



Airport Advisory Commission

REGULAR MEETING MINUTES

September 12, 2017

The Airport Advisory Commission convened in a regular meeting on September 12, 2017, at 2716 Spirit of Texas Drive, in Room 174-A in Austin, Texas.

Board Members in Attendance:

Ernest Saulmon, Chair	Nadia Barrera-Ramirez, Vice Chair	Michael Watry, Secretary
Mike Rodriguez	Bradley Tegeler	Frank Maldonado
Billy Owens	Dominique Bobbio	Vicky Sepulveda

Board Members Absent:

John Walewski	Jeremy Hendricks
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Staff in Attendance:

Susana Carbajal, Shane Harbinson, Donnell January, David Arthur, Jessica BlueBird, Denise Hatch, Janice White, Jennifer Williams, Francisco “Kiko” Garza, Diana Heath, Kane Carpenter

Others Present:

Stephanie Tucker
Clayton Singleton – RS&H, Inc.
Josh Crawford – Garver
Christine Miller – Unite Here

Welcome & Call the Meeting to Order:

Ernest Saulmon called the meeting to order at 5:00 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES – August 8, 2017

Motion to approve. Motion made by Mike Rodriguez and seconded by Frank Maldonado. Motion passed 8-0-0-3 (Commission Members John Walewski, Jeremy Hendricks, and Vicky Sepulveda were absent at this vote).

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

- a) Finance & Operations Reports for Fiscal Year 2017 to date.
(David Arthur, Assistant Director)
- b) Planning & Engineering Capital Improvement Project Monthly Status Reports.
(Janice White, Project Manager Supervisor)
- c) Airport Tenant Updates.
(Francisco “Kiko” Garza, Div. Manager, Properties, Advertising, & Bus. Dev.)

Vicky Sepulveda arrived at 5:13 p.m.

- d) Ground Transportation Staging Area (GTSA) Monthly Update.
(Denise Hatch, Airport Operations Chief)

4. FOR RECOMMENDATION

- a) Approve a resolution declaring the City of Austin's official intent to reimburse itself from revenue bonds in an amount not to exceed \$24,800,000 for Austin Bergstrom International Airport improvements.

Motion to approve. Motion made by Bradley Tegeler and seconded by Michael Watry. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- b) Authorize negotiation and execution of a contract with GateKeeper Systems, Inc., to provide a ground transportation management system, for a term of three years in an amount not to exceed \$310,000.

Motion to approve. Motion made by Mike Rodriguez and seconded by Billy Owens. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- c) Authorize negotiation and execution of a contract with ARC Document Solutions, LLC., to provide records digitization electronic conversion services, for a term of three years in an amount not to exceed \$432,256.

Motion to approve. Motion made by Frank Maldonado and seconded by Nadia Barrera-Ramirez. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- d) Authorize exempted sole source procurements for the Department of Aviation's membership in Airports Council International - North America in a total amount not to exceed \$100,000.

Motion to approve. Motion made by Mike Rodriguez and seconded by Frank Maldonado. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- e) Approve a resolution authorizing acceptance of grants from the Federal Aviation Administration, the Department of Homeland Security, and other state and federal agencies to the City of Austin, Department of Aviation, for Austin-Bergstrom International Airport for Fiscal Year 2017-2018 in an amount not to exceed \$30,000,000. Grant reimbursement will apply to projects in the Fiscal Year 2017-2018 Approved Capital and/or Operating Budgets of the Aviation Department. Grant funds will be placed in the Airport Capital Fund, the ABIA Improvement Funds and/or the ABIA Operating Fund.

Motion to approve. Motion made by Mike Rodriguez and seconded by Frank Maldonado. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- f) Authorize negotiation and execution of a contract with JMR Technology, Inc., to provide an upgrade to the planning guidelines and design standard reporting software for the checked baggage inspection system, in an amount not to exceed \$292,430.

Motion to approve. Motion made by Michael Watry and seconded by Bradley Tegeler. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

- g) Authorize negotiation and execution of a contract with Honeywell International, Inc., to provide maintenance, support, and related parts for the Honeywell energy management system, for a term of five years in an amount not to exceed \$570,283.

Motion to approve. Motion made by Frank Maldonado and seconded by Vicky Sepulveda. Motion passed 9-0-0-2 (With Commission Members John Walewski and Jeremy Hendricks absent at this vote).

5. NEW BUSINESS

Presentation of Airport Master Plan Vision Session
September 13, 2017 at 5:00 p.m.
Aviation Planning & Engineering Building, Conference Room 174
2716 Spirit of Texas Drive, Austin, TX 78719

6. OLD BUSINESS (updates)

- a) Status of action items upon which the Commission has made a recommendation to Council.
(Please note the progress of the following items)

Authorize negotiation and execution of a 36-month contract through the State of Texas Department of Information Resources cooperative purchasing program with LEVEL 3

FINANCIAL, INC. DBA LEVEL 3 COMMUNICATIONS, LLC. or LEVEL 3 COMMUNICATIONS, to provide telecommunication and internet services for the Aviation Department, in an amount not to exceed \$384,713. **[Item went before City Council on August 17, 2017 and was approved.]**

Authorize negotiation and execution of a contract with Booz Allen Hamilton Engineering Services, LLC., to provide radio frequency engineering and consulting services, with an initial term of two years and three one-year extension options, for a total contract amount not to exceed \$1,250,000. **[Item went before City Council on August 31, 2017 and was approved.]**

Authorize negotiation and execution of a contract through the Houston-Galveston Area Council with Siddons-Martin Emergency Group, LLC, for an aircraft rescue firefighting apparatus, in an amount not to exceed \$782,444. **[Item went before City Council on August 31, 2017 and was approved.]**

7. FUTURE AGENDA ITEMS

Date of next meeting: October 10, 2017

ADJOURNMENT.

Meeting was adjourned at 5:52 p.m.

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 11 Month(s) ended August 31, 2017

	Amended Budget	Budget Annualized 11 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	27,743,000.00	25,431,083.33	25,967,103.74	536,020.41	2.1%
Terminal Rental & Other Fees	36,210,000.00	33,192,500.00	34,510,311.36	1,317,811.36	4.0%
TOTAL AIRLINE REVENUE	63,953,000.00	58,623,583.33	60,477,415.10	1,853,831.77	3.2%
NON-AIRLINE REVENUE					
Parking	37,583,609.00	34,451,641.58	38,372,400.26	3,920,758.68	11.4%
Other Concessions	27,150,069.00	24,887,563.25	25,884,096.59	996,533.34	4.0%
Other Rentals and Fees	11,956,138.00	10,959,793.17	11,640,781.46	680,988.29	6.2%
TOTAL NON-AIRLINE REVENUE	76,689,816.00	70,298,998.00	75,897,278.31	5,598,280.31	8.0%
Interest Income	217,814.00	199,662.84	566,253.06	366,590.22	183.6%
TOTAL REVENUE	140,860,630.00	129,122,244.17	136,940,946.47	7,818,702.30	6.1%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	52,194,691.00	47,845,133.42	44,032,753.37	3,812,380.05	8.0%
Airport Planning and Development	4,162,285.00	3,815,427.92	3,304,505.20	510,922.72	13.4%
Support Services	21,342,367.00	19,563,836.42	14,282,862.36	5,280,974.06	27.0%
Business Services	13,576,502.00	12,445,126.83	11,268,527.86	1,176,598.97	9.5%
TOTAL OPERATING EXPENSES	91,275,845.00	83,669,524.59	72,888,648.79	10,780,875.80	12.9%
Debt Service					
GO Debt Service Fund	26,940.00	24,695.00	24,695.00	0.00	0.0%
2013A Revenue Refunding Bonds	16,906,054.00	15,497,336.04	15,497,336.04	0.00	0.0%
2013 Prosperity Bank Loan	5,242,472.00	4,791,286.09	4,791,286.49	(0.40)	(0.0%)
2014 Bond Issuance	1,022,380.00	926,052.79	926,041.73	11.06	0.0%
2017 Bond Issuance	45,226.00	35,237.88	0.00	35,237.88	100.0%
2005 Variable rate Notes (Swap)	11,367,213.00	10,419,315.00	9,666,127.00	753,188.00	7.2%
2005 Variable rate Notes Fees	1,339,682.00	1,228,041.54	1,226,723.56	1,317.98	0.1%
PFC Debt Service Funding	(12,746,311.00)	(11,683,939.42)	(11,407,777.29)	(276,162.13)	(2.4%)
TOTAL Net Debt Service	23,203,656.00	21,238,024.92	20,724,432.53	513,592.39	2.4%
OTHER REQUIREMENTS					
Workers' Compensation	438,392.00	401,859.33	401,857.00	2.33	0.0%
Citywide Administrative Support	4,426,720.00	4,057,826.67	4,057,820.00	6.67	0.0%
Communications & Technology Mgmt	1,665,952.00	1,527,122.67	1,527,122.00	0.67	0.0%
Accrued Payroll	185,220.00	169,785.00	169,785.00	0.00	0.0%
Compensation Adjustment	592,680.00	543,290.00	0.00	543,290.00	100.0%
Wage Adjustment Markets	133,472.00	122,349.33	0.00	122,349.33	100.0%
Operating Reserve	1,967,212.00	1,803,277.67	1,803,277.67	(0.00)	(0.0%)
CTECC	144,161.00	132,147.58	132,146.00	1.58	0.0%
Trunked Radio Allocation	124,230.00	113,877.50	113,877.50	0.00	0.0%
Public Works Capital Projects Mgmt Fund	771,082.00	706,825.17	706,822.00	3.17	0.0%
TOTAL OTHER REQUIREMENTS	10,449,121.00	9,578,360.92	8,912,707.17	665,653.75	6.9%
TOTAL REQUIREMENTS	124,928,622.00	114,485,910.43	102,525,788.49	11,960,121.93	10.4%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	15,932,008.00	14,636,333.74	34,415,157.98	19,778,824.24	135.1%

Note: Columns may not add to totals shown because of rounding

ENPLANEMENTS	Passengers	% Inc/(Dec)
August, 2017 (Month over Month)	585,858	14.39%
August, 2017 - Year-to-Date	6,182,241	8.91%

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

**This month - This Year vs. Last Year
FY17 (Aug 17) vs FY16 (Aug 16)**

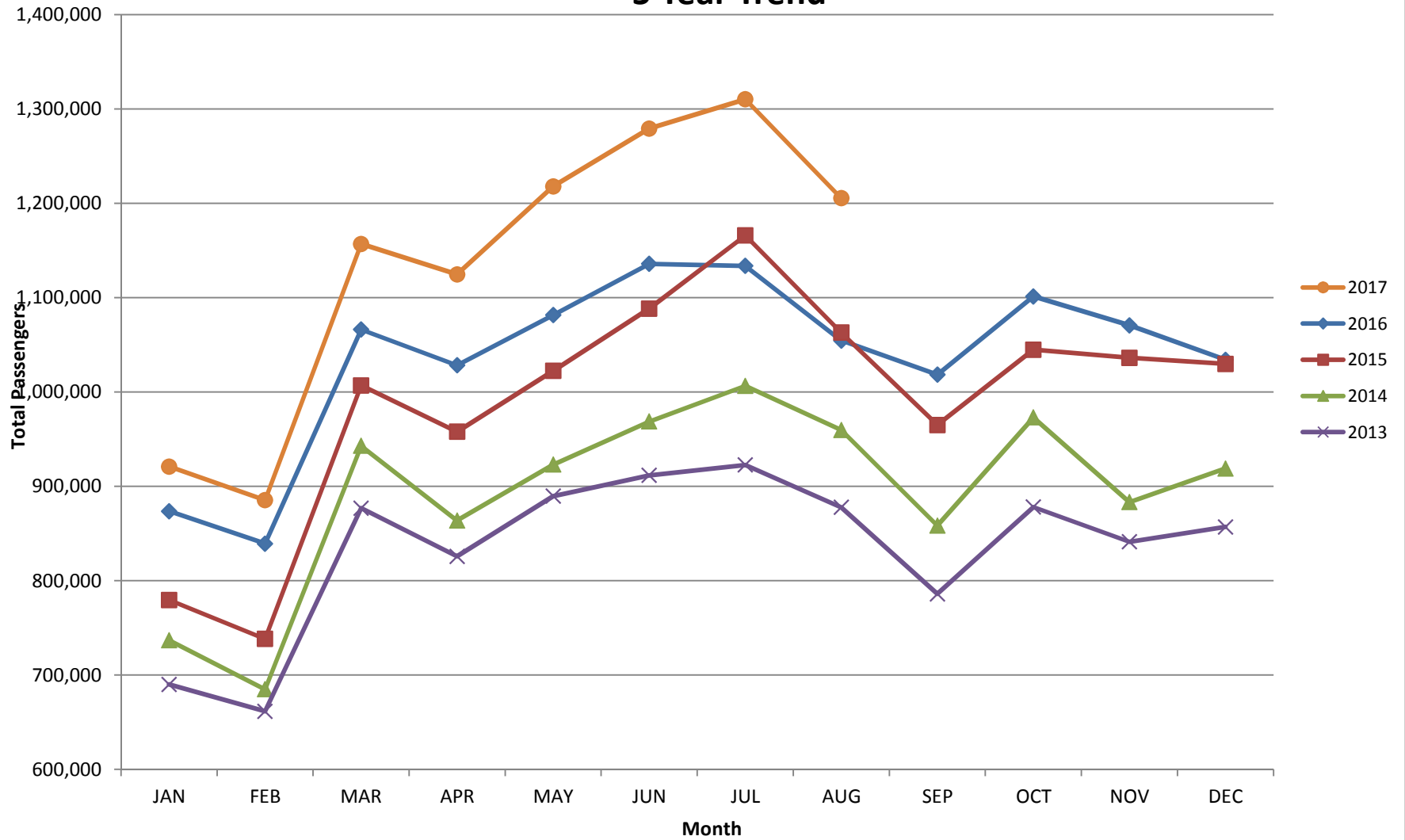
**Fiscal YTD - This Year vs. Last Year
FY17 (Oct 16 - Aug 17) vs FY16 (Oct 15 - Aug 16)**

	FY17 Aug-17	FY16 Aug-16	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY17 YTD Aug-17	FY16 YTD Aug-16	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>								
Landing Fees	2,699,100.15	2,132,409.34	566,690.81	26.6%	25,967,103.74	22,171,520.12	3,795,583.62	17.1%
Terminal Rental & Other Fees	3,362,330.54	2,232,837.52	1,129,493.02	50.6%	34,510,311.36	29,539,694.39	4,970,616.97	16.8%
Total Airline Revenue	6,061,430.69	4,365,246.86	1,696,183.83	38.9%	60,477,415.10	51,711,214.51	8,766,200.59	17.0%
<u>Non-Airline Revenue</u>								
Parking	3,815,677.20	3,729,727.42	85,949.78	2.3%	38,372,400.26	35,758,023.21	2,614,377.05	7.3%
Food/Beverage & Retail	967,546.51	846,133.38	121,413.13	14.3%	10,506,141.19	9,476,855.60	1,029,285.59	10.9%
Rental Car	1,057,571.50	1,030,760.06	26,811.44	2.6%	12,931,791.32	12,252,444.19	679,347.13	5.5%
Advertising	117,718.50	135,745.50	(18,027.00)	(13.3%)	1,552,838.64	1,436,524.96	116,313.68	8.1%
Ads Barter Revenue	0.00	0.00	0.00	N/A	29,000.00	40,000.00	(11,000.00)	(27.5%)
Other Concessions	90,779.93	65,349.65	25,430.28	38.9%	864,325.44	741,661.22	122,664.22	16.5%
Other Rentals and Fees	1,690,112.28	806,308.18	883,804.10	109.6%	11,640,781.46	9,412,834.93	2,227,946.53	23.7%
Total Non-Airline Revenue	7,739,405.92	6,614,024.19	1,125,381.73	17.0%	75,897,278.31	69,118,344.11	6,778,934.20	9.8%
Interest Income	79,447.15	43,625.08	35,822.07	82.1%	566,253.06	273,256.69	292,996.37	107.2%
Total Operating Revenue	13,880,283.76	11,022,896.13	2,857,387.63	25.9%	136,940,946.47	121,102,815.31	15,838,131.16	13.1%
<u>Operating Requirements</u>								
Fac Mgmt, Ops and Airport Security	3,621,854.86	3,547,115.86	(74,739.00)	(2.1%)	44,032,753.37	40,987,975.87	(3,044,777.50)	(7.4%)
Airport Planning and Development	306,505.00	180,324.17	(126,180.83)	(70.0%)	3,304,505.20	2,116,290.50	(1,188,214.70)	(56.1%)
Support Services	1,314,438.38	1,499,297.47	184,859.09	12.3%	14,282,862.36	13,772,106.28	(510,756.08)	(3.7%)
Business Services	923,636.50	1,107,242.72	183,606.22	16.6%	11,268,527.86	11,307,144.67	38,616.81	0.3%
Total Operating Expense	6,166,434.74	6,333,980.22	167,545.48	2.6%	72,888,648.79	68,183,517.32	(4,705,131.47)	(6.9%)
<u>Debt Service</u>								
GO Debt Service Fund	2,245.00	2,192.08	(52.92)	(2.4%)	24,695.00	24,112.91	(582.09)	(2.4%)
2013A Revenue Refunding Bonds	1,408,717.73	1,409,678.33	960.60	0.1%	15,497,336.04	13,541,001.18	(1,956,334.86)	(14.4%)
2013 Prosperity Bank Loan	451,185.42	336,708.33	(114,477.09)	(34.0%)	4,791,286.49	3,477,349.96	(1,313,936.53)	(37.8%)
2014 Bond Issuance	96,327.09	25,239.59	(71,087.50)	(281.7%)	926,041.73	107,782.06	(818,259.67)	(759.2%)
2005 Variable rate Notes (Swap)	844,469.00	876,591.00	32,122.00	3.7%	9,666,127.00	11,089,903.00	1,423,776.00	12.8%
2005 Variable rate Notes Fees	113,170.59	115,381.88	2,211.29	1.9%	1,226,723.56	1,271,361.87	44,638.31	3.5%
PFC Debt Service Funding	(1,024,742.94)	(1,087,080.29)	(62,337.35)	(5.7%)	(11,407,777.29)	(11,647,241.89)	(239,464.60)	(2.1%)
Total Debt Service	1,891,371.89	1,678,710.92	(212,660.97)	(12.7%)	20,724,432.53	17,864,269.09	(2,860,163.44)	(16.0%)
<u>Other Requirements</u>								
Workers' Compensation	36,535.00	35,400.00	(1,135.00)	(3.2%)	401,857.00	389,469.00	(12,388.00)	(3.2%)
Citywide Administrative Support	368,900.00	315,560.00	(53,340.00)	(16.9%)	4,057,820.00	3,471,156.00	(586,664.00)	(16.9%)
Communications & Technology Mgmt	138,830.00	104,015.00	(34,815.00)	(33.5%)	1,527,122.00	1,144,150.00	(382,972.00)	(33.5%)
Accrued Payroll	15,435.00	20,234.50	4,799.50	23.7%	169,785.00	222,579.50	52,794.50	23.7%
Operating Reserve	163,934.34	160,241.66	(3,692.68)	(2.3%)	1,803,277.67	1,762,658.33	(40,619.34)	(2.3%)
CTECC	12,015.00	11,565.00	(450.00)	(3.9%)	132,146.00	127,202.00	(4,944.00)	(3.9%)
Trunked Radio Allocation	10,352.50	9,560.00	(792.50)	(8.3%)	113,877.50	105,133.00	(8,744.50)	(8.3%)
Public Works Capital Projects Mgmt Fund	64,260.00	0.00	(64,260.00)	N/A	706,822.00	0.00	(706,822.00)	N/A
Liability Reserve	0.00	1,416.66	1,416.66	100.0%	0.00	15,583.33	15,583.33	100.0%
Total Other Requirements	810,261.84	657,992.82	(152,269.02)	(23.1%)	8,912,707.17	7,237,931.16	(1,674,776.01)	(23.1%)
<u>Total Requirements</u>	8,868,068.47	8,670,683.96	(197,384.51)	(2.3%)	102,525,788.49	93,285,717.57	(9,240,070.92)	(9.9%)
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	\$ 5,012,215.29	\$ 2,352,212.17	\$ 2,660,003.12	113.1%	\$ 34,415,157.98	\$ 27,817,097.74	\$ 6,598,060.24	23.7%

Note: Columns may not add to totals shown because of rounding

AUSTIN PASSENGER TRAFFIC

5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

Combined Terminals

	8/2017	8/2016	Percent Change	01/2017 - 08/2017	01/2016 - 08/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	547,893	489,422	11.95	4,277,627	3,924,725	8.99
Domestic Deplaned Revenue	579,960	517,505	12.07	4,249,408	3,917,883	8.46
International Enplaned Revenue	11,442	8,620	32.74	102,729	78,367	31.09
International Deplaned Revenue	13,172	10,810	21.85	103,596	82,635	25.37
Domestic Enplaned Non-Revenue	14,361	12,581	14.15	109,635	89,721	22.20
Domestic Deplaned Non-Revenue	13,566	12,074	12.36	104,290	90,742	14.93
International Enplaned Non-Revenue	139	92	51.09	833	670	24.33
International Deplaned Non-Revenue	135	123	9.76	695	680	2.21
Intl Enplaned Pre-Cleared Revenue	1,572	1,395	12.69	13,174	12,667	4.00
Intl Deplaned Pre-Cleared Revenue	1,874	1,811	3.48	13,831	14,078	-1.75
Intl Enplaned Pre-Cleared Non-Revenue	25	31	-19.35	188	224	-16.07
Intl Deplaned Pre-Cleared Non-Revenue	19	32	-40.62	191	247	-22.67
South Terminal Domestic Enplaned Revenue	10,331	0	0.00	62,282	0	0.00
South Terminal Domestic Deplaned Revenue	10,844	0	0.00	61,839	0	0.00
South Terminal Domestic Enplaned Non-Revenue	5	0	0.00	36	0	0.00
South Terminal Domestic Deplaned Non-Revenue	3	0	0.00	13	0	0.00
ABIA Passenger Totals	1,205,341	1,054,496	14.30	9,100,367	8,212,639	10.81
<i>ABIA Enplaned Passenger Totals</i>	<i>585,768</i>	<i>512,141</i>	<i>14.38</i>	<i>4,566,504</i>	<i>4,106,374</i>	<i>11.21</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>619,573</i>	<i>542,355</i>	<i>14.24</i>	<i>4,533,863</i>	<i>4,106,265</i>	<i>10.41</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,176,963</i>	<i>1,031,582</i>	<i>14.09</i>	<i>8,865,130</i>	<i>8,023,071</i>	<i>10.50</i>
<i>ABIA International Passenger Totals</i>	<i>28,378</i>	<i>22,914</i>	<i>23.85</i>	<i>235,237</i>	<i>189,568</i>	<i>24.09</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,703	9,223	16.05	81,895	76,046	7.69
Commuter & Air Taxi	1,106	1,953	-43.37	9,771	10,605	-7.86
Military	1,005	991	1.41	6,607	7,119	-7.19
General Aviation						
Itinerant	3,581	3,484	2.78	32,722	31,683	3.28
Local	272	168	61.90	1,867	1,762	5.96
Total G.A.	3,853	3,652	5.50	34,589	33,445	3.42
Total Operations	16,667	15,819	5.36	132,862	127,215	4.44

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

By Terminal

	8/2017	8/2016	Percent Change	01/2017 - 08/2017	01/2016 - 08/2016	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	547,893	489,422	11.95	4,277,627	3,924,725	8.99
Domestic Deplaned Revenue	579,960	517,505	12.07	4,249,408	3,917,883	8.46
International Enplaned Revenue	11,442	8,620	32.74	102,729	78,367	31.09
International Deplaned Revenue	13,172	10,810	21.85	103,596	82,635	25.37
Domestic Enplaned Non-Revenue	14,361	12,581	14.15	109,635	89,721	22.20
Domestic Deplaned Non-Revenue	13,566	12,074	12.36	104,290	90,742	14.93
International Enplaned Non-Revenue	139	92	51.09	833	670	24.33
International Deplaned Non-Revenue	135	123	9.76	695	680	2.21
Intl Enplaned Pre-Cleared Revenue	1,572	1,395	12.69	13,174	12,667	4.00
Intl Deplaned Pre-Cleared Revenue	1,874	1,811	3.48	13,831	14,078	-1.75
Intl Enplaned Pre-Cleared Non-Revenue	25	31	-19.35	188	224	-16.07
Intl Deplaned Pre-Cleared Non-Revenue	19	32	-40.62	191	247	-22.67
Barbara Jordan Terminal Passenger Totals	1,184,158	1,054,496	12.30	8,976,197	8,212,639	9.30
<i>BJT Enplaned Passenger Totals</i>	<i>575,432</i>	<i>512,141</i>	<i>12.36</i>	<i>4,504,186</i>	<i>4,106,374</i>	<i>9.69</i>
<i>BJT Deplaned Passenger Totals</i>	<i>608,726</i>	<i>542,355</i>	<i>12.24</i>	<i>4,472,011</i>	<i>4,106,265</i>	<i>8.91</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,155,780</i>	<i>1,031,582</i>	<i>12.04</i>	<i>8,740,960</i>	<i>8,023,071</i>	<i>8.95</i>
<i>BJT International Passenger Totals</i>	<i>28,378</i>	<i>22,914</i>	<i>23.85</i>	<i>235,237</i>	<i>189,568</i>	<i>24.09</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	10,331	0	0	62,282	0	0
South Terminal Domestic Deplaned Revenue	10,844	0	0	61,839	0	0
South Terminal Domestic Enplaned Non-Revenue	5	0	0	36	0	0
South Terminal Domestic Deplaned Non-Revenue	3	0	0	13	0	0
South Terminal Passenger Totals	21,183	0	0.00	124,170	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>10,336</i>	<i>0</i>	<i>0</i>	<i>62,318</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>10,847</i>	<i>0</i>	<i>0</i>	<i>61,852</i>	<i>0</i>	<i>0</i>

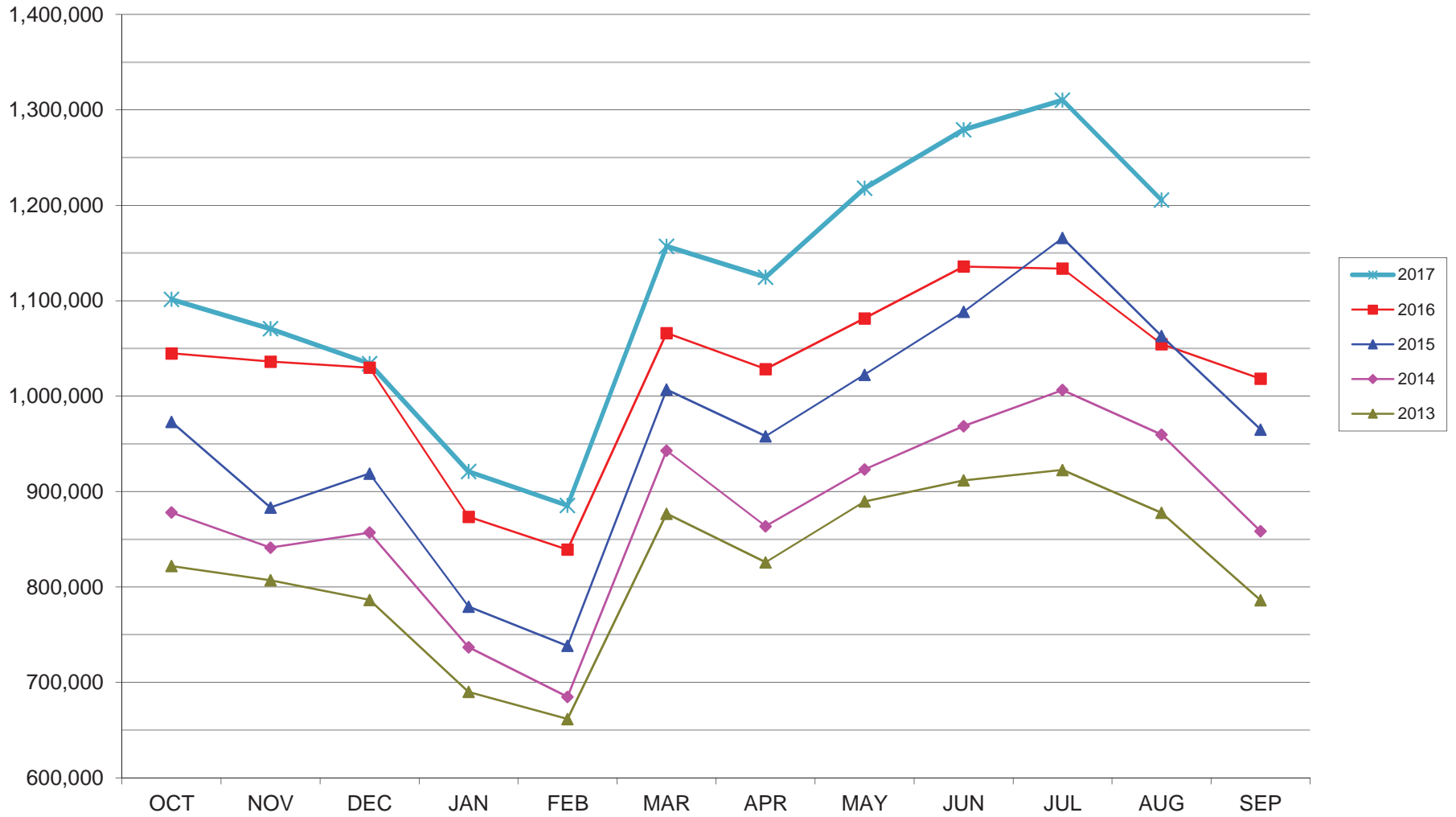
**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

	8/2017	8/2016	Percent Change	01/2017 - 08/2017	01/2016 - 08/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	197,968	141,804	39.61	1,555,444	1,018,794	52.68
Domestic Deplaned Mail	396,400	286,354	38.43	2,932,386	1,778,362	64.89
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	2	2	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	594,368	428,158	38.82	4,487,832	2,797,158	60.44
Cargo						
Domestic Enplaned Cargo	5,862,678	4,962,333	18.14	40,484,791	40,100,600	0.96
Domestic Deplaned Cargo	7,925,755	6,965,728	13.78	56,054,175	51,078,134	9.74
International Enplaned Cargo	603,981	417,013	44.84	5,385,795	3,059,984	76.01
International Deplaned Cargo	173,418	179,091	-3.17	2,728,106	2,283,256	19.48
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	14,565,832	12,524,165	16.30	104,652,867	96,521,974	8.42
Belly Freight						
Domestic Enplaned Belly Freight	312,689	237,143	31.86	2,205,848	1,905,868	15.74
Domestic Deplaned Belly Freight	539,874	447,257	20.71	4,086,699	3,736,193	9.38
International Enplaned Belly Freight	215,184	91,740	134.56	1,831,338	1,229,755	48.92
International Deplaned Belly Freight	776,983	472,562	64.42	5,686,878	3,875,935	46.72
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	1,844,730	1,248,702	47.73	13,810,763	10,747,751	28.50
Cargo Totals (Mail, Cargo, Belly Freight)	17,004,930	14,201,025	19.74	122,951,462	110,066,883	11.71
<i>Enplaned Cargo Totals</i>	<i>7,192,500</i>	<i>5,850,033</i>	<i>22.95</i>	<i>51,463,216</i>	<i>47,315,001</i>	<i>8.77</i>
<i>Deplaned Cargo Totals</i>	<i>9,812,430</i>	<i>8,350,992</i>	<i>17.50</i>	<i>71,488,246</i>	<i>62,751,882</i>	<i>13.92</i>
<i>Domestic Cargo Totals</i>	<i>15,235,364</i>	<i>13,040,619</i>	<i>16.83</i>	<i>107,319,343</i>	<i>99,617,951</i>	<i>7.73</i>
<i>International Cargo Totals</i>	<i>1,769,566</i>	<i>1,160,406</i>	<i>52.50</i>	<i>15,632,119</i>	<i>10,448,932</i>	<i>49.60</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC 5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

Combined Terminals

	8/2017	8/2016	Percent Change	10/2016 - 08/2017	10/2015 - 08/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	547,893	489,422	11.95	5,827,930	5,435,764	7.21
Domestic Deplaned Revenue	579,960	517,505	12.07	5,775,263	5,399,883	6.95
International Enplaned Revenue	11,442	8,620	32.74	130,867	103,114	26.91
International Deplaned Revenue	13,172	10,810	21.85	131,081	105,967	23.70
Domestic Enplaned Non-Revenue	14,361	12,581	14.15	141,251	119,631	18.07
Domestic Deplaned Non-Revenue	13,566	12,074	12.36	135,033	120,458	12.10
International Enplaned Non-Revenue	139	92	51.09	1036	906	14.35
International Deplaned Non-Revenue	135	123	9.76	884	900	-1.78
Intl Enplaned Pre-Cleared Revenue	1,572	1,395	12.69	18,492	16,459	12.35
Intl Deplaned Pre-Cleared Revenue	1,874	1,811	3.48	19,773	19,105	3.50
Intl Enplaned Pre-Cleared Non-Revenue	25	31	-19.35	257	609	-57.80
Intl Deplaned Pre-Cleared Non-Revenue	19	32	-40.62	248	616	-59.74
South Terminal Domestic Enplaned Revenue	10,331	0	0.00	62,282	0	0.00
South Terminal Domestic Deplaned Revenue	10,844	0	0.00	61,839	0	0.00
South Terminal Domestic Enplaned Non-Revenue	5	0	0.00	36	0	0.00
South Terminal Domestic Deplaned Non-Revenue	3	0	0.00	13	0	0.00
ABIA Passenger Totals	1,205,341	1,054,496	14.30	12,306,285	11,323,412	8.68
<i>ABIA Enplaned Passenger Totals</i>	<i>585,768</i>	<i>512,141</i>	<i>14.38</i>	<i>6,182,151</i>	<i>5,676,483</i>	<i>8.91</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>619,573</i>	<i>542,355</i>	<i>14.24</i>	<i>6,124,134</i>	<i>5,646,929</i>	<i>8.45</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,176,963</i>	<i>1,031,582</i>	<i>14.09</i>	<i>12,003,647</i>	<i>11,075,736</i>	<i>8.38</i>
<i>ABIA International Passenger Totals</i>	<i>28,378</i>	<i>22,914</i>	<i>23.85</i>	<i>302,638</i>	<i>247,676</i>	<i>22.19</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,703	9,223	16.05	110,372	105,246	4.87
Commuter & Air Taxi	1,106	1,953	-43.37	13,938	14,644	-4.82
Military	1,005	991	1.41	8,862	9,455	-6.27
General Aviation						
Itinerant	3,581	3,484	2.78	45,782	43,853	4.40
Local	272	168	61.90	2617	2704	-3.22
Total G.A.	3,853	3,652	5.50	48,399	46,557	3.96
Total Operations	16,667	15,819	5.36	181,571	175,902	3.22

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

By Terminal

	8/2017	8/2016	Percent Change	10/2016 - 08/2017	10/2015 - 08/2016	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	547,893	489,422	11.95	5,827,930	5,435,764	7.21
Domestic Deplaned Revenue	579,960	517,505	12.07	5,775,263	5,399,883	6.95
International Enplaned Revenue	11,442	8,620	32.74	130,867	103,114	26.91
International Deplaned Revenue	13,172	10,810	21.85	131,081	105,967	23.70
Domestic Enplaned Non-Revenue	14,361	12,581	14.15	141,251	119,631	18.07
Domestic Deplaned Non-Revenue	13,566	12,074	12.36	135,033	120,458	12.10
International Enplaned Non-Revenue	139	92	51.09	1,036	906	14.35
International Deplaned Non-Revenue	135	123	9.76	884	900	-1.78
Intl Enplaned Pre-Cleared Revenue	1,572	1,395	12.69	18,492	16,459	12.35
Intl Deplaned Pre-Cleared Revenue	1,874	1,811	3.48	19,773	19,105	3.50
Intl Enplaned Pre-Cleared Non-Revenue	25	31	-19.35	257	609	-57.80
Intl Deplaned Pre-Cleared Non-Revenue	19	32	-40.63	248	616	-59.74
Barbara Jordan Terminal Passenger Totals	1,184,158	1,054,496	12.30	12,182,115	11,323,412	7.58
<i>BJT Enplaned Passenger Totals</i>	<i>575,432</i>	<i>512,141</i>	<i>12.36</i>	<i>6,119,833</i>	<i>5,676,483</i>	<i>7.81</i>
<i>BJT Deplaned Passenger Totals</i>	<i>608,726</i>	<i>542,355</i>	<i>12.24</i>	<i>6,062,282</i>	<i>5,646,929</i>	<i>7.36</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,155,780</i>	<i>1,031,582</i>	<i>12.04</i>	<i>11,879,477</i>	<i>11,075,736</i>	<i>7.26</i>
<i>BJT International Passenger Totals</i>	<i>28,378</i>	<i>22,914</i>	<i>23.85</i>	<i>302,638</i>	<i>247,676</i>	<i>22.19</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	10,331	0	0	62,282	0	0
South Terminal Domestic Deplaned Revenue	10,844	0	0	61,839	0	0
South Terminal Domestic Enplaned Non-Revenue	5	0	0	36	0	0
South Terminal Domestic Deplaned Non-Revenue	3	0	0	13	0	0
South Terminal Passenger Totals	21,183	0	0.00	124,170	0	0.00

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

	8/2017	8/2016	Percent Change	10/2016 - 08/2017	10/2015 - 08/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	197,968	141,804	39.61	2,083,870	1,709,243	21.92
Domestic Deplaned Mail	396,400	286,354	38.43	3,924,590	2,599,022	51.00
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	2	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	594,368	428,158	38.82	6,008,462	4,308,265	39.46
Cargo						
Domestic Enplaned Cargo	5,862,678	4,962,333	18.14	56,732,525	55,358,392	2.48
Domestic Deplaned Cargo	7,925,755	6,965,728	13.78	78,255,514	67,457,649	16.01
International Enplaned Cargo	603,981	417,013	44.84	8,028,621	5,392,677	48.88
International Deplaned Cargo	173,418	179,091	-3.17	3,878,021	4,108,241	-5.60
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	14,565,832	12,524,165	16.30	146,894,681	132,316,959	11.02
Belly Freight						
Domestic Enplaned Belly Freight	312,689	237,143	31.86	2,974,814	2,685,342	10.78
Domestic Deplaned Belly Freight	539,874	447,257	20.71	5,405,365	5,119,890	5.58
International Enplaned Belly Freight	215,184	91,740	134.56	2,231,360	1,793,549	24.41
International Deplaned Belly Freight	776,983	472,562	64.42	7,958,026	5,137,770	54.89
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	1,844,730	1,248,702	47.73	18,569,565	14,736,551	26.01
Cargo Totals (Mail, Cargo, Belly Freight)	17,004,930	14,201,025	19.74	171,472,708	151,361,775	13.29
<i>Enplaned Cargo Totals</i>	<i>7,192,500</i>	<i>5,850,033</i>	<i>22.95</i>	<i>72,051,190</i>	<i>66,939,203</i>	<i>7.64</i>
<i>Deplaned Cargo Totals</i>	<i>9,812,430</i>	<i>8,350,992</i>	<i>17.50</i>	<i>99,421,518</i>	<i>84,422,572</i>	<i>17.77</i>
<i>Domestic Cargo Totals</i>	<i>15,235,364</i>	<i>13,040,619</i>	<i>16.83</i>	<i>149,376,678</i>	<i>134,929,538</i>	<i>10.71</i>
<i>International Cargo Totals</i>	<i>1,769,566</i>	<i>1,160,406</i>	<i>52.50</i>	<i>22,096,030</i>	<i>16,432,237</i>	<i>34.47</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001



Austin-Bergstrom
International Airport

BUSINESS DEVELOPMENT AND TENANT MANAGEMENT
Austin Airport Advisory Commission Report
October 10, 2017

Tenant Updates and Business Development Events

1. On September 18, 2017, British Airways announced that starting on April 8, 2018, British Airways will operate its Austin (AUS) -London Heathrow (LHR) nonstop route with 747 aircraft. This marks the first regularly scheduled commercial passenger service on 747s at Austin-Bergstrom International Airport. The British Airways upgrade to 747 aircraft increases first class service by six seats, business class by 10 seats and 116 more economy seats
2. On September 20, 2017, Frontier Airlines has announced that nonstop service to Cleveland Hopkins International Airport will begin Monday, April 9, 2018. Service will operate Monday, Wednesday, Friday and Saturday with flights departing Austin at 12:04 p.m. and arriving in Cleveland at 3:49 p.m. Return flights will leave Cleveland at 4:39 p.m. and arrive in Austin at 6:49 p.m.
3. On October 3, 2017, Scandinavian Airlines SAS announced two nonstop, round-trip flights between Stockholm, Sweden's Arlanda Airport (ARN) and Austin-Bergstrom International Airport (AUS) during SXSW. Scheduled on March 8 and 12, 2018, these flights will be operated using Airbus 330 aircraft with 262 total seats, equipped with 32 fully flat Business Class seats, 56 Plus Class seats and 174 Economy Class seats, enabling fans to fly nonstop to attend the SXSW festival.



Recommendation for Action

File #: 17-990, Agenda Item #:

11/9/2017

Posting Language

Authorize negotiation and execution of a contract with GCR, Inc., to provide system upgrade and continued maintenance and support on the property and revenue management software system for a term of five years in an amount not to exceed \$468,543.

(Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding is available in the Fiscal Year 2017-2018 Capital Budget of the Aviation Department. A fiscal note is not required.

Purchasing Language:

Sole Source.

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to the buyer, Sai Xoomsai Purcell, at 512-974-3058 or Sai.Xoomsai@austintexas.gov <<mailto:Sai.Xoomsai@austintexas.gov>>.

Council Committee, Boards and Commission Action:

October 10, 2017 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide maintenance, support and system upgrades for the AirportIQ Business Manager (ABM) property and revenue management software system used by Aviation to monitor tenant contracts and compliance, for invoicing, accounts receivable, statistics collection and reporting, lease and space management, and rates and charges reconciliations.

The upgrades will provide the following:

- Migrate/convert 17 years of existing airport data into the new system

- Interfaces with the airport existing telecommunications system and flight tracking system
- Assist in managing various aspect of the airport aeronautical, commercial, and space usage activity, allowing the airport to pinpoint the most effective means to manage, track, and generate revenue
- Custom database implementation

Aviation initially purchased the system in 1999 from GCR, Inc. and has since contracted with them for upgrades, maintenance, and support for this critical system. GCR, Inc. is the system manufacturer and the sole provider for maintenance, support, and system upgrades. These services include specialized technical assistance as well as software and licensing support.

A delay in approving or failure to approve this contract will prevent the airport from leveraging new technologies and efficiencies built into the newest version of the product including automated billing processes, workflow, revenue and compliance monitoring and dashboards and enhanced security. Additionally, delaying this contract would greatly hinder the airport's ability to best manage the airport facility, tenant contracts, and revenue resources.



Recommendation for Action

File #: 17-893, Agenda Item #: 2.

11/9/2017

Posting Language

Authorize negotiation and execution of an amendment to the professional services agreement with Terracon Consultants, Inc., for additional engineering services for the Construction Materials Testing for ABIA Terminal and Apron Expansion in the amount of \$2,400,000, for a total contract amount not to exceed \$3,458,000.

(Note: This amendment will be awarded in compliance with City Code 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program). Current participation to date is 11.75% WBE.).

Fiscal Note

Funding is available in the Fiscal Year 2017-2018 Capital Budget of the Department of Aviation. A fiscal note is not required.

Purchasing Language:

Original contract was awarded through a qualifications-based selection process.

Prior Council Action:

June 9, 2016 - Council approved a professional services agreement with Terracon Consultants, Inc.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749 or Aiden Cohen, 512-974-1929.

Council Committee, Boards and Commission Action:

To be reviewed by the Airport Advisory Commission on October 10, 2017.

May 10, 2016 - Recommended by the Airport Advisory Commission on an 8-0-3 vote with Commission Members Albert Black, Luke Legate, and Greg Anderson absent.

Additional Backup Information:

On June 9, 2016, Council approved a professional services agreement with Terracon Consultants, Inc. for engineering services for the Construction Materials Testing for the Austin-Bergstrom International Airport Terminal and Apron Expansion project. A City rotation list was utilized to provide interim construction materials testing for the first phase of construction of a new De-Icing Facility to replace the existing facility, which would be demolished to accommodate the apron expansion.

At the time that Terracon was awarded the professional services agreement the construction documents for the Terminal Expansion were less developed than the construction documents for the Apron Expansion project. It was agreed that Terracon would prepare proposals for Phase 1 of the construction material testing for both the Apron

Expansion project and the Terminal Expansion project despite the fact that the construction documents for the Terminal Expansion were not complete at the time.

In the original request for qualifications for the Apron Expansion the construction materials testing estimated for those services was \$1 million. That estimate was for the Phase I of the Apron Construction work and did include the estimated cost for all construction materials testing services needed for the project. This amendment will provide the for construction materials testing for the Terminal Building Expansion, Phase B Apron Expansion, the new holding pond for processed water filtered through the De-Icing Facility, and the existing Terminal Improvements. The estimated total cost of the remaining scope and material testing services for the project is expected to exceed \$2,000,000.

DELAY Language

This amendment is pending review by the City's Change Control Committee. The Change Control Committee was established to comply with Council Resolution No. 20120126-048, which required the establishment of consistent criteria and process to evaluate contractual changes for all contracts administered by the Capital Contracting Office. The Change Control Committee is comprised of management-level subject matter experts.

Though this is a "No-Goals" project, Terracon includes PaveTex Engineering and Testing, Inc. to their project team. PaveTex is a certified WBE vendor.

Terracon Consultants, Inc. is located in Austin, Texas.



Recommendation for Action

File #: 17-902, Agenda Item #:

11/9/2017

Posting Language

Authorize the use of the construction manager-at-risk method of contracting in accordance with the Texas Government Code Chapter 2269, for the construction of the Information Technology Building at the Austin-Bergstrom International Airport.

(Note: MBE/WBE goals will be established prior to issuance of this solicitation.)

Fiscal Note

A fiscal note is not required.

Purchasing Language:

This request is for Council to authorize the use of the Construction Manager-at-Risk; therefore no solicitation has yet been initiated.

Prior Council Action:

N/A

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749 or Aiden Cohen, 512-974-1929.

Council Committee, Boards and Commission Action:

To be reviewed by the Airport Advisory Commission on October 10, 2017.

Additional Backup Information:

State Statute governs construction procurement for municipalities. The standard method of contracting used for construction services is competitive bidding where the contract is awarded to the lowest responsible bidder. Texas Government Code Chapter 2269 allows for methodologies alternate to low bidding method which may provide the best value to the municipality. These alternate methodologies include: Competitive Sealed proposals, Construction Manager- at-Risk, Design-Build, and Job Order Contracting. Texas Local Government Code Section 252.022(d) allows the City to adopt and use an alternative method such as Construction Manager-at-Risk under Chapter 2269 of the Texas Government Code if such a method provides a better value for the City.

The Construction Manager-At-Risk method is a project delivery method where the City will contract with an architect/engineer to perform design services and separately contract with a Construction Manager-at-Risk to perform preconstruction and construction phase services. The role of the Construction Manager-At-Risk goes beyond performing general contractor services. The Construction Manager is under contract early in the design

process to perform key preconstruction phase services such as collaborating with the City and the design team on scope and constructability and to optimize the design and control costs and budgets, and to provide quality assurance-quality control. After design, and before the Construction Manager-At-Risk begins construction, the City will negotiate and execute a Guaranteed Maximum Price for the remainder of the work, including actual construction.

A Construction Manager-at-Risk firm will be selected by a City-staffed evaluation panel that will evaluate and score proposals based on published evaluation criteria to determine the highest ranked proposer. As set forth in Government Code 2269, the City of Austin will select a Construction Manager-at-Risk firm that will provide the “best value” to the City for preconstruction and construction services for the Project.

The original Information Technology Building at Austin Bergstrom International Airport was constructed by the Air Force in 1952. In order to provide a modern and expanded facility to allow for at least 20 years of growth, a new Information Technology Building is planned. Currently, the site of the new building is next to the existing Information Technology facility and may include partial demolition and renovation of the existing building as part of the new building project. The new Information Technology building will be the primary location of the Airport's Data Center.

Due to the security sensitive and technical nature of the project and the required timeline to start the work, it is desired to use the Construction Manager-At-Risk delivery method that has proved successful for other Aviation projects. The estimated total project cost for this work is \$35,000,000 and it is anticipated that construction will begin July 2019.

This item is not time sensitive, however a delay in authorizing the use of this method would mean a delay to the issuance of this solicitation.

This solicitation and evaluation process is approximately six months.



Recommendation for Action

File #: 17-988, Agenda Item #:

11/9/2017

Posting Language

Authorize the use of the competitive sealed proposal procurement method for solicitation of the new construction of the Consolidated Maintenance Facility for the Aviation Department located at Austin-Bergstrom International Airport.

MBE/WBE goals will be established prior to issuance of this solicitation.

Fiscal Note

A fiscal note is not required.

Purchasing Language:

This request is for Council to authorize the use of the Competitive Sealed Proposal method; therefore no solicitation has yet been initiated.

Prior Council Action:

N/A

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749 or Aiden Cohen, 512-974-1929.

Council Committee, Boards and Commission Action:

To be reviewed by the Airport Advisory Commission on October 10, 2017.

Additional Backup Information:

State Statute governs construction procurement for municipalities. The standard method of contracting used for construction services is competitive bidding where the contract is awarded to the lowest responsible bidder. Texas Government Code Chapter 2269 allows for methodologies alternate to low bidding method which may provide the best value to the municipality. These alternate methodologies include: Competitive Sealed proposals, Construction Manager- at-Risk, Design-Build, and Job Order Contracting. Texas Local Government Code Section 252.022(d) allows the City to adopt and use an alternative method such as Competitive Sealed Proposal under Chapter 2269 of the Texas Government Code if such a method provides a better value for the City.

It is recommended that this work be delivered under the Competitive Sealed Proposal method of contracting set forth in state statutes. Competitive Sealed Proposal is the alternative delivery method most closely related to traditional competitive bidding. The principal difference is that the City makes its selection of the respondents based on evaluation criteria consisting of, but is not limited to, safety record and safety practices, comparable relevant project experience, sustainability practices, local business presence, financial stability, and price.

Unlike traditional competitive bidding, which focuses primarily on price and bidder responsibility, price is a strong factor in the Competitive Sealed Proposal method, but it not the only factor in the overall evaluation score. City-staffed evaluation panel that will review, evaluate, and rank proposals based on stated evaluation criteria.

A contractor will be selected by a City-staffed evaluation panel that will evaluate and score proposals based on published evaluation criteria to determine the highest ranked proposer. The services will be provided by a duly qualified and experienced contractor offering the “best value” to the City.

This project will benefit from a scope of work base provided proposals, ranking of the offerors and negotiation of a contract. This allows an award for the project to the contractor will ensure the best value and most advantageous proposal.

The Consolidated Maintenance Facility project site is a 16.15-acre site located within the Austin-Bergstrom International Airport property Air Operations Area and will support airport daily operations. The construction activities for this project will be located within a highly congested and technically challenging airport terminal environment. Therefore, contractor experience is critical to maintaining a safe and secure construction environment for tenants and traveling public.

This item is not time sensitive, however a delay in authorizing the use of this method would mean a delay to the issuance of this solicitation.

This solicitation and evaluation process is approximately six months.