Outside the venue's entrance is a Willie Nelson statue reminiscent of the iconic Stevie Ray Vaughan effigy on Lady Bird Lake, and the hallways are decorated with images from Austin City Limits tapings of yore. Austin City Limits Live at the Moody Theater is a shining example of Austin's commitment to growth and innovation, and a celebration of the city's rich past,

FOR MORE, VISIT
TexasMonthly.com/AustinHereandNow





## **CONTENT INTEGRATION**

(DIGITAL / PRINT)



### AUSTIN INSIDER BLOG



Courtesy of Big Top Candy Shop.

#### Day One

#### Morning

Start your day with an off-the-wall wonder. Part tree-fort, part modern sculpture, the multi-level Cathedral of Junk features a dense tangle of jungle-like foliage intertwined with an estimated 60 tons of unusual items and tchotchkes. If you're looking to get wild, take the kiddos to the Austin Zoo to see more than 300 animals or head to the Austin Nature & Science Center to explore nature trails, see small wildlife creatures and dig for "dinosaur fossils" in the Dino Pit! Just steps away is the Zilker Botanical Garden, which kids also love to explore.

In the shady hamlet of Hyde Park, you'll find the Elisabet Ney Museum. Housed in what was once the German-born sculptress' home and studio, the museum displays the largest collection of Ney's work in the world, including portrait sculptures of notable 19th century Texans.

#### HOME > AUSTIN INSIDER BLOG

This blog, written and curated by Visit Austin staff, shares the things that visi love and locals can't get enough of.

#### ASIAN PACIFIC AMERICAN HERITAGE MONTH IN AUSTIN

< BACK

Published: 5/10/2017

May is Asian Pacific American (APA) heritage month! This designation was originally passed into law 1978 as a 10 day celebration that was extended to a month in 1992. The month was chosen to commemorate the first Japanese immigrant to the U.S. on May 7, 1843 and to mark the completion of the transcontinental railroad built mainly by Chinese immigrants on May 10, 1869.



Courtesy of the Asian American Resource Center.

#### HOME > AUSTIN INSIDER BLOG

This blog, written and curated by Visit Austin staff, shares the things that visitors love and locals can't get enough of.

#### WHERE TO CELEBRATE LATINO MUSIC MONTH IN AUSTIN

Latino Music Month is sure to heat up in Austin this year! Musicians and venues across the city jump on board with this annual tradition to celebrate the vibrant and diverse culture of Latino Music. Find out where to celebrate around town:



Taco Libre, Credit Karlo X Ramos,

We celebrate Cinco de Mayo this month, which lends a hand in Austin's wave of Latin music celebrations through May. The Rancho Alegre Conjunto Festival will take place at Stubb's Waller Creek Amphitheater May 5-7, hosting some of the premiere Conjunto bands in the region. In East Austin, ACL Festival alumni El Tule will play the Hotel Vegas Cinco de Mayo Party and Rock en Espanol outfit Vitera will have a special



## INSIDER VISITOR GUIDES

### AROUND TOWN (







ZILKER BOTANICAL GARDEN: Japanese, cactus and herb gardens span 30 acres for your frolicking and exploring pleasure.



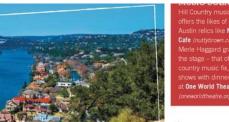
#### SUMMER FLUTTER

Dress the kiddos in their butterfly finest and don't miss the annual Woodland Faerie Trail (May-June 2 zilkergarden.org

#### EAST END CULTURAL HERITAGE DISTRICT:

This area offers much to explore and honor by way of the George Washington Carver Museum, Texas Music Museum and the African American Cultural Heritage Facility. eastendculturaldistrict.org





Austin relics like Nutty Brown at One World Theatre

MOUNT BONNELL: A sight to behold - 100+ steps lead you up to some of the most picturesque views of the Hill Country and Lake Austin. austinparks.org





that the famed sculptor of the UMLAUF Sculpture Garden & Museum, Charles Umlauf, is represented here and you can still own a piece of his work? Come check out his work outside of the iconic gardens and snag a piece of Texas history before it's too late.





# COMMUNITY INVOLVEMENT 1.3.2 & 1.3.3

## 2017 RECAP

- Mabson Downs Field Rehabilitation- Golf Tournament
- Inaugural Visit Austin Give Back Gig
- Taste of Black Austin
- Achievements in Black Austin
- African American Field Guide Outreach Meetings
- Latino Field Guide Outreach Meetings



### DOWNS FIELD REVITALIZATION PROGRAM

The Austin Sports
 Commission's Golf
 Tournament has
 raised \$60,000 for
 Downs Field
 revitalization
 project





### ACHIEVEMENTS IN BLACK AUSTIN- CO-SPONSOR WITH AUSTIN AREA URBAN LEAGUE



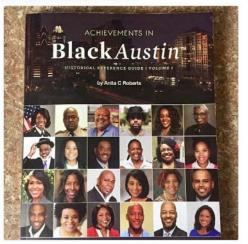








We are proud cosponsors of Achievements in Black Austin with @VisitAustinTX! The unveiling was amazing! Read more at achievementsinblack.com









### TASTE OF BLACK AUSTIN- VISIT AUSTIN TITLE SPONSOR







### VISIT AUSTIN GIVE BACK GIG

- To kick off National Travel and Tourism Week- Visit Austin celebrated for a cause, Austin-style.
- Give Back Gig highlights the positive impact of the Austin hospitality community, as well as give back to a local charity.
- Visit Austin's inaugural Give
   Back Gig raised \$40,000 for the
   non-profit, Art from the Streets





### COMING SOON...

Celebrando Austin in partnership with Greater Hispanic Chamber of Commerce

Six Square District Celebration - Official Music Sponsor





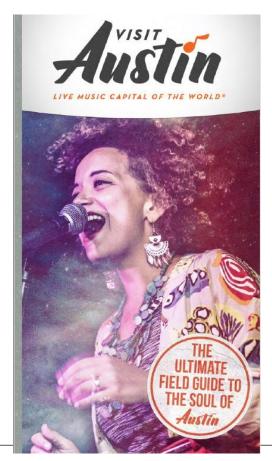


# FIELD GUIDE TO THE SOUL OF AUSTIN

PROTOTYPE



### FIELD GUIDE TO THE SOUL OF AUSTIN



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(GABC), welcome to the Live Music Capital of the World®! This Field Guide to the Soul of Austin provides an overview of the city, plus plenty of signposts to help you get your cultural bearings. In the following pages, you'll find a sampling of the must do, see and experience Austin hits. Let this insider's advice point you in the right direction for history and culture, as well as where to go for an amazing meal, a relaxing afternoon or a hot night out.

On behalf of the Greater Austin Black Chamber of Commerce, welcome to Austin. This guide includes just a sampling of our members' businesses, but it won't take long for you to see what makes Austin one of the top 15 cities where African Americans achieve economic success, and where Black firms exceed Texas and U.S. averages in retail sales. We invite you to experience Austin's history, unique culture and of course some of the local businesses featured in these pages. While you're in town, interact with us via #IAMBLACKAUSTIN™, an ongoing interactive campaign highlighting the multidimensional expression of Black life in Austin.



TAM HAWKINS President & CEO. GREATER AUSTIN BLACK CHAMBER OF COMMERCE

Welcome! At Visit Austin, we invite you to experience Austin like a local — stroll through our vibrant entertainment districts, catch a show at one of more than 250 live-music venues or immerse yourself in the rich history of East Austin's African American cultural district. If we can be of assistance during your stay, please stop by the Austin Visitor Center, engage with us on Twitter using #trueaustin or just tap a friendly Austinite on the shoulder. We're happy you're here and wish you an enjoyable stay.



TOM NOONAN President & CEO.

For more information, visit us at visitaustin.org and austinbcc.org.



### FIELD GUIDE BROCHURE SERIES

Target Development Timeline:

Latino Field Guide- Finalized and printed by January 2018

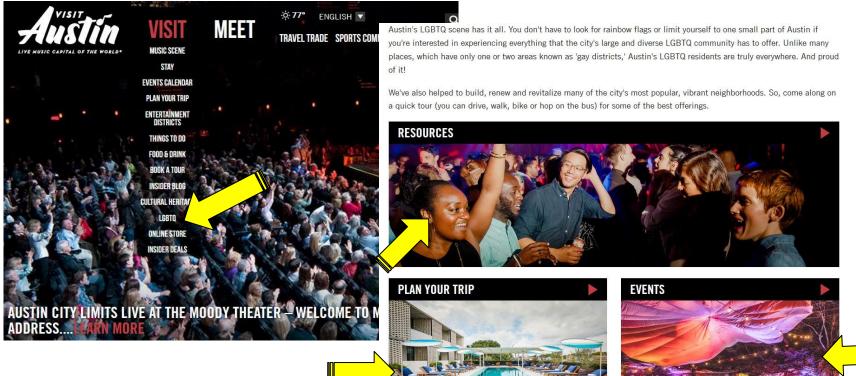
Asian American Field Guide- Finalized and printed by end of FY17/18

LGBTQ Field Guide- Finalized and printed by end of FY17/18



# **LGBTQ**

## LGBTQ - <u>WWW.VISITAUSTIN.ORG</u>





### DIVERSITY & HERITAGE MARKETING-NYC PRIDE MARCH

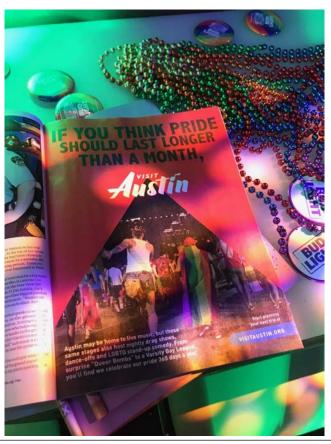
- Activation at TimeOut Pride pre-party
- 2017 NYC Pride March with award-winning bilingual Latin-folk singer, songwriter, and LGBTQ advocate, Gina Chavez







### LGBTQ DIVERSITY BANNER



- Featured in Compete magazine
- Shared at TimeOut pre-Pride party
- Shared at NYC Pride March
- Used in the Airstream VIP Austin Experience





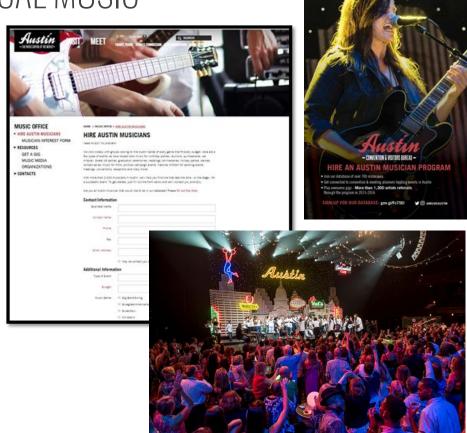


# VISIT AUSTIN MUSIC COMMUNITY SUPPORT 1.2.3

### CONVENTIONS SUPPORT LOCAL MUSIC

Through Visit Austin's Hire an Austin Musician Program, we've connected hundreds of musicians to convention and meeting planners:

- 700+ local artists in database
- More than 1,300 artist referrals & 130 hired through in FY 15/16
- Total artist fees for FY15/16- \$192K
- Raised \$25K benefitting Health Alliance for Austin Musicians (HAAM) in early 2017 in conjunction with PCMA Convening Leaders



### ARTISTS ON THE ROAD

- Visit Austin only hires local musicians to represent the city & perform at tradeshows, media opportunities, conferences, sales missions & international events
- FY16/17 (as of May 2017)- 160 artists booked
- FY16/17 (as of May 2017)-\$312,072.50 directly to local musicians





### VISIT AUSTIN ANNUAL AIRSTREAM TOUR

- Austin Airstream is a restored and branded 1976 Sovereign Land Yacht trailer
- Tours around the U.S. & Canada annually promoting the destination, music scene and attractions.
- Stops have included:Lollapalooza, San Francisco Pride Fest, NXNE, NYC Big Apple BBQ, Niagara Falls, ACL Fest, & more
- Local Austin musicians join us on tour to perform
- This summer we headed to the East Coast, and attended Baltimore Harbor, International Pow Wow (IPW), Mountain Jam and NYC Pride March



# HISTORIC TOURS 1.2.3

### AUSTIN VISITOR CENTER WALKING TOURS

### FY15/16

- 237 tours given
- 1430 participants
- 4+ Visit Austin staff members

### FY 16/17 YTD

- 144 tours given
- 949 participants
- 4+ Visit Austin staff members



### AUSTIN VISITOR CENTER WALKING TOURS- POINTS OF INTEREST

- Capitol, Congress Ave., E. Sixth St.
  - Capitol grounds
  - The Old Bakery
  - Larmour Block
  - Paramount Theatre
  - Driskill Hotel
  - Intercontinental
     Stephen F. Austin
     Hotel

- Congress Ave. South of Sixth Street
  - Visitor Center
  - CapMetro Rail
  - Brush Square,
     Dickinson Patio
  - Mexic-Arte Museum
  - Congress St. Bridge
  - City Hall

- Downtown West / Bremond Block
  - Capitol grounds
  - Watson House
  - First Methodist Church
  - Woolridge Park
  - Moonlight Tower
  - Austin Women's Club-Chateau Bellevue



### AUSTIN'S STORY- GUIDE TO HISTORIC DESTINATIONS IN AUSTIN

#### HISTORIC AUSTIN: WHERE TO GO

- THE TEXAS STATE CAPITOL COMPLEX (1856-1888)
   Capitol, Land Office Bidg., Governor's Mansion. 11th Street to 15th Street: Colorado Street to Brazos Street
- 2 CONCRESS AVENUE | 1856-Present Old Bakery, Paramount Theatre, Walter Tips Bidg, and more. Lady Bird Lake to 11th Street
- 3 EAST SIXTH STREET, EAST RIFTH STREET I 1860s-1900s
  Turn-of-the-century commercial district, The Driskill Hotel,
  Dickinson & O, Henry Museums. Congress Avenue to UH. 35
- 4 OLD EAST AUSTIN | 1841-1940s State Cemetory, French Legation, African American and Latinocultural heritage sites. LH. 15 to Chicon Street, Lady Bird Lake to MMX. I: Boolevand
- 5 DOWNTOWN WEST (1850»-1930» Bremond Block, North-Evans Chaleau Bellevue, Heman Marien Sweat, Courthouse, Austral History Center, Judges' Hill, Wooldridge and Republic Parks, West Seventh Street to M.K.s. & Boulevand, Lamb Boulevand Charles

  10 M.K.s. & Boulevand, Lamb Boulevand Charles

  10 M.S. & Boulevand, Lamb Boulevand Charles

  10 M.S. & Boulevand, Lamb
- 6 WEST AUSTIN 1 1850s-Contemporary Historic neighborhoods. West Skith Street to West 35th Street, Lamar Boulevand to Lake Austin. Nearby: Deep Eddy Pool, Laguna Gloria. Mayfield Park, Mt. Bonnell, Camp Mabry
- THE UNIVERSITY OF TEXAS AT AUSTIN 1 1883-Contemporary
  Historic campus buildings, museums. Guadalupe Street to
  Lafavette Avenue MLK. in Boulevard, to West 27th Street
- HYDE PARK, NORTH AUSTIN I 1890s-1930s
   Historic neighborhoods, Elisabet Ney Studio and Mu
   38th Street to 45th Street, Guadalape Street to David Street
- 9 ZILKER PARK I 1840s-1940s Barton Springs, Zilker Botanical Garden. Barton Springs Road; Robert E. Lee Street to Loop 1
- 10 LADY BIRD LAKE, OLD SOUTH AUSTIN | 1888 1960s
  Historic neighborhoods, South Congress Avenue (SoCo).
  Lady Bird Lake to Monroe Steet, South Congress Avenue to UK. 35

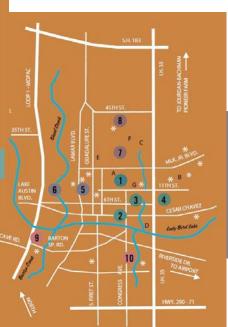
#### MUSEUMS, LIBRARIES, CULTURAL CENTERS

Austin has more than 40 museums, cultural centers and libraries, plus the public library system. Some are listed here. For a complete list, see austinmuseums.org

- A. Bullock Texas State History Muteum 1800 N. Congress Ave. I 512-936-8746 I thestoryoftexas com
- B. George Washington Carver Museum and Cultural Center
- C. Lyndon B. Johnson Presidential Library & Museum 2313 Red River St. / 512-721-0200 | Brillbrary.org
- D. Emma S. Barrientos Mexican American Cultural Center 600 River St. I 512-974-3772 I maccaustin.org
- E. Harry Rassom Center
- 300 W. 21st St. (512-471-8944 ) hrs. utexus.edu
- F. Texas Memorial Museum, Natural Science Center 2400 Trinity St. 1 512-471-1604 Lutaxas.edu/trimi
- G. Texas State Capital Vinitars Center and Museum 112 E. 11th St. | 512-305-8400 | trapb.state.tx.u
- MOONLIGHT TOWERS
- Considered in 1895 to be a modern way to illuminate cities, the towers now exist only in Austin, where they are regarded with affection. Half of the city's original 31 towers are being preserved.

#### FOR MORE HISTOR

Download free smartphone tours of Austin's historic pla preservationsustin org/programs/historic-austin-tour-app



#### 4 OLD EAST AUSTIN

#### TEXAS STATE CEMETERY

Since 1851, this explaintly landscaped see has been the final seeting place for many linear lauders, including the "Father of Bloom," Stephen F. Austin. Texas: father soldiers from the Civil War to modern times are honored here. 909 Nasiasots 51: 512-463-0605. Water on with Fine commission states.

#### FRENCH LEGATION MUSEUM

In 1939, King Louin Philippe sent Alphonie Dobinit of Texas to represent the interests of France in their Net Segan building a Decole-style house to entertain but left the house for others to complete in 1841. It Austin's effect building. 802 San Marros St. 512-4-5140.

#### GEORGE WASHINGTON CARVER LIBRARY

Built in 1926 as Austin's first library, the building a East Austin in 1933 to become Austin's first branch It is adjacent to the George Washington Carver Mus enter, built in 2005, dedicated to the collection, preservation, meanth and exhibition of African American cultural material. 165 Angelina St. 512-974-4926, Free, carvermiseum.org

#### EJANO WALKING TRAIL:

Designated by the National Park Service as a National Riccrestinal, the Team Walking Traits of East Austin feature Instonçal and cultural gens in the East Cesar Chavez and adjacent Holly neighborhoods. Brochuse download: enablesarchaeaz.org committee.



### 6 WEST

#### HISTORIC NEIGHBORHOODS

The stationies (scierphine), a definition (point har han) along the weed side of definition Asstan, has long been a described piace for bones, from articleilum plantations and free-finant's communities of showalkaes for the resultly of wereing generations. National Register Interior engiphiorhoods Old Weel Asiatin, Weel Line and Carlevalle contain more than 2000 contributing properties. Private resyllations, visualish from the formet. Approximate boundary, Weel Sorth Screet of Weel Side Side Street Lamine Bioleview of Medica.

#### DEEP EDDY POO

Just weet of Loop 1, Sixth Street Seconds: Jake Austin Boulevish leading to a landmark coarrining pool. Built in 1916 and gening field in replaced a cine-popular easimining hole in the Collection Street closer Lady Bord Lake). A 1938 Weste Progress Administration project Lady Bord Lake). A 1938 Weste Progress Administration project marycount the pool and added a bathloose. Eller Park and the Lady Bord Late stall adjoin the pool. 407 Deep 6 day Ave. \$12,472-6546. Smoll administration Policy Section 1997.

#### Nest 35th Street, west of Loop 1, leads to four more historic sites

#### CAMP MABE

This 800 acre site has been a military center since 1892. The camp also houses the Teas Military Forces Museum in a 1918 building. 2200 W. 35th St. 512-782-5659. Free.

#### LAGUNA GLO

The Contemporary Austin art museum makes its home in this 1916. Mediferraneon villa, this remaints setting makes it a popular place for weldings and parties. 3609 W 35th 3t. 512-458-8191. Small danation seggested, the contemporary austin.org.

#### MATFIELD PAR

trails and a historic cottage, 3505 W 35th St. Free may feldpank.org.

#### MOUNT BONNELL

The historic hilltop has a magnificent view of Lake Austin and surmunding hills. 3851 Mount Bonnell Rd. Free. austinparks.org





### SIX SQUARE WALKING TOURS

### FY 15/16

- 10 tours given by one staff member
- 166 participants

### FY 16/17 YTD

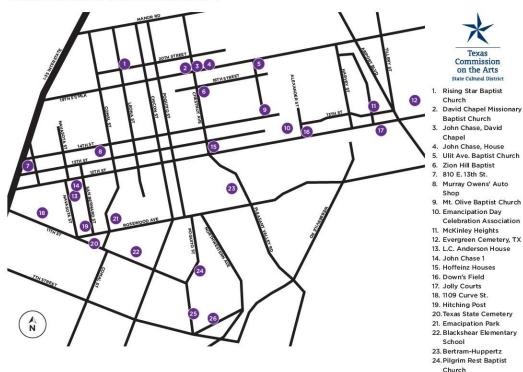
- 10 tours given by one staff member
- 136 participants



### SIX SQUARE WALKING TOUR- POINTS OF INTEREST

25. First Church of Christ 26. Lincoln Baptist Church

#### **AUSTIN CULTURAL DISTRICT**



#### Additional Points of Interest

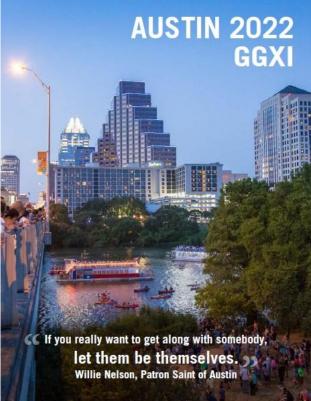
- Huston-Tillotson University
- Dedrick-Hamilton House
- Evergreen Cemetery



## **CONVENTION SALES SUPPORT**



### GAY GAMES XI- BID





AUSTIN HAS BEEN INVOLVED IN NUMEROUS LIGHT+ SPORTING EVENTS AND PROGRAMS, and there has been a concerted effort by the city to increase our participation in this space. This will continue to grow, as we are widely known to be the prime LGBT+ friendly destination within the state of Texas.



Connect SPORTS

ASANA

#### North American Gay Amateur Athletic Alliance's 40th Annual Gay Softball World Series

- Austin hosted this event with great success in Summer 2016 NAGAAA is expecting Trust Fund disbursement of approximately \$500,000+, based on 3,500 total room nights.
- This was NAGAAA's largest event to date, with nearly 4,500 competitors
- Austin supported this event with 2 500 volunteers.

#### Connect Sports' LGBT+ National Task Force

- . Two members of the Task Force are Austin Sports Commission employees . Austin is hosting the Winter 2016 Task Force meetings
- Amateur Sports Alliance of North America's

#### 12th Annual World Series

Austin will play host to ASANA's World Series in Summer 2017 Team registrations are underway and are on pace for a record turnout



Click image above to view video

#### WHY WE'RE QUALIFIED

#### HRC SCORE

Austin leads the nation in policies related to the LGBT+ community. Not only are we the top-ranked city in the USA by the Human Rights Campaign, we also received 12 bonus points for a score of 112.

#### BEST EVENT & FESTIVAL TOWN IN NORTH

- · As a 2016 JD Power Destination Experience award winner, Austin ranks as the top vacation destination in the Southwest USA.
- Nationwide, we are ranked #2, behind only Las Vegas, for visitors. We host over 450,000 visitors for Austin City Limits Music Festival each year, and attendance for South by Southwest each spring is over 300,000 people!

#### **OUR FACILITIES**

Austin is home to The University of Texas and the Circuit of the Americas-both of which will be used as GGXI venues-in addition to other amazing established Austin sports and entertainment venues.

#### FINANCIAL ADVANTAGES

View section 1 (Austin's Financial Advantages) for more information on financial incentives offered when hosting GGXI in Austin.

- A 2015 Gallup poll declared Austin as the city with the third highest percentage of LGBT+ residents in the USA.
- Winner of the 2016 JD Power Destination Experience Award. designating Austin as the #1 vacation destination in the South-
- An amazingly safe and compact downtown area filled with over 250 live music venues, making Austin the "Live Music Capital of the World."
- · We are rated as the 3rd best LGBT+ friendly city in the USA.
- · Unofficial Austin slogan: "Keep it Weird."



### VISIT AUSTIN MEETING PLANNER INSERT

#### **CONVENTION RESOURCES**



#### Transportation

· Peeks Cruise & Tours Yellow Cab Company



#### Photography/Printer/ Advertising

- · HIAdewumi Photography
- · Alfy Wilmot Photography
- · Look At Me! Media
- Northstar Photography
- Rebuk Artist Photography
- Texas Touch Photography
- . Cindy Elizabeth Photography · Funmi Ogunro
- AFTV5
- · Sanders\Wingo Advertising

#### **Event Planning**

- . Mia the Event Diva
- · Events Unleashed: Luxury
- . Splendor Weddings and Events · Platinum Dreams by Monalisa
- · Forever Your Events
- · Wedding & Events · Allied PRA



#### Amenities/Gift Ideas

- Soul Popped Gourmet Popcorn
- Hawkins Bucklew Handcrafted Jewelry Designs



- Nokoa Newspaper · City-Wide Coupons
- · Mprint Studio
- . The Villager Newspaper

#### **AUSTIN CONTACTS**

#### **Greetings from Austin!**

Austin is a destination that breathes music and meetings. With over 11,000 hotel rooms, 250+ music venues, and a 10-mile hike and bike trail, downtown Austin has an array of options to offer. Austin is a vibrant destination for work and play all within steps of your hotel. Whether you are enjoying the Gospel Brunch on Sunday at Stubb's or strolling through Six Square to learn about African American culture, you will definitely find the true soul of Austin. The next time you are considering Austin or looking to host an event, I would love to be your local expert!

..............



Visit Austin Paige Singleton Account Manager psingleton@visitaustin.org (512) 583-7217

Visit Austin **Bridget Portier** Assistant Director of Services bportier@visitaustin.org (512) 583-7215

Austin Area Urban League Leonard Moore Board Chairman (512) 478-7176

**Austin Convention Center** Amy Harris Director of Sales amv.harris@austintexas.gov (512) 404-4244

Greater Austin Black Chamber of Commerce Tam Hawkins President & CEO tam.hawkins@austinbcc.org (512) 459-1181

#### SILICON HILLS

Austin is an entrepreneurial, tech-friendly city that's earned its moniker, Silicon Hills, With Facebook, Google, Apple, Samsung and Dell having big footprints here, it's only natural that the city is constantly attracting ambitious new startups.

Austin boasts more than its fair share of Black tech innovators. Localeur was founded here, as was Sandbox Commerce, Are You Watching This?!. BLNDED Media. AlibiX and JamKazam, to name a few.

Dell Medical School is focused on creating new curriculum, putting the community at the forefront and transforming the future of medical education and care in Texas and beyond. The school has recruited leaders in traditional medical education sectors as well as leading-edge areas such as health care redesign, population health, informatics and design - these and other ambassadors





are frequently available for presentations to groups. Medical meetings in Austin will benefit from easily accessible experts and speakers in unique and inspiring areas such as the new Design Institute for Health

MVMT50 promotes diversity and leadership development in digital and technology fields. Look for them during SXSW with panels. the Top 10 Black Innovator Awards and the HBCU Battle of the Brains. Austin is home to Divinc, a 12week accelerator program for ethnically diverse entrepreneurs and Urban Co-Lab, an urban innovation-focused incubator and coworking hot spot.

#### VISIT AUSTIN CONVENTION SERVICES

#### **Program Planning**

- . Referrals and leads to local convention service suppliers
- Site and planning visit
- coordination Venue suggestions
- . Digital planning tool kit Welcome program

#### Housing Bureau

- . Determine use of housing bureau services during contracting stage
- Housing provided by Visit Austin's preferred housing provider. Key Bookings
- Passkey
- . Secure. 24/7 access to online inventory and room block management tools as well as numerous useful reports
- . Direct on-line booking and call center available Monday - Friday. 7:30 am - 6:00 pm CST

#### Staffing Assistance

- . Staffing at registration and information booths · Assistance in compiling and
- distributing information packets . Other assistance available for
- consideration



#### Promotion

- . Online image and video library
- · Promotional items and brochures
- · Local media list · Custom ad and postcard templates

#### Music Marketing Office

- · Creative, personalized assistance with booking live music
- . Discounted Austin Compilation CDs and mini guides to Austin's live-music
- Assistance with utilization of live
- music venues for off-site events · Assistance and guidance with local



#### Staffing Guidelines, Rates and Billing

- . 30-day notice for staffing request
- . Staffing request received inside 30 days of event date will be subject to one-time surcharge
- . Fee for each staff member is \$17 per hour: 4-hour minimum required per shift
- Based on your specific staffing needs, you may be required to add a supervisor when 6 or more staffers are scheduled
- . Hourly rate for a Supervisor and/or Administrative Assistant is \$22 per hour, with a 4-hour minimum
- . Invoice will be sent within 30 days of meeting conclusion



### VISIT AUSTIN MEETING PLANNER INSERT

#### **AUSTIN CONVENTION CENTER 101**

#### It Has Free Wi-Fi

With complimentary wireless Internet throughout the facility, the convention center is one of the most technologically advanced centers in the U.S. and boasts a communication infrastructure capable of moving voice, video and data at 1 billion bits per second



#### You Can Take a Virtual Tour

See the space from the comfort of your own office with Visit Austin's online virtual tour. Check out the exhibit spaces, get ideas for welcoming delegates in the airv rotunda and see if the ballrooms can accommodate your event. (visitaustin.org/meet)



#### It's as Green as Green Can Be ...........

In addition to low-water fixtures. recycled carpet, a massive recycling and composting program and highly efficient lighting, the roof of the structure utilizes plants that soak up storm water and reduce the amount of heat cast back into the atmosphere. Plus, the renewable energy-powered center is participating in a sustainability plan to help the city become carbon neutral by 2020.



#### **OFFSITE VENUES**

Off-site events are something to look DEEP EDDY VODKA forward to all on their own, but when they're paired with local spirits, the bar is decidåedly raised. From bold brews to tangy Texas tequila, there's something to suit every palate at these breweries, distilleries and venues worth writing home about.

#### **AUSTIN CITY LIMITS** LIVE

Home to the stage where the iconic Austin City Limits television series is taped, the ACL Live at the Moody Theater is a music lover's dream come true. With a capacity of 2.700+, its three levels of venue and gallery seating boast a selection of Jim Marshall's legendary rock photography and state-of-the-art lighting and sound equipment.



#### CIRCUIT OF THE AMERICAS™

Bringing racing enthusiasts into Austin each year for exhilarating Formula 1® races, including the revered Grand Prix, Circuit of The Americas (CoTA) can be yours for a special occasion, whether you're attending one of CoTA's signature events or renting the track privately for your group.

#### DISTILLERY & TASTING ROOM

The good folks who make Sweet Leaf Tea® also happen to know a thing or two about distilling great vodka: in fact, the Deep Eddy tasting room has become a popular destination for laid-back gatherings and private



#### FAIR MARKET

Tucked into Austin's vibrant East Side sits a unique 30.000-square-foot indoor/outdoor event space, great for hosting social events, cultural exhibitions, philanthropic events and concerts. What's more, it allows guests to bring food trucks on-site and enjoy local bites in a quirky, industrial-chic environment.



For a complete list of Austin venues, visit austintexas.org/special-event-venues.

#### Six Square

Austin's Black Cultural District is an independent nonprofit organization dedicated to celebrating the African American heritage of Central East Austin and preserving cultural assets in the District through historical interpretation, promotion of cultural events and programs.



#### PROFESSIONAL ASSOCIATIONS

People

Austin African American Firefighters Association Austin Association of Real Estate Brokers Austin Black Contractors Association Austin Black Lawvers Association Black Professional Alliance Blacks in Government (Austin) National Association of Advancement of Colored

National Association of Black Accountants National Black MBA National Council for Negro Women - Austin Chapter (Central Texas Chapter)







### **GROUPS**

#### Booked:

- Texas Legislative Black Caucus
- National Pan American Golf Association
- Alpha Kappa Alpha Sorority
- Sigma Pi Phi Fraternity
- National Minority Supplier Diversity Council
- Jack & Jill of America

#### Prospects:

- Hispanic Association of Corporate Responsibilities
- Association of Hispanic Advertising Agencies
- Austin Gay & Lesbian Pride Foundation
- Asian American Journalist Association
- National Association of Black Accountants



# QUESTIONS?

THANK YOU

