



Airport Advisory Commission

REGULAR MEETING MINUTES

November 14, 2017

The Airport Advisory Commission convened in a regular meeting on November 14, 2017, at 2716 Spirit of Texas Drive, in Room 174-A in Austin, Texas.

Board Members in Attendance:

Ernest Saulmon, Chair	Nadia Barrera-Ramirez, Vice-Chair	Michael Watry, Secretary
Mike Rodriguez	Bradley Tegeler	Frank Maldonado
Billy Owens	Dominique Bobbio	Vicky Sepulveda
Jeremy Hendricks		

Board Members Absent:

John Walewski

Staff in Attendance:

Susana Carbajal, David Arthur, Shane Harbinson, Jessica BlueBird, Jennifer Williams, Carlton Thomas, Kane Carpenter, Francisco “Kiko” Garza, Clarence McKinney, Robert Mercado, Rohini Kumarage

Others Present:

Jolene Cochran, City of Austin
Department of Small & Minority
Business Resources
Eric Smith, Knot Anymore
David Lauterstein, Lauterstein-
Comway Massage School
Zack Smith, Bright Spot Painting
Victoria Pennock, Knot Anymore
Chelsea Runkle, Knot Anymore
Kendrick Williams, Knot Anymore
Amy Murray, Knot Anymore
Chandler Runkle, Knot Anymore

Ted Plesto, Knot Anymore
Rebecca Kahn, Knot Anymore
Anthony Alessi, HMS Host
Rick Garrett, DC Garrett Group
Danon Garrett, DC Garrett Group
Corey Evert, HMS Host
Marco Dibernardo, Vino Volo
Clayton Singleton, RS&H
Jeff S., JRSCAS
Terry Malhum, DNC
Grayson Cox, KSA
Eric Kitcherer

Welcome & Call the Meeting to Order:

Ernest Saulmon called the meeting to order at 5:00 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES – October 10, 2017

Motion to approve. Motion made by Mike Rodriguez and seconded by Jeremy Hendricks. Motion passed 8-0-1-2 (With Commissions John Walewski and Bradley Tegeler absent at this vote, Commission Nadia Barrera-Ramirez abstained from voting on this item).

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

- a) Finance & Operations Reports for Fiscal Year 2018 to date.
(David Arthur, Assistant Director)

Bradley Tegeler arrived at 5:05 p.m.

- b) Planning & Engineering Capital Improvement Project Monthly Status Reports.
(Lyn Estabrook, Project Manager Supervisor)
- c) Airport Tenant Updates.
(Francisco “Kiko” Garza, Div. Manager, Properties, Advertising, & Bus. Dev.)
- d) Ground Transportation Staging Area (GTSA) Monthly Update.
(Carlton Thomas, Airport Landside Operations Manager)

4. FOR RECOMMENDATION

- a) Approve the 2018 meeting dates of the Airport Advisory Commission.

Motion to approve. Motion made by Nadia Barrera-Ramirez and seconded by Mike Rodriguez. Motion passed 10-0-0-1 (With Commissioner John Walewski absent at this vote).

- b) Authorize negotiation and execution of a professional services agreement with AECOM Technical Services, Inc., (staff recommendation) for Request for Qualifications Solicitation No. CLMP231A to provide consulting services for the Austin-Bergstrom International Airport Terminal Centralized Baggage Handling System Design Criteria Manual in amount not to exceed \$700,000.

Motion to approve. Motion made by Mike Rodriguez and seconded by Jeremy Hendricks. Motion passed 10-0-0-1 (With Commissioner John Walewski absent at this vote).

Mike Rodriguez left 6:00 p.m.

- c) Authorize award, negotiation, and execution of a concession agreement with Fara Coffee, LLC and its joint venturers (Fara) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Bradley Tegeler and seconded by Dominique Bobbio. Motion passed 8-0-1-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote, Commission Vicky Sepulveda abstained from voting on this item).

- d) Authorize award, negotiation, and execution of a concession agreement with ABIA Duty Free, LLC and its joint venturers (ABIA Duty Free) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Michael Watry and seconded by Billy Owens. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- e) Authorize award, negotiation, and execution of a concession agreement with Delaware North Companies Travel Hospitality Services, Inc. and its joint venturers (DNC), or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Jeremy Hendricks and seconded by Frank Maldonado. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- f) Authorize award, negotiation, and execution of a concession agreement with Host International, Inc. and its joint venturers (Host) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Vicky Sepulveda and seconded by Bradley Tegeler. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- g) Authorize award, negotiation, and execution of a concession agreement with InMotion Entertainment Group, LLC and its joint venturers (InMotion) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Jeremy Hendricks and seconded by Vicky Sepulveda. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- h) Authorize award, negotiation, and execution of a concession agreement with Paradies Lagardere and its joint venturers (Paradies), or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport (Airport) for a term not to exceed ten years.

Motion to approve. Motion made by Frank Maldonado and seconded by Billy Owens. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- i) Authorize award, negotiation, and execution of a concession agreement with Prevost Consulting Group, LLC and its joint venturers (Prevost) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Dominique Bobbio and seconded by Frank Maldonado. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- j) Authorize award, negotiation, and execution of a concession agreement with Vino Volo Texas, LLC and its joint venturers (Vino Volo) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Motion to approve. Motion made by Jeremy Hendricks and seconded by Frank Maldonado. Motion passed 9-0-0-2 (With Commissioners John Walewski and Mike Rodriguez absent at this vote).

- k) Authorize award, negotiation, and execution of a concession agreement with XpressSpa Austin Airport, LLC and its joint venturers (XpressSpa) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

Citizen Speakers regarding agenda item 4k:

Eric Smith, Knot Anymore

David Lauterstein, Lauterstein – Conway Massage School

Chelsea Runkle, Knot Anymore

Rebecca Kahn, Knot Anymore

Motion to approve. Motion made by Frank Maldonado and seconded by Jeremy Hendricks. Motion passed 7-0-2-2 (With Commission Members John Walewski and Mike Rodriguez absent at this vote, Commission Members Michael Watry and Ernest Saulmon abstained from voting on this item). The Airport Advisory Commission recommends the negotiation and execution of a concession agreement with other qualified offeror Knot Anymore, LLC to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, operate, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years.

5. NEW BUSINESS

None.

6. OLD BUSINESS (updates)

- a) Status of action items upon which the Commission has made a recommendation to Council. *(Please note the progress of the following items)*

Authorize negotiation and execution of a contract with GateKeeper Systems, Inc., to provide a ground transportation management system, for a term of three years in an amount not to exceed \$310,000. [Item went before City Council on October 19, 2017 and was approved.]

Authorize negotiation and execution of a contract with GateKeeper Systems, Inc., to provide a ground transportation management system, for a term of three years in an amount not to exceed \$310,000. **[Item went before City Council on October 19, 2017 and was approved.]**

Authorize negotiation and execution of a contract with GCR, Inc., to provide system upgrade and continued maintenance and support on the property and revenue management software system for a term of five years in an amount not to exceed \$468,543. **[Item went before City Council on November 9, 2017 and was approved.]**

Authorize negotiation and execution of an amendment to the professional services agreement with Terracon Consultants, Inc., for additional engineering services for the Construction Materials Testing for ABIA Terminal and Apron Expansion in the amount of \$2,400,000, for a total contract amount not to exceed \$3,458,000. **[Item went before City Council on November 9, 2017 and was approved.]**

Authorize the use of the construction manager-at-risk method of contracting in accordance with the Texas Government Code Chapter 2269, for the construction of the Information Technology Building at the Austin-Bergstrom International Airport. **[Item went before City Council on November 9, 2017 and was approved.]**

Authorize the use of the competitive sealed proposal procurement method for solicitation of the new construction of the Consolidated Maintenance Facility for the Aviation Department located at Austin-Bergstrom International Airport. **[Item went before City Council on November 9, 2017 and was approved.]**

7. FUTURE AGENDA ITEMS

Date of next meeting: December 12, 2017

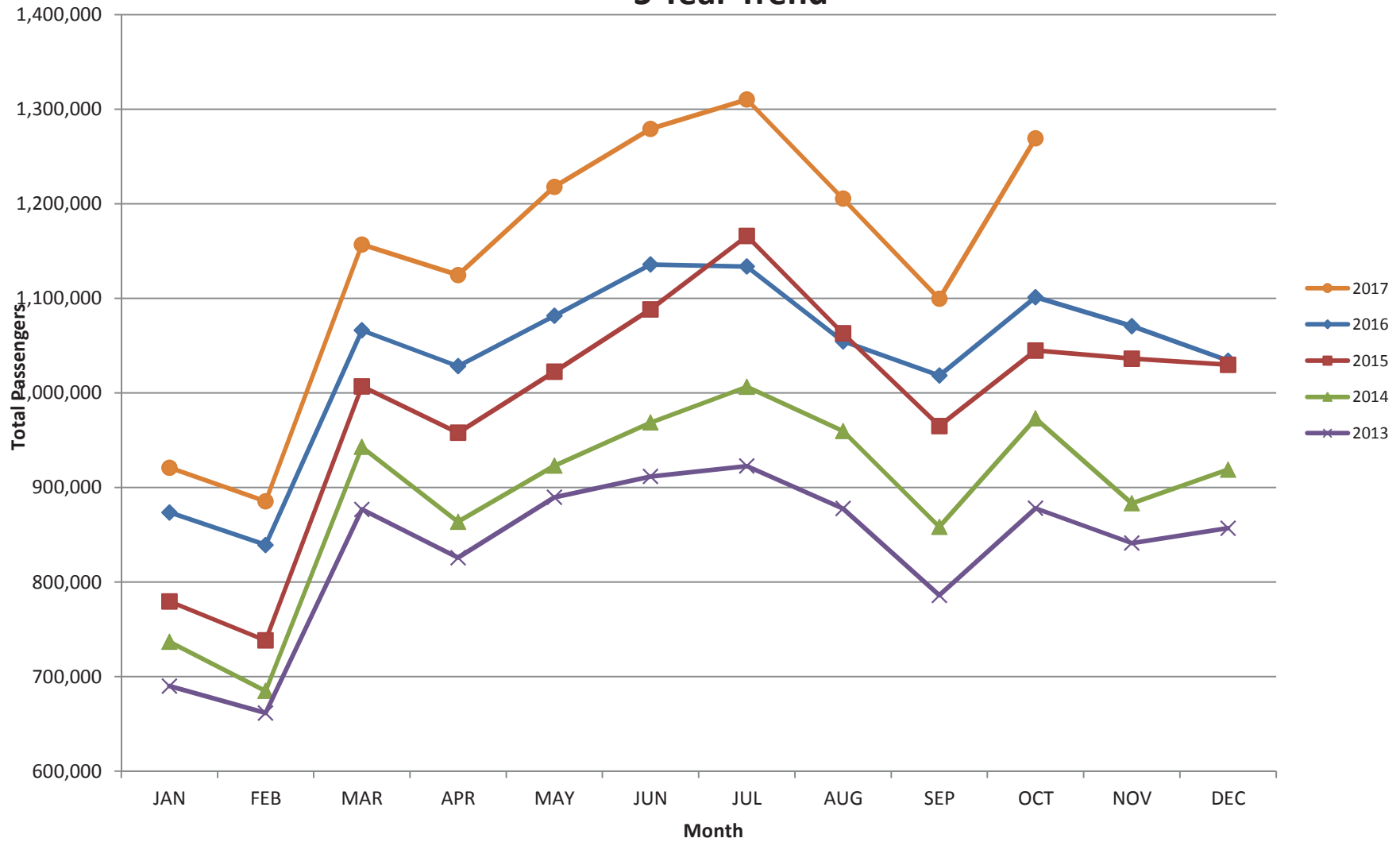
ADJOURNMENT.

Meeting was adjourned at 7:24 p.m.

DRAFT

AUSTIN PASSENGER TRAFFIC

5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

Combined Terminals

	10/2017	10/2016	Percent Change	01/2017 - 10/2017	01/2016 - 10/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	594,146	533,081	11.46	5,389,039	4,943,243	9.02
Domestic Deplaned Revenue	599,364	529,815	13.13	5,371,787	4,941,877	8.70
International Enplaned Revenue	8,537	6,333	34.80	119,988	91,105	31.70
International Deplaned Revenue	8,849	7,017	26.11	121,125	97,716	23.96
Domestic Enplaned Non-Revenue	13,524	10,621	27.33	135,486	110,713	22.38
Domestic Deplaned Non-Revenue	12,999	10,055	29.28	129,183	110,777	16.62
International Enplaned Non-Revenue	88	49	79.59	975	785	24.20
International Deplaned Non-Revenue	84	63	33.33	841	802	4.86
Intl Enplaned Pre-Cleared Revenue	1,867	2,014	-7.30	16,754	16,369	2.35
Intl Deplaned Pre-Cleared Revenue	1,985	2,198	-9.69	17,628	18,290	-3.62
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	230	258	-10.85
Intl Deplaned Pre-Cleared Non-Revenue	20	18	11.11	234	280	-16.43
South Terminal Domestic Enplaned Revenue	13,699	0	0.00	82,842	0	0.00
South Terminal Domestic Deplaned Revenue	13,944	0	0.00	82,821	0	0.00
South Terminal Domestic Enplaned Non-Revenue	9	0	0.00	46	0	0.00
South Terminal Domestic Deplaned Non-Revenue	9	0	0.00	22	0	0.00
ABIA Passenger Totals	1,269,153	1,101,284	15.24	11,469,001	10,332,215	11.00
<i>ABIA Enplaned Passenger Totals</i>	<i>631,899</i>	<i>552,118</i>	<i>14.45</i>	<i>5,745,360</i>	<i>5,162,473</i>	<i>11.29</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>637,254</i>	<i>549,166</i>	<i>16.04</i>	<i>5,723,641</i>	<i>5,169,742</i>	<i>10.71</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,247,694</i>	<i>1,083,572</i>	<i>15.15</i>	<i>11,191,226</i>	<i>10,106,610</i>	<i>10.73</i>
<i>ABIA International Passenger Totals</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>	<i>277,775</i>	<i>225,605</i>	<i>23.12</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,733	9,612	11.66	102,498	94,562	8.39
Commuter & Air Taxi	1,556	1,507	3.25	12,570	13,662	-7.99
Military	847	911	-7.03	8,422	9,010	-6.53
General Aviation						
Itinerant	4,637	5,085	-8.81	41,557	41,238	0.77
Local	160	278	-42.45	2,139	2,244	-4.68
Total G.A.	4,797	5,363	-10.55	43,696	43,482	0.49
Total Operations	17,933	17,393	3.10	167,186	160,716	4.03

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

By Terminal

	10/2017	10/2016	Percent Change	01/2017 - 10/2017	01/2016 - 10/2016	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	594,146	533,081	11.46	5,389,039	4,943,243	9.02
Domestic Deplaned Revenue	599,364	529,815	13.13	5,371,787	4,941,877	8.70
International Enplaned Revenue	8,537	6,333	34.80	119,988	91,105	31.70
International Deplaned Revenue	8,849	7,017	26.11	121,125	97,716	23.96
Domestic Enplaned Non-Revenue	13,524	10,621	27.33	135,486	110,713	22.38
Domestic Deplaned Non-Revenue	12,999	10,055	29.28	129,183	110,777	16.62
International Enplaned Non-Revenue	88	49	79.59	975	785	24.20
International Deplaned Non-Revenue	84	63	33.33	841	802	4.86
Intl Enplaned Pre-Cleared Revenue	1,867	2,014	-7.30	16,754	16,369	2.35
Intl Deplaned Pre-Cleared Revenue	1,985	2,198	-9.69	17,628	18,290	-3.62
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	230	258	-10.85
Intl Deplaned Pre-Cleared Non-Revenue	20	18	11.11	234	280	-16.43
Barbara Jordan Terminal Passenger Totals	1,241,492	1,101,284	12.73	11,303,270	10,332,215	9.40
<i>BJT Enplaned Passenger Totals</i>	<i>618,191</i>	<i>552,118</i>	<i>11.97</i>	<i>5,662,472</i>	<i>5,162,473</i>	<i>9.69</i>
<i>BJT Deplaned Passenger Totals</i>	<i>623,301</i>	<i>549,166</i>	<i>13.50</i>	<i>5,640,798</i>	<i>5,169,742</i>	<i>9.11</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,220,033</i>	<i>1,083,572</i>	<i>12.59</i>	<i>11,025,495</i>	<i>10,106,610</i>	<i>9.09</i>
<i>BJT International Passenger Totals</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>	<i>277,775</i>	<i>225,605</i>	<i>23.12</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	13,699	0	0.00	82,842	0	0.00
South Terminal Domestic Deplaned Revenue	13,944	0	0.00	82,821	0	0.00
South Terminal Domestic Enplaned Non-Revenue	9	0	0.00	46	0	0.00
South Terminal Domestic Deplaned Non-Revenue	9	0	0.00	22	0	0.00
South Terminal Passenger Totals	27,661	0	0.00	165,731	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>13,708</i>	<i>0</i>	<i>0</i>	<i>82,888</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>13,953</i>	<i>0</i>	<i>0</i>	<i>82,843</i>	<i>0</i>	<i>0</i>

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

	10/2017	10/2016	Percent Change	01/2017 - 10/2017	01/2016 - 10/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	179,032	153,359	16.74	1,918,034	1,324,797	44.78
Domestic Deplaned Mail	423,942	322,353	31.51	3,744,158	2,384,074	57.05
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	2	2	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	602,974	475,712	26.75	5,662,194	3,708,873	52.67

Cargo						
Domestic Enplaned Cargo	4,794,379	5,132,008	-6.58	51,593,955	51,466,431	0.25
Domestic Deplaned Cargo	7,229,839	7,610,130	-5.00	70,490,368	65,431,696	7.73
International Enplaned Cargo	2,039,517	1,698,107	20.11	7,944,423	5,062,747	56.92
International Deplaned Cargo	950,066	579,758	63.87	4,579,025	3,935,605	16.35
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	15,013,801	15,020,003	-0.04	134,607,771	125,896,479	6.92

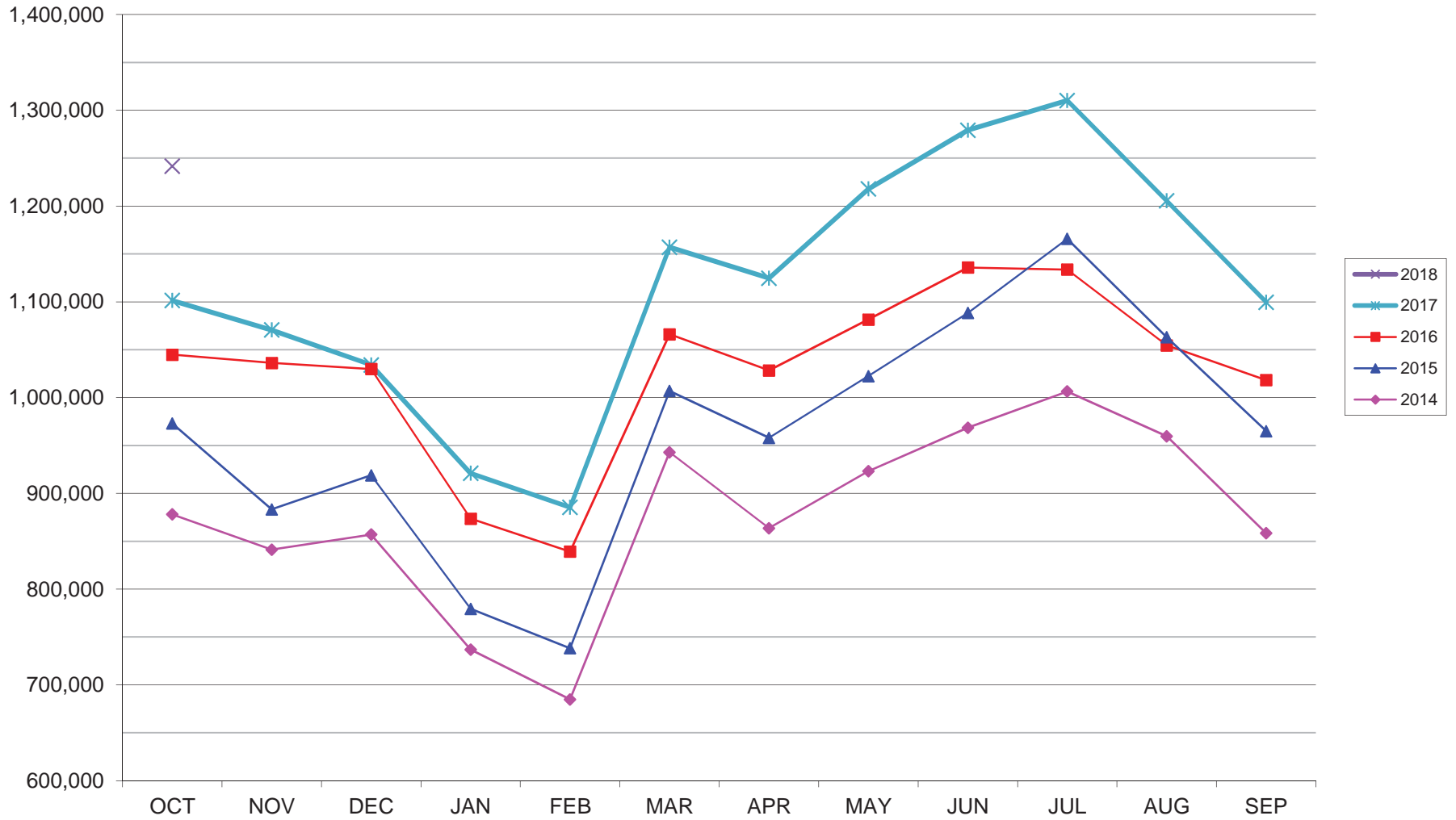
Belly Freight						
Domestic Enplaned Belly Freight	331,870	258,811	28.23	2,828,523	2,397,495	17.98
Domestic Deplaned Belly Freight	525,235	432,881	21.33	5,107,999	4,616,769	10.64
International Enplaned Belly Freight	466,213	49,903	834.24	2,527,915	1,385,969	82.39
International Deplaned Belly Freight	796,697	617,472	29.03	7,212,576	5,067,633	42.33
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	2,120,015	1,359,067	55.99	17,677,013	13,467,866	31.25
Cargo Totals (Mail, Cargo, Belly Freight)	17,736,790	16,854,782	5.23	157,946,978	143,073,218	10.40

<i>Enplaned Cargo Totals</i>	7,811,011	7,292,188	7.11	66,812,850	61,637,439	8.40
<i>Deplaned Cargo Totals</i>	9,925,779	9,562,594	3.80	91,134,128	81,435,779	11.91
<i>Domestic Cargo Totals</i>	13,484,297	13,909,542	-3.06	135,683,037	127,621,262	6.32
<i>International Cargo Totals</i>	4,252,493	2,945,240	44.39	22,263,941	15,451,956	44.08

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC 5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

Combined Terminals

	10/2017	10/2016	Percent Change	10/2017 - 10/2017	10/2016 - 10/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	594,146	533,081	11.46	594,146	533,081	11.46
Domestic Deplaned Revenue	599,364	529,815	13.13	599,364	529,815	13.13
International Enplaned Revenue	8,537	6,333	34.80	8,537	6,333	34.80
International Deplaned Revenue	8,849	7,017	26.11	8,849	7,017	26.11
Domestic Enplaned Non-Revenue	13,524	10,621	27.33	13,524	10,621	27.33
Domestic Deplaned Non-Revenue	12,999	10,055	29.28	12,999	10,055	29.28
International Enplaned Non-Revenue	88	49	79.59	88	49	79.59
International Deplaned Non-Revenue	84	63	33.33	84	63	33.33
Intl Enplaned Pre-Cleared Revenue	1,867	2,014	-7.30	1,867	2,014	-7.30
Intl Deplaned Pre-Cleared Revenue	1,985	2,198	-9.69	1,985	2,198	-9.69
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	29	20	45.00
Intl Deplaned Pre-Cleared Non-Revenue	20	18	11.11	20	18	11.11
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South Terminal Domestic Deplaned Revenue	13,944	0	0.00	13,944	0	0.00
South Terminal Domestic Enplaned Non-Revenue	9	0	0.00	9	0	0.00
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ABIA Passenger Totals	1,269,153	1,101,284	15.24	1,269,153	1,101,284	15.24
<i>ABIA Enplaned Passenger Totals</i>	<i>631,899</i>	<i>552,118</i>	<i>14.45</i>	<i>631,899</i>	<i>552,118</i>	<i>14.45</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>637,254</i>	<i>549,166</i>	<i>16.04</i>	<i>637,254</i>	<i>549,166</i>	<i>16.04</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,247,694</i>	<i>1,083,572</i>	<i>15.15</i>	<i>1,247,694</i>	<i>1,083,572</i>	<i>15.15</i>
<i>ABIA International Passenger Totals</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,733	9,612	11.66	10,733	9,612	11.66
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Military	847	911	-7.03	847	911	-7.03
General Aviation						
Itinerant	4,637	5,085	-8.81	4,637	5,085	-8.81
Local	160	278	-42.45	160	278	-42.45
Total G.A.	4,797	5,363	-10.55	4,797	5,363	-10.55
Total Operations	17,933	17,393	3.10	17,933	17,393	3.10

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

By Terminal

	10/2017	10/2016	Percent Change	10/2017 - 10/2017	10/2016 - 10/2016	Percent Change
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Domestic Deplaned Non-Revenue	12,999	10,055	29.28	12,999	10,055	29.28
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International Deplaned Non-Revenue	84	63	33.33	84	63	33.33
Intl Enplaned Pre-Cleared Revenue	1,867	2,014	-7.30	1,867	2,014	-7.30
Intl Deplaned Pre-Cleared Revenue	1,985	2,198	-9.69	1,985	2,198	-9.69
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	29	20	45.00
Intl Deplaned Pre-Cleared Non-Revenue	20	18	11.11	20	18	11.11
Barbara Jordan Terminal Passenger Totals	1,241,492	1,101,284	12.73	1,241,492	1,101,284	12.73
<i>BJT Enplaned Passenger Totals</i>	<i>618,191</i>	<i>552,118</i>	<i>11.97</i>	<i>618,191</i>	<i>552,118</i>	<i>11.97</i>
<i>BJT Deplaned Passenger Totals</i>	<i>623,301</i>	<i>549,166</i>	<i>13.50</i>	<i>623,301</i>	<i>549,166</i>	<i>13.50</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,220,033</i>	<i>1,083,572</i>	<i>12.59</i>	<i>1,220,033</i>	<i>1,083,572</i>	<i>12.59</i>
<i>BJT International Passenger Totals</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>	<i>21,459</i>	<i>17,712</i>	<i>21.16</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	13,699	0	0	13,699	0	0
South Terminal Domestic Deplaned Revenue	13,944	0	0	13,944	0	0
South Terminal Domestic Enplaned Non-Revenue	9	0	0	9	0	0
South Terminal Domestic Deplaned Non-Revenue	9	0	0	9	0	0
South Terminal Passenger Totals	27,661	0	0.00	27,661	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>13,708</i>	<i>0</i>	<i>0</i>	<i>13,708</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>13,953</i>	<i>0</i>	<i>0</i>	<i>13,953</i>	<i>0</i>	<i>0</i>

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

	10/2017	10/2016	Percent Change	10/2017 - 10/2017	10/2016 - 10/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	179,032	153,359	16.74	179,032	153,359	16.74
Domestic Deplaned Mail	423,942	322,353	31.51	423,942	322,353	31.51
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	602,974	475,712	26.75	602,974	475,712	26.75
Cargo						
Domestic Enplaned Cargo	4,794,379	5,132,008	-6.58	4,794,379	5,132,008	-6.58
Domestic Deplaned Cargo	7,229,839	7,610,130	-5.00	7,229,839	7,610,130	-5.00
International Enplaned Cargo	2,039,517	1,698,107	20.11	2,039,517	1,698,107	20.11
International Deplaned Cargo	950,066	579,758	63.87	950,066	579,758	63.87
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	15,013,801	15,020,003	-0.04	15,013,801	15,020,003	-0.04
Belly Freight						
Domestic Enplaned Belly Freight	331,870	258,811	28.23	331,870	258,811	28.23
Domestic Deplaned Belly Freight	525,235	432,881	21.33	525,235	432,881	21.33
International Enplaned Belly Freight	466,213	49,903	834.24	466,213	49,903	834.24
International Deplaned Belly Freight	796,697	617,472	29.03	796,697	617,472	29.03
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	2,120,015	1,359,067	55.99	2,120,015	1,359,067	55.99
Cargo Totals (Mail, Cargo, Belly Freight)	17,736,790	16,854,782	5.23	17,736,790	16,854,782	5.23
<i>Enplaned Cargo Totals</i>	<i>7,811,011</i>	<i>7,292,188</i>	<i>7.11</i>	<i>7,811,011</i>	<i>7,292,188</i>	<i>7.11</i>
<i>Deplaned Cargo Totals</i>	<i>9,925,779</i>	<i>9,562,594</i>	<i>3.80</i>	<i>9,925,779</i>	<i>9,562,594</i>	<i>3.80</i>
<i>Domestic Cargo Totals</i>	<i>13,484,297</i>	<i>13,909,542</i>	<i>-3.06</i>	<i>13,484,297</i>	<i>13,909,542</i>	<i>-3.06</i>
<i>International Cargo Totals</i>	<i>4,252,493</i>	<i>2,945,240</i>	<i>44.39</i>	<i>4,252,493</i>	<i>2,945,240</i>	<i>44.39</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001



Austin-Bergstrom
International Airport

BUSINESS DEVELOPMENT AND TENANT MANAGEMENT
Austin Airport Advisory Commission Report
December 12, 2017

Tenant Updates and Business Development Events

1. On November 7th, Air Canada's announced its decision to increase capacity, by serving its route with a larger Embraer EMB 190 aircraft, on its daily nonstop flights to Toronto's Pearson International Airport (YYZ). Beginning May 1, 2018, the upgraded service will provide 21 more seats per flight between Austin and Toronto. The larger Air Canada aircraft will feature nine Business Class seats and 88 main cabin seats.
2. On November 10th, the Airport's east food court, excluding Auntie Anne's, close as part of a complete renovation to be undertaken by Delaware North Companies. Upon completion, the renovated food court will feature Peach Tortilla, Juice Land, and a Live Oak inspired bar.
3. On November 15th, Austin-Bergstrom International Airport welcomed ViaAir's announcement of new nonstop service from Austin-Bergstrom International Airport (AUS) to Oklahoma City, Oklahoma (OKC) and to Tucson, Arizona (TUS), beginning January 18, 2018. ViaAir plans to base crews and maintenance at the Austin-Bergstrom International Airport, positioning its Austin based operations to expand.



**AIRPORT ADVISORY COMMISSION MEETING
ROOM No. 174-A
2716 SPIRIT OF TEXAS DRIVE
AUSTIN, TEXAS**

2018 MEETING DATES

January 9, 2018

February 13, 2018

March 13, 2018

April 10, 2018

May 8, 2018

June 12, 2018

July 10, 2018

August 14, 2018

September 11, 2018

October 9, 2018

November 13, 2018

****December 4, 2018**

**The December 2018 meeting will take place on the first Tuesday in order to ease the processing constraints of the Agenda Office for the last City Council Meeting of 2018.