



**AIRPORT ADVISORY COMMISSION
MINUTES**

**REGULAR MEETING
TUESDAY, FEBRUARY 13, 2018**

The Airport Advisory Commission convened in a regular meeting on Tuesday, February 13, 2018 in Room 174-A of the Department of Aviation Planning & Engineering Building, 2716 Spirit of Texas Drive, Austin, Texas.

CALL TO ORDER

Chair Saulmon called the Commission Meeting to order at 5:32 p.m.

Commission Members in Attendance:

Ernest Saulmon, Chair
Nadia Barrera-Ramirez, Vice-Chair
Michael Watry, Secretary
Billy Owens
Bradley Tegeler

Jeremy Hendricks
John Walewski
Mike Rodriguez
Vicky Sepulveda

Staff in Attendance:

Susana Carbajal
David Arthur
Shane Harbinson
Jessica BlueBird
Carlton Thomas
Martha Castillo

Francisco "Kiko" Garza
Lyn Estabrook
Barbara Beeson
Kane Carpenter
Jim Halbbrook
Garrett Cox, Capital Contracting Office

Additional Attendees:

Rebecca Kahn, Knot Anymore, LLC
Eric Smith, Knot Anymore, LLC
Emily Kahn, Knot Anymore, LLC

Zac Kahn, Knot Anymore, LLC
Clayton Singleton, RS&H
Jeff Kahn, Knot Anymore, LLC

1. CITIZEN COMMUNICATION

None.

2. APPROVAL OF MINUTES

The minutes from the meeting of 01/09/2018 were approved on Commission Member Hendricks' motion, Commission Member Walewski's second on a 6-0-0-4 vote. Commission Members Barrera-Ramirez, Maldonado, Rodriguez, and Sepulveda absent.

3. DEPARTMENT OF AVIATION STAFF BRIEFINGS, REPORTS, AND PRESENTATIONS

a. Finance & Operations Reports for Fiscal Year 2018 to date.

The presentation was made by David Arthur, Assistant Director, Department of Aviation.

- b. Planning & Engineering Capital Improvement Project Monthly Status Reports.
The presentation was made by Lyn Estabrook, Project Manager Supervisor, Department of Aviation.
- c. Presentation on the 5-Year Capital Improvement Program (CIP) Process.
The presentation was made by Lyn Estabrook, Project Manager Supervisor, Department of Aviation.
- d. Airport Tenant Updates.
The presentation was made by Francisco “Kiko” Garza, Div. Manager, Properties, Advertising, & Bus. Dev., Department of Aviation.
- e. Ground Transportation Staging Area (GTSA) Monthly Update.
This presentation was made by Carlton Thomas, Airport Landside Operations Manager, Department of Aviation.

4. FOR RECOMMENDATION

- a. Approve March 2018 meeting date of the Airport Advisory Commission. **Recommendation of changing the March 13 regular meeting date of the Airport Advisory Commission to March 20, 2018 was approved on Commission Member Sepulveda’s motion, Commission Member Barrera-Ramirez second on a 9-0-0-1 vote. Commission Member Maldonado absent.**
- b. Authorize negotiation and execution of a professional services agreement with the following six staff recommended firms (or other qualified responders) for Request for Qualifications Solicitation No. CLMP236, **Terracon Consultants, Inc., Raba Kistner Consultants, Inc., HVJ South Central Texas - M&J, Inc., Kleinfelder, Inc., Rodriguez Engineering Laboratories LLC, and Fugro USA Land, Inc.,** for engineering services for the ABIA Construction Materials, Geotechnical and Forensic Engineering Services Rotation List for an estimated period of four years, or until financial authorization is expended, with the total amount not to exceed \$15,000,000 divided among the six firms. This contract will be awarded in compliance with City Code Chapter 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 13.42% DBE participation. **The item was approved on Commission Member John Walewski’s motion, Commission Member Sepulveda’s second on a 8-0-1-1 vote. Commission Member Watry recused himself from this item due to a conflict of interest and left the dais. Commission Member Maldonado absent.**

5. NEW BUSINESS

None.

6. OLD BUSINESS

- a. Discussion regarding City Council’s authorization to negotiate and execute a concession agreement with XpresSpa Austin Airport, LLC and its joint venturers on December 14, 2017.

Authorize the use of the competitive sealed proposal procurement method for solicitation of construction improvements to the New Airport Garage Solar Array Project. (Note: DBE goals will be established prior to issuance of this solicitation due to project being supported by federal funds.)
[Item was withdrawn from the February 1, 2018 City Council Agenda.]

7. CONFIRM MEETING DATE AND PLACE AGENDA ITEMS FOR NEXT COMMISSION MEETING

Date of next meeting: March 20, 2018

ADJOURN

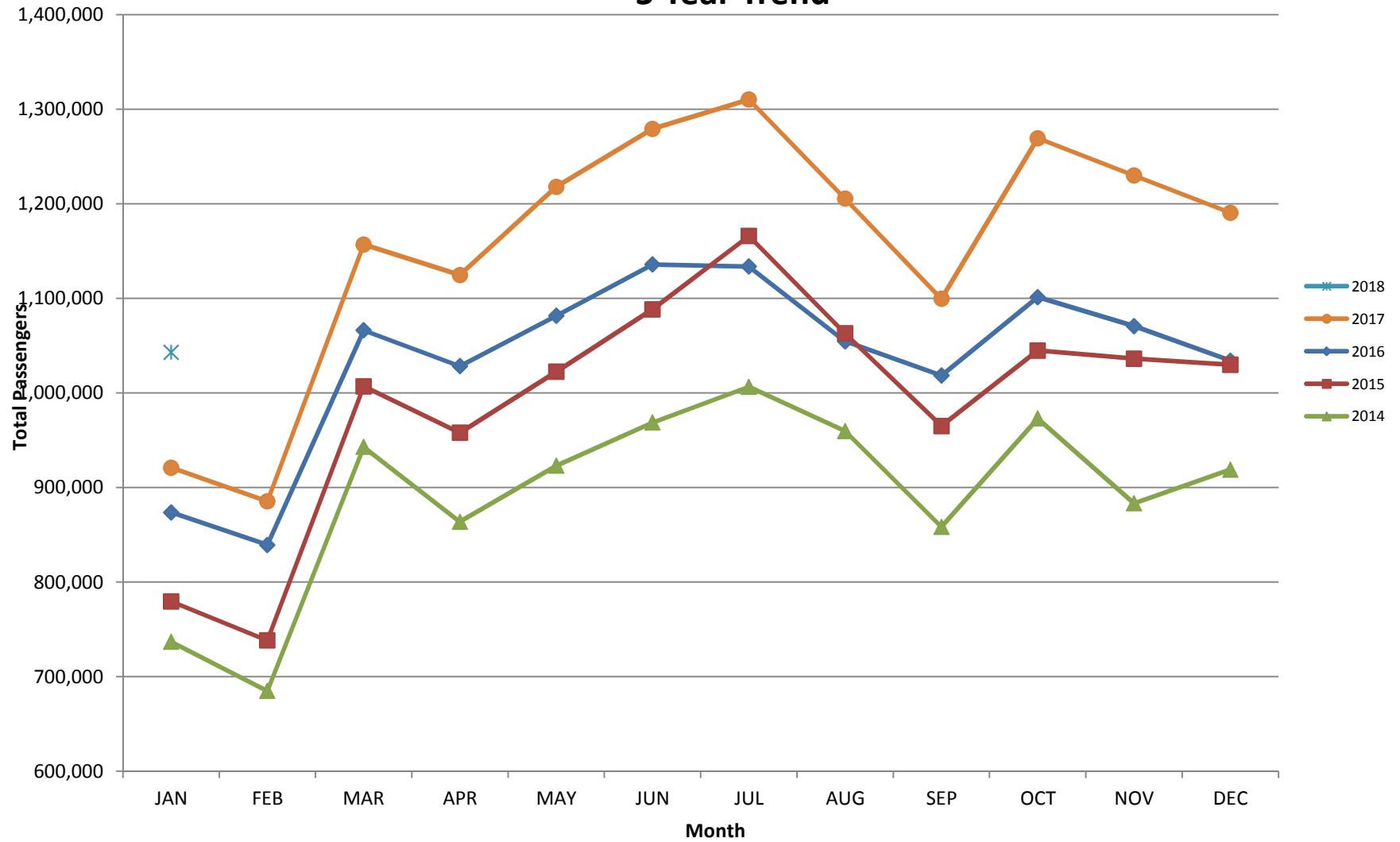
Chair Saulmon adjourned the meeting at 6:49 p.m. without objection.

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Jessica Bluebird, Aviation Department, at (512) 530-6617 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Susana Carbajal at (512) 530-6364.

The Commission may go into a closed session as permitted by the Texas Open Meetings Act, (Chapter 551 of the Texas Government Code) regarding any item on the agenda.

AUSTIN PASSENGER TRAFFIC 5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2018 vs 2017**

Combined Terminals

	1/2018	1/2017	Percent Change	1/2018 - 1/2018	1/2017 - 1/2017	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	476,037	430,615	10.55	476,037	430,615	10.55
Domestic Deplaned Revenue	494,185	442,731	11.62	494,185	442,731	11.62
International Enplaned Revenue	10,100	9,922	1.79	10,100	9,922	1.79
International Deplaned Revenue	11,818	11,068	6.78	11,818	11,068	6.78
Domestic Enplaned Non-Revenue	13,098	11,946	9.64	13,098	11,946	9.64
Domestic Deplaned Non-Revenue	12,326	11,156	10.49	12,326	11,156	10.49
International Enplaned Non-Revenue	97	60	61.67	97	60	61.67
International Deplaned Non-Revenue	50	54	-7.41	50	54	-7.41
Intl Enplaned Pre-Cleared Revenue	1,491	1,640	-9.09	1,491	1,640	-9.09
Intl Deplaned Pre-Cleared Revenue	1,680	1,711	-1.81	1,680	1,711	-1.81
Intl Enplaned Pre-Cleared Non-Revenue	26	25	4.00	26	25	4.00
Intl Deplaned Pre-Cleared Non-Revenue	19	18	5.56	19	18	5.56
South Terminal Domestic Enplaned Revenue	10,532	0	0.00	10,532	0	0.00
South Terminal Domestic Deplaned Revenue	11,362	0	0.00	11,362	0	0.00
South Terminal Domestic Enplaned Non-Revenue	6	0	0.00	6	0	0.00
South Terminal Domestic Deplaned Non-Revenue	7	0	0.00	7	0	0.00
ABIA Passenger Totals	1,042,834	920,946	13.24	1,042,834	920,946	13.24
<i>ABIA Enplaned Passenger Totals</i>	<i>511,387</i>	<i>454,208</i>	<i>12.59</i>	<i>511,387</i>	<i>454,208</i>	<i>12.59</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>531,447</i>	<i>466,738</i>	<i>13.86</i>	<i>531,447</i>	<i>466,738</i>	<i>13.86</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,017,553</i>	<i>896,448</i>	<i>13.51</i>	<i>1,017,553</i>	<i>896,448</i>	<i>13.51</i>
<i>ABIA International Passenger Totals</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	9,847	9,322	5.63	9,847	9,322	5.63
Commuter & Air Taxi	1,290	1,095	17.81	1,290	1,095	17.81
Military	694	904	-23.23	694	904	-23.23
General Aviation						
Itinerant	3,657	4,206	-13.05	3,657	4,206	-13.05
Local	61	134	-54.48	61	134	-54.48
Total G.A.	3,718	4,340	-14.33	3,718	4,340	-14.33
Total Operations	15,549	15,661	-0.72	15,549	15,661	-0.72

Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2018 vs 2017

By Terminal

	1/2018	1/2017	Percent Change	1/2018 - 1/2017	1/2017 - 1/2017	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	476,037	430,615	14.03	476,037	430,615	10.55
Domestic Deplaned Revenue	494,185	442,731	11.79	494,185	442,731	11.62
International Enplaned Revenue	10,100	9,922	-0.48	10,100	9,922	1.79
International Deplaned Revenue	11,818	11,068	-0.38	11,818	11,068	6.78
Domestic Enplaned Non-Revenue	13,098	11,946	20.96	13,098	11,946	9.64
Domestic Deplaned Non-Revenue	12,326	11,156	16.23	12,326	11,156	10.49
International Enplaned Non-Revenue	97	60	50.00	97	60	61.67
International Deplaned Non-Revenue	50	54	50.00	50	54	-7.41
Intl Enplaned Pre-Cleared Revenue	1,491	1,640	11.05	1,491	1,640	-9.09
Intl Deplaned Pre-Cleared Revenue	1,680	1,711	-1.74	1,680	1,711	-1.81
Intl Enplaned Pre-Cleared Non-Revenue	26	25	-41.38	26	25	4.00
Intl Deplaned Pre-Cleared Non-Revenue	19	18	-21.62	19	18	5.56
Barbara Jordan Terminal Passenger Totals	1,020,927	920,946	10.86	1,020,927	920,946	10.86
<i>BJT Enplaned Passenger Totals</i>	<i>500,849</i>	<i>454,208</i>	<i>10.27</i>	<i>500,849</i>	<i>454,208</i>	<i>10.27</i>
<i>BJT Deplaned Passenger Totals</i>	<i>520,078</i>	<i>466,738</i>	<i>11.43</i>	<i>520,078</i>	<i>466,738</i>	<i>11.43</i>
<i>BJT Domestic Passenger Totals</i>	<i>995,646</i>	<i>896,448</i>	<i>11.07</i>	<i>995,646</i>	<i>896,448</i>	<i>11.07</i>
<i>BJT International Passenger Totals</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>
<u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	10,532	0	0.00	10,532	0	0.00
South Terminal Domestic Deplaned Revenue	11,362	0	0.00	11,362	0	0.00
South Terminal Domestic Enplaned Non-Revenue	6	0	0.00	6	0	0.00
South Terminal Domestic Deplaned Non-Revenue	7	0	0.00	7	0	0.00
South Terminal Passenger Totals	21,907	0	0.00	21,907	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>10,538</i>	<i>0</i>	<i>0</i>	<i>10,538</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>11,369</i>	<i>0</i>	<i>0</i>	<i>11,369</i>	<i>0</i>	<i>0</i>

Austin-Bergstrom International Airport
Aviation Activity Report
Calendar Year 2018 vs 2017

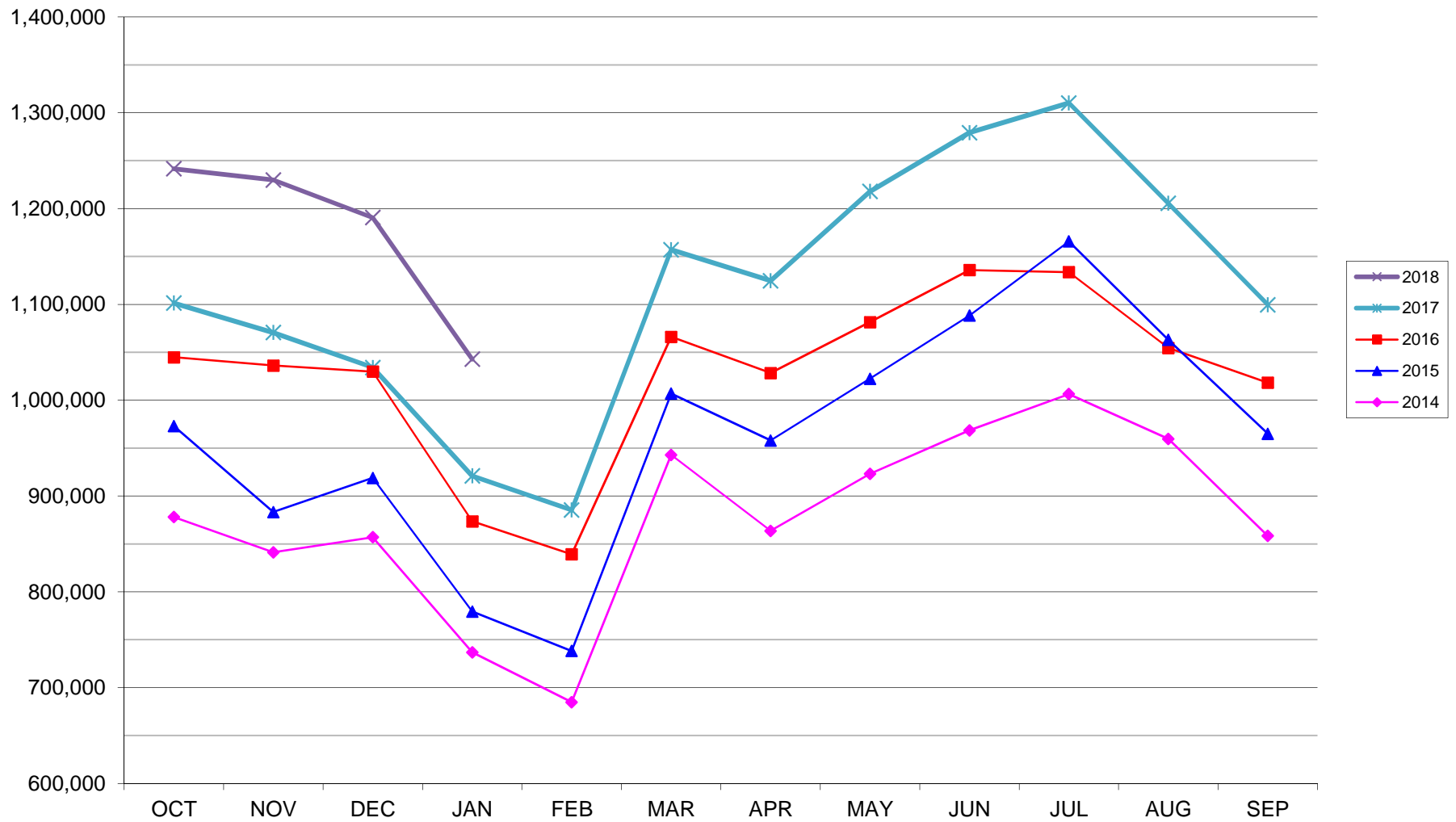
	1/2018	1/2017	Percent Change	1/2018 - 1/2018	1/2017 - 1/2017	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	110,527	176,944	-37.54	110,527	176,944	-37.54
Domestic Deplaned Mail	412,719	275,618	49.74	412,719	275,618	49.74
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	523,246	452,562	15.62	523,246	452,562	15.62
Cargo						
Domestic Enplaned Cargo	4,673,090	4,471,203	4.52	4,673,090	4,471,203	4.52
Domestic Deplaned Cargo	6,895,128	6,438,966	7.08	6,895,128	6,438,966	7.08
International Enplaned Cargo	499,022	623,417	-19.95	499,022	623,417	-19.95
International Deplaned Cargo	154,191	318,802	-51.63	154,191	318,802	-51.63
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,221,431	11,852,388	3.11	12,221,431	11,852,388	3.11
Belly Freight						
Domestic Enplaned Belly Freight	299,856	197,923	51.50	299,856	197,923	51.50
Domestic Deplaned Belly Freight	387,709	379,146	2.26	387,709	379,146	2.26
International Enplaned Belly Freight	223,412	146,456	52.55	223,412	146,456	52.55
International Deplaned Belly Freight	483,758	555,073	-12.85	483,758	555,073	-12.85
South Terminal-Intl Enplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Freight	0	0	0.00	0	0	0.00
Belly Freight Totals	1,394,735	1,278,598	9.08	1,394,735	1,278,598	9.08
Cargo Totals (Mail, Cargo, Belly Freight)	14,139,412	13,583,548	4.09	14,139,412	13,583,548	4.09
<i>Enplaned Cargo Totals</i>	<i>5,805,907</i>	<i>5,615,943</i>	<i>3.38</i>	<i>5,805,907</i>	<i>5,615,943</i>	<i>3.38</i>
<i>Deplaned Cargo Totals</i>	<i>8,333,505</i>	<i>7,967,605</i>	<i>4.59</i>	<i>8,333,505</i>	<i>7,967,605</i>	<i>4.59</i>
<i>Domestic Cargo Totals</i>	<i>12,779,029</i>	<i>11,939,800</i>	<i>7.03</i>	<i>12,779,029</i>	<i>11,939,800</i>	<i>7.03</i>
<i>International Cargo Totals</i>	<i>1,360,383</i>	<i>1,643,748</i>	<i>-17.24</i>	<i>1,360,383</i>	<i>1,643,748</i>	<i>-17.24</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC

5 Year Trend



**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

Combined Terminals

	1/2018	1/2017	Percent Change	10/2017 - 1/2018	10/2016 - 1/2017	Percent Change
ABIA						
Total Passenger Activity						
Domestic Enplaned Revenue	476,037	430,615	10.55	2,219,429	1,980,918	12.04
Domestic Deplaned Revenue	494,185	442,731	11.62	2,210,913	1,968,586	12.31
International Enplaned Revenue	10,100	9,922	1.79	41,660	38,060	9.46
International Deplaned Revenue	11,818	11,068	6.78	42,250	38,553	9.59
Domestic Enplaned Non-Revenue	13,098	11,946	9.64	52,838	43,562	21.29
Domestic Deplaned Non-Revenue	12,326	11,156	10.49	50,521	41,899	20.58
International Enplaned Non-Revenue	97	60	61.67	391	263	48.67
International Deplaned Non-Revenue	50	54	-7.41	300	243	23.46
Intl Enplaned Pre-Cleared Revenue	1,491	1,640	-9.09	6,762	6,958	-2.82
Intl Deplaned Pre-Cleared Revenue	1,680	1,711	-1.81	7,353	7,653	-3.92
Intl Enplaned Pre-Cleared Non-Revenue	26	25	4.00	101	94	7.45
Intl Deplaned Pre-Cleared Non-Revenue	19	18	5.56	96	75	28.00
South Terminal Domestic Enplaned Revenue	10,532	0	0.00	49,840	0	0.00
South Terminal Domestic Deplaned Revenue	11,362	0	0.00	49,794	0	0.00
South Terminal Domestic Enplaned Non-Revenue	6	0	0.00	20	0	0.00
South Terminal Domestic Deplaned Non-Revenue	7	0	0.00	23	0	0.00
ABIA Passenger Totals	1,042,834	920,946	13.24	4,732,291	4,126,864	14.67
<i>ABIA Enplaned Passenger Totals</i>	<i>511,387</i>	<i>454,208</i>	<i>12.59</i>	<i>2,371,041</i>	<i>2,069,855</i>	<i>14.55</i>
<i>ABIA Deplaned Passenger Totals</i>	<i>531,447</i>	<i>466,738</i>	<i>13.86</i>	<i>2,361,250</i>	<i>2,057,009</i>	<i>14.79</i>
<i>ABIA Domestic Passenger Totals</i>	<i>1,017,553</i>	<i>896,448</i>	<i>13.51</i>	<i>4,633,378</i>	<i>4,034,965</i>	<i>14.83</i>
<i>ABIA International Passenger Totals</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>	<i>98,913</i>	<i>91,899</i>	<i>7.63</i>

CURRENT PASSENGER RECORD = 1,310,174 RECORD SET = JULY 2017

Total Aircraft Operations

Air Carrier	9,847	9,322	5.63	41,523	37,799	9.85
Commuter & Air Taxi	1,290	1,095	17.81	5,610	5,262	6.61
Military	694	904	-23.23	2,738	3,159	-13.33
General Aviation						
Itinerant	3,657	4,206	-13.05	15,618	17,266	-9.54
Local	61	134	-54.48	439	884	-50.34
Total G.A.	3,718	4,340	-14.33	16,057	18,150	-11.53
Total Operations	15,549	15,661	-0.72	65,928	64,370	2.42

**Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017**

By Terminal

	1/2018	1/2017	Percent Change	10/2017 - 1/2018	10/2016 - 1/2017	Percent Change
<u>Barbara Jordan Terminal (BJT)</u>						
Passenger Activity						
Domestic Enplaned Revenue	476,037	430,615	10.55	2,219,429	1,980,918	12.04
Domestic Deplaned Revenue	494,185	442,731	11.62	2,210,913	1,968,586	12.31
International Enplaned Revenue	10,100	9,922	1.79	41,660	38,060	9.46
International Deplaned Revenue	11,818	11,068	6.78	42,250	38,553	9.59
Domestic Enplaned Non-Revenue	13,098	11,946	9.64	52,838	43,562	21.29
Domestic Deplaned Non-Revenue	12,326	11,156	10.49	50,521	41,899	20.58
International Enplaned Non-Revenue	97	60	61.67	391	263	48.67
International Deplaned Non-Revenue	50	54	-7.41	300	243	23.46
Intl Enplaned Pre-Cleared Revenue	1,491	1,640	-9.09	6,762	6,958	-2.82
Intl Deplaned Pre-Cleared Revenue	1,680	1,711	-1.81	7,353	7,653	-3.92
Intl Enplaned Pre-Cleared Non-Revenue	26	25	4.00	101	94	7.45
Intl Deplaned Pre-Cleared Non-Revenue	19	18	5.56	96	75	28.00
Barbara Jordan Terminal Passenger Totals	1,020,927	920,946	10.86	4,632,614	4,126,864	12.26
<i>BJT Enplaned Passenger Totals</i>	<i>500,849</i>	<i>454,208</i>	<i>10.27</i>	<i>2,321,181</i>	<i>2,069,855</i>	<i>12.14</i>
<i>BJT Deplaned Passenger Totals</i>	<i>520,078</i>	<i>466,738</i>	<i>11.43</i>	<i>2,311,433</i>	<i>2,057,009</i>	<i>12.37</i>
<i>BJT Domestic Passenger Totals</i>	<i>995,646</i>	<i>896,448</i>	<i>11.07</i>	<i>4,533,701</i>	<i>4,034,965</i>	<i>12.36</i>
<i>BJT International Passenger Totals</i>	<i>25,281</i>	<i>24,498</i>	<i>3.20</i>	<i>98,913</i>	<i>91,899</i>	<i>7.63</i>
 <u>South Terminal (ST)</u>						
Passenger Activity						
South Terminal Domestic Enplaned Revenue	10,532	0	0	49,840	0	0
South Terminal Domestic Deplaned Revenue	11,362	0	0	49,794	0	0
South Terminal Domestic Enplaned Non-Revenue	6	0	0	20	0	0
South Terminal Domestic Deplaned Non-Revenue	7	0	0	23	0	0
South Terminal Passenger Totals	21,907	0	0.00	99,677	0	0.00
<i>ST Enplaned Passenger Totals</i>	<i>10,538</i>	<i>0</i>	<i>0</i>	<i>49,860</i>	<i>0</i>	<i>0</i>
<i>ST Deplaned Passenger Totals</i>	<i>11,369</i>	<i>0</i>	<i>0</i>	<i>49,817</i>	<i>0</i>	<i>0</i>

Austin-Bergstrom International Airport
Aviation Activity Report
Fiscal Year 2018 vs 2017

	1/2018	1/2017	Percent Change	10/2017 - 1/2018	10/2016 - 1/2017	Percent Change
<u>Total Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	110,527	176,944	-37.54	714,216	705,370	1.25
Domestic Deplaned Mail	412,719	275,618	49.74	1,761,600	1,267,822	38.95
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	523,246	452,562	15.62	2,475,816	1,973,192	25.47
Cargo						
Domestic Enplaned Cargo	4,673,090	4,471,203	4.52	19,342,221	20,718,937	-6.64
Domestic Deplaned Cargo	6,895,128	6,438,966	7.08	28,456,278	28,640,305	-0.64
International Enplaned Cargo	499,022	623,417	-19.95	3,816,331	3,266,243	16.84
International Deplaned Cargo	154,191	318,802	-51.63	1,688,566	1,468,717	14.97
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,221,431	11,852,388	3.11	53,303,396	54,094,202	-1.46
Belly Freight						
Domestic Enplaned Belly Freight	299,856	197,923	51.50	1,234,453	966,889	27.67
Domestic Deplaned Belly Freight	387,709	379,146	2.26	1,865,022	1,697,812	9.85
International Enplaned Belly Freight	223,412	146,456	52.55	1,546,558	546,478	183.00
International Deplaned Belly Freight	483,758	555,073	-12.85	2,866,616	2,826,221	1.43
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	1,394,735	1,278,598	9.08	7,512,649	6,037,400	24.44
Cargo Totals (Mail, Cargo, Belly Freight)	14,139,412	13,583,548	4.09	63,291,861	62,104,794	1.91
<i>Enplaned Cargo Totals</i>	<i>5,805,907</i>	<i>5,615,943</i>	<i>3.38</i>	<i>26,653,779</i>	<i>26,203,917</i>	<i>1.72</i>
<i>Deplaned Cargo Totals</i>	<i>8,333,505</i>	<i>7,967,605</i>	<i>4.59</i>	<i>36,638,082</i>	<i>35,900,877</i>	<i>2.05</i>
<i>Domestic Cargo Totals</i>	<i>12,779,029</i>	<i>11,939,800</i>	<i>7.03</i>	<i>53,373,790</i>	<i>53,997,135</i>	<i>-1.15</i>
<i>International Cargo Totals</i>	<i>1,360,383</i>	<i>1,643,748</i>	<i>-17.24</i>	<i>9,918,071</i>	<i>8,107,659</i>	<i>22.33</i>

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 4 Month(s) ended January 31, 2018

	Amended Budget	Budget Annualized 4 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	31,649,500.00	10,549,833.33	10,199,732.61	(350,100.72)	(3.3%)
Terminal Rental & Other Fees	39,720,500.00	13,240,166.67	14,650,542.64	1,410,375.97	10.7%
TOTAL AIRLINE REVENUE	71,370,000.00	23,790,000.00	24,850,275.25	1,060,275.25	4.5%
NON-AIRLINE REVENUE					
Parking	41,159,122.00	13,719,707.33	12,849,623.24	(870,084.09)	(6.3%)
Other Concessions	29,115,047.00	9,705,015.67	9,799,584.80	94,569.13	1.0%
Other Rentals and Fees	13,623,400.00	4,541,133.33	5,630,256.94	1,089,123.61	24.0%
TOTAL NON-AIRLINE REVENUE	83,897,569.00	27,965,856.33	28,279,464.98	313,608.65	1.1%
Interest Income	497,454.00	165,818.00	231,353.92	65,535.92	39.5%
TOTAL REVENUE	155,765,023.00	51,921,674.34	53,361,094.15	1,439,419.81	2.8%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	59,808,394.00	19,936,131.33	17,524,576.50	2,411,554.83	12.1%
Airport Planning and Development	3,705,285.00	1,235,095.00	1,283,888.78	(48,793.78)	(4.0%)
Support Services	24,311,414.00	8,103,804.67	5,285,103.06	2,818,701.61	34.8%
Business Services	14,459,954.00	4,819,984.67	3,852,896.90	967,087.77	20.1%
TOTAL OPERATING EXPENSES	102,285,047.00	34,095,015.68	27,946,465.24	6,148,550.44	18.0%
Debt Service					
GO Debt Service Fund	3,220.00	1,073.36	1,073.32	0.04	0.0%
2013A Revenue Refunding Bonds	3,325,194.91	2,401,675.95	2,401,676.27	(0.32)	(0.0%)
2013 Prosperity Bank Loan	5,411,370.00	1,804,062.00	1,804,062.00	0.00	0.0%
2014 Bond Issuance	2,320,588.04	419,757.29	418,911.48	845.81	0.2%
2005 Variable rate Notes (Swap)	26,517,683.04	7,570,702.40	6,775,954.00	794,748.40	10.5%
2005 Variable rate Notes Fees	1,548,300.00	516,100.00	523,433.88	(7,333.88)	(1.4%)
PFC Debt Service Funding	(11,971,100.99)	(4,123,672.86)	(3,881,356.63)	(242,316.23)	(5.9%)
TOTAL Net Debt Service	27,155,255.00	8,589,698.14	8,043,754.32	545,943.82	6.4%
OTHER REQUIREMENTS					
Workers' Compensation	488,959.00	162,986.33	162,999.00	(12.67)	(0.0%)
Citywide Administrative Support	4,502,535.00	1,500,845.00	1,500,855.00	(10.00)	(0.0%)
Communications & Technology Mgmt	1,613,315.00	537,771.67	537,795.00	(23.33)	(0.0%)
Accrued Payroll	148,769.00	49,589.67	49,589.67	(0.00)	(0.0%)
Operating Reserve	2,156,200.00	718,733.33	718,733.33	0.00	0.0%
CTECC	136,529.00	45,509.67	45,529.00	(19.33)	(0.0%)
Trunked Radio Allocation	186,193.00	62,064.33	62,073.00	(8.67)	(0.0%)
Public Works Capital Projects Mgmt Fund	1,094,197.00	364,732.33	364,757.00	(24.67)	(0.0%)
TOTAL OTHER REQUIREMENTS	10,326,697.00	3,442,232.33	3,442,331.00	(98.67)	(0.0%)
TOTAL REQUIREMENTS	139,766,999.00	46,126,946.15	39,432,550.56	6,694,395.59	14.5%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	15,998,024.00	5,794,728.19	13,928,543.59	8,133,815.40	140.4%

Note: Columns may not add to totals shown because of rounding

ENPLANEMENTS	Passengers	% Inc/(Dec)
January, 2018 (Month over Month)	511,387	12.59%
January, 2018 - Year-to-Date	2,371,041	14.55%

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

This month - This Year vs. Last Year

FY18 (Jan 18) vs FY17 (Jan 17)

Fiscal YTD - This Year vs. Last Year

FY18 (Oct 17 - Jan 18) vs FY17 (Oct 16 - Jan 17)

	FY18 Jan-18	FY17 Jan-17	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance		FY18 YTD Jan-18	FY17 YTD Jan-17	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>									
Landing Fees	2,517,698.78	2,157,916.91	359,781.87	16.7%		10,199,732.61	8,823,956.60	1,375,776.01	15.6%
Terminal Rental & Other Fees	3,685,683.72	3,068,687.27	616,996.45	20.1%		14,650,542.64	12,314,863.20	2,335,679.44	19.0%
Total Airline Revenue	6,203,382.50	5,226,604.18	976,778.32	18.7%		24,850,275.25	21,138,819.80	3,711,455.45	17.6%
<u>Non-Airline Revenue</u>									
Parking	3,000,643.75	3,071,715.52	(71,071.77)	(2.3%)		12,849,623.24	13,025,935.57	(176,312.33)	(1.4%)
Food/Beverage & Retail	870,616.21	777,217.42	93,398.79	12.0%		4,115,455.76	3,513,187.64	602,268.12	17.1%
Rental Car	923,675.14	986,437.91	(62,762.77)	(6.4%)		4,625,047.03	4,387,457.58	237,589.45	5.4%
Advertising	145,833.33	108,896.83	36,936.50	33.9%		585,990.44	516,468.39	69,522.05	13.5%
Ads Barter Revenue	0.00	25,000.00	(25,000.00)	(100.0%)		0.00	25,000.00	(25,000.00)	(100.0%)
Other Concessions	195,474.46	73,414.88	122,059.58	166.3%		473,091.57	311,808.31	161,283.26	51.7%
Other Rentals and Fees	1,355,373.40	846,971.91	508,401.49	60.0%		5,630,256.94	3,497,495.77	2,132,761.17	61.0%
Total Non-Airline Revenue	6,491,616.29	5,889,654.47	601,961.82	10.2%		28,279,464.98	25,277,353.26	3,002,111.72	11.9%
Interest Income	55,928.79	47,809.02	8,119.77	17.0%		231,353.92	169,960.34	61,393.58	36.1%
Total Operating Revenue	12,750,927.58	11,164,067.67	1,586,859.91	14.2%		53,361,094.15	46,586,133.40	6,774,960.75	14.5%
<u>Operating Requirements</u>									
Fac Mgmt, Ops and Airport Security	4,223,562.08	3,482,238.11	(741,323.97)	(21.3%)		17,524,576.50	16,748,091.74	(776,484.76)	(4.6%)
Airport Planning and Development	298,753.65	261,559.09	(37,194.56)	(14.2%)		1,283,888.78	1,167,258.24	(116,630.54)	(10.0%)
Support Services	1,205,750.76	867,837.32	(337,913.44)	(38.9%)		5,285,103.06	4,764,441.82	(520,661.24)	(10.9%)
Business Services	1,041,394.01	1,202,479.83	161,085.82	13.4%		3,852,896.90	3,960,629.21	107,732.31	2.7%
Total Operating Expense	6,769,460.50	5,814,114.35	(955,346.15)	(16.4%)		27,946,465.24	26,640,421.01	(1,306,044.23)	(4.9%)
<u>Debt Service</u>									
GO Debt Service Fund	268.33	2,245.00	1,976.67	88.0%		1,073.32	8,980.00	7,906.68	88.0%
2013A Revenue Refunding Bonds	115,439.87	1,408,717.73	1,293,277.86	91.8%		2,401,676.27	5,636,311.93	3,234,635.66	57.4%
2013 Prosperity Bank Loan	450,913.55	451,185.42	271.87	0.1%		1,804,062.00	1,632,988.55	(171,073.45)	(10.5%)
2014 Bond Issuance	109,783.34	91,833.34	(17,950.00)	(19.5%)		418,911.48	267,480.23	(151,431.25)	(56.6%)
2005 Variable rate Notes (Swap)	2,161,175.00	830,846.00	(1,330,329.00)	(160.1%)		6,775,954.00	3,523,113.00	(3,252,841.00)	(92.3%)
2005 Variable rate Notes Fees	130,833.33	113,170.59	(17,662.74)	(15.6%)		523,433.88	452,666.48	(70,767.40)	(15.6%)
PFC Debt Service Funding	(917,409.83)	(1,019,620.29)	(102,210.46)	(10.0%)		(3,881,356.63)	(4,154,259.07)	(272,902.44)	(6.6%)
Total Debt Service	2,051,003.59	1,878,377.79	(172,625.80)	(9.2%)		8,043,754.32	7,367,281.12	(676,473.20)	(9.2%)
<u>Other Requirements</u>									
Workers' Compensation	40,745.00	36,535.00	(4,210.00)	(11.5%)		162,999.00	146,112.00	(16,887.00)	(11.6%)
Citywide Administrative Support	375,210.00	368,900.00	(6,310.00)	(1.7%)		1,500,855.00	1,475,520.00	(25,335.00)	(1.7%)
Communications & Technology Mgmt	134,440.00	138,830.00	4,390.00	3.2%		537,795.00	555,312.00	17,517.00	3.2%
Accrued Payroll	12,397.42	15,435.00	3,037.58	19.7%		49,589.67	61,740.00	12,150.33	19.7%
Operating Reserve	179,683.33	163,934.33	(15,749.00)	(9.6%)		718,733.33	655,737.33	(62,996.00)	(9.6%)
CTECC	11,375.00	12,015.00	640.00	5.3%		45,529.00	48,041.00	2,512.00	5.2%
Trunked Radio Allocation	15,515.00	10,352.50	(5,162.50)	(49.9%)		62,073.00	41,410.00	(20,663.00)	(49.9%)
Public Works Capital Projects Mgmt Fund	91,180.00	64,260.00	(26,920.00)	(41.9%)		364,757.00	257,002.00	(107,755.00)	(41.9%)
Total Other Requirements	860,545.75	810,261.83	(50,283.92)	(6.2%)		3,442,331.00	3,240,874.33	(201,456.67)	(6.2%)
<u>Total Requirements</u>	9,681,009.84	8,502,753.97	(1,178,255.87)	(13.9%)		39,432,550.56	37,248,576.46	(2,183,974.10)	(5.9%)
 SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	 \$ 3,069,917.74	 \$ 2,661,313.70	 \$ 408,604.04	 15.4%		 \$ 13,928,543.59	 \$ 9,337,556.94	 \$ 4,590,986.65	 49.2%

Note: Columns may not add to totals shown because of rounding



BUSINESS DEVELOPMENT AND TENANT MANAGEMENT
Austin Airport Advisory Commission Report
March 20, 2018

Tenant Updates and Business Development Events

1. Renovation of Annie's Café & Bar at Gate 18 were completed and Annie's reopened on Feb. 6, with a redesigned bar, new espresso and coffee station, new counter seating and a centralized market ordering area. The 1,914 square foot café originally opened in the Austin airport in 2012 as one of the nation's first farm-to-flight concepts, providing a fresh and all-natural approach to airport cuisine.
2. On February 16, 2018 Allegiant Air started new nonstop service from Austin's South Terminal to Columbus, Ohio. This twice-weekly flight will operate on Mondays and Fridays between Austin-Bergstrom International Airport's South Terminal (AUS) and Rickenbacker International Airport in Columbus, Ohio (LCK).
3. On February 22, 2018 Condor Airlines announced nonstop flights from Austin to Frankfurt, Germany starting from May 28, 2018, through Sept. 27, 2018. Flying twice weekly, flights will increase to three times weekly starting on June 27, 2018, operating on Mondays, Wednesdays, and Thursdays.
4. On March 01, 2018 Sun Country announced its 2018 schedule will increase nonstop flights between Austin and Minneapolis/St. Paul to three times per week. Additionally, Sun Country service will operate from June 15-August 13, 2018.
5. On March 8 and 12, 2018 Scandinavian Airlines (SAS) operated two nonstop, round-trip flights between Stockholm, Sweden's (ARN) Arlanda Airport and Austin-Bergstrom International Airport (AUS). This marks the first flights for SAS in Austin as well as the first nonstop between Austin and Stockholm.
6. On March 9, 2018 Sun Country Airlines announced new seasonal nonstop service between Austin-Bergstrom International Airport (AUS) and Cancun International Airport (CUN). Seasonal nonstop flights between Austin and Cancun will be offered June 15 through August 13, 2018, operating three times a week on Mondays, Fridays, and Saturdays.
7. Delta Air Lines began four nonstop, round-trip flights between Amsterdam's Airport Schiphol (AMS) and Austin-Bergstrom International Airport (AUS) during SXSW from March 8, 9, 14 and 18, 2018. The special SXSW flights operated using a Boeing 767 enabling fans to fly nonstop to attend the SXSW festival. This marks the first nonstop between Austin and Amsterdam.
8. On March 9th Book People, Book People, the largest independently-owned bookstore in Texas, reopened its Austin airport store. The renovation incorporated characteristics of its Austin, Texas downtown location on North Lamar Blvd., with the familiar blue logo and big comfy reading chairs in each section of the store.



Recommendation for Action

File #: 18-1455, **Agenda Item #:** 9.

4/12/2018

Posting Language

Authorize award and execution of a multi-term contract with CLO2 Services, LLC, to provide chlorine dioxide onsite generation services, for up to five years for a total contract amount not to exceed \$605,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$60,500 is available in the Fiscal Year 2017-2018 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 SLW0122 for these services. The solicitation issued on December 25, 2017 and it closed on January 18, 2018. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents <https://www.austintexas.gov/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=122670>](https://www.austintexas.gov/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=122670).

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Sandy Wirtanen, at 512-974-7711 or

sandy.wirtanen@austintexas.gov <<mailto:sandy.wirtanen@austintexas.gov>> or Marian Moore, at 512-974-2062 or marian.moore@austintexas.gov <<mailto:marian.moore@austintexas.gov>>.

Council Committee, Boards and Commission Action:

March 20, 2018 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide chlorine dioxide generation services required for the ongoing sanitation of the chilled and cooling water loops at Aviation's central utility plant which supports the heating and cooling for the airport's terminal facility. The City currently uses several specific chemical treatment approaches to maximize the City's chemical program safety and reduce risk, liability, fuel and electrical consumption through maximized heat transfer efficiency for the chillers. This also reduces repair and maintenance costs associated with the replacement of chiller equipment, chilled water piping infrastructure and air handling unit (AHU) cooling coils due to scale, corrosion, fouling, or microbiological activity.

The current contract does not expire until February 16, 2019, however, this new contract includes more environmentally sensitive methods and chemicals for the process at a significant price savings. The requested authorization amount was determined using departmental estimates based on historical requirements.

If the City is unable to secure this contract, the City will not be able to use more environmentally sensitive methods and chemicals to effectively control and eliminate the microbiological growth in the chilled and cooling water loops for the central utility plant and passenger terminal and will continue to utilize the chemicals presently in use.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$363,000
Optional Extension 1	1 yr.	\$121,000
Optional Extension 2	1 yr.	\$121,000
TOTAL	5 yrs.	\$605,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.