



Airport Advisory Commission

REGULAR MEETING MINUTES

December 12, 2017

The Airport Advisory Commission convened in a regular meeting on December 12, 2017, at 2716 Spirit of Texas Drive, in Room 174-A in Austin, Texas.

Board Members in Attendance:

Ernest Saulmon, Chair	Nadia Barrera-Ramirez, Vice-Chair	Michael Watry, Secretary
Bradley Tegeler	Frank Maldonado	Billy Owens
Vicky Sepulveda	Jeremy Hendricks	

Board Members Absent:

John Walewski	Dominique Bobbio	Mike Rodriguez
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Staff in Attendance:

Shane Harbinson, David Arthur, Jessica BlueBird, Lyn Estabrook, Carlton Thomas, Melissa Vidal, Valerie Slaughter

Others Present:

Rolando Fernandez, Capital Contracting Office
Sandy Wirtanen, Purchasing Office
Matthew Duree, Purchasing Office
Clayton Singleton, RS&H

Welcome & Call the Meeting to Order:

Nadia Barrera-Ramirez called the meeting to order at 5:06 p.m.

1. CITIZENS COMMUNICATIONS:

None.

2. APPROVAL OF MINUTES – November 14, 2017

Motion to approve. Motion made by Frank Maldonado and seconded by Michael Watry. Motion passed 7-0-0-4 (With Commissions John Walewski, Ernest Saulmon, Mike Rodriguez and Dominique Bobbio absent at this vote).

3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

- a) Briefing on the City's Procurement Process.
(Purchasing Office Procurement Supervisor Matthew Duree and Procurement Specialist Sandy Wirtanen, Capital Contracting Officer Rolando Fernandez, Aviation Division Manager Valerie Slaughter)
- b) Finance & Operations Reports for Fiscal Year 2018 to date.
(David Arthur, Assistant Director)
- c) Planning & Engineering Capital Improvement Project Monthly Status Reports.
(Lyn Estabrook, Project Manager Supervisor)
- d) Airport Tenant Updates.
(Melissa Vidal, Airport Properties Program Manager)
- e) Ground Transportation Staging Area (GTSA) Monthly Update.
(Carlton Thomas, Airport Landside Operations Manager)

4. FOR RECOMMENDATION

- a) Approve the 2018 meeting dates and start time of the Airport Advisory Commission.

Motion to approve with meeting dates with a start time for 5:30 p.m. on January 8, February 13, and March 13, 2018. Motion made by Bradley Tegeler and seconded by Jeremy Hendricks. Motion passed 7-0-0-4 (With Commissions John Walewski, Ernest Saulmon, Mike Rodriguez and Dominique Bobbio absent at this vote).

Ernest Saulmon arrived at 5:19 p.m.

Jeremy Hendricks left at 6:00 p.m.

5. NEW BUSINESS

None.

6. OLD BUSINESS (updates)

- a) Status of action items upon which the Commission has made a recommendation to Council.
(Please note the progress of the following items)

Authorize negotiation and execution of a professional services agreement with AECOM Technical Services, Inc., (staff recommendation) for Request for Qualifications Solicitation No. CLMP231A to provide consulting services for the Austin-Bergstrom International Airport Terminal Centralized Baggage Handling System Design Criteria Manual in amount not to exceed \$700,000. **[Item went before City Council on December 14, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Fara Coffee, LLC and its joint venturers (Fara) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with ABIA Duty Free, LLC and its joint venturers (ABIA Duty Free) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Delaware North Companies Travel Hospitality Services, Inc. and its joint venturers (DNC), or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Host International, Inc. and its joint venturers (Host) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 14, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with InMotion Entertainment Group, LLC and its joint venturers (InMotion) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Paradies Lagardere and its joint venturers (Paradies), or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport (Airport) for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Prevost Consulting Group, LLC and its joint venturers (Prevost) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with Vino Volo Texas, LLC and its joint venturers (Vino Volo) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 7, 2017 and was approved.]**

Authorize award, negotiation, and execution of a concession agreement with XpressSpa Austin Airport, LLC and its joint venturers (XpressSpa) or one of the other qualified offerors to the Request for Proposals for Terminal Concessions (RFP-8100-ABIA-004), to lease, design, construct, and maintain a food, beverage, and retail concession at Austin-Bergstrom International Airport for a term not to exceed ten years. **[Item went before City Council on December 14, 2017 and was approved.]**

7. FUTURE AGENDA ITEMS

Date of next meeting: January 8, 2018

ADJOURNMENT.

Meeting was adjourned at 6:20 p.m.



AIRPORT ADVISORY COMMISSION MEETING
5:30 PM
ROOM No. 174-A
2716 SPIRIT OF TEXAS DRIVE
AUSTIN, TEXAS

2018 MEETING DATES

January 9, 2018

February 13, 2018

March 13, 2018

April 10, 2018

May 8, 2018

June 12, 2018

July 10, 2018

August 14, 2018

September 11, 2018

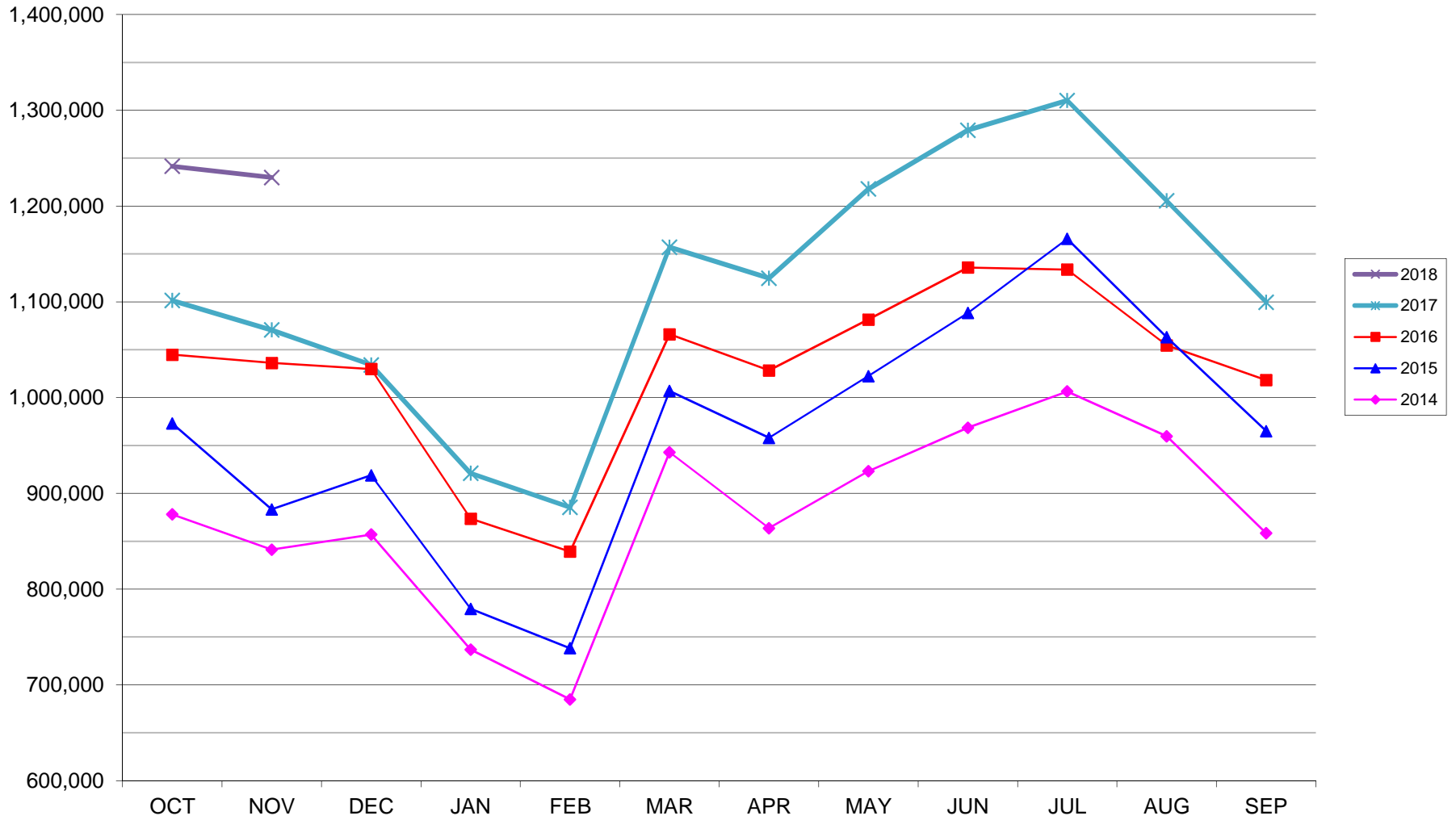
October 9, 2018

November 13, 2018

****December 4, 2018**

**The December 2018 meeting will take place on the first Tuesday in order to ease the processing constraints of the Agenda Office for the last City Council Meeting of 2018.

AUSTIN PASSENGER TRAFFIC 5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

Combined Terminals

	11/2017	11/2016	Percent Change	10/2017 - 11/2017	10/2016 - 11/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	577,478	515,809	11.96	1,171,624	1,048,890	11.70
Domestic Deplaned Revenue	576,322	512,054	12.55	1,175,686	1,041,869	12.84
International Enplaned Revenue	11,009	9,733	13.11	19,546	16,066	21.66
International Deplaned Revenue	10,710	9,553	12.11	19,559	16,570	18.04
Domestic Enplaned Non-Revenue	12,821	9,921	29.23	26,345	20,542	28.25
Domestic Deplaned Non-Revenue	12,387	9,668	28.12	25,386	19,723	28.71
International Enplaned Non-Revenue	107	88	21.59	195	137	42.34
International Deplaned Non-Revenue	70	62	12.90	154	125	23.20
Intl Enplaned Pre-Cleared Revenue	1,675	1,747	-4.12	3,542	3,761	-5.82
Intl Deplaned Pre-Cleared Revenue	1,886	1,910	-1.26	3,871	4,108	-5.77
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	58	40	45.00
Intl Deplaned Pre-Cleared Non-Revenue	28	2	1300.00	48	20	140.00
South Terminal Domestic Enplaned Revenue	12,761	0	0.00	26,460	0	0.00
South Terminal Domestic Deplaned Revenue	12,503	0	0.00	26,447	0	0.00
South Terminal Domestic Enplaned Non-Revenue	2	0	0.00	11	0	0.00
South Terminal Domestic Deplaned Non-Revenue	3	0	0.00	12	0	0.00
ABIA Passenger Totals	1,229,791	1,070,567	14.87	2,498,944	2,171,851	15.06
<i>ABIA Enplaned Passenger Totals</i>	<i>615,882</i>	<i>537,318</i>	<i>14.62</i>	<i>1,247,781</i>	<i>1,089,436</i>	<i>14.53</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>613,909</i>	<i>533,249</i>	<i>15.13</i>	<i>1,251,163</i>	<i>1,082,415</i>	<i>15.59</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,204,277</i>	<i>1,047,452</i>	<i>14.97</i>	<i>2,451,971</i>	<i>2,131,024</i>	<i>15.06</i>
<i>ABIA International Passenger Totals</i>	<i>25,514</i>	<i>23,115</i>	<i>10.38</i>	<i>46,973</i>	<i>40,827</i>	<i>15.05</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,335	9,325	10.83	21,068	18,937	11.25
Commuter & Air Taxi	1,453	1,402	3.64	3,009	2,909	3.44
Military	640	741	-13.63	1,487	1,652	-9.99
General Aviation						
Itinerant	3,968	4,546	-12.71	8,605	9,631	-10.65
Local	94	322	-70.81	254	600	-57.67
Total G.A.	4,062	4,868	-16.56	8,859	10,231	-13.41
Total Operations	16,490	16,336	0.94	34,423	33,729	2.06

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

By Terminal

	11/2017	11/2016	Percent Change	10/2017 - 11/2017	10/2016 - 11/2016	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	577,478	515,809	11.96	1,171,624	1,048,890	11.70
Domestic Deplaned Revenue	576,322	512,054	12.55	1,175,686	1,041,869	12.84
International Enplaned Revenue	11,009	9,733	13.11	19,546	16,066	21.66
International Deplaned Revenue	10,710	9,553	12.11	19,559	16,570	18.04
Domestic Enplaned Non-Revenue	12,821	9,921	29.23	26,345	20,542	28.25
Domestic Deplaned Non-Revenue	12,387	9,668	28.12	25,386	19,723	28.71
International Enplaned Non-Revenue	107	88	21.59	195	137	42.34
International Deplaned Non-Revenue	70	62	12.90	154	125	23.20
Intl Enplaned Pre-Cleared Revenue	1,675	1,747	-4.12	3,542	3,761	-5.82
Intl Deplaned Pre-Cleared Revenue	1,886	1,910	-1.26	3,871	4,108	-5.77
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	58	40	45.00
Intl Deplaned Pre-Cleared Non-Revenue	28	2	1300.00	48	20	140.00
Barbara Jordan Terminal Passenger Totals	1,204,522	1,070,567	12.51	2,446,014	2,171,851	12.62
<i>BJT Enplaned Passenger Totals</i>	<i>603,119</i>	<i>537,318</i>	<i>12.25</i>	<i>1,221,310</i>	<i>1,089,436</i>	<i>12.10</i>
<i>BJT Deplaned Passenger Totals</i>	<i>601,403</i>	<i>533,249</i>	<i>12.78</i>	<i>1,224,704</i>	<i>1,082,415</i>	<i>13.15</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,179,008</i>	<i>1,047,452</i>	<i>12.56</i>	<i>2,399,041</i>	<i>2,131,024</i>	<i>12.58</i>
<i>BJT International Passenger Totals</i>	<i>25,514</i>	<i>23,115</i>	<i>10.38</i>	<i>46,973</i>	<i>40,827</i>	<i>15.05</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	12,761	0	0	26,460	0	0
South Terminal Domestic Deplaned Revenue	12,503	0	0	26,447	0	0
South Terminal Domestic Enplaned Non-Revenue	2	0	0	11	0	0
South Terminal Domestic Deplaned Non-Revenue	3	0	0	12	0	0
South Terminal Passenger Totals	25,269	0	0.00	52,930	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>12,763</i>	<i>0</i>	<i>0</i>	<i>26,471</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>12,506</i>	<i>0</i>	<i>0</i>	<i>26,459</i>	<i>0</i>	<i>0</i>

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2017 vs 2016**

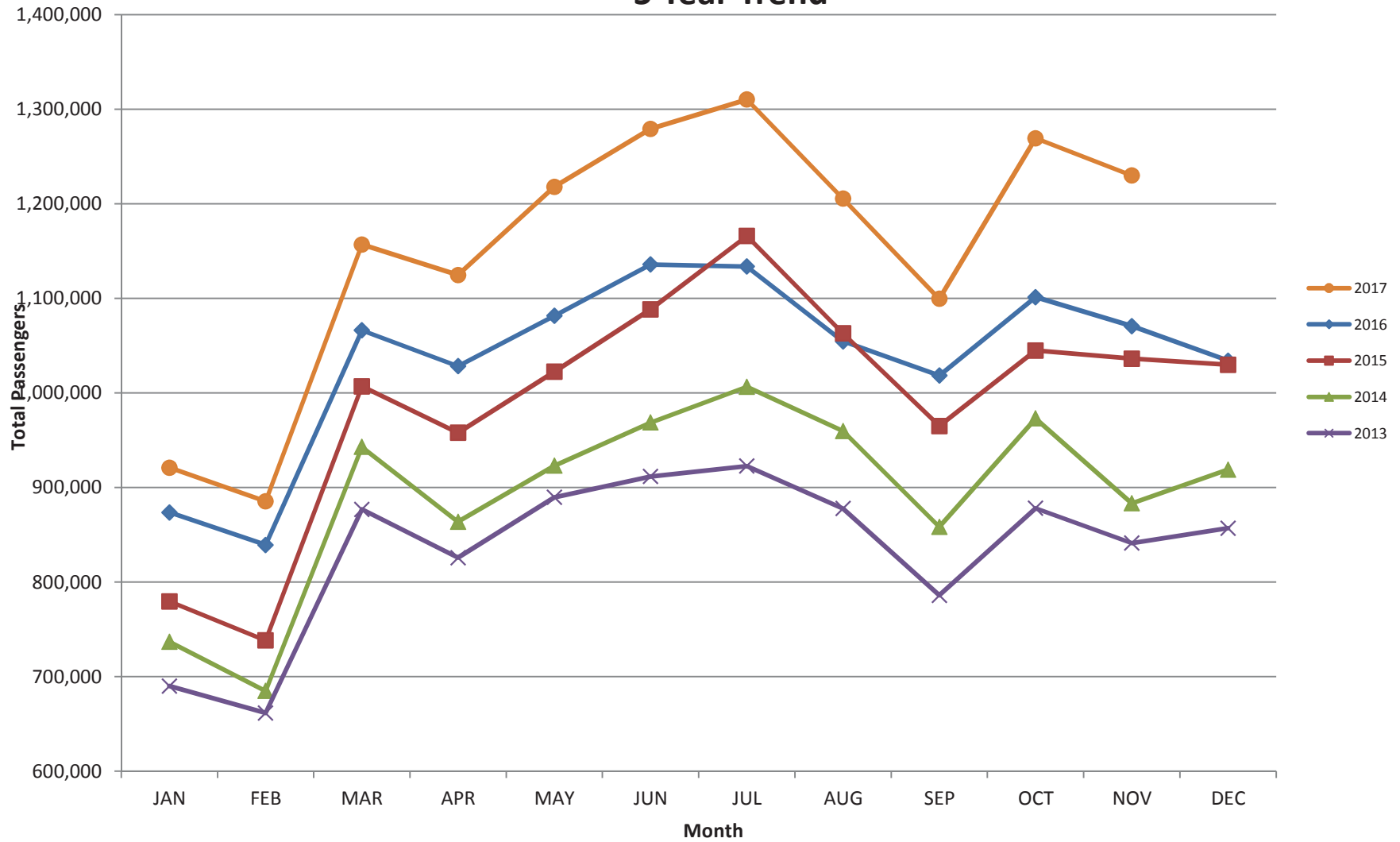
	11/2017	11/2016	Percent Change	10/2017 - 11/2017	10/2016 - 11/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	189,279	164,473	15.08	368,311	317,832	15.88
Domestic Deplaned Mail	455,429	344,481	32.21	879,371	666,834	31.87
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	644,708	508,954	26.67	1,247,682	984,666	26.71
Cargo						
Domestic Enplaned Cargo	4,772,097	5,732,847	-16.76	9,566,476	10,864,855	-11.95
Domestic Deplaned Cargo	7,041,824	6,764,319	4.10	14,271,663	14,374,449	-0.72
International Enplaned Cargo	584,783	417,437	40.09	2,624,300	2,115,544	24.05
International Deplaned Cargo	299,440	248,204	20.64	1,249,506	827,962	50.91
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,698,144	13,162,807	-3.53	27,711,945	28,182,810	-1.67
Belly Freight						
Domestic Enplaned Belly Freight	298,757	257,885	15.85	630,627	516,696	22.05
Domestic Deplaned Belly Freight	478,798	425,791	12.45	1,004,033	858,672	16.93
International Enplaned Belly Freight	535,071	156,015	242.96	1,001,284	205,918	386.25
International Deplaned Belly Freight	845,513	796,655	6.13	1,642,210	1,414,127	16.13
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	2,158,139	1,636,346	31.89	4,278,154	2,995,413	42.82
Cargo Totals (Mail, Cargo, Belly Freight)	15,500,991	15,308,107	1.26	33,237,781	32,162,889	3.34
<i>Enplaned Cargo Totals</i>	6,379,987	6,728,657	-5.18	14,190,998	14,020,845	1.21
<i>Deplaned Cargo Totals</i>	9,121,004	8,579,450	6.31	19,046,783	18,142,044	4.99
<i>Domestic Cargo Totals</i>	13,236,184	13,689,796	-3.31	26,720,481	27,599,338	-3.18
<i>International Cargo Totals</i>	2,264,807	1,618,311	39.95	6,517,300	4,563,551	42.81

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC

5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

Combined Terminals

	11/2017	11/2016	Percent Change	01/2017 - 11/2017	01/2016 - 11/2016	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	577,478	515,809	11.96	5,966,517	5,459,052	9.30
Domestic Deplaned Revenue	576,322	512,054	12.55	5,948,109	5,453,931	9.06
International Enplaned Revenue	11,009	9,733	13.11	130,997	100,838	29.91
International Deplaned Revenue	10,710	9,553	12.11	131,835	107,269	22.90
Domestic Enplaned Non-Revenue	12,821	9,921	29.23	148,307	120,634	22.94
Domestic Deplaned Non-Revenue	12,387	9,668	28.12	141,570	120,445	17.54
International Enplaned Non-Revenue	107	88	21.59	1,082	873	23.94
International Deplaned Non-Revenue	70	62	12.90	911	864	5.44
Intl Enplaned Pre-Cleared Revenue	1,675	1,747	-4.12	18,429	18,116	1.73
Intl Deplaned Pre-Cleared Revenue	1,886	1,910	-1.26	19,514	20,200	-3.40
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	259	278	-6.83
Intl Deplaned Pre-Cleared Non-Revenue	28	2	1,300.00	262	282	-7.09
South Terminal Domestic Enplaned Revenue	12,761	0	0.00	95,603	0	0.00
South Terminal Domestic Deplaned Revenue	12,503	0	0.00	95,324	0	0.00
South Terminal Domestic Enplaned Non-Revenue	2	0	0.00	48	0	0.00
South Terminal Domestic Deplaned Non-Revenue	3	0	0.00	25	0	0.00
ABIA Passenger Totals	1,229,791	1,070,567	14.87	12,698,792	11,402,782	11.37
<i>ABIA Enplaned Passenger Totals</i>	<i>615,882</i>	<i>537,318</i>	<i>14.62</i>	<i>6,361,242</i>	<i>5,699,791</i>	<i>11.60</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>613,909</i>	<i>533,249</i>	<i>15.13</i>	<i>6,337,550</i>	<i>5,702,991</i>	<i>11.13</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,204,277</i>	<i>1,047,452</i>	<i>14.97</i>	<i>12,395,503</i>	<i>11,154,062</i>	<i>11.13</i>
<i>ABIA International Passenger Totals</i>	<i>25,514</i>	<i>23,115</i>	<i>10.38</i>	<i>303,289</i>	<i>248,720</i>	<i>21.94</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	10,335	9,325	10.83	112,833	103,887	8.61
Commuter & Air Taxi	1,453	1,402	3.64	14,023	15,064	-6.91
Military	640	741	-13.63	9,062	9,751	-7.07
General Aviation						
Itinerant	3,968	4,546	-12.71	45,525	45,784	-0.57
Local	94	322	-70.81	2,233	2,566	-12.98
Total G.A.	4,062	4,868	-16.56	47,758	48,350	-1.22
Total Operations	16,490	16,336	0.94	183,676	177,052	3.74

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

By Terminal

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<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
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Domestic Deplaned Revenue	576,322	512,054	12.55	5,948,109	5,453,931	9.06
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Domestic Enplaned Non-Revenue	12,821	9,921	29.23	148,307	120,634	22.94
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International Deplaned Non-Revenue	70	62	12.90	911	864	5.44
Intl Enplaned Pre-Cleared Revenue	1,675	1,747	-4.12	18,429	18,116	1.73
Intl Deplaned Pre-Cleared Revenue	1,886	1,910	-1.26	19,514	20,200	-3.40
Intl Enplaned Pre-Cleared Non-Revenue	29	20	45.00	259	278	-6.83
Intl Deplaned Pre-Cleared Non-Revenue	28	2	1,300.00	262	282	-7.09
Barbara Jordan Terminal Passenger Totals	1,204,522	1,070,567	12.51	12,507,792	11,402,782	9.69
<i>BJT Enplaned Passenger Totals</i>	<i>603,119</i>	<i>537,318</i>	<i>12.25</i>	<i>6,265,591</i>	<i>5,699,791</i>	<i>9.93</i>
<i>BJT Deplaned Passenger Totals</i>	<i>601,403</i>	<i>533,249</i>	<i>12.78</i>	<i>6,242,201</i>	<i>5,702,991</i>	<i>9.45</i>
<i>BJT Domestic Passenger Totals</i>	<i>1,179,008</i>	<i>1,047,452</i>	<i>12.56</i>	<i>12,204,503</i>	<i>11,154,062</i>	<i>9.42</i>
<i>BJT International Passenger Totals</i>	<i>25,514</i>	<i>23,115</i>	<i>10.38</i>	<i>303,289</i>	<i>248,720</i>	<i>21.94</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	12,761	0	0.00	95,603	0	0.00
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South Terminal Domestic Enplaned Non-Revenue	2	0	0.00	48	0	0.00
South Terminal Domestic Deplaned Non-Revenue	3	0	0.00	25	0	0.00
South Terminal Passenger Totals	25,269	0	0.00	191,000	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>12,763</i>	<i>0</i>	<i>0</i>	<i>95,651</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>12,506</i>	<i>0</i>	<i>0</i>	<i>95,349</i>	<i>0</i>	<i>0</i>

**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2017 vs 2016**

	11/2017	11/2016	Percent Change	01/2017 - 11/2017	01/2016 - 11/2016	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	189,279	164,473	15.08	2,107,313	1,489,270	41.50
Domestic Deplaned Mail	455,429	344,481	32.21	4,199,587	2,728,555	53.91
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	2	2	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	644,708	508,954	26.67	6,306,902	4,217,827	49.53
Cargo						
Domestic Enplaned Cargo	4,772,097	5,732,847	-16.76	56,366,052	57,199,278	-1.46
Domestic Deplaned Cargo	7,041,824	6,764,319	4.10	77,532,192	72,196,015	7.39
International Enplaned Cargo	584,783	417,437	40.09	8,529,206	5,480,184	55.64
International Deplaned Cargo	299,440	248,204	20.64	4,878,465	4,183,809	16.60
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,698,144	13,162,807	-3.53	147,305,915	139,059,286	5.93
Belly Freight						
Domestic Enplaned Belly Freight	298,757	257,885	15.85	3,127,280	2,655,380	17.77
Domestic Deplaned Belly Freight	478,798	425,791	12.45	5,586,797	5,042,560	10.79
International Enplaned Belly Freight	535,071	156,015	242.96	3,062,986	1,541,984	98.64
International Deplaned Belly Freight	845,513	796,655	6.13	8,058,089	5,864,288	37.41
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	2,158,139	1,636,346	31.89	19,835,152	15,104,212	31.32
Cargo Totals (Mail, Cargo, Belly Freight)	15,500,991	15,308,107	1.26	173,447,969	158,381,325	9.51
<i>Enplaned Cargo Totals</i>	<i>6,379,987</i>	<i>6,728,657</i>	<i>-5.18</i>	<i>73,192,837</i>	<i>68,366,096</i>	<i>7.06</i>
<i>Deplaned Cargo Totals</i>	<i>9,121,004</i>	<i>8,579,450</i>	<i>6.31</i>	<i>100,255,132</i>	<i>90,015,229</i>	<i>11.38</i>
<i>Domestic Cargo Totals</i>	<i>13,236,184</i>	<i>13,689,796</i>	<i>-3.31</i>	<i>148,919,221</i>	<i>141,311,058</i>	<i>5.38</i>
<i>International Cargo Totals</i>	<i>2,264,807</i>	<i>1,618,311</i>	<i>39.95</i>	<i>24,528,748</i>	<i>17,070,267</i>	<i>43.69</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001



Austin-Bergstrom
International Airport

BUSINESS DEVELOPMENT AND TENANT MANAGEMENT
Austin Airport Advisory Commission Report
January 9, 2018

Tenant Updates and Business Development Events

1. On December 13th, ViaAir launched its new winter seasonal service between Austin-Bergstrom International Airport (AUS) and Steamboat Springs, Colorado (HDN). The AUS to HDN service operates from the South Terminal. The inaugural flight ceremony included Olympian, Billy Kidd, the first U.S. men's slalom silver medalist, as the featured speaker, representatives from ViaAir and Steamboat Springs Resort, live performances by Raina Rose, cake and a ribbon cutting. The ViaAir nonstop service from AUS to HDN will operate three days per week, on Wednesdays, Saturdays and Sundays.
2. On December 18th, Austin-Bergstrom International Airport unveiled a new guitar shaped bus shelter for CapMetro. The bus shelter is 45-feet high at the neck and 30-feet high at the body of the illuminated tilted guitar that changes colors. It is designed to look like a guitar body coming out of the ground with neck and strings. The new, colorful bus stop is the product of creative collaboration between the City of Austin Department of Aviation and Public Works, and CapMetro along with designer RS&H and builder Piatra.



Recommendation for Action

File #: 18-1037, **Agenda Item #:**

2/1/2018

Posting Language

Authorize the use of the competitive sealed proposal procurement method for solicitation of construction improvements to the New Airport Garage Solar Array Project.

(Note: DBE goals will be established prior to issuance of this solicitation due to project being supported by federal funds.)

Lead Department

Capital Contracting Office

Managing Department(s)

Capital Contracting Office

Fiscal Note

A Recommendation for Council Action with the not to exceed contract amount for the resultant contract will be presented to Council once the Competitive Sealed Proposal selection has been completed.

Purchasing Language:

This request is for Council to authorize the use of the Competitive Sealed Proposal method; therefore, no solicitation has yet been initiated.

Prior Council Action:

N/A

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749 or Aiden Cohen 512-974-1929.

Council Committee, Boards and Commission Action:

To be reviewed by the Airport Advisory Commission on January 9, 2018.

Additional Backup Information:

The New Airport Garage Solar Array Project is comprised of the installation of solar panels on the top level of the new ABIA Parking Garage scheduled to be completed in 2019. The solar panels will produce energy during the day for the new Administration Building and Garage. The panels can also provide shade to the rows of parked cars beneath. The preliminary construction budget for this work is \$1,000,000 and it is anticipated that construction will begin in early

2019. The Competitive Sealed Proposal Method ensures that selected firms have the experience and qualifications needed to work on Airport property and can successfully coordinate with existing architects, engineers, project managers, general contractors, and City representatives. Once the Competitive Sealed Proposal evaluation and selection has been completed, but before award or execution of a contract, the best-evaluated proposal will be presented to Council for approval.

Staff recommends this work be delivered under the Competitive Sealed Proposal method of contracting as set forth in Texas State Statutes. In a Competitive Sealed Proposal, the City selects proposers based on evaluation criteria including, but not limited to, safety record and safety practices, comparable project experience, sustainability practices, local business presence, financial stability, and price. A City-staffed evaluation panel will review, evaluate, and rank proposals based on stated evaluation criteria to determine the highest ranked proposer. Price is a significant factor in the Competitive Sealed Proposal method, but it not the only factor in the overall evaluation of proposals. The services as a result of this contract will be provided by the best evaluated, qualified, and experienced contractor offering the “best value” to the City.

State Statute governs construction procurement for municipalities. The standard method of contracting used for construction services is where the contract is awarded to the lowest-priced bid from a responsible bidder. Texas Government Code Chapter 2269 allows for methodologies alternate to low-price bidding methods which may provide the best value to the municipality. These alternate methodologies include Competitive Sealed Proposals, Construction Manager-at-Risk, Design-Build, and Job Order Contracting. Texas Local Government Code Section 252.022(d) allows the City to adopt and use an alternative method such as Competitive Sealed Proposal under Chapter 2269 of the Texas Government Code if such a method provides a better value for the City.

This item is not time sensitive, however a delay in authorizing the use of this method would mean a delay to the issuance of this solicitation.

This solicitation and evaluation process is approximately three months