South Central Waterfront Advisory Board August 21, 2017

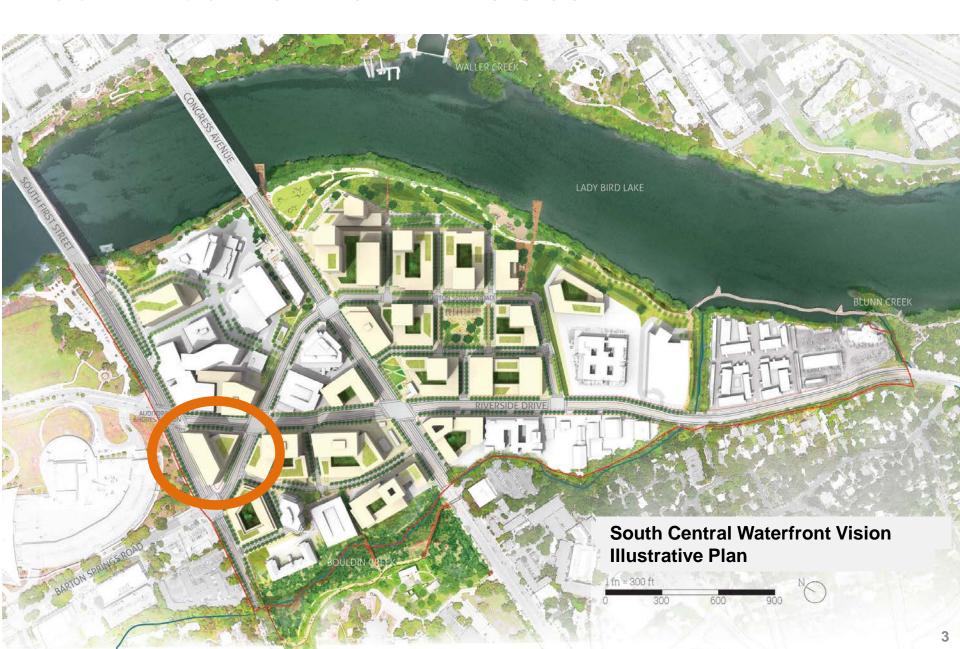
Briefing: 425 W. Riverside



425 W. Riverside - Planned Unit Development (PUD)

- Submission for Development Assessment
 - "The purpose of the 425 West Riverside PUD is to embody the spirit of the South Central Waterfront Vision Framework Plan..."
- Update #3 received August 4th
 - Staff review is underway
- Tentatively planning to present the PUD to the Environmental Commission,
 October 4th. Upon receiving their recommendation/review staff will present
 the proposed development to the South Central Waterfront Advisory Board
 (October 16). It will then proceed to Planning Commission (November) and
 City Council (December).
- Question before SCWAB: For this location, what has the SCW Plan modeled, and what does the SCW Plan require?

SCW Initiative: 425 W. Riverside





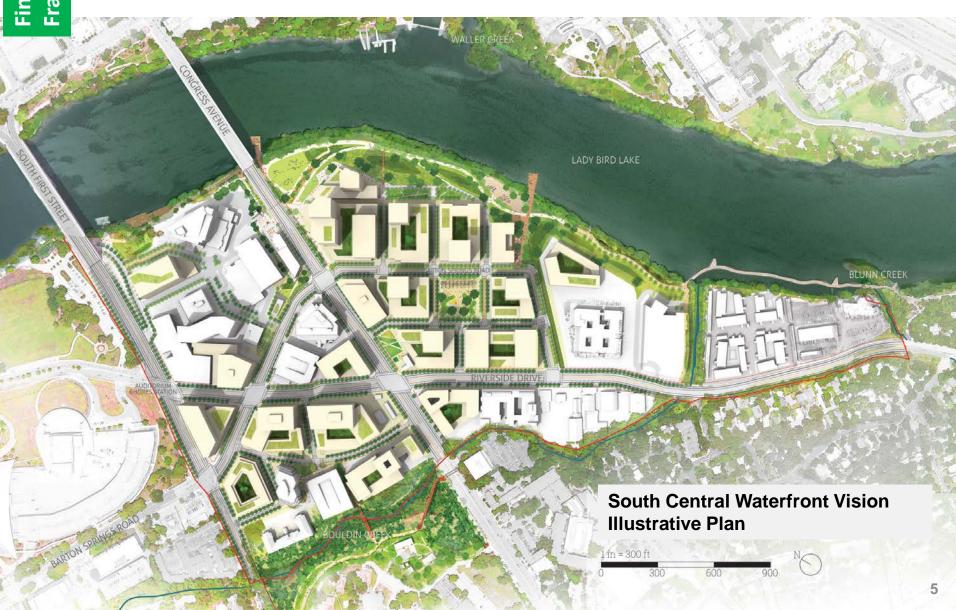
Dollars & Sense: Funding Toolkit

Making Density Work: The Financial Toolkit

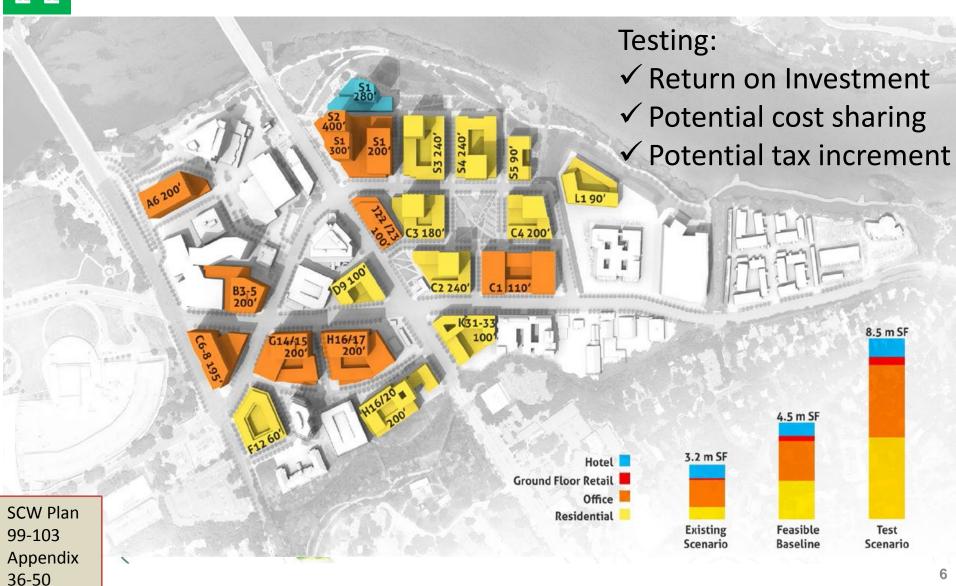
	Transportation Infrastructure	Parks & Open Spaces	Affordable Housing 20% all new units
Privately Funded			
Public Improvement District	✓	✓	✓
Transfer of Development Rights		✓	✓
Philanthropy		✓	✓
Publicly Funded			
Tax Increment Financing	✓	✓	✓
CIP Funds	✓	✓	
Parking Fund	✓		✓
Affordable Housing (tax abatements/credits, REIT)			✓

Financial Framework

Making Density Work: Value Capture & Cost Sharing



Making Density Work: Test Scenario for Development



Making Density Work: Test Scenario example

Attachment 3: Development Assumptions

Residential

	Residential - rental, 60'	Residential - rental 7+ story	Residential - condo
	(stick over podium) (Low)	(Mid-rise and High-rise)	
Operating Revenues an			
Rent/Sales Price Per NSF	\$2.50	\$2.85 (mid) \$3.10 (high)	\$550 (avg. for downtown)- \$700 highest end projects (Source: Terry Mitchell) Terry Mitchell's workforce project, NE side of downtown: \$475/SF
Parking Revenue Per Space	\$750 (surface) \$1,500 (podium) \$1,500 (underground) \$1,500 (wrap)	\$750 (surface) \$1,500 (podium) \$1,500 (underground) \$1,500 (wrap)	\$750 (surface) \$1,500 (podium) \$1,500 (underground) \$1,500 (wrap)
Operating Cost Per SF	\$5	\$5 (mid) - \$6 (high)	\$0
OpEx Per NSF	36%	36% (mid) - 40% (high)	31%
Inflation Factor	3%	3%	3%
Development Cost	Assume wood frame	Assume steel and concrete	Assume steel and concrete
Average height/floor	10.5'	10.5	11'
Square feet per Unit	850 (low)	850 (mid and high)	1,250
Unit Mix	Studio: 40% 1-bed: 30% 2-bed: 30%	Studio: 40% 1-bed: 30% 2-bed: 30%	
Gross to Net SF Ratio	75%	80% (mid) / 85% (high)	85%
Hard Cost Per GSF (w/o parking)	\$120	\$190 (mid) / \$220 (high)	\$225
Soft Costs as a percent of total costs	20%	20% (mid) 17% (high)	25%
Parking Requirements	parking space for the first bedroom and 0.5 space for each additional bedroom. 1 parking space for an efficiency dwelling unit (Source: Austin zoning code 25-2-1556) Several rental projects that decouple parking and charge \$175-\$200 extra per space per month.		1 parking space for the first bedroom ad 0.5 space for each additional bedroom. 1 parking space for an efficiency dwelling unit (Source: Austin zoning code 25-2-1556)
Parking Cost Per Space	\$5,000 (surface) \$25,000 (podium) \$40,000 (underground) \$15,000 (wrap)	\$5,000 (surface) \$25,000 (podium) \$40,000 (underground) \$15,000 (wrap)	\$5,000 (surface) \$25,000 (podium) \$40,000 (underground) \$15,000 (wrap)
Retail Construction	\$130	\$130	\$130
Costs Per Square Foot			
Retail TI Allowance	\$40	\$40	\$40
Contingency Costs (% of Total)	5%	5%	5%
Developer Fees (% of Total)	5%	5%	5%
Market Assumptions			
Vacancy	Total building: 4%	Total building: 4%	N/A
Cap rates	5.5%	5.5%	N/A
Percent of Condo Units Sold at Closing	N/A	N/A	85%, 100% sold after 6 months

Commercial

	60' Office (Low)	185' Office (Mid and High)	Retail (Ground Floor)
Operating Revenues and Expense	es		
Rent Per NSF NNN, annual	\$29	\$32 (mid) \$35 (high)	\$35
OpEx Per NSF	\$12	\$15 (mid) \$17 (high)	\$35
Leasing Commission	Leasing commission is Austin is capped at 6% gross: 4% for tenant rep and 2% for landlord.		
Real Growth Rate	3.0%	3.0%	3.0%
Parking Revenue Per Space	Same as res	Same as res	Same as res
Development Cost			
Average Height Per Floor	12.5'	12.5'	18'
Hard Cost Per GSF	\$125	\$140 (mid) - \$160 (high)	\$130
Soft Cost Per GSF as % of Hard Costs	20%	20%	20%
Parking Cost Per Space	Same as res	Same as res	Same as res
Landscaping Cost	\$0	\$0	\$0
Contingency Costs (% of Total)	5%	5%	5%
Developer Fees (% of Total)	5%	5%	5%
Tenant Improvement Allowance	\$50	\$50	\$40
Retail Construction Costs PSF	\$130	\$130	\$130
Market Assumptions			
Vacancy	Total building: 8%	Total building: 8%	Total building: 5%
Cap Rate	6.5%	6.5%	9%

Other Assumptions

Exhibit 17. Debt Service Assumptions

Interest Rate	6%
Loan to Value Ratio	0.7
Loan Amortization (Years)	30
Inflation Rate	3%

Making Density Work: Test Scenario example

425 W. Riverside

Attachment 4: Test Scenario Results for 195' height modeled 0.92 3.71 1.71 1.50 1.24 1.56 6.09 2.30 0.73 1.49 1.49 0.58 PUD? **Entitlement Assumptions** 2.4 3.5 3.2 5.3 3.0 8.5 8.4 7.0 3.7 7.0 4.5 14 Height (Stories) 13 5 to 6 15 15 to 18 17 to 26 24 7 to 21 7 to 21 8 Use Mix 10,000 371,000 812,900 Office SE 360,000 250,000 270,525 0 347,600 Ω 0 0 0 0 0 Hotel SF 0 0 0 0 0 254,500 Ω Ω 20,000 10,000 21,045 9,000 10,000 32,000 12,000 25,000 25,000 12,000 Retail SE 7,000 38,000 102,000 13,800 152,000 155,975 387,000 430,750 Residential SF 430,750 Total SF 380,000 260,000 305,370 161,000 172,975 357,600 790,000 850,900 266,500 455,750 455,750 114,000 Residential Units Market Residential Units 0 9 152 0 0 344 0 Affordable Residential Units 0 0 0 52 150 0 86 0 0 0 0 40 150 430 0 430 430 **Total Units** 0 9 204 0 142 Affordable Housing Subsidy 5,460,000 \$ 4,050,000 \$ \$ 4,300,000 \$ \$ 1,400,000 \$ Per Unit Subsidy 105,000 \$ 27,000 \$ 50,000 \$ 35.000 \$ Parking Surface 0 0 0 0 0 0 0 0 0 0 0 0 170 520 772 222 128 919 Structure 476 824 340 287 287 140 96 238 412 459 170 Underground 0 0 0 0 143 143 0 170 520 714 430 140 **Total Spaces** 868 222 128 1,236 1,378 510 430 **Development Cost** \$109 M \$86 M \$109 M \$55 M \$31 M \$123 M \$258 M \$281 M \$108 M \$143 M \$143 M \$30 M **Building Cost** Parcel Infastructure Cost \$0.0 M \$0.0 M \$0.0 M \$2.6 M \$1.3 M \$4.8 M \$1.7 M \$0.5 M \$3.3 M \$2.9 M \$0.9 M DistrictMaster Planning Fee \$3.8 M \$2.6 M \$3.1 M \$1.6 M \$1.7 M \$3.6 M \$7.9 M \$8.5 M \$2.7 M \$4.6 M \$4.6 M \$1.1 M **Financial Results** Return on Cost 8.1% 8.1% 8.2% 7.0% 7.0% 8.1% 7.6% 8.1% #N/A 7.0% 7.0% 7.0% \$137 M \$354 M \$177 M **Building Value** \$141 M \$109 M \$71 M \$39 M \$155 M \$327 M \$145 M \$177 M \$39 M \$32 M \$8 M **Total Land Value** \$16 M \$12 M \$5 M \$0 M \$18 M \$33 M \$50 M \$13 M \$8 M \$3 M **Total Value** \$173 M \$125 M \$148 M \$76 M \$173 M \$404 M \$185 M \$43 M (Land + Building \$39 M \$361 M \$158 M \$185 M Residual Land \$200 \$125 \$260 \$125 Value / SF

\$3.1 M community benefit contribution calculated



Circulation & Transportation: Transit



Circulation & Transportation: METRO's TOD Priority

▲ METRO | TOD PRIORITY TOOL

Auditorium Shores Station

Auditorium Shores Station is located just south of Lady Bird Lake, connected to downtown by the Congress Avenue and First Street Bridges. It serves a cluster of cultural and recreational destinations, including Auditonum Shores Park, the Long Center for Performing Arts, and the Palmer Events Center. Two hotels and a high-rise residential development have been built north of the station. To the east, within walking distance, are key employment centers. The City of Austin, Austin American-Statesman and the Texas Department of Transportation. To the south is the Texas School for the Deaf. The City of Austin's 2014 "South Shore Central Master Plan", which covers the area east of the First Street Bridge, seeks to enhance the waterfront pedestrian and bicycle network and encourage strategic development. One such opportunity is the large triangular lot immediately south of the station. "Imagine Austin" refers to this area as an activity corridor

Station Features..

- . Digital real-time information display
- . Shelter/Bench/Destination Map/Lighting
- Free bike racks (2)

System Connections...

- MetroExpress: 935, 985, 987
- . Local bus. 1, 7,10, 20, 30, 110, 142, 483, 486,
- . Other last mile: B-Cycle Stations, Car2Go area

Access to...

- 1. Auditorium Shores
- 2. Long Center for the Performing Arts
- 3. Palmer Events Center
- 4. The Catherine Apartments 5. Hyatt Regency Hotel
- 6. One Texas Center

Missing Elements...

- . Dense, compact mixed-use development
- · Public realm improvements, including shade, pedestrian-scale lighting, street furniture, and sidewalk improvements
- . Safe design, including high visibility at crossings for events
- . Pedestrian and bicycle improved connections and crossings
- · Wayfinding



Median HH Income (2010)

Millenial Population Age 25-34 (2010)

Senior Population Age 65+ (2010)

Ridership/Service	
Weekday Ridership (April 2015)	0.0000000000000000000000000000000000000
	129 on / 125 at
Saturday Ridership (April 2015)	80 on / 104 of
Sunday Ridership (April 2015) Target Weekday Ridership	81 on / 77 of
Lavet of Service	250 or 15 min peak / 30 min off-peak
Clares Charges	
	Stepdistion Shelter (NS) Stepdistion Shelter (NS) Stepdistion Shelter (SR) Memilippe Roade (SI) Outside Mile Buffer Healt Mile Buffer 1 Access to Lecitions
Demographics Persulation (2010)	Stop/Sulcon Shelter (38) Memollagic Roade 601 Quarter Mills Buffer Half Mille Buffer Access to Lecations
Population (2010)	Stop/Guleon Shakes (88) MemoRapia Rode 801 Outlier Mills Buffer Nati Male Buffer Access to Lecisions
Population (2010) Population (2040)	Step Station Shaller (SB) Memorphic Rode 801 Colainer Mine Buffer soulf Mine Buffer Access to Lecitions 2,810 8,035
Population (2010) Population (2040) Population Density (2010)	Step Station Shakes (SR) Memorylapia Rode 801 Charles Miss Buffer In Access to Lecitions 2.811 8.030 3.600 pp.1 7 sq. mills
Population (2010) Population (2040) Population Density (2010) Employment (2010)	Step Station Shakes (SR) Memoralize Road 801 Coulier Miss Buffer and Note Buffer Access to Locations 2,810 3,600 ppl 7 sq. mills 11,360
Population (2010) Population (2040) Population Density (2010) Employment (2010) Employment (2040)	Step State on Shakes (SR) Memoralize Roads 801 Counter Mile Buffer not state for Lecations 2,810 3,600 pp.1 / sq. mile 11,366 14,616
Population (2010) Population (2040) Population Density (2010) Employment (2010) Employment (2040) Employment Opensity (2010)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Population (2010) Population (2040) Population Density (2010) Employment (2010) Employment (2040) Employment Density (2010) Households (2010)	### StupidSulfon Shrefer (88) ### Stepidsulfon Shrefer (88) ### Shrefer Shrefer (88) ### Shrefer Shrefer (88) ### Shrefer Shrefer (88) ### Shrefer Shrefer (88) ### Access to Locations #### 2,811 ### Shrefer Shrefer (88) ### Shrefer Shrefer Shrefer (88) ### Shrefer Shrefer Shrefer Shrefer (88) ### Shrefer Shrefe
Population (2010) Population (2040) Population Density (2010) Employment (2010) Employment (2040) Employment Density (2010) Households (2010) Households (2040)	### Stap Station Shallon (SR) ### Stap Station Shallon #### Consider Mile Buffer ### Station Station ###################################
Population (2010) Population (2040) Population Density (2010) Employment (2010) Employment (2040) Employment Density (2010) Households (2010)	Stop/Stulen Sheller (SR) MemoRapic Road 601 Outlier Mile Buffer Paul Mile Buffer Access to Lecisions 2,810

\$52,510 49

1,210

150

Segment		Central	
FACTS	Service Open	2014 250	
Target Weekday Ridership Profile Date	Target Weekday Ridership		
	Profile Date	2014	
PLACE Typology	Central Core		
READINESS Score	Ready		
	Connectivity	Medium	
READINESS	Market Strength	Medium	
METRICS	Land Availability	Medium	
	Government Support	High	
CATALYST PROJECTS	Safety and security Additional lighting needed in parking lots, along sidewalks, and at stations Wayfinding to nearby attractions and transportation routes Crosswalk enhancement, pedestrian scale lightling Streetscape improvements Elcycle/pedestrian improvements to access that Street Bridge Widen sidewalks, improve crosswalks Widen bike lanes on Barton Springs Road and traffic flow management Address dangerous blind right furn from Barton Springs Road eastbound onto Riverside Drive eastbound Bike lanes on Riverside Drive	(Re)development opportunities Redevelopment of adjacent triangle parcel Austin American-Statesman potential redevelopment City of Austin southside redevelopment project Station amenities Shade Pedestrian-scale lighting Other amenities Wayfinding to note areas within a "10 minute walk" Public/Placemaking/Art Opportunity Limited placemaking opportunity Functional art.e.g. bookend to bat sculpture at South Congress Ave Safe design	
CATALYST PROJECTS	Various street reconstruction and Various park, promenade and trai Various Austin Lakes aquatic plan Various Austin Lakes aquatic plan	projects	

Physical Framework Circulation & Transportation: METRO's TOD Priority

Auditorium Shores | MetroRapid 801 Segment Central Service Open 2014 **FACTS** Target Weekday Ridership 250 2016 PLACE **Central Core TYPOLOGY** READINESS Ready SCORE Connectivity Medium READINESS Market Strength Medium METRICS Land Availability Medium Government Support Safety and security (Re)development opportunities · Additional lighting needed in · Redevelopment of adjacent parking lots, along sidewalks triangle parcel and at stations · Wayfinding to nearby attractions potential redevelopment and transportation routes . City of Austin southside redevel-· Crosswalk enhancement, peopment project destrian scale lighting Station amenities Streetscape improvements Shade · Bicycle/pedestrian improve-· Pedestrian-scale lighting ments to access 1st Street Other amenities Bridge · Wayfinding to note areas within CATALYST Widen sidewalks, improve a "10 minute walk" **PROJECTS** crosswalks Public/Placemaking/Art Opportunity · Widen bike lanes on Barton · Limited placemaking opportu-Springs Road and traffic flow management · Functional art, e.g., bookend to · Address dangerous blind right bat sculpture at South Congress turn from Barton Springs Road eastbound onto Riverside Drive · Safe design eastbound Bike lanes on Riverside Drive

Various street reconstruction and utility proejects

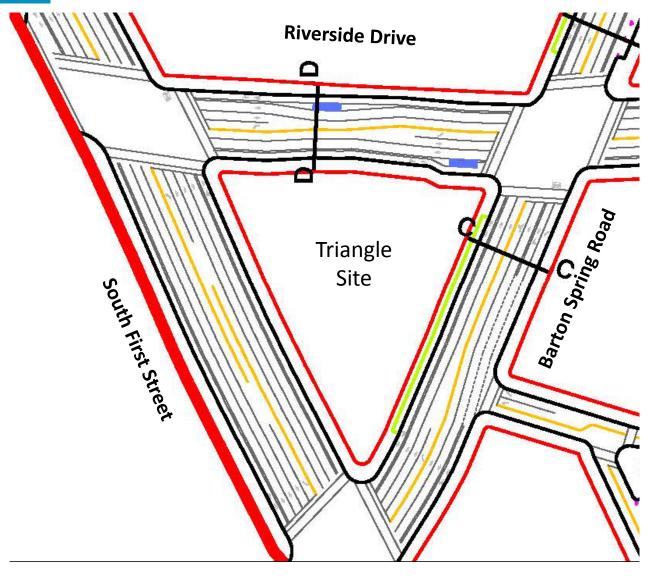
· Various Austin Lakes aquatic plant control and restoration projects

Various park, promenade and trail projects

CATALYST

PROJECTS

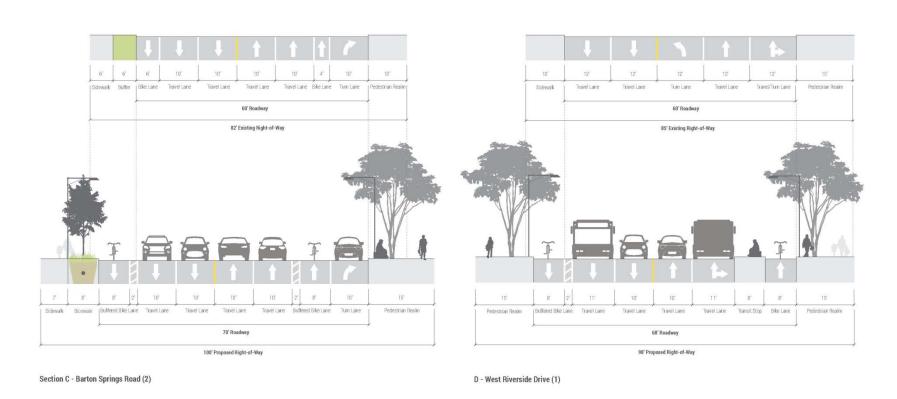
Circulation & Transportation: SCW Plan @ Triangle



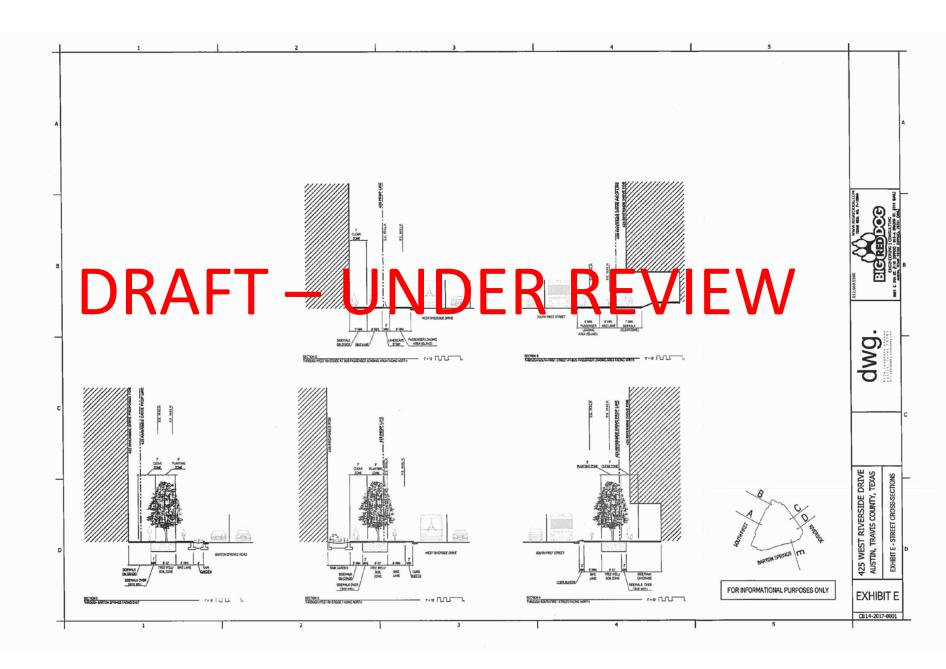
ROW dedication for Riverside Drive and Barton Springs Road for mobility & TOD improvements, and green infrastructure integration

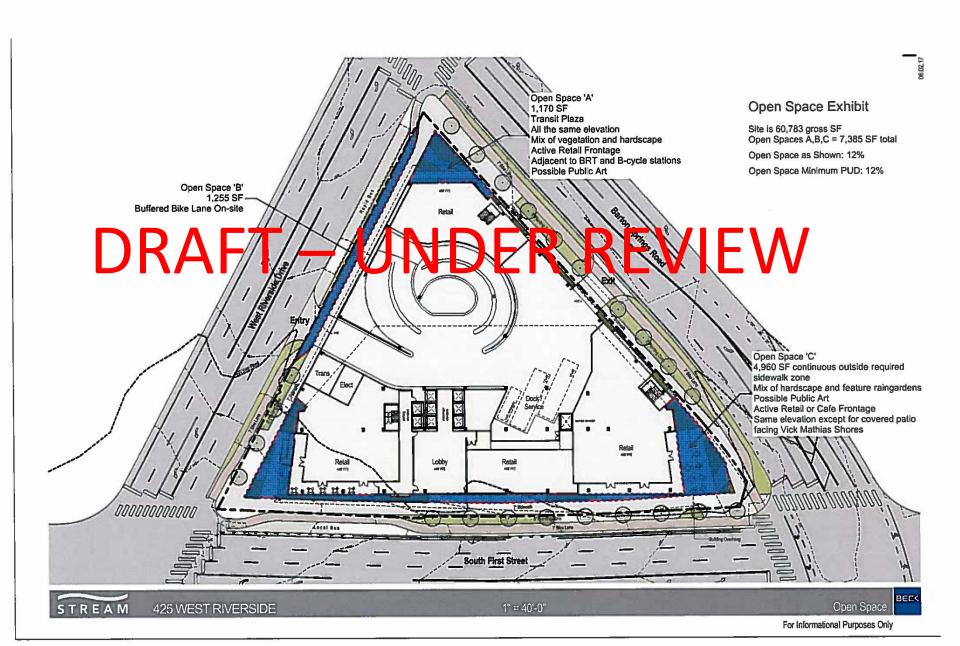


Circulation & Transportation: SCW Plan @ Triangle



ROW dedication on Riverside Drive and Barton Springs Road for mobility and TOD improvements, and integration of green infrastructure





QUESTIONS FOR CONSIDERATION:

- 1. How is the submission meeting the SCW Plan and what is the differential value to what's provided, beyond commercial design standards?
 - 1. Streetscape and Mobility
 - 2. Open Space
 - 3. Landscape
- 2. After valuing the SCW Plan contributions above, what balance is left to the calculated community benefit value requirement?'
 - 1. Without the called-for SCW Public Improvement District (PID), what mechanism holds these funds?
 - 2. Or, what other SCW Plan Public Realm improvement might get paid for/built as the contribution?
 - 1. What would be the priority project?