Water & Wastewater Commission
Review and Recommendation

Commission Meeting Date:	February 14, 2018
Council Meeting Date:	March 1, 2018
Department:	Purchasing
Client:	Ayman Benyamin, Rick Harland, and Rick Coronado

Agenda Item

Authorize award and execution of a multi-term contract with **Polydyne Inc**., to provide the supply of liquid emulsion flocculating polymer, for up to five years for a total contract amount not to exceed $2,479,130.

Amount and Source of Funding

Funding in the amount of $289,232 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB0066 for these goods. The solicitation issued on December 4, 2017 and it closed on December 21, 2017. Of the two offers received, the recommended contractor submitted responsive offer.
Prior Council Action:	N/A
Boards and Commission Action:	February 14, 2018- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract will provide the supply of liquid emulsion flocculating polymer to aid in wastewater settling. The polymer is used to coagulate suspended solids and aid the settling of wastewater prior to filtration and after final clarification. It increases the efficiency of settling, clarification, and filtration and centrifugation operations. The City treats over 90 million gallons a day of wastewater at two plants, South Austin Regional and Walnut Creek. The polymer does not contain substances that are inhibitory or toxic to the bacteria characteristic of the wastewater treatment process.

If the City is unable to secure a contract, the efficiency of filtration of wastewater could potentially be affected, creating potential regulatory problems at the two wastewater treatment plants.

Contract Detail				
	Contract Term	**Contract Amount**	**Contract Amendment**	**Revised Amount**
Initial Term	2 Years	$991,655	n/a	n/a
Extension Option 1	1 Year	$495,825	n/a	n/a
Extension Option 2	1 Year	$495,825	n/a	n/a
Extension Option 3	1 Year	$495,825	n/a	n/a
TOTAL	**5 Years**	**$2,479,130**	**$-**	**$-**

MBE/WBE solicited: 0/3 MBE/WBE bid: 0/0

BID TABULATION
IFB GLB0066
LIQUID EMULSION FLOCCULATING POLYMER
(2 line items)

VENDOR	**TOTAL BID**
Polydyne, Inc. Riceboro, GA	$448,657.60
BASF Corporation Charlotte, NC	$456,677.55

Note: Award will be based on the lowest total extended price after calculation of the true cost of polymer per Section 0500 Specification Section 4.2

PRICE ANALYSIS

a) Competitive Status: Competitive solicitation
b) Solicitations: 118 notices were sent, including 0 MBE and 3 WBE firms. 2 bids were received; all were deemed responsive. No MBE/ WBE firms responded. Multiple notices may be sent to the same vendor; e.g. one vendor may have multiple email addresses/fax numbers.
c) Quantities were determined based on past expenditures and estimated future needs by the end users.
d) The original contract was through a cooperative, treating only 95 million gallons per day. It has steadily increased to treating over 104 million gallons per day.
e) Price Analysis: There was a savings of 5.7% per pound by soliciting the new contract as opposed to going through a cooperative.

APPROVAL JUSTIFICATION

a) Lowest responsive bid
b) The purchasing office concurs with Austin Water's recommended award
c) Advertised in the Austin American Statesman and on the internet