

## A G E N D A



## Recommendation for Council Action (Purchasing)

|  |   |       |               |     |
|--|---|-------|---------------|-----|
| Austin City Council  | Item ID:  | 72948 | Agenda Number | 32. |
| Meeting Date:  | August 31, 2017   |       |               |     |
| Department:  | Purchasing  |       |               |     |
| Subject  |   |       |               |     |
| Authorize negotiation and execution of a contract through the State of Texas Department of Information Resources cooperative purchasing program with Mobius Partners LLC, to provide VMware products, services and software including maintenance and support, for a term of three years in an amount not to exceed \$600,000. |   |       |               |     |
| Amount and Source of Funding   |   |       |               |     |
| Funding in the amount of \$50,000 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Energy. Funding for the remaining 33 months of the original contract period is contingent upon available funding in future budgets.   |   |       |               |     |
| Fiscal Note  |   |       |               |     |
| A fiscal note is not required.   |   |       |               |     |
| Purchasing Language:   | Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined this Contractor best meets the needs of the department to provide the goods and services required at the best value for the City. The recommended Contractor is not the current provider for these goods and services. |       |               |     |
| Prior Council Action:  |   |       |               |     |
| For More Information:  | Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov or to the buyer, Brett Hardy, at 512-322-6122 or Brett.Hardy@ austinenergy.com   |       |               |     |
| Boards and Commission Action:  | August 14, 2017 – Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioner Wray off the dais, Commissioners Stout and Zell absent and one vacancy.   |       |               |     |
| Related Items:   |   |       |               |     |
| MBE / WBE:   | This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.                 |       |               |     |
| Additional Backup Information  |   |       |               |     |

The contract is for the purchase of additional VMware licenses as well as services, including maintenance and support for new and existing licenses for Austin Energy. The contract will facilitate the upgrade, renewal and consolidation of Austin Energy's VMware software portfolio on an as-needed basis.

VMware software allows Austin Energy to partition a single physical server into multiple virtual machines and permits multiple operating systems to run virtually on one physical server.

The contract is new but represents a consolidation of purchases of these products and services into a single multi-year contract. The requested authorization amount is based on forecasted needs for the term of the contract. Austin Energy's historical spend for these products and services have averaged approximately \$200,000 per year. Mobius Partners LLC is a certified HUB with the State of Texas.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.