



**Water & Wastewater Commission  
Review and Recommendation**

<b>Commission Meeting Date:</b>	April 11, 2018
<b>Council Meeting Date:</b>	April 26, 2018
<b>Department:</b>	Purchasing
<b>Client:</b>	Ayman Benyamin, Rick Harland, Rick Coronado, and Teri Pennington
<b>Agenda Item</b>	
<p>Authorize negotiation and execution of a contract with <b>Logical Concepts, Inc. D/B/A OmniSite</b>, to provide wireless networking, monitoring, alerting and reporting of wastewater flow, for a term of five years in an amount not to exceed \$330,203.</p>	
<b>Amount and Source of Funding</b>	
<p>Funding in the amount of \$62,820 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>	
<b>Purchasing Language:</b>	Sole Source
<b>Prior Council Action:</b>	N/A
<b>Boards and Commission Action:</b>	April 11, 2018- To be reviewed by the Water and Wastewater Commission.
<b>MBE/WBE:</b>	Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.

The contract is for wireless sensors needed to monitor existing OmniSite telemetry units. The OmniSite telemetry units are cellular based communication devices that monitor the status of Austin Water lift stations and package plants to regulate wastewater flow. The solution provided by Logical Concepts, Inc. D/B/A OmniSite (OmniSite) includes 160 wireless sensors with elite service (reporting every 15 minutes) and five with standard service (reporting every 24 hours).

OmniSite is the sole source provider for the cellular monitoring and website interface serving OmniSite telemetry units. The Omnisite telemetry units were originally purchased, through a competitive solicitation, as a backup system for the Supervisory Control and Data Acquisition system (SCADA). The OmniSite cellular technology proved to be more reliable than the SCADA analog communication, especially during severe weather events.

The solution is critical for Austin Water to reduce the number of sewer overflows. Without timely notifications of increased flows the plant team cannot adjust the treatment of effluent to prevent an overflow.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION**

N/A

LOGICAL CONCEPTS, DBA OMNISITE

**VENDOR**

**TOTAL BID**

OMNISITE

\$330,203

**Note:** Logical Concepts, Inc., DBA OmniSite is a DIR approved vendor with an established competitively bid contract that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State’s volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. The pricing available on the contract is the most favored customer pricing and offers significant discounts from retail pricing.

**PRICE ANALYSIS**

- a) Competitive Status: Competitively bid cooperative purchase programs.
- b) Solicitations: 0 notices were sent, including 0 MBE and 0 WBE firms.
- c) Quantities were determined based on past expenditures and estimated future needs by the end users.
- d) All prior work was completed using a DIR cooperative contract.
- e) Price Analysis: Price remains flat to prior years purchases.

**APPROVAL JUSTIFICATION**

- a) These goods are available through a single DIR cooperative purchasing program. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods required at the best value for the City.

b) Austin Water concurs with Central Purchasing recommended award.