



Water & Wastewater Commission Review and Recommendation

Commission Meeting Date:	April 11, 2018
Council Meeting Date:	April 26, 2018
Department:	Purchasing
Client:	Rick Harland and Rick Coronado
Agenda Item	
<p>Authorize negotiation and execution of a contract through the Texas Multiple Award Schedule cooperative purchase program with Red Wing Brands of America, Inc., to provide safety footwear and work boots, for up to 53 months for a total contract amount not to exceed \$1,598,979. This is multi-department contract. Austin Water's requested authorization is \$353,333.</p>	
Amount and Source of Funding	
<p>Funding in the amount of \$33,330 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>	
Purchasing Language:	These goods are only available through a single cooperative purchasing program. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods required at the best value for the City.
Prior Council Action:	N/A
Boards and Commission Action:	April 11, 2018- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract will provide various City departments with a source for the purchase of safety shoes and boots. Some City employees work in an environment where safety equipment is required, such as steel-toe boots or shoes. The contractor is able to provide various local store-front locations which can properly fit and size an employee so that they can safely conduct their daily job assignments. Knowledgeable staff is available to assist employees with any safety footwear needs at the two local Austin stores which employ Austin residents. They also offer the Red Wing Mobile Shoe Store which provides convenient shopping for various City departments which may require on-site fittings for a group of employees.

The current contract expires on May 31, 2018. The requested authorization amounts for the contract were determined by using departmental estimates based on historical spend and includes projections for the needs of added staffing who may require safety footwear.

The Texas Multiple Award Schedule cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. The pricing available on the contract is the most favored customer pricing and offers significant discounts from retail pricing.

If the City is unable to secure the contract, departments will be required to conduct spot purchases for their safety footwear on an as needed basis, which could lead to an increase in costs.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

N/A

Safety Shoes – Red Wing Brands of America, Inc.

VENDOR

N/A

TOTAL BID

\$0

Note: The Texas Multiple Award Schedule cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. The pricing available on the contract is the most favored customer pricing and offers significant discounts from retail pricing.

PRICE ANALYSIS

- a) Competitive Status: Competitively bid cooperative purchase programs
- b) Solicitations: 0 notices were sent, including 0 MBE and 0 WBE firms.
- c) Quantities were determined based on past expenditures and estimated future needs by the end users.
- d) The original contract was through a cooperative.
- e) Price Analysis: The average price per boot increased 2.03% or \$4.10.

APPROVAL JUSTIFICATION

- a) These goods are only available through a single cooperative purchasing program. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods required at the best value for the City.
- b) Austin Water concurs with Central Purchasing recommended award.