

M/WBE Summary

Public notice was given for this solicitation CLMB327A Montopolis Recreation and Community Center CSP Re-Issue, through the City's Vendor Connection web portal. Two firms submitted proposals which were received on February 21, 2018. Of the two proposals received one proposal was from a MBE/WBE certified firm. Flintco, LLC was determined to be the best value of the two proposals received:

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| Flintco, LLC, Austin, TX | \$10,440,000 |
| Solis Construction, Inc. (MBE/MH), Austin, TX | \$11,240,000 |

Project specific subgoals stated in the solicitation were 0.96% African American; 2.22% Hispanic; 0.65% Native/Asian; 1.07% WBE.

Total participation estimated on base proposal amount of \$10,440,000.

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| <u>NON M/WBE TOTAL – PRIME</u> | <u>\$2,986,679</u> | <u>28.61%</u> |
| Flintco, LLC, Austin, TX | \$2,986,679 | 28.61% |
| <u>MBE TOTAL – SUBCONTRACTORS</u> | <u>\$1,060,779</u> | <u>10.16%</u> |
| <u>African American Subtotal</u> | <u>\$242,100</u> | <u>2.32%</u> |
| (MB) Avery's Lawn Care & Landscaping, Round Rock, TX (Landscaping) | \$141,098 | 1.35% |
| (FB) Hayne Eaglin Waters, Austin, TX (Door Frames & Hardware) | \$101,002 | 0.97% |
| <u>Hispanic Subtotal</u> | <u>\$206,679</u> | <u>1.98%</u> |
| (MH) Tri-Recycling Inc., Austin, TX (Recycling Services) | \$18,000 | 0.17% |
| (MH) Casto Lopez Concrete, Buda, TX (Constr., Sidewalk & Driveway) | \$188,679 | 1.81% |
| <u>Native/Asian Subtotal</u> | <u>\$612,000</u> | <u>5.86%</u> |
| (MA) ATX Environmental, Austin, TX (HVAC) | \$603,000 | 5.78% |
| (MN) Austex Office Products, Inc. Pflugerville, TX (Office Supplies) | \$9,000 | 0.09% |
| <u>WBE TOTAL – SUBCONTRACTORS</u> | <u>\$995,404</u> | <u>9.53%</u> |
| (FW) Stephanie Braun Clayton Photography Austin, TX (Photography) | \$19,500 | 0.19% |
| (FW) DEA Specialties Co., Inc., San Antonio, TX (Folding Doors) | \$13,935 | 0.13% |
| (FN) Precision Tile & Stone, LLC, Round Rock, TX (Tile) | \$50,777 | 0.49% |
| (FW) J.S. Electric, In., Buda, TX (Electrical) | \$911,192 | 8.73% |
| <u>NON M/WBE TOTAL – SUBCONTRACTORS</u> | <u>\$5,397,138</u> | <u>51.70%</u> |
| B Wise Environmental Consulting, Georgetown, TX (Erosion control) | \$18,385 | 0.18% |
| Intertech Floor, Austin, TX (Flooring) | \$72,149 | 0.69% |
| Myrex Industries, Houston, TX (Structural Steel) | \$853,753 | 8.18% |
| NAH Sport Flooring LLC, Houston, TX (Athletic Flooring) | \$76,341 | 0.73% |
| Philips Traffic Control, Manor, TX (Traffic Control) | \$3,735 | 0.04% |
| PRM Construction, Austin, TX (Drywall Ceilings) | \$353,500 | 3.39% |
| ThyssenKrupp Elevator Corp, Austin, TX (Elevator) | \$82,000 | 0.79% |
| Spectrum Resource Group, LTD, New Braunfels, TX (Specialties) | \$25,702 | 0.25% |
| Texas Roofing Co., Round Rock, TX (Roofing) | \$555,700 | 5.32% |
| Riverbed Concrete Inc., Boerne, TX (Polished Concrete) | \$21,215 | 0.20% |
| Texas Sport Equipment, LLC, Huntsville, TX (Gym Equipment) | \$24,318 | 0.23% |

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| Wastewater Operations LLC, Austin, TX (Utilities) | \$234,935 | 2.25% |
| Gulf Coast Railings, Magnolia, TX (Decorative Metal Railing) | \$193,500 | 1.85% |
| Texas Commercial Glass Concept, Weatherford, TX (Glass & Glazing) | \$451,730 | 4.33% |
| Architectural Louvers, Cincinnati, OH (Louvers) | \$68,153 | 0.65% |
| Apex Consolidated, Houston, TX (Entrance Mats) | \$25,524 | 0.24% |
| Ranger Excavating LP, Austin, TX (Earthwork) | \$222,000 | 2.13% |
| Fireproof Contractor Inc., San Marcos, TX (Waterproofing) | \$46,210 | 0.44% |
| Shen Cleaning, San Antonio, TX (Final Clean) | \$7,265 | 0.07% |
| Allied Fire Protection, Austin, TX (Fire Protection) | \$93,125 | 0.89% |
| Environmental Allies, Kyle, TX (Environmental) | \$79,392 | 0.76% |
| Specialty Supply and Installation, Conroe, TX (Gymnasium Seating) | \$25,650 | 0.25% |
| TNT Striping LP, Killeen , TX (Pavement Markings) | \$5,087 | 0.05% |
| Beckwith Electrical Engineering Co., San Antonio, TX (Fire alarm) | \$20,498 | 0.20% |
| Pole Tech Co Inc., Setauket, TX (Flag Pole) | \$1,110 | 0.01% |
| Smart Cooperation Inc., Austin, TX (Painting) | \$150,000 | 1.44% |
| Laster Industries, Houston, TX (Signage) | \$18,305 | 0.18% |
| Prime Wall System, Hutto, TX (Plaster) | \$3,500 | 0.03% |
| Worldwide Pest Control Inc., Austin, TX (Termite Control) | \$2,150 | 0.02% |
| Greystone Concrete Contractors, Georgetown, TX (Structural Concrete) | \$1,339,054 | 12.83% |
| Buda Woodworks, Buda, TX (Millwork) | \$189,800 | 1.82% |
| Truteam, Austin, TX (Expansion Control) | \$16,553 | 0.16% |
| Lagrange Overhead Door Inc., LaGrange, TX (Overhead Doors) | \$13,389 | 0.13% |
| Beckwith, Austin, TX (Electronic Systems) | \$30,498 | 0.29% |

The Contractor submitted a MBE/WBE Compliance Plan that demonstrated Good Faith Effort and was approved by the Small and Minority Business Resources Department. Second proposer's information is provided.

SECOND PROPOSER – Solis Construction, Inc., Austin, TX \$11,240,000
28.16% M/WBE prime participation; 1.90% African American; (Prime) Hispanic; 0.00% Native/Asian; 1.36% WBE;
68.58% Non M/WBE subcontractor participation